



SMARTRADIOSYSTEMS
CommunicationMadeEasy

Smart Radio Systems

Company Profile Document

Smart Radio Systems (Pty) Ltd. 10 Frere Avenue, Flamingovlei, 7441, Cape Town, South Africa
Company Registration Number: 2022/835642/07 Telephone: +27 21 023 0513

Website: www.smartradiosystems.com Facebook: www.facebook.com/SmartRadioSystems

Welcome to Smart Radio Systems

We are a proudly South African company born, bred and based in Cape Town and offer regional support in Johannesburg. We specialise in telecommunications equipment and engineer tailor-made private voice and data radio communication solutions, using local knowledge and talent combined with best-of-breed world-leading technology.



AREAS OF EXPERTISE

We are Professional Mobile Radio, Mission Critical Communications and CCTV systems specialists, offering tailor-made communications solutions vital for the smooth operation of your organisation. We deliver to the Land Mobile Radio (LMR), Marine Radio, Aviation Radio and Push-to-talk-over Cellular (PTT/PoC) markets. With over 23 years' experience across the South and Southern African Mission-Critical Communications market, we have the skills and experience required in order to deliver reliable, rock solid voice and data communication solutions to your organisation and across all your operations, no matter how big or small. We make your team and operational environment safer, more productive and more efficient, in the process saving you both time and money.

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LATEST IP POC RADIO AND BODYWORN CAMERA SOLUTIONS

We specialise in Push-to-Talk Over Cellular (PoC) communications solutions, encompassing both a comprehensive Two-Way Radio and Bodyworn Camera portfolio. Here we offer instant countrywide PTT Voice communications and a Video Capture, Recording, Streaming, Storage and Management solution to meet your operational requirements.



AUTHORISED SALES AND SOLUTIONS RESELLER PARTNER

POC MOBILE NETWORK SERVICE PROVIDER

We are an Authorised Mobile Network Service Provider for the leading South African based PoC Mobile Network Operators, whose network system infrastructure is powered by the world-leading Hytera HyTalk PoC Service Operator Platform technology.

FLEXIBLE NETWORK AIRTIME CONTRACTS

We offer flexible airtime contracts and access to the Hytera HyTalk mobile network operator platform inclusive of month-to-month, 12, 24 or 36 months fixed-term contracts and rent-to-own options to suit your budget.

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LAND MOBILE RADIO

For all land-based two-way radio communication requirements we supply solutions and services to all vertical markets including private security, emergency and medical first responders, freight transport and logistics, hospitality and leisure, farming and agriculture, oil and gas, general contractor services, retail, industrial and commercial.

Our technology portfolio encompasses a full range of systems and solutions to suit any operational environment, inclusive of Narrowband Radio such as Legacy Analogue, DMR (Digital Mobile Radio) and TETRA; and Broadband Radio inclusive of PoC (Push-to-talk-over-Cellular) and PLte (Private LTE).

We supply a host of radio communications terminals to suit any user from entry-level short-range license-free equipment to advanced terminals for the professional user and organisation that require advanced features and functionality. For the oil and gas market and other potentially hazardous operational environments we offer a complete range of Intrinsically-Safe explosion proof devices that comply to international safety regulations and standards such as ATEX.

MARINE BAND RADIO

We support the shipping, commercial fishing, yachting and leisure cruise, boating and maritime markets with Marine Band Radio communications solutions to suit any vessel.

Our portfolio includes VHF Band radio for short-range communications and HF/SSB for long-range communications. For location, navigation and safety systems we supply GMDSS radios (Global Maritime Distress and Safety System) and AIS Transponders (Automatic Identification System).

We supply a complete range of handheld portable radios and fixed-mount in-cabin radio transceivers from the world's leading Original Equipment Manufacturers.

AVIATION BAND RADIO

For the non-commercial Aviation market we offer a full range of VHF AM Aviation Band/Airband radio communications equipment inclusive of handheld portable radios, fixed-mount mobile radios and in-cockpit panel-mount radios.

Here we service the light, experimental, sport, recreational and drone sectors inclusive of fixed-wing, helicopter, microlight, helicopter and paraglider aircraft.

Our Aviation Band radio communication solutions also cover and support all ground-based operations at airports, heliports and regional airfields.

CCTV

Professional CCTV and Integrated Security Solutions.

We offer a comprehensive CCTV surveillance and security solution for the Public Safety, Enterprise, Small to Medium Business and Home Consumer sectors.

Our CCTV systems portfolio includes smart city and intelligent traffic solutions for security and urban governance, intelligent solutions for security and business operations covering retail, logistics, energy and education and a full range of intelligent security products from video security, access control and intercom to alarms and LEDs.

We also offer smart-home living and advanced electronics for every consumer.

OUR TEAM



We are based in Cape Town and offer regional support in Johannesburg. Our professional team has a collective of over 50 years' experience in delivering rock solid voice and data communications solutions to both the Mission Critical two-way radio and Telecoms Operator markets across South and Southern Africa.

We are an authorised Push-To-Talk-Over Cellular telecommunications service provider offering PTT voice, video and data connectivity countrywide.

Our professional services include consultation, system design, network infrastructure and user-device equipment supply, full installation and commissioning, after sales service backed up by the original equipment manufacturer warranty and tailor-made service level agreements. We service the Land Mobile Radio (LMR), VHF/HF Marine and VHF AM Airband communications markets and provide solutions for the Security, Public Safety, First Responders, Transport, Logistics, Oil & Gas, Hospitality, Shipping, Maritime, Commercial, Sports, Recreational and Agriculture verticals.

Leveraging off our long-standing and strong relationships with world class best-of-breed Original Equipment Manufacturers, we deliver the stable and reliable communications your business requires to thrive through the supply of quality equipment and cutting-edge technology from the world's leading vendors.

Smart Radio Systems are an Accredited Vendor of Sunlyn (Pty) Ltd.

We offer flexible outright, rental and rent-to-own purchase options to suit both your Capital and Operational Expense budgets. Through our association with Sunlyn, we offer equipment rental finance contracts via instalment sales, lease facilities or rental finance. Sasfin administers and funds 100% of the deals originated with Sunlyn's vendors and clients.

Smart Radio Systems fully complies to local telecoms regulatory laws and we are a duly licensed ICASA Radio Dealer.

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OUR SOLUTIONS

LAND MOBILE RADIO



VHF/UHF/HF Land Mobile Radio two-way radio systems inclusive of Legacy Analogue, DMR, Tetra and PTT/PoC.

MARINE RADIO & NAVIGATION



VHF/HF/GMDSS Marine Band Radio for the recreational, yachting, fishing and shipping maritime markets.

AVIATION RADIO & NAVIGATION



VHF AM Aviation Band Radio for the recreational, experimental, light-aircraft and commercial drone markets, airports and airfields.

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CCTV SECURITY SOLUTIONS



CCTV infrastructure, camera and application systems for the security and commercial markets.

BODYWORN CAMERAS



A full bodyworn camera device and system solution for law enforcement agencies, emergency services, first responders and private security.

RF ANCILLARIES AND ACCESSORIES



We supply a full range of radio accessories and spares such as spare batteries, chargers, power supply units and radio high-site infrastructure equipment inclusive of cabling, connectors, RF combining and antenna systems.

SHORT-TERM RADIO RENTALS



We offer a variety of radio communications equipment inclusive of licensed frequencies on short-term rental hire, this consisting of handheld portable radios, charger banks, audio accessories and mobile repeater stations for extended communication coverage.

TECHNOLOGY LEASING FINANCE



We offer flexible long-term rent-to-own contracts over 24 or 36 months, to suit organizations that prefer an Operational over Capital Expenditure finance model when procuring or upgrading their communications equipment and infrastructure.

PROFESSIONAL SERVICES



System design, consultation, installation, commissioning, equipment repairs, Service Level Agreements and full after-sales service.

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OUR OEM PARTNERS



Hytera PMR/LMR Analogue, DMR, Tetra, LTE, Push-To-Talk-Over Cellular Radio, Bodyworn Cameras



Icom VHF/HF/GMDSS Marine Band, Aviation Band Radio



Yaesu Aviation Band Radio



Standard Horizon VHF Marine Band Radio



Motorola Solutions PMR/LMR DMR and Tetra Radio



Hikvision CCTV, Security Systems and Solutions

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ACCREDITED TECHNOLOGY FINANCE VENDOR

Smart Radio Systems are an Accredited Vendor of Sunlyn (Pty) Ltd.

Sasfin Holdings is the parent company of Sasfin Bank and is a Johannesburg Stock Exchange-listed financial services institution. It offers financial products to both business customers and wealth management clients. Through Sasfin's association with Sunlyn, Sasfin offers equipment rental finance contracts via instalment sales, lease facilities or rental finance. Sasfin administers and funds 100% of the deals originated with Sunlyn's vendors and clients.

WHAT IS TECHNOLOGY FINANCE?

Technology finance provides finance for any equipment that would be axillary to the nature of the business. For example a radio communication system, copier and laptop are non-income producing but essential for the day to day running of any business.

GET THE EDGE OVER YOUR COMPETITORS WITH THE LATEST TECHNOLOGY

Buying expensive equipment can slow down cash flow. Sunlyn helps to prevent this by paying suppliers on installation and then renting to our clients. This eliminates the risk of late payments and increases cash flow for both suppliers and clients.

BENEFITS OF TECHNOLOGY FINANCE THROUGH EQUIPMENT RENTALS

- Working capital remains intact and no deposit is required.
- Purchase of cutting-edge technology is facilitated.
- Initial monthly rental fees can be reduced by applying an annual escalation, supported by the additional turnover generated by the equipment acquisition.
- Rental implies not only that cash outflows are minimised, but that they become predictable, thereby enhancing the reliability of the firm's business plan.
- Existing credit lines are unaffected.
- The monthly rental fee is tax deductible and no more than a small percentage of an up-front cash price.

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CONTACT US

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