

## Solutions for Job Search, Career Development, & Staffing Success



**Job Seekers:** Everything you need to advance your career. Job market news, tips, tricks, and proven strategies for getting noticed, acing your interviews, resumes, and where to find jobs in Canada and USA.

**Employers:** Talent for hire, recruitment / talent acquisition resources and strategies, and helpful articles, all aimed at helping you with your most important asset, your human resources.

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#### Job Seekers & Careerists 🎯 Search Smarter | Work Smarter

Discover new and proven ways to find jobs, get hired, develop your career, and increase job satisfaction.

### PAGE 3

#### Employers 🧩 Search Smarter | Hire Smarter

Discover the best methods to find, hire, motivate, and manage the Talent your business needs.

### PAGE 4

#### Now Hiring! CANADA 🚀

Discover new job openings and see who's hiring now—straight from our JCD LinkedIn groups and socials!

### PAGE 5

#### Now Hiring! USA 🚀

Discover new job openings and see who's hiring now—straight from our JCD LinkedIn groups and socials!

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#### Jobs or Talent, Where Else Can I Search? 🔍

Over one hundred resources to find your next job or hire.

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#### Pros To Follow 📌

These experts really know their stuff. Follow them for jobs, advice, tips, motivation and more.

### PAGES 8

#### #Talent4Hire #ZeroHiringCost 📁🔧

Discover just some of the talented candidates ready to bring expertise and innovation to your organization!

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#### 📢 JCD Social Deals 🔥

Check out Incredible Offers You'll Only Find Here.

### PAGE 9

#### Get More Social 💬

These social media resources will expand your reach.



# Job Seekers & Careerists

## SEARCH SMARTER | WORK SMARTER

Discover new and proven ways to find jobs, get hired, develop your career, and increase job satisfaction.

### What are the Pros & Cons Of Working With Recruiters?



### How Career Coaching Can Help You See the Unseen and Reduce Your Risk



### Using AI-Powered Job Search Automation is Just Plain Lazy: 7 Reasons Whys

### Transforming Career Setbacks Into Career Success

## **SEARCH SMARTER | HIRE SMARTER**

Discover effective methods to find, hire, motivate, and manage the talent your business needs.

For more inclusivity,  
think 'small'

How to Build a  
Strong Company  
Culture Through  
Strategic Talent  
Acquisition



The Dangers Of  
AI-Generated Job  
Candidates

Human vs. AI  
Workforce: Striking  
the Right Balance  
in Hiring







# NOW HIRING! CANADA

Your next great opportunity could be just a few clicks away!

- [Account Supervisor - Social, Digital | Toronto, ON \(Hybrid\) | Publicis Canada](#)
- [Aircraft Maintenance Engineer \(AME\)-EN | Moose Jaw, SK | CAE](#)
- [Auto Insurance Advisor | Vonda, Rose Valley, SK | HUB International](#)
- [Branch Manager | Kindersley, Saskatoon, SK | HUB International](#)
- [Commercial Account Advisor | Saskatoon, SK | HUB International](#)
- [Commercial Account Executive | Saskatoon, SK | HUB International](#)
- [Coordinator, Construction Services | Ottawa | Defence Construction Canada \(DCC\)](#)
- [Coordinator, Facility Management | Ottawa | Defence Construction Canada \(DCC\)](#)
- [Coordinator, Facility Management | Yellowknife, NWT | Defence Construction Canada \(DCC\)](#)
- [Cost Control Specialist | Sept-Îles, QC \(Fly in/Flyout\) | Artech solutions](#)
- [Customer Service Representative | Vonda, SK | HUB International](#)
- [Director, Commercial Lines Operations | Estevan, Regina, Saskatoon, SK | HUB International](#)
- [Embedded Linux Developer | Montreal, QC | High Tech Genesis](#)
- [Embedded Software Engineer | Ottawa, ON | High Tech Genesis](#)
- [Farm Insurance Advisor | Prince Albert, SK | HUB International](#)
- [Financial Analyst | Saskatoon, SK | HUB International](#)
- [HR, Business Dev, Web Dev, Digital Marketing | Onsite & Remote | GAO Tek Inc.](#)
- [Motor License Issuer | Regina, Saskatoon, SK | HUB International](#)
- [Occupational Therapists working in paediatrics | Toronto, ON | Oaknine Healthcare](#)
- [Personal Insurance Advisor | Kamsack, SK | HUB International](#)
- [Personal Insurance Advisor | Vonda, Prince Albert, SK | HUB International](#)
- [Personal Lines Broker | Regina, Saskatoon, SK | HUB International](#)
- [Project Controls Specialist \(Intermediate\) | Cambridge, ON | BWXT Canada Ltd.](#)
- [Regional Advisor, Indigenous Relations | Ottawa, ON | Defence Construction Canada \(DCC\)](#)
- [Ruby Software Developer | Ottawa, ON | High Tech Genesis](#)
- [Security Guard | Kamloops, BC | Safe-X-Security](#)
- [Security Guards | BC–Victoria, Nanaimo, Courtenay, Port Alberni, Campbell River | Safe-X-Security](#)
- [Senior Golang Software Developer | Remote | High Tech Genesis](#)
- [Software Tester | Remote \(Within Canada\) | Focus Systems](#)
- [Technical Specialist, Project Mgmt. | Ottawa, ON | Defence Construction Canada \(DCC\)](#)
- [Trade Compliance Manager | AB, QC, ON, BC \(Hybrid\) | Univar Solutions](#)
- [Underwriting Analyst | Estevan, Regina, Saskatoon, SK | HUB International](#)
- [Vice President, Employee Benefits | Regina, Saskatoon, SK | HUB International](#)
- [Warehouse Team Member | Saint Bruno, QC | Composites One](#)



# NOW HIRING! USA

Your next great opportunity could be just a few clicks away!

- [Bilingual \(Spanish/English\) Retail Sales Consultants | MA, NJ, ID, TN | AT&T](#)
- [Bilingual \(Spanish/English\) Retail Sales Consultants | TX, GA, MA, NJ | AT&T](#)
- [Bilingual Retail Sales Consultants | Albuquerque, NM | AT&T](#)
- [Bilingual Sales Consultants | Brick, NJ | AT&T](#)
- [Customer Service Representative | Lenexa, KS | Composites One](#)
- [Engineering Change Control Analyst | Spirit AeroSystems | Wichita, KS](#)
- [Eye Care Educator | Northern CA/Reno, NV and Spokane, WA/Boise, ID | Syneos Health](#)
- [Field Sales Representatives and Installation Technicians | Wisconsin | AT&T](#)
- [Full-Stack Python Software Engineer | Remote | eStaffing Inc.](#)
- [Future Factory Technologies Engineer | Wichita, KS | Spirit AeroSystems](#)
- [Immunology Sales Specialist | Salt Lake City, UT | Syneos Health](#)
- [Installation Technicians | Multiple Cities in OH, FL, IN, and WI | AT&T](#)
- [Media Search Analyst - Spanish | Remote | TELUS Digital AI Data Solutions](#)
- [Online Shopper Project Participants | based in Minneapolis, MN | TELUS Digital](#)
- [P&C Insurance Sales Agents | Montpelier, VT and Williston, VT | AT&T](#)
- [Per Diem Patient Care Coordinator | Waukesha, WI | ProHealth Care](#)
- [Pharmaceutical Sales Representative \(PSR\) | Honolulu, HI | Syneos Health](#)
- [Pharmaceutical Sales Representative \(PSR\) | Pine Bluff, AR | Syneos Health](#)
- [Pharmaceutical Sales Representative \(PSR\) | San Jose, CA | Syneos Health](#)
- [Professional Pharmaceutical Sales Representative | Beaumont, TX | Syneos Health](#)
- [Project Managers \(min. 6 yrs Transformer Industry Exp | Texas | ERG Global Talent](#)
- [Retail Sales Consultants | Wasilla, Alaska | AT&T](#)
- [Senior Java Developer | New York | UST](#)
- [Senior Software Developer \(remote\) | New York, NY, US | WorkOnward](#)
- [Shop Managers & Field Supervisors | locations incl. in WI, IA, MO, MI, & NY | ServiceMaster BioClean](#)
- [Skin Health Sales Representative - Torrance, CA](#)
- [Specialty Sales Representative | Cape Girardeau, MO | Syneos Health](#)
- [Specialty Sales Representative | Portland, OR | Syneos Health](#)
- [Specialty Sales Representative | Springfield, MO | Syneos Health](#)
- [Territory Account Manager | Sacramento, CA | Syneos Health](#)
- [Territory Account Manager | San Jose, CA | Syneos Health](#)
- [Territory Business Manager \(Diabetes products\) | Las Vegas, NV | Syneos Health](#)
- [Territory Business Managers | Chicago & Northern Wisconsin and Other Territories | UroGen Pharma](#)
- [Therapists-LAC/LPCs | Therapy for the Culture | New Jersey](#)
- [Vaccine Immunization Specialist | Various California & Other Territories | Syneos Health](#)
- [Vaccine Immunization Specialist | Various Texas & Other Territories | Syneos Health](#)
- [Virtual Bilingual Job Fair-Retail Sales-May 6<sup>th</sup> 10 AM to 3 PM EDT | MA & CT | AT&T](#)
- [Virtual Hiring Fair-May 14<sup>th</sup> from 1:00 PM to 3:00 PM \(EST\) | AZ, GA, FL, NC, KS | Link Solutions Inc.](#)



## **JOBS OR TALENT,** Where Else Can I Search?

Don't Limit Your Options by Limiting Your Resources!

### **CANADA**

100+ job & career resources,  
with more to come!

[Check Them Out](#)

### **USA**

60+ job & career resources,  
with more to come!

[Check Them Out](#)



## PROS TO FOLLOW

These experts really know their stuff. Follow for jobs, advice, tips, motivation, more!

[Nigel Corneal](#) | Founder & President @ Nigel Corneal BDM Service Network Inc. | Helping Job Seekers & Employers to Get Hired & Hire in Canada and USA

[Lori Béén, Career Coach](#) | Feel stuck in your career? Get unstuck with paNASH's award-winning career coaching services and put your passion into ACTION! | Nashville Metropolitan Area

[Nick Kossovan](#) | Customer-centric Call Center Operations Manager ● Bilingual (French) ● Writer ● Syndicated Columnist "The Art of Finding Work" | Canada

[Tonya L.](#) | Driving Growth of New Revenue | Product Marketing Leader | Amplifying the Customer Voice | Vernon Hills, Illinois

[Sindy L. Thomas](#) | A Career Coach/Strategist for Women. Offering Career Coaching, Development, Advancement, Job Search and more. | San Francisco Bay Area








# #Talent4Hire #ZeroHiringCost



Top Talent ready to bring expertise and innovation to your organization!

Get Qualified Candidates – Interview & Hire – ALL FREE!

Industry/Field/Job Types 	Experience Levels 	Comp 	Locations Open To 	Candidate 
Auto/Auto Parts/Lubricants Sales & Service	LD, SNR, SUP, MGR, SMGR	\$45K+	CAN	<a href="#">01141906</a>
BDM, CBDO, BA, Strategy Consultant	CNS, SNR, MGR	\$150K+	USA [CA (LA)] or Remote	<a href="#">16010209</a>
Digital Mktg (SEO SEM SMM), Sales	JNR, LD	\$58K+	CAN	<a href="#">01141415</a>
Eng.   Electrical, CSE, Maint. Sup	SNR, SUP, MGR	\$80K+	CAN	<a href="#">19141814</a>
Eng.   TPM, CI, EHS, Production	SNR, SUP, MGR	\$100K+	CAN & USA	<a href="#">14201908</a>
Exec.   TMO, OCM, CM, CX, PgM	VP, DIR	\$215K+	CAN [ON GTA Pref]	<a href="#">19151209</a>
Health Care   Nurse, Cath Lab, ICU	SNR <b>French English</b>	\$82K+	CAN	<a href="#">19090201</a>
Health Care/Medical Executive	CXO, DIR, SNR, SPC	\$350K+	USA [Northeast]	<a href="#">18111908</a>
Investment/Fin   Valuations, Analyst, M&A	CNS, SNR, MGR	\$85K+	USA & CAN	<a href="#">01081925</a>
IT   Deskside Tech, Support Tech	JNR	\$70K+	CAN & USA	<a href="#">10101309</a>
IT   IS, Infrastructure, PM	CNS, SNR, SUP, MGR, SMGR	\$70K+	CAN & USA	<a href="#">18040125</a>
IT   PM, Cybersecurity Manager	SMGR, MGR	\$90K+	CAN [BC Metro Van]	<a href="#">05111405</a>
IT   PM, Scrum Master	SNR, MID	\$100K+	CAN [AB ON] or Remote	<a href="#">25060109</a>
IT   PM, TPM, Cybersecurity PM	SNR, SUP, MGR	\$100K+	CAN [Saskatoon] or Remote	<a href="#">19081808</a>
IT   Software Developer	SNR   C#, .Net, Back End	\$100K+	CAN [ON k-w] or Remote	<a href="#">20151819</a>
IT   Technical Project/Program Manager	SNR	\$130K+	CAN [BC Metro Van] or Remote	<a href="#">14091014</a>
Learning   LMS, T&D, L&D	SNR	\$80K+	CAN	<a href="#">22202009</a>
Marketing   Branding, Product Specialist	CNS, SNR, SUP, MGR, SPC	\$84K+	CAN [ON Pref]	<a href="#">03141922</a>
Media, Events, Marketing Comm	SPC, SNR, SMGR, DIR, VP	\$100K+	CAN & USA	<a href="#">20152101</a>
Pastry Chef/Executive Pastry Chef	SPC, SNR, MGR	\$80K+	CAN & USA	<a href="#">14190424</a>
Procurement, SCM, Logistics	SNR, SUP, MGR, SMGR	\$92K+	CAN [Open except QC]	<a href="#">01081118</a>
Product Manager, Sales, Mktg	SNR, SUP, MGR	\$70K+	CAN & USA	<a href="#">20010114</a>
Restaurant, Hospitality	LD, SUP, MGR, SMGR, VP	\$58K+	CAN [BC Metro Van]	<a href="#">13040509</a>
Sales   Diagnostics Biopharma Medical Device	SPC, SNR <b>French English</b>	\$95K+	CAN   USA (Eastern)	<a href="#">10191025</a>
Sales, Business Development	SNR, SUP, MGR	\$52K+	CAN [ON]	<a href="#">19180705</a>
Security, WH WKR, Labour	MID <b>French English</b>	\$29/hr.	CAN	<a href="#">01081913</a>
Steel, Building Products Distr.	LD, SUP, MGR, SMGR, VP	\$75K+	CAN [BC Metro Van]	<a href="#">13040509</a>

**Experience Level Abbreviations** APP: Apprentice, **CNS**: Consultant, **CXO**: C-Suite, **DIR**: Director, **ENT**: Entry-Level (0–2 years), **FLC**: Freelancer/Contractor, **INT**: Intern, **JMN**: Journeyman, **JNR**: Junior (2–5 years), **LD**: Lead/Team Lead, **MID**: Mid-Level (5–7 years), **MGR**: Manager, **MST**: Master/Artisan, **RTP**: Retired/Returning Professional, **SMGR**: Senior Manager, **SNR**: Senior (7–10+ years), **SPC**: Specialist/Expert, **SUP**: Supervisor, **SVP**: Senior Vice President, **TRA**: Trainee, **VP**: Vice President



**Interested in a candidate?** Use our  [Resume Request Form](#),  [email us](#), or call  1-866-665-0042, ext. 101



**Have other hiring needs?** [Share your opportunities with us](#), and we'll promote them and connect you with qualified candidates—all at no cost!





## JCD SOCIAL DEALS



Incredible Offers You'll Only Find Here!

### GRAB THESE DEALS!



Check out the **Limited-Time Special Offers** on the job search and career development services you want from BDM. [Go Now!](#)



If you have a social deal or exclusive offer you want us to share email the details and your contact information to [jcdnews@thinkbdm.com](mailto:jcdnews@thinkbdm.com)

**Important Notice:** JCD Social Deals cannot be combined together or with any other promotions, discounts, or offers. Each deal is standalone and must be redeemed separately.



### GET MORE SOCIAL

These social media resources will expand your reach.



JOIN, FOLLOW, LIKE, SHARE, & COMMENT to help yourself, family, friends, and colleagues to find & get found for Jobs and find and hire Talent.

[\*\*GET CONNECTED\*\*](#)



### GET THE WORD OUT!

Have something you want us to share?

If you have information, a resource, a social deal, exclusive offer, or know a professional we should include in our next issue, email the details and your contact information to [jcdnews@thinkbdm.com](mailto:jcdnews@thinkbdm.com)