

TRANSACTION COORDINATION
& REAL ESTATE CONSULTING

Services & Pricing Guide



[SAGECANYONCONSULTING.COM](https://www.sagecanyonconsulting.com)

● **BASIC — COMPLIANCE SUPPORT PACKAGE | \$250**

IDEAL FOR AGENTS WHO WANT PEACE OF MIND KNOWING THEIR FILES ARE COMPLIANT AND PROPERLY UPLOADED, WHILE THEY HANDLE CLIENT COMMUNICATION AND NEGOTIATIONS.

📁 **FILE SETUP & COMPLIANCE**

- CREATE TRANSACTION AND UPLOAD INITIAL DOCUMENTS TO BROKERAGE CRM
- MONITOR FILE FOR MISSING OR REQUIRED DOCUMENTS
- ENSURE ALL REQUIRED DOCUMENTS ARE UPLOADED FOR BROKERAGE COMPLIANCE
- TRACK ADDENDUMS, RE-10, AND REQUIRED FORMS AS THE TRANSACTION PROGRESSES

✚ **ONGOING OVERSIGHT**

- REMIND AGENT OF MISSING ITEMS AND COMPLIANCE DEADLINES
- KEEP FILE ORGANIZED AND UP TO DATE IN CRM

👉 **AGENT REMAINS MAIN POINT OF CONTACT FOR CLIENT, TITLE, AND LENDER.**

✅ **WE CURRENTLY WORK WITH AND ARE EXPERIENCED IN THE FOLLOWING BROKERAGE PLATFORMS:**

SKYSLOPE • PAPERLESS PIPELINE • BROKERMINT • SILVERCREEK DOCS • REESIO

(AND ARE HAPPY TO LEARN AND ADAPT TO ADDITIONAL SYSTEMS AS NEEDED)

STANDARD — FULL TRANSACTION COORDINATION | \$500

BEST FOR AGENTS WHO WANT FULL SUPPORT FROM CONTRACT TO CLOSE AND LESS DAY-TO-DAY ADMIN WORK.

FILE SETUP & COMPLIANCE

- ALL SERVICES INCLUDED IN BASIC PACKAGE
- FULL DOCUMENT MANAGEMENT FROM PENDING TO CLOSE
- ENSURE BROKERAGE COMPLIANCE AND FILE COMPLETION

COMMUNICATION & COORDINATION

- OPEN TRANSACTION WITH TITLE, LENDER, CLIENT, AND OTHER AGENT
- ACT AS LIAISON BETWEEN ALL PARTIES THROUGHOUT TRANSACTION
- SEND CLIENT UPDATES AND COPIES OF PAPERWORK AS NEEDED

SCHEDULING & DEADLINES

- COORDINATE AND SCHEDULE HOME INSPECTION
- TRACK DEADLINES AND CONTINGENCY TIMELINES
- SCHEDULE SIGNING APPOINTMENTS AND COORDINATE KEY HANDOFF

TRANSACTION DOCUMENTS

- ASSIST WITH WRITING ADDENDUMS, RE-10, AND TRANSACTION-RELATED FORMS
- PREPARE DISBURSEMENT AGREEMENT (DA) AND SHARE WITH BROKERAGE AND TITLE

AGENT STAYS FOCUSED ON CLIENT RELATIONSHIPS AND NEGOTIATIONS.

WE CURRENTLY WORK WITH AND ARE EXPERIENCED IN THE FOLLOWING BROKERAGE PLATFORMS:

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(AND ARE HAPPY TO LEARN AND ADAPT TO ADDITIONAL SYSTEMS AS NEEDED)

PREMIUM — WHITE-GLOVE TRANSACTION SUPPORT | \$750

BEST FOR AGENTS WHO WANT HANDS-ON SUPPORT AND ELEVATED CLIENT SERVICE THROUGHOUT THE TRANSACTION.

 **EVERYTHING IN STANDARD, PLUS:**

OFFER & CONTRACT SUPPORT

- ASSIST WITH WRITING INITIAL OFFER DOCUMENTS (BB, RE14, RE21)
- PREPARE ADDITIONAL BROKERAGE-REQUIRED DOCUMENTS AS NEEDED
- OBTAIN SIGNATURES ON ALL BUYER DOCUMENTS

CLIENT-FOCUSED SERVICE

- MORE DIRECT SUPPORT WITH PAPERWORK AND TIMELINES
- EXTRA ASSISTANCE ENSURING SMOOTH COMMUNICATION AND QUICK TURNAROUND

 **GREAT FOR BUSY AGENTS OR THOSE HANDLING HIGHER TRANSACTION VOLUME.**

 **WE CURRENTLY WORK WITH AND ARE EXPERIENCED IN THE FOLLOWING BROKERAGE PLATFORMS:**

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(AND ARE HAPPY TO LEARN AND ADAPT TO ADDITIONAL SYSTEMS AS NEEDED)

● DELUXE — FULL-SERVICE + OFFER STRATEGY SUPPORT | \$1,000

BEST FOR AGENTS WHO WANT MAXIMUM LEVERAGE AND FULL ADMINISTRATIVE SUPPORT FROM OFFER TO CLOSE.

✓ **EVERYTHING IN PREMIUM, PLUS:**

📄 **OFFER STRATEGY & SUBMISSION**

- WRITE ADDITIONAL RE-21 OFFERS UNTIL CONTRACT IS ACCEPTED
- PREPARE AND SEND OFFER WITH HIGHLIGHTS TO LISTING AGENT
- (OR PROVIDE SCRIPTED EMAIL FOR AGENT TO SEND)

🚀 **MAXIMUM SUPPORT**

- PRIORITY-LEVEL COORDINATION AND FAST TURNAROUND
- FULL BACK-END SUPPORT SO AGENT CAN STAY FULLY CLIENT-FACING

👉 **IDEAL FOR COMPETITIVE MARKETS AND HIGH-VOLUME AGENTS.**

✓ **WE CURRENTLY WORK WITH AND ARE EXPERIENCED IN THE FOLLOWING BROKERAGE PLATFORMS:**

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BUYER TRANSACTION COORDINATION PACKAGES

BASIC - PERFECT FOR AGENTS WHO SIMPLY NEED HELP UPLOADING FILES TO THEIR BROKERAGE CRM AND STAYING COMPLIANT.

STANDARD - IDEAL FOR AGENTS WHO WANT US TO MANAGE THE TRANSACTION DETAILS AND COMMUNICATE DIRECTLY WITH ALL PARTIES.

PREMIUM - PERFECT FOR AGENTS WHO WOULD LIKE EXTRA HELP IN ORDER TO GIVE THEIR CLIENTS EXEMPLARY SERVICE FROM START TO FINISH.

DELUXE - PERFECT FOR AGENTS WHO WANT A HIGH-TOUCH, POLISHED EXPERIENCE FOR THEIR CLIENTS FROM CONTRACT TO CLOSE

BUYER TRANSACTION COORDINATION PACKAGES

TRANSACTION SERVICES	BASIC \$250	STANDARD \$500	PREMIUM \$750	DELUXE \$1000
Full document transaction coordination from pending to close	✓	✓	✓	✓
Transaction creation and Initial documents uploaded to brokerage CRM	✓	✓	✓	✓
Monitor compliance and remind agents of missing documents	✓	✓	✓	✓
Keep track of Addendums, RE-10 & all docs as the transaction progresses	✓	✓	✓	✓
Ensure 100% of docs are uploaded to brokerage CRM for completion	✓	✓	✓	✓
Open transaction with title, lender, client & listing agent and act as a liaison		✓	✓	✓
Send client updates & a copy of all paperwork throughout transaction		✓	✓	✓
Coordinate and schedule home inspection with buyer and listing agent		✓	✓	✓
Help write Addendums, RE-10 & other docs as the transaction progresses		✓	✓	✓
Schedule signing appointment and coordinate key handoff for closing		✓	✓	✓
Create disbursement agreement (DA) and share with brokerage and title		✓	✓	✓
Help write all intial offer docs including BB, RE14, RE21			✓	✓
Help write any other applicable docs for brokerage compliance			✓	✓
Get signatures on all buyer docs			✓	✓
Help write additional RE-21 offer contracts until the offer gets accepted				✓
Send offer with all highlights to listing agent or a scripted email for buyer's agent to send if preferred				✓

● **BASIC — LISTING COMPLIANCE PACKAGE | \$250**

BEST FOR AGENTS WHO MANAGE THE LISTING AND CLIENT COMMUNICATION BUT WANT HELP STAYING COMPLIANT.

📁 **FILE SETUP & COMPLIANCE**

- CREATE LISTING TRANSACTION AND UPLOAD INITIAL DOCUMENTS TO BROKERAGE CRM
- MONITOR FILE FOR MISSING OR REQUIRED DOCUMENTS
- TRACK ADDENDUMS, RE-10, AND REQUIRED FORMS AS THE TRANSACTION PROGRESSES
- ENSURE ALL REQUIRED DOCUMENTS ARE UPLOADED FOR BROKERAGE COMPLIANCE

📌 **ONGOING OVERSIGHT**

- REMIND AGENT OF MISSING DOCUMENTS AND COMPLIANCE DEADLINES
- KEEP FILE ORGANIZED AND UPDATED THROUGH CLOSING

👉 **AGENT MANAGES CLIENT COMMUNICATION, SHOWINGS, AND VENDORS.**

✅ **WE CURRENTLY WORK WITH AND ARE EXPERIENCED IN THE FOLLOWING BROKERAGE PLATFORMS:**

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(AND ARE HAPPY TO LEARN AND ADAPT TO ADDITIONAL SYSTEMS AS NEEDED)

LISTING TRANSACTION COORDINATION PACKAGES

● **STANDARD — FULL LISTING TRANSACTION COORDINATION | \$500**

BEST FOR AGENTS WHO WANT SUPPORT MANAGING THE TRANSACTION ONCE UNDER CONTRACT.

📁 **FILE SETUP & COMPLIANCE**

- ALL SERVICES INCLUDED IN BASIC PACKAGE
- FULL DOCUMENT MANAGEMENT FROM PENDING TO CLOSE
- ENSURE BROKERAGE COMPLIANCE AND FILE COMPLETION

👉 **COMMUNICATION & COORDINATION**

- OPEN TRANSACTION WITH TITLE, LENDER, CLIENT, AND BUYER'S AGENT
- ACT AS LIAISON BETWEEN ALL PARTIES THROUGHOUT TRANSACTION
- SEND CLIENT UPDATES AND COPIES OF PAPERWORK AS NEEDED

📅 **SCHEDULING & DEADLINES**

- COORDINATE HOME INSPECTION WITH BUYER'S AGENT AND SELLER
- TRACK CONTINGENCY DEADLINES AND KEY MILESTONES
- SCHEDULE SIGNING APPOINTMENT AND COORDINATE CLOSING LOGISTICS

📄 **TRANSACTION DOCUMENTS**

- ASSIST WITH WRITING ADDENDUMS, RE-10, AND TRANSACTION-RELATED FORMS
- PREPARE DISBURSEMENT AGREEMENT (DA) AND SHARE WITH BROKERAGE AND TITLE

👉 **AGENT REMAINS FOCUSED ON NEGOTIATIONS AND CLIENT RELATIONSHIPS.**

✅ **WE CURRENTLY WORK WITH AND ARE EXPERIENCED IN THE FOLLOWING BROKERAGE PLATFORMS:**

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● PREMIUM — LISTING LAUNCH + TRANSACTION SUPPORT | \$750

BEST FOR AGENTS WHO WANT HELP PREPARING AND MANAGING THE LISTING IN ADDITION TO TRANSACTION COORDINATION.

✓ **EVERYTHING IN STANDARD, PLUS:**

✍ **LISTING PREPARATION**

- PREPARE LISTING PAPERWORK (BB, RE16, IMLS FORMS, AND OTHER REQUIRED DOCUMENTS)
- ENTER AND MAINTAIN LISTING IN IMLS, INCLUDING REMARKS AND UPDATES

📷 **VENDOR & MARKETING COORDINATION**

- SCHEDULE PHOTOGRAPHY, STAGING, SIGN INSTALLATION, AND VENDOR APPOINTMENTS
- COORDINATE PRE-LISTING LOGISTICS WITH SELLER AND VENDORS

👉 **GREAT FOR BUSY AGENTS OR TEAMS LISTING MULTIPLE PROPERTIES.**

✓ **WE CURRENTLY WORK WITH AND ARE EXPERIENCED IN THE FOLLOWING BROKERAGE PLATFORMS:**

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LISTING TRANSACTION COORDINATION PACKAGES

● DELUXE — FULL-SERVICE LISTING & MARKETING SUPPORT | \$1,000

BEST FOR AGENTS WHO WANT MAXIMUM LEVERAGE FROM PRE-LISTING THROUGH CLOSING.

✓ **EVERYTHING IN PREMIUM, PLUS:**

📣 **MARKETING SUPPORT**

- CREATE A CUSTOM PROPERTY FLYER AND AMENITIES SHEET FOR AGENT USE
- SCHEDULE OPEN HOUSES AND COORDINATE LOGISTICS

🚀 **PRIORITY-LEVEL SUPPORT**

- HIGH-TOUCH COMMUNICATION AND FAST TURNAROUND
- FULL BACKEND SUPPORT SO THE AGENT STAYS FULLY CLIENT-FACING

👉 **IDEAL FOR AGENTS WHO WANT A TRUE ASSISTANT-STYLE EXPERIENCE.**

✓ **WE CURRENTLY WORK WITH AND ARE EXPERIENCED IN THE FOLLOWING BROKERAGE PLATFORMS:**

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(AND ARE HAPPY TO LEARN AND ADAPT TO ADDITIONAL SYSTEMS AS NEEDED)

LISTING TRANSACTION COORDINATION PACKAGES

BASIC - PERFECT FOR AGENTS WHO SIMPLY NEED ASSISTANCE UPLOADING THEIR TRANSACTIONAL PAPERWORK TO THEIR BROKERAGE'S CRM AND STAYING COMPLIANT.

STANDARD - PERFECT FOR AGENTS WHO WOULD LIKE THE STANDARD AMOUNT OF TRANSACTIONAL ASSISTANCE, ALLOWING US TO WORK DIRECTLY WITH THE CLIENT AND FREE UP THE AGENT'S TIME.

PREMIUM - PERFECT FOR AGENTS WHO WOULD LIKE EXTRA HELP IN ORDER TO GIVE THEIR CLIENTS EXEMPLARY SERVICE FROM START TO FINISH.

DELUXE - PERFECT FOR AGENTS WHO WANT A HIGH-TOUCH, POLISHED EXPERIENCE FOR THEIR CLIENTS FROM CONTRACT TO CLOSE

LISTING TRANSACTION COORDINATION PACKAGES

TRANSACTION SERVICES	BASIC \$250	STANDARD \$500	PREMIUM \$750	DELUXE \$1000
Full document transaction coordination from pending to close	✓	✓	✓	✓
Transaction creation and Initial documents uploaded to brokerage CRM	✓	✓	✓	✓
Monitor compliance and remind agents of missing documents	✓	✓	✓	✓
Keep track of Addendums, RE-10 & all docs as the transaction progresses	✓	✓	✓	✓
Ensure 100% of docs are uploaded to brokerage CRM for completion	✓	✓	✓	✓
Open transaction with title, lender, client & buyer agent and act as a liaison		✓	✓	✓
Send client updates & a copy of all paperwork throughout transaction		✓	✓	✓
Coordinate home inspection with buyer's agent and client & send CBS code		✓	✓	✓
Help write Addendums, RE-10 & other docs as the transaction progresses		✓	✓	✓
Schedule signing appointment and coordinate key handoff for closing		✓	✓	✓
Create disbursement agreement (DA) and share with brokerage and title		✓	✓	✓
Prepare listing paperwork including BB, RE16, IMLS & any other listing forms			✓	✓
IMLS Data Entry, Maintenance & Remarks creation			✓	✓
Schedule signpost, photography, staging & any other vendor appointments				✓
Create custom flyer and amenities sheet for agent to print for listing				✓
Schedule Open Houses				✓

ADDITIONAL TRANSACTION SERVICES

\$50

SHOWINGS

- Provide property access for client showings
- Price per showing
- (Location may affect pricing)

\$150

LISTING MATERIAL SET UP & REMOVAL

- Flyers, bin, booties, signage & lockbox set up and removal per listing
- Includes up to 25 flyers, bootie bin & booties
- Will store agent signage for this service
- (Location may affect pricing)

\$50

LISTING RIDER CHANGE

- Place pending or rider-of-choice sign at listing
- Will store agent riders for this service
- (Location may affect pricing)

\$50

LISTING VENDOR ACCESS

- Provide vendors access to the property for scheduled services
- Price per vendor visit
- (Location may affect pricing)

MARKETING SERVICES

\$250+

POP-BY CREATION

- Custom pop-bys for client appreciation, holidays, birthdays, and sphere touches
- Choose from a curated list of themed options upon request
- Includes planning, sourcing, and assembly
- Pricing does not include materials or delivery

\$125+

NEWSLETTER CREATION

- Custom content and branded design for each newsletter
- Frequency based on agent preference
- Uploaded and sent through the agent's preferred email platform

\$400+

SOCIAL MEDIA MARKETING

- Includes 3 branded posts per week
- Packages can be customized for agents who need additional content or increased posting frequency
- Stories and video content are available as add-ons for an additional cost
- Monthly pricing

BUSINESS SERVICES

\$500+

EMAIL SCRIPTS SET UP

- Custom email scripts designed to streamline communication throughout the transaction process
- Includes 10 custom scripts tailored to either a buyer or seller workflow, covering key stages from contract to close

\$500+

CRM SET UP

- Full CRM setup for your sphere using your software of choice
- Final pricing based on database size and CRM platform

\$500+

PROJECT MANAGEMENT

- Setup of detailed buyer and seller transaction workflows and checklists
- Built within your preferred project management software (Asana, Jira, Hive, Trello, etc.)

\$500+

SOP CREATION

- A Standard Operating Procedure designed for your team
- Ensures all team members understand exactly how the business operates, saving time and improving training

\$500+

CARD CRM SET UP

- Card-based CRM setup to stay in touch with your sphere and past clients
- Automated cards sent for birthdays, anniversaries, holidays, or custom dates
- Final pricing based on database size and card frequency