

SPORTS RECRUITMENT CONSULTANT

Location: Remote with occasional travel to Nottinghamshire.

Salary: Competitive, depending on experience plus uncapped commission.

Overview of the role:

Your Sport Solutions is looking for an energetic and motivated recruiter to “hit the ground running” in our growing organisation.

As a Sports Recruitment Consultant, your role will be to manage the entire recruitment process, from generating new business opportunities and clients to candidate sourcing, screening and placement.

About us:

Your Sport Solutions are a recruitment agency specialising in the sports industry. We are based in Nottinghamshire but operate across the whole of the UK as well as having some international Clients.

What we can offer:

- 28 days paid annual leave, plus birthdays off.
- Flexible working.
- Progression opportunities.
- Regular social gathering and events.
- Comprehensive training and career progression.
- A friendly and supportive team.

Key responsibilities:

- Source new clients through lead generation, cold calling, and client marketing.
- Build and maintain effective mutually beneficial relationships with new and existing clients and candidates.
- Ensure a full understanding of all client’s recruitment needs and job details.
- Identify and engage with new candidates through headhunting, advertising and networking.
- Pre-screen all new candidates.
- Present suitable candidates to clients.
- Manage the complete recruitment cycle from candidate sourcing to the offer stage.
- Maintain and develop company CRM and databases, ensuring strict adherence to confidentiality and GDPR.
- Maintain and develop company commercial branding and image.

The ideal candidate will have:

- Experience in recruitment or sales.
- Experience working in the sports industry or an understanding of the sports industry.
- Strong communication skills.
- Ability to network effectively.
- Excellent time management and organisational skills.
- Proficient IT skills
- An enthusiastic approach to work with a ‘can do’ attitude.

How to apply:

If you are interested in this exciting new opportunity, please send over a CV and covering letter to info@yoursportsolutions.co.uk by 29th February 2024.