

TransCanada Credit Union Limited 2013 Annual Report



# **Table of Contents**

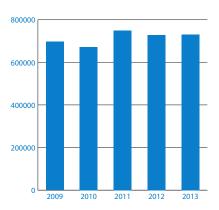
Financial Highlights for 2013
Board of Directors and Credit Union Staff
President's Message
General Manager's Report
Report of the Audit and Finance Committee
Report of the Credit Committee
The Credit Union Movement10
Independent Auditors' Report11
Management's Responsibility for financial reporting
Financial Statements
Credit Union Services 41

# Financial Highlights for 2013

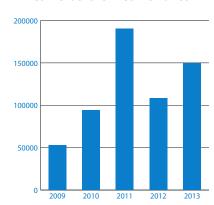
	2013	2012
Membership	2461	2587
Assets	\$23,950,965	\$22,271,689
Shares	\$711,016	\$602,079
Savings	\$16,222,760	\$15,186,466
Terms	\$2,449,537	\$2,016,900
RRSP's	\$3,273,186	\$3,281,784
Loans	\$7,802,544	\$8,788,894
Mortgages	\$7,074,133	\$8,505,648
Dividend paid to members	5.00%	5.00%



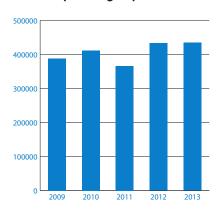
#### **Total Financial Income**



#### **Income before Income Taxes**



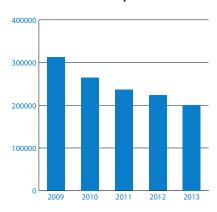
**Total Operating Expenses** 

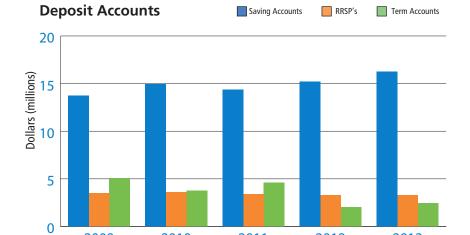


2009

2010

**Total Financial Expenses** 





2011

2012

2013

# Board of Directors and Credit Union Staff





# President's Message



President: Jane L.S. Gill

The year ended October 31, 2013 was a stable year, with the Bank of Canada rate continuing to be low. This is an advantage to our borrowing customers but narrows the margins between lending and borrowing/savings rates. In 2013, we focused efforts on bringing in new members while providing disciplined and controlled services to ensure that the Credit Union will remain stable and available for all members into the future.

Member service continues to be our key priority, treating you with respect and integrity. We strive to provide the best possible service to members with the delivery of financial services - lending, investment and deposit services. We are proud to provide accessible superior personal services.

Again this year, we were pleased to pay out a dividend rate of 5% continuing our trend of successive dividends for many years. This rewards all our members and allows for reinvestment in the Credit Union to ensure the ongoing stability.

I extend thanks and appreciation to the team that serves the Credit Union. 2013 welcomed a new General Manager to the Credit Union - Neil Davison joined the organization in May, and he has been striving to provide excellent service ever since. Debbie Letendre and Lori Chang-Foidl continue to be your front-line contacts for services, greeting you with a smile and great service.

I commend the Board on their continued service this year, with continuation of long-serving members as well as recent additions that bring a variety of skills and attributes that bring great benefit and balance to the Board. We say goodbye to three members of the Board – Lorrainne MacAulay, Lora Manning and me, Jane Gill. It has been a pleasure to work with the Credit Union for all of us.

The Board is eager to continue working for the membership, and we encourage you to share your thoughts on how to serve you better. We thank you for your patronage and look forward to continuing to provide service into the future.

On behalf of the Credit Union team and Board of Directors,

Jane L.S. Gill

Chairman and President

# General Manager's Report

It is my privilege to welcome you to the 2013 Annual General Meeting of TransCanada Credit Union Ltd.

Despite continued external pressures on our financial performance, such as low interest rates and increasing competition, we are pleased to advise that your Credit Union continues to be successful and committed to meeting the changing needs and expectations of our membership and providing industry competitive financial products.

Because of this, even in this challenging environment, we were able to grow our asset-base by over 7.5% over the last 12 months.



General Manager: Neil Davison

Pre-tax income was up 37.93% over 2012, as we continue to attempt to control costs and maximize income streams.

Our capital to asset position remains strong at around 8%, compared to the legislative minimum requirements of 4%, and our liquidity remains well above the requirements of the Credit Union Act.

We were also pleased to pay a member share dividend of 5% once again this year, along with adding around \$100,000 to our continually strengthening retained earnings position.

So overall, we had some positive results in 2013 and this can be directly attributed to the continued support we receive from you, our members.

I would like to take this opportunity to thank the staff of the credit union, Debbie and Lori, who were instrumental in helping to continue to provide the value-added service you, as members, are accustomed to.

I would also like to thank the Board of Directors for their insight and support over the last year. These dedicated individuals spend many hours over the course of a year ensuring our credit union is meeting the needs of its members.

Respectfully,

Neil Davison

General Manager

# Report of the Audit and Finance Committee







Doug Slater



Lora Manning

The Audit and Finance Committee is comprised of three directors. The Committee meets formally as required to ensure the following obligations are met over the course of the year:

- Review of the financial position of the Credit Union and ensuring the accuracy of financial reporting. This includes the recommendation of the annual budget to the Board and obtaining reasonable understanding of the internal controls in place at the Credit Union to safeguard assets.
- Engage and oversee the external and internal auditors, including the terms of their engagement and the scope of the audit. The Committee also reviews the annual audited financial statements prior to approval of the Board for issuance to members.
- Review of policies, procedures and controls which relate the requirements of liquidity, capital adequacy and interest rate management.

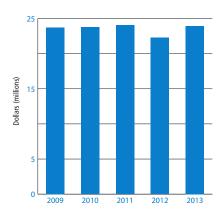
The committee reports directly to the Board of Directors and issues reports and makes recommendations to the Board and Management, as appropriate, with respect to the responsibilities noted above. In the event that recommendations have been made, follow up is undertaken to ensure the recommendations have been duly considered and implemented. There have been no significant recommendations made by the Committee not implemented or in progress of being implemented.

There are no matters which the Audit and Finance Committee believes should be reported to the members, nor are there any matters that are required to be disclosed under the Credit Union Act or regulations.

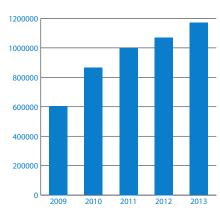
I extend my thanks to the members of the Audit and Finance Committee for their hard work and dedication over the past year.

Lorrainne MacAulay Chairperson Audit and Finance Committee

#### **Assets**



#### **Retained Earnings**



# Report of the Credit Committee







Zafir Samoylove

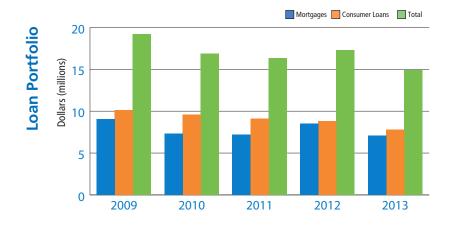


Rob Nowakowsky

The Credit Committee's primary responsibility is to review and provide approval of loan applications presented in excess of the General Manager's lending limit, ensuring adherence to the Credit union's Lending Policy.

As of October 31 2013, the total loan portfolio for the TransCanada Credit Union was valued at \$14.9 million, representing 33 mortgage and 282 loans.

Despite the decrease in the loan portfolio, we remain confident that notwithstanding the numerous challenges that face our Credit Union, including the low interest rate environment and continued increase in competition, by developing and executing a concerted marketing and awareness strategy should see a turnaround in this trend.



450				Mortgages Con:	sumer Loans Total
450	419	392	)		
360	375	354	352	354	
300			317	317	315 282
270	_				282
180					
00					
90	44	38	35	37	33
0					
· ·	2009	2010	2011	2012	2013

2013	
Total of Loans Approved	89
Total Amount Advanced	\$2,760,469

## The Credit Union Movement

Credit Unions have been serving Canadians since 1900, when Alphonse Desjardins founded the first "caisse populaire" in Levis, Quebec. Credit unions began as an alternative to a commercially centered, inhospitable banking system. They hold combined assets of \$156 billion and serve over 5 million members. The fundamental operating principle of credit unions is democratic ownership... one member – one vote, regardless of the amount of shareholdings or deposits. As a member, you have a voice in your credit union and equal access to all the services it offers. Throughout its history, the Canadian credit union system has maintained a record of sound, prudent financial management, solid growth and uncompromising service to credit union members.

#### A focused approach: The Credit Union Advantage

- · Credit unions are owned by their members, not outside shareholders.
- · Credit unions offer a different approach to banking, one that is focused on putting the member first.
- · Credit unions believe in creating profits for their members, rather than profiting from them.
- Credit unions have the flexibility to meet the product and service needs of their members, rather than
  forcing standard national programs.
- Credit unions make policy decisions based on local community needs.

#### There are currently 336 credit unions in Canada.

Collectively, they have (Q2, 2013 statics):

- 1,759 locations
- Over 5.3 million members
- \$156.3 billion in assets

- \$128.9 billion in deposits
- \$120.7 billion in loans
- 27,600 employees



#### **INDEPENDENT AUDITORS' REPORT**

To the Members of TransCanada Credit Union Limited

We have audited the accompanying financial statements of TransCanada Credit Union Limited, which comprise the statement of financial position as at October 31, 2013 and the statements of net income and comprehensive income, changes in members' equity, and cash flows for the year ended October 31, 2013, and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of TransCanada Credit Union Limited as at October 31, 2013 and its financial performance and cash flows for the year ended October 31, 2013 in accordance with International Financial Reporting Standards.

Edmonton, Alberta January 24, 2014 HAWKINGS EPP DUMONT LLP Chartered Accountants

Hawhing En Dunat LLP

**EDMONTON** 

Mayfield Square I 10476 – Mayfield Road Edmonton, AB T5P 4P4 T: 780.489.9606 F: 780.484.9689 STONY PLAIN

#101, 5300 – 50 Street PO Box 3188, Station Main Stony Plain, AB T7Z 1T8 T: 780.963.2727 F: 780.963.1294 LLOYDMINSTER

5102 – 48 Street PO Box 10099 Lloydminster, AB T9V 3A2 T: 780.875.7433 F: 780.875.5304 HAWKINGS.COM



## MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

To the Members of TransCanada Credit Union Limited

Management has the responsibility for preparing the accompanying financial statements and ensuring that all information in the Annual Report is consistent with these statements. This responsibility includes selecting appropriate accounting principles and making objective judgments and estimates in accordance with International Financial Reporting Standards and the requirements of the *Credit Union Act*.

In discharging its responsibility for the integrity and fairness of the financial statements, as well as for the accounting systems from which they are derived, management maintains the necessary systems of internal controls designed to provide assurance that transactions are authorized, assets are safeguarded and proper records are maintained.

The ultimate responsibility to members for the financial statements lies with the Board of Directors. The Board appoints an Audit Committee to review the financial statements with management in detail and to report to the Board prior to its approval to publish the financial statements.

The Board appoints external auditors to audit the financial statements and to meet with both the Audit Committee and management to review their findings. The external auditors' report directly to the members. The external auditors' have full and free access to the Audit Committee to discuss their audit, as well as their findings concerning the integrity of the Credit Union's financial reporting and the adequacy of its systems of internal controls.

Calgary, Alberta January 24, 2014

Neil Davison General Manager

#### STATEMENT OF FINANCIAL POSITION

#### **AS AT OCTOBER 31, 2013**

ASSETS	<u>2013</u>	<u>2012</u>
Cash and cash equivalents Investments (Note 5) Income taxes receivable Members' loans receivable (Note 7) Other assets Property and equipment (Note 8) Intangible assets (Note 9)	\$ 282,273 8,730,364 908 14,885,012 24,671 14,376 10,398 \$ 23,948,002	\$ 172,825 4,702,256 8,071 17,301,726 44,853 21,168 20,790 \$ 22,271,689
LIABILITIES		
Accounts payable and accrued liabilities Members' deposits (Note 11)	\$ 49,121 21,985,601	\$ 43,934 20,527,031
	22,034,722	20,570,965
MEMBERS' EQUITY		
Allocation distributable Members' shares (Note 12) Retained earnings	31,698 711,017 1,170,565 1,913,280	28,068 602,079 1,070,577
		\$ 22,271,689

#### ON BEHALF OF THE BOARD:

Ma Arlay Director

Director

#### STATEMENT OF NET INCOME AND COMPREHENSIVE INCOME

INTEREST INCOME		<u>2013</u>	<u>2012</u>
Interest from member loans Investment income	\$	593,314 145,472	\$ 657,810 70,181
		738,786	727,991
INTEREST EXPENSE Interest on member deposits		207,736	 223,375
NET INTEREST INCOME		531,050	504,616
PROVISION FOR LOAN IMPAIRMENT (NOTE 7)			 
NET INTEREST INCOME AFTER PROVISION FOR LOAN IMPAIRMENT		531,050	504,616
OTHER INCOME LOAN RECOVERIES	_	51,335 1,092	 36,084 720
NET INTEREST AND OTHER INCOME		583,477	541,420
OPERATING EXPENSES (SCHEDULE 1)		433,926	432,994
INCOME BEFORE INCOME TAXES		149,551	108,426
INCOME TAXES (NOTE 10) Current		17,865	 8,605
NET INCOME AND COMPREHENSIVE INCOME	<u>\$</u>	131,686	\$ 99,821

#### STATEMENT OF CHANGES IN MEMBERS' EQUITY

	Allocation <u>Distributable</u>	Members' <u>Shares</u>	Retained <u>Earnings</u>	<u>Total</u>
BALANCE, OCTOBER 31, 2012	28,068	602,079	1,070,577	1,700,724
Net income and comprehensive income	-	-	131,686	131,686
Member share dividends (5%)	31,698	-	(31,698)	-
Previous year's dividend paid through				
issuance of member shares	(28,068)	28,068	-	-
Issuance of member shares	-	123,941	-	123,941
Redemption of member shares		(43,071)		(43,071)
BALANCE, OCTOBER 31, 2013	<u>\$ 31,698</u>	<u>\$ 711,017</u> \$	1,170,565	<u>\$ 1,913,280</u>

#### STATEMENT OF CASH FLOWS

		<u>2013</u>		<u>2012</u>
CASH PROVIDED BY (USED FOR) THE FOLLOWING ACTIVITIES: Operating Activities				
Interest received from members' loans Interest received from investments Dividends received Other income received Interest paid to members Income taxes received (paid) Net operating expenses paid	<b>\$</b>	592,164 65,041 77,323 51,335 (211,720) (10,703) (386,650)	\$	660,108 74,821 6,724 36,084 (232,830) (39,380) (418,419)
		176,790		87,108
Investing Activities  Net change in members' loans receivable  Net change in investments  Purchase of property and equipment  Purchase of intangible assets		2,417,864 (4,025,000) - -	_	(949,175) 2,900,000 (27,960) (31,182)
		(1,607,136)		1,891,683
Financing Activities Issue of members' shares Member share dividends paid Redemption of members' shares Net change in members' deposits		152,009 (31,698) (43,071) 1,462,554		100,937 (28,068) (39,993) (1,870,777)
	_	1,539,794	_	(1,837,901)
NET CASH AND CASH EQUIVALENTS INCREASE		109,448		140,890
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		172,825		31,935
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	282,273	\$	172,825

#### **NOTES TO FINANCIAL STATEMENTS**

#### **OCTOBER 31, 2013**

#### 1. REPORTING ENTITY

TransCanada Credit Union Limited (the "Credit Union") is incorporated under the *Credit Union Act* of the Province of Alberta and provides financial services to current and former employees of TransCanada Corporation and its subsidiaries ("TransCanada").

The Credit Union Deposit Guarantee Corporation (the "Corporation"), a Provincial Corporation, guarantees the repayment of all deposits with Alberta credit unions, including accrued interest. The *Credit Union Act* provides that the Province will ensure that the Corporation carries out this obligation.

#### 2. BASIS OF PRESENTATION

#### Statement of Compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

The financial statements have been approved and authorized for issue by the Board of Directors on January 24, 2014.

#### Basis of Measurement

The financial statements have been prepared using the historical cost basis unless otherwise noted in the significant accounting policies.

#### **Functional Currency**

The financial statements are presented in Canadian dollars, which is the Credit Union's functional currency.

#### Use of Estimates and Judgments

The preparation of the financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements are described in Notes 3 and 4.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **OCTOBER 31, 2013**

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies used in the preparation of these financial statements are summarized below. These accounting policies have been applied consistently to all periods presented in these financial statements.

#### Cash and cash equivalents

Cash and cash equivalents consist of cash on hand and operating accounts with Credit Union Central Alberta ("Central").

#### Investments

Investments are initially measured at fair value and subsequently accounted for depending on their classification as either held-to-maturity or available-for-sale financial assets.

#### Members' loans receivable

Loans are measured initially at fair value plus transaction costs, and subsequently at amortized cost using the effective interest method, less any impairment losses. All loans are nonderivative financial assets with fixed or determinable payments that are not quoted in an active market and have been classified as loans and receivables.

#### Allowance for loan impairment

The Credit Union establishes an allowance for impairment which is reviewed at least annually. Allowance for loan impairment represents individual and collective provisions established as a result of reviews of individual loans and groups of loans.

The Credit Union records an individual allowance based on management's regular review and evaluation of individual loans and is based upon management's best estimate of the present value of the cash flows expected to be received, discounted at the loan's original effective interest rate. Impairment may be measured on the basis of the instrument's fair value using an observable market price. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

The Credit Union records a collective allowance for loans with similar credit risk characteristics, that have not been individually assessed as impaired, when objective evidence of impairment within the groups of loans exists but the individually impaired loans cannot be identified. In assessing the need for collective allowances, management considers factors such as credit quality and portfolio size. The Credit Union estimates the collective allowance for impairment using a formula based on its historical loss experience for similar groups of loans in similar economic circumstances. As management identifies individually impaired loans, it assigns an individual allowance for impairment to that loan and adjusts the collective allowance accordingly. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognized, the previously recognized impairment loss is reversed either directly or by adjusting an allowance account. Write offs are generally recorded after all reasonable restructuring or collection efforts have taken place and there is no realistic prospect of recovery.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **OCTOBER 31, 2013**

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Impairment of financial assets

The Credit Union assesses, at each balance sheet date, whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are recorded only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and the loss event(s) has (have) an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Objective evidence that financial assets are impaired can include significant financial difficulty of the borrower or issuer, default or delinquency by the borrower, restructuring of a loan or advance by the Credit Union on non-market terms that the Credit Union would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as conditions that correlate with defaults in the group.

#### Property and equipment

Property and equipment are measured at cost less accumulated depreciation and impairment losses. Depreciation is calculated on a straight-line basis at the following annual rates:

Computer equipment 3 years Furniture and equipment 5 years

Gains and losses on disposal are recorded in the statement of net income in the year of disposal.

Property and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable.

#### Intangible assets

Intangible assets consist of computer software which are not integral to the computer hardware owned by the Credit Union. Software is initially recorded at cost and subsequently measured at cost less accumulated amortization and any accumulated impairment (losses). Software is amortized on a straight-line basis over its estimated useful life of 3 years.

#### Impairment of non-financial assets

Impairment reviews are performed when there are indicators that the recoverable amount of an asset may be less than the carrying value. The recoverable amount is determined as the higher of an asset's fair value less cost to sell and value in use. Impairment is recognized in the statement of comprehensive income, when there is an indication that an asset may be impaired. In the event that the value of previously impaired assets recovers, the previously recognized impairment loss is recovered in the statement of comprehensive income at that time.

#### NOTES TO FINANCIAL STATEMENTS

#### **OCTOBER 31, 2013**

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Accounts payable

Accounts payable are initially recognized at fair value net of any transaction costs directly attributable to the issuance of the instrument and subsequently carried at amortized cost using the effective interest rate method, which approximates fair value due to the short-term nature of these liabilities.

#### Financial liabilities

Member deposits are initially recognized at fair value net of any transaction costs directly attributable to the issuance of the instrument, and subsequently measured at amortized cost using the effective interest rate method.

#### Members' shares

Members' shares are classified as liabilities or members' equity in accordance with their terms. Shares redeemable at the option of the member, either on demand or on withdrawal from membership, are classified as liabilities. Shares redeemable at the discretion of the Credit Union Board of Directors are classified as equity.

#### Revenue recognition

Interest on member loans is recorded using the effective interest rate method except for loans which are considered impaired. When a loan becomes impaired, recognition of interest income ceases when the carrying amount of the loan (including accrued interest) exceeds the estimated realizable amount of the underlying security. The amount of the initial impairment and any subsequent changes are recorded through the provision for impaired loans as an adjustment to the individual allowance.

Investment income is recorded using the effective interest rate method, except as it relates to adjustments in the rates received from Central, which are recorded when the payment is received.

Dividend income is recognized when the right to the receive the dividend is established. Dividends are included in investment income.

Commissions, service charges and other income are recognized as income when the related service is provided or entitlement to receive income is earned.

#### Foreign currency translation

Transaction amounts denominated in foreign currencies are translated into the Canadian dollar equivalents at exchange rates prevailing at the transaction dates. Carrying values of monetary assets and liabilities reflect exchange rates at the statement of financial position date. Translation gains and losses are included in other income.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **OCTOBER 31, 2013**

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Financial Instruments

All financial instruments are initially recognized on the statement of financial position at fair value through acquisition. Measurement in subsequent periods depends on whether the financial instrument has been classified as available-for-sale, held-to-maturity, loans and receivables, or other financial liabilities. During the year there has been no reclassification of financial instruments.

Available-for-sale financial assets are measured at fair value with unrealized gains and losses recognized in other comprehensive income. Available-for-sale investments are financial assets that are intended to be held for an indefinite period of time. The Credit Union's shares in Credit Union Central of Alberta have been classified as available-for-sale.

The financial assets classified as loans and receivables are initially measured at fair value, then subsequently carried at amortized cost using the effective interest rate. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. The Credit Union's financial instruments classified as loans and receivables include cash and cash equivalents and members' loans receivable.

The financial assets classified as held-to-maturity are initially measured at fair value, then subsequently carried at amortized cost. Held-to-maturity financial assets are non-derivative assets with fixed or determinable payments and fixed maturity dates that the Credit Union has the positive intention and ability to hold until its maturity date. The Credit Union's financial instruments classified as held-to-maturity include term deposit investments.

Financial instruments classified as other financial liabilities include accounts payable and members' deposits. Other financial liabilities are measured at fair value, then subsequently carried at amortized cost.

De-recognition of a financial asset occurs when the contractual rights to receive the cash flows from these assets have ceased to exist or the assets have been transferred and substantially all the risks and rewards of ownership of the assets are also transferred. If the Credit Union has neither transferred nor retained substantially all the risks and rewards of the transferred financial asset, it assesses whether it has retained control over the transfer asset. If control has been retained, the Credit Union recognizes the transferred asset to the extent of its continuing involvement. If control has not been retained, the Credit Union derecognizes the transferred asset.

A financial liability is derecognized when the obligation under the liability is discharged, cancelled, or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of the existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amount is recognized in comprehensive income.

#### NOTES TO FINANCIAL STATEMENTS

#### **OCTOBER 31, 2013**

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Income taxes

Tax expense for the period comprises current and deferred income tax.

Current income tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred income taxes are provided for using the liability method. Under this method, temporary differences are recorded using tax rates that have been enacted or substantively enacted by the statement of financial position date and are expected to apply when the corresponding taxes will be paid or refunded.

Deferred income tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **OCTOBER 31, 2013**

#### 4. USE OF ESTIMATES AND KEY JUDGMENTS

The preparation of the financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses during the reporting year. Accordingly, actual results could differ from those estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimate is revised if it affects only that period or in the period of revision and future periods if the revision affects both current and future years.

The most significant uses of judgments, estimates and assumptions are as follows:

#### Allowance for Impaired Loans

The individual allowance component of the total allowance for impairment applies to financial assets evaluated individually for impairment. In particular, management judgment is required in the estimate of the amount and timing of the future cash flows the Credit Union expects to receive from these specific loans. These estimates are based on a number of factors, including the net realizable value of any underlying collateral.

The collective allowance component covers credit losses in portfolios of loans with similar credit risk characteristics when there is objective evidence to suggest that a loss has been incurred but the individual impaired items cannot yet be identified. In assessing the collective allowance, management considers factors such as credit quality, historical loss experience and current economic conditions.

#### Fair Value of Financial Instruments

The Credit Union determines the fair value of financial instruments that are not quoted in an active market using valuation techniques. Those techniques are significantly affected by the assumptions used, including discount rates and estimates of future cash flows. In that regard, the derived fair value estimates cannot always be substantiated by comparison with independent markets and, in many cases, may not be capable of being realized immediately.

The methods and assumptions applied, and the valuation techniques used, are disclosed in Note18.

#### **Property and Equipment**

Depreciation methods, useful lives and residual values require estimation and are reviewed annually and adjusted if appropriate.

#### Income Taxes

The Credit Union periodically assesses its liabilities and contingencies related to income taxes for all years open to audit based on the latest information available. For matters where it is probable an adjustment will be made, the Credit Union records its best estimate of the tax liability including the related interest and penalties. Management believes they have adequately provided for the probable outcome of these matters; however, the final outcome may result in a materially different outcome than the amount included in the tax liabilities.

#### NOTES TO FINANCIAL STATEMENTS

#### **OCTOBER 31, 2013**

#### 5. INVESTMENTS

	<u>2013</u>		<u>2012</u>
Credit Union Central Alberta Term deposits Shares Other	\$ 8,150,000 310,288	\$	4,075,000 310,288
Term deposits	250,000	_	300,000
	8,710,288		4,685,288
Accrued interest	20,076		16,968
	<u>\$ 8,730,364</u>	\$	4,702,256

All term deposits mature within one year with interest rates ranging from 0.90% to 1.86%. As required by the *Credit Union Act*, the Credit Union holds investments in Central to maintain its statutory liquidity requirements.

There is no separately quoted market value of the Central shares and the fair value could not be measured reliably. Fair value cannot be measured reliably as the timing of redemption of these shares cannot be determined, therefore, the range of reasonable fair value estimates is significant and the probabilities of the various estimates cannot be reasonably assessed. Therefore, they are recorded at cost.

#### 6. OPERATING DEMAND LOAN AND TERM LOAN

The Credit Union has an approved revolving operating demand loan with Central which is secured by a general assignment of book debts and assignment of investments and deposits held at Central. The authorized limit on the revolving operating demand loan is \$200,000. The demand loan bears interest at Central's prime rate less .5%. At October 31, 2013, the Credit Union had \$NIL outstanding on its operating demand loan (2012 - NIL).

The Credit Union has an approved term loan with Central which is secured by a general assignment of book debts and assignment of investments and deposits held at Central. The authorized limit on the term loan is \$600,000. The term loan bears interest at (i) Central's prime rate plus or minus Central's applicable discount or margin rates in effect from time to time, or (ii) at the option of the Credit Union for terms of more than 30 days at a fixed rate equal to Central's money market deposit rate or the equivalent paid fixed swap rate for the term plus or minus the applicable discount or margin rate. At October 31, 2013, the Credit Union had \$NIL outstanding on its term loan (2012 - \$NIL).

#### **NOTES TO FINANCIAL STATEMENTS**

#### **OCTOBER 31, 2013**

#### 7. MEMBERS' LOANS RECEIVABLE

	Principal <u>Performing</u>	Individual <u>Allowance</u>	Collective Allowance	2013 <u>Net</u>
Consumer loans Residential mortgages	\$ 7,802,545 7,074,133	\$ - -	\$ - -	\$ 7,802,545 7,074,133
	14,876,678	-	-	14,876,678
Accrued interest	8,334	<del>-</del> _		8,334
	<u>\$ 14,885,012</u>	<u>\$</u>	<u>\$</u>	<u>\$ 14,885,012</u>
	Principal <u>Performing</u>	Individual <u>Allowance</u>	Collective Allowance	2012 <u>Net</u>
Consumer loans Residential mortgages Foreclosed assets	\$ 8,788,894 8,308,171 197,477	\$ - - -	\$ - - -	\$ 8,788,894 8,308,171 197,477
	17,294,542	-	-	17,294,542
Accrued interest	7,184	<del>-</del> _		7,184
	\$ 17,301,726	\$ -	\$ -	\$ 17,301,726

#### NOTES TO FINANCIAL STATEMENTS

#### **OCTOBER 31, 2013**

#### 7. MEMBERS' LOANS RECEIVABLE (CONTINUED)

#### Loans Past Due But Not Impaired

A loan is considered past due when a counterparty has not made a payment by the contractual due date. The table that follows presents the carrying value of loans at year-end that are past due but not classified as impaired because they are either i) less than 90 days past due, or ii) fully secured and collection efforts are reasonably expected to result in repayment.

	1-30	31-60	61-90	91 Days and	2013
	<u>Days</u>	<u>Days</u>	<u>Days</u>	<u>Greater</u>	<u>Total</u>
Consumer loans	<u>\$ 57</u>	<u>\$</u> -	<u>\$ -</u>	\$ 12,778	<u>\$ 12,835</u>
	1-30	31-60	61-90	91 Days and	2012
	<u>Days</u>	<u>Days</u>	<u>Days</u>	<u>Greater</u>	<u>Total</u>
Consumer loans	<u>\$</u>	<u>\$</u>	\$ -	\$ 7,706	\$ 7,706

#### Credit Quality of Loans

The Credit Union holds collateral against loans to members in the form of interests over property, other securities over assets, and guarantees. It is not practical to value all collateral as at the balance sheet date due to the variety of assets and conditions. A breakdown of the loans by security held is shown as follows:

	<u>2013</u>		<u>2012</u>
Loans secured by real property Loans secured by other assets Unsecured	\$ 12,262,416 1,955,468 658,794	3	14,294,937 2,272,844 726,761
	\$ 14.876.678	\$	17,294,542

#### Concentration of Risk

The Credit Union has an exposure to groupings of individual loans which concentrate risk and create exposure to particular segments. The majority of loans to members are with members located in and around Calgary, Alberta who are concentrated in the oil and gas infrastructure and energy sector. A significant portion of the Credit Union's loan portfolio is secured by residential property in and around Calgary, Alberta. Therefore, the Credit Union is exposed to the risks in reduction of the loan to valuation ratio coverage should the property market be subject to a decline. The risk of loss from loans undertaken is primarily reduced by the nature and quality of the security taken.

There were no member loans which exceeded 3% of total assets as at October 31, 2013.

#### NOTES TO FINANCIAL STATEMENTS

#### **OCTOBER 31, 2013**

#### 8. PROPERTY AND EQUIPMENT

	Furniture and Equipment	Computer <u>Equipment</u>	Total
COST:			
Balance at October 31, 2012	18,359	38,131	56,490
Additions			<u>-</u> _
Balance at October 31, 2013	\$ 18,359	\$ 38,131	\$ 56,490
ACCUMULATED DEPRECIATION:			
Balance at October 31, 2012	3,600	31,722	35,322
Depreciation expense	3,600	3,192	6,792
Balance at October 31, 2013	<u>\$ 7,200</u>	\$ 34,914	<u>\$ 42,114</u>
NET BOOK VALUE.			
NET BOOK VALUE:			
October 31, 2012	<b>\$</b> 14,759	<u>\$ 6,409</u>	<u>\$ 21,168</u>
October 31, 2013	<u>\$ 11,159</u>	\$ 3,217	<u>\$ 14,376</u>

#### **NOTES TO FINANCIAL STATEMENTS**

#### **OCTOBER 31, 2013**

#### 9. INTANGIBLE ASSETS

COST:	<u>2013</u>	<u>2012</u>
Balance, Beginning of Year Additions	\$ 170,813 	\$ 139,631 31,182
Balance, End of Year	170,813	170,813
ACCUMULATED DEPRECIATION: Balance, Beginning of Year Depreciation expense	150,023 10,392	139,631 10,392
Balance, End of Year	160,415	150,023
NET BOOK VALUE	<u>\$ 10,398</u>	\$ 20,790

#### 10. INCOME TAXES

The significant components of income tax expense included in net income are composed of:

		<u>2013</u>	<u>2012</u>
Current income tax expense Based on current year taxable income Deferred income tax expense Origination and reversal of temporary differences	<b>\$</b>	17,865 	\$ 8,605
Total income tax expense	<u>\$</u>	17,865	\$ 8,605

The total provision for income taxes in the statement of comprehensive income is a different rate than the combined federal and provincial statutory income tax rates for the following reasons:

	<u>2013</u>	<u>2012</u>
Combined federal and provincial statutory income tax rates	14.0%	14.0%
Non-deductible expenses and other	<u>(2.1)%</u>	<u>(6.1)%</u>
Income taxes as reported	<u>11.9%</u>	<u>7.9%</u>

#### **NOTES TO FINANCIAL STATEMENTS**

#### **OCTOBER 31, 2013**

#### 11. MEMBERS' DEPOSITS

	<u>2013</u>	<u>2012</u>
Participatory Savings Registered Retirement Savings Plans Term deposits	\$ 16,217,712 3,273,186 2,456,805	\$ 15,186,466 3,281,784 2,016,900
	21,947,703	20,485,150
Accrued interest payable	37,898	41,881
	<u>\$ 21,985,601</u>	\$ 20,527,031

The repayment of all member deposits, including accrued interest, is guaranteed by Credit Union Deposit Guarantee Corporation for which the Credit Union pays a deposit guarantee assessment fee.

Concentra Financial Services Association acts as the trustee of the Registered Retirement Savings Plan offered to members. Under an agreement, Concentra Financial Services Association deposits the contributions to the plans, and the interest earned on them, in the Credit Union.

#### Concentration of Risk

The Credit Union has an exposure to groupings of individual deposits which concentrate risk and create exposure to particular segments. The majority of members' deposits are with members located in and around Calgary, Alberta who are concentrated in the oil and gas infrastructure and energy sector.

There was one member for which deposits exceeded 3% of total assets as at October 31, 2013.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **OCTOBER 31, 2013**

#### 12. MEMBERS' SHARES

The Credit Union Act identifies a class of equity shares, known as common shares, having the following characteristics:

- i) An unlimited number may be issued;
- ii) A par value of \$1, but fractional shares may be issued;
- iii) Transferable only in restricted circumstances;
- iv) Non-assessable; and
- v) Redemption of common shares is at par value and is at the discretion of the Credit Union, subject to the restrictions contained in the *Credit Union Act* and Regulations.

A member must purchase at least 25 shares to retain membership in the Credit Union.

Common shares are "at risk" capital and are not guaranteed by the Credit Union Deposit Guarantee Corporation.

#### 13. COMMITMENTS AND CONTRACTUAL OBLIGATIONS

#### **Credit Commitments**

In the normal course of business, the Credit Union enters into various commitments to meet the credit requirements of its members. These include credit commitments which are not included in the balance sheet. The credit commitments are identified in the credit risk area of Note 16.

#### Credit Union Deposit Guarantee Corporation

The Credit Union Deposit Guarantee Corporation (the "Corporation") is a deposit insurance corporation. By legal obligation under the *Credit Union Act* of Alberta, the Corporation protects the savings and deposits of all Credit Union members in every credit union within Alberta. By legislation, the Credit Union pays a quarterly levy to the Corporation based on a percentage of members' deposits.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **OCTOBER 31, 2013**

#### 14. RELATED PARTY TRANSACTIONS

#### Key Management Personnel

Key management personnel ("KMP") of the Credit Union are those persons having authority and responsibility for planning, directing, and controlling the activities of the Credit Union, directly or indirectly. KMP have been taken to comprise directors and members of management responsible for the day-to-day financial and operational management of the Credit Union.

#### Loans

Loans advanced to KMP are maintained under the same terms and conditions as loans to other members. There are no loans to KMP that are impaired at year end.

The total value of members' loans receivable to KMP are as follows:

	<u>2013</u>	<u> </u>	<u>2012</u>
Total loans advanced	\$	- \$	-
Total lines of credit advanced		,974	291,898
Unused value of lines of credit	172	<u>2,665</u>	165,102
Total	<u>\$ 462</u>	2,639 \$	457,000

#### **Deposits**

Deposit accounts held by KMP are maintained under the same terms and conditions as deposits of other members.

The total value of members' deposits from KMP are as follows:

		<u>2013</u>	<u>2012</u>
Savings deposits Registered plans	\$	101,472 6,181	\$ 73,856 33,433
	<u>\$</u>	107,653	\$ 107,289

#### **Common Shares**

The total members' shares held by KMP are as follows:

		<u>2013</u>	<u>2012</u>
Common shares	<u>\$</u>	9,326	\$ 9,395

#### NOTES TO FINANCIAL STATEMENTS

#### **OCTOBER 31, 2013**

#### 14. RELATED PARTY TRANSACTIONS (CONTINUED)

#### Income and Expense

Total income and expense from KMP loans and deposits are as follows:

	<u>2013</u>	<u>2012</u>
Interest and other revenue earned on loans	<u>\$ 11,643</u>	\$ 11,192
Interest on deposits	<u>\$ 621</u>	\$ 859
Dividend paid on common shares	<u>\$ 399</u>	\$ 399

#### Remuneration

Total compensation of KMP is as follows:

		<u>2013</u>	<u>2012</u>
Salaries and short-term benefits	<u>\$</u>	173,321	\$ 158,760

There was no compensation for post-employment benefits, long-term benefits, or share-based compensation during 2013 or 2012.

Directors were not remunerated for their contributions to the Credit Union.

TransCanada provides office space, furniture, equipment, office supplies and employees who perform duties on a part-time basis for the Credit Union. No amount is charged for these services.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **OCTOBER 31, 2013**

#### 15. RISK MANAGEMENT

The Credit Union's risk management policies are designed to identify and analyze risk, to set appropriate risk limits and controls, and to monitor the risk and adherence to limits by means of reliable and up-to-date information systems. The Credit Union follows an enterprise risk management framework, which involves identifying particular events or circumstances relevant to its objectives, assessing them in terms of profitability and magnitude, determining a response strategy and monitoring progress. The Credit Union regularly reviews its risk management policies and systems to take account of changes in markets and products.

Risk management is carried out by management who reports to the Board. The Board provides written principles for risk tolerance and overall risk management. Management reports to the Board on compliance with the risk management policies of the Credit Union.

Financial instruments comprise the majority of the Credit Union's assets and liabilities. The Credit Union accepts deposits from members at both fixed and floating rates for various periods. The Credit Union seeks to earn an interest rate margin by investing these funds in high quality financial instruments – principally loans and mortgages. The primary types of financial risk that arise from this activity are credit risk, liquidity risk and market risk which is comprised of interest rate risk.

The following table describes the significant financial instrument activity undertaken by the Credit Union, the risks associated with such activities, and the types of methods used in managing those risks.

Activity	Risks	Method of managing risks
Investments	Sensitivity to changes in interest rates, liquidity and credit risk	Asset-liability matching, monitoring of investment restrictions and monitoring of counterparty risk
Member loans	Sensitivity to changes in interest rates, liquidity and credit risk	Asset-liability matching and monitoring of counterparty risk
Member deposits	Sensitivity to changes in interest rates, liquidity and credit risk	Asset-liability matching

#### Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of the Credit Union's financial instruments will fluctuate due to changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in prevailing market interest rates. Financial margin reported in the statement of comprehensive income may increase or decrease in response to changes in market interest rates. Accordingly, the Credit Union sets limits on the level of mismatch of interest rate re-pricing that may be undertaken, which is monitored by management and reported to the Board.

#### NOTES TO FINANCIAL STATEMENTS

#### **OCTOBER 31, 2013**

#### 15. RISK MANAGEMENT (CONTINUED)

To manage the repricing of asset and liability mismatch opportunities the Credit Union will undertake campaigns to procure deposits or loans that re-price/mature within a specific time period, buy/sell assets that reprice/mature within a specific time period and may purchase derivative instruments. These decisions are based on economic conditions, member behavior, capital and liquidity levels and compliance with Credit Union policy.

Interest rate risk is measured by:

- (a) Static gap analysis which aggregates cash flows into repricing periods based on the maturity dates of the assets and liabilities.
- (b) Income simulation models that use current interest revenue, current interest expense and market values. These models incorporate assumptions about pricing strategies, growth, volume, new business and interest rates.
- (c) Market value of portfolio equity determines the present value of all assets and liabilities. This provides an estimate of the equity value of the Credit Union.

The following schedule shows the Credit Union's sensitivity to interest rate changes as at October 31, 2013. Fixed rate assets and fixed rate liabilities are reported based on scheduled repayments. Variable rate assets and liabilities that are linked to prime rate are reported in the floating rate category. Non-interest bearing assets and non-interest bearing liabilities are reported in the non-rate sensitive category.

#### As At October 31, 2013

Assets	Floating <u>Rate</u>		Within 1 Year		1 to 5 <u>Years</u>	Non-Rate <u>Sensitive</u>	<u>Total</u>
Cash Effective Interest Rate Investments Effective Interest Rate Members' loans	\$ 275,036 0.25% - 0.00% 12,570,345	\$	0.00% 8,400,000 1.02% 536,025	\$	0.00% - 0.00% 1,757,306	\$ 7,237 \$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	\$ 282,273 0.24% 8,730,364 0.98% 14,885,012
Effective Interest Rate Other	3.78% 		3.81% - 8,936,025		3.89% - 1,757,306	0.00% 50,353 409,290	3.79% 50,353 23,948,002
Liabilities  Members' deposits  Effective Interest Rate Other Equity	16,726,842 0.74% -		2,711,058 1.31% -		2,509,803 2.31% - -	37,898 0.00% 49,121 1,913,280	21,985,601 0.99% 49,121 1,913,280
Net gap	16,726,842 \$ (3,881,461)	\$	2,711,058 6,224,967	\$	2,509,803 (752,497)	2,000,299 \$ (1,591,009)	23,948,002
	As A	At O	ctober 31, 2	201	<u>2</u>		
Net gap	\$ (915,970)	\$	2,632,749	\$	(366,799)	<u>\$ (1,349,980)</u> \$	<u>-</u>

#### **NOTES TO FINANCIAL STATEMENTS**

#### **OCTOBER 31, 2013**

#### 15. RISK MANAGEMENT (CONTINUED)

#### Credit risk

Credit risk is the risk that financial loss will be incurred due to the failure of a counterparty to discharge its contractual commitment or obligation to the Credit Union arising from member loans and investments. The primary credit risk arising from loans is the possibility that members will be unable or unwilling to repay some or all of the principal and interest on their loans. Allowances for credit losses are made for losses that have been incurred at the statement of financial position date.

Management of credit risk is an integral part of the Credit Union's activities. Management carefully monitors and manages the Credit Union's exposure to credit risk by a combination of methods. Credit risk arises principally from lending activities that result in member loans and advances and treasury activities that result in investments of cash resources. The overall management of credit risk is centralized in the Credit Committee which reports to the Board.

Concentration of loans is managed by the implementation of sectoral and member specific limits.

The Credit committee is responsible for approving and monitoring the Credit Union's tolerance for credit exposures, which it does through review and approval of the Credit Union's lending policies and through setting limits on credit exposures to individual members and across sectors. The Credit Union maintains levels of borrowing approval limits, and prior to advancing funds to a member, an assessment of the credit quality of the member is made. The Credit Union emphasizes responsible lending in its relationships with members and establishes that loans are within the member's ability to repay, rather than relying exclusively on collateral.

The Credit Union often takes security as collateral in common with other lending institutions. The Credit Union maintains guidelines on the acceptability of specific types of collateral. Collateral may include mortgages over residential properties and charges over business assets such as premises, inventory and accounts receivable. Where significant impairment indicators are identified, the Credit Union will take additional measures to manage the risk of default, which may include seeking additional collateral.

The following information represents the maximum exposure to credit risk before taking into consideration any collateral. For financial assets recognized on the balance sheet, the exposure to credit risk is their stated carrying amount. For off balance sheet items, the maximum exposure is the full amount of the undrawn facilities or loan commitment.

On helenes sheet synesyne		<u>2013</u>		<u>2012</u>
On balance sheet exposure Investments Loans	\$	8,730,364 14,885,012	\$	4,702,256 17,301,726
Off balance sheet exposure Commitments to extend credit				
Original terms to maturity of 1 year or less	_	5,953,834	_	5,115,706
	\$	29,569,210	\$	27,119,688

Concentration of credit risk exists if a number of borrowers are engaged in similar economic activities or are located in the same geographic region, and indicates the sensitivity of the Credit Union to developments affecting a particular segment of borrowers or geographic region.

Geographic credit risk exists for the Credit Union due to its primary service area being in Calgary and surrounding areas.

#### NOTES TO FINANCIAL STATEMENTS

#### **OCTOBER 31, 2013**

#### 15. RISK MANAGEMENT (CONTINUED)

#### Liquidity risk

Liquidity risk is the risk that the Credit Union will encounter difficulty in raising funds to meet its obligations to members and other liabilities. To mitigate this risk, the Credit Union is required to maintain, in the form of cash and term deposits, a minimum liquidity at all times. The Credit Union has established policies which include minimum liquidity requirements, eligibility requirements for liquid assets, investments with counterparties, deposit concentration and diversification limits. The Credit Union monitors expected cash inflows and outflows on a daily, cyclical, and long-term basis. The Credit Union's preferred source of funding is member deposits; however, borrowing from Central is permitted during periods where loan demand exceeds deposit growth. Other sources of funding such as sale of assets, deposits from other credit unions and wholesale deposits are acceptable.

The Credit Union Act of Alberta requires the Credit Union to maintain a minimum liquidity ratio of 6.0% of total assets. The Credit Union's liquidity ratio was 10% at October 31, 2013 (2012 – 10.3%).

Management reviews its compliance with these policies and reports its statutory liquidity position to the Board of Directors on an exception basis. It reports the operating liquidity to the Board of Directors on a monthly basis. The Audit and Finance Committee ensures that a periodic review/audit is performed to verify compliance with policy and procedures.

#### Foreign Exchange Risk

Foreign exchange risk is not considered significant at this time as the Credit Union does not engage in any active trading of foreign currency positions or hold significant foreign currency denominated financed investments for an extended period.

#### Price Risk

Price risk arises from changes in market risks, other than interest rate, credit, liquidity or foreign exchange risk, causing fluctuations in the fair value of future cash flows of financial instruments. Price risk is not considered significant at this time.

#### **NOTES TO FINANCIAL STATEMENTS**

#### OCTOBER 31, 2013

#### 16. **CAPITAL MANAGEMENT**

The Credit Union's objectives when managing capital are:

- (a) To ensure the long term viability of the Credit Union and the security of member deposits by holding a level of capital deemed sufficient to protect against unanticipated losses; and
- (b) To comply at all times with the capital requirements set out in the Credit Union Act.

The Credit Union measures the adequacy of capital using two methods:

- (a) Total capital as a percentage of total assets; and
- (b) Total capital as a percentage of risk weighted assets. Under this method the Credit Union reviews its loan portfolio and other assets and assigns a risk weighting using definitions and formulas set out in the Credit Union Act and by the Corporation. The more risk associated with an asset, a higher weighting is assigned. This method allows the Credit Union to measure capital relative to the possibility of loss with more capital required to support assets that are seen as being higher risk.

The Credit Union management ensures compliance with capital adequacy through the following:

- (a) Setting policies for capital management, monitoring and reporting;
- (b) Setting policies for related areas such as asset liability management;
- (c) Reporting to the Board of Directors or its committees regarding financial results and capital adequacy;
- (d) Reporting to the Corporation on its capital adequacy; and
- (e) Setting budgets and reporting variances to those budgets.

The Credit Union is required under the Credit Union Act to have a capital balance that is equal to or exceeds the greater of:

- (a) 4% of total assets; and
- (b) 8% of risk weighted assets.

Credit Union management measures the adequacy of the Credit Union's capital to these requirements on an ongoing basis and report the results to the Board of Directors and the Corporation.

The Credit Union's capital includes:

·		<u>2013</u>	<u>2012</u>
Retained earnings Common shares Allocation distributable Intangible assets	\$	1,170,565 \$ 711,017 31,698 (10,398)	5 1,070,577 602,079 28,068 (20,790)
	<u>\$</u>	1,902,882 <b></b>	1,679,934

As at October 31, 2013 the Credit Union's total capital as a percent of assets was 8% (2012 - 7.5%) and the total capital as a percent of risk weighted assets was 21.5% (2012 - 16.8%). Therefore, the Credit Union has exceeded its minimum capital requirement at October 31, 2013.

#### NOTES TO FINANCIAL STATEMENTS

#### **OCTOBER 31, 2013**

#### 17. FINANCIAL ASSETS AND LIABILITIES

The carrying amount of the Credit Union's financial instruments by classification is as follows:

#### October 31, 2013

Cash and cash	Available-for- <u>Sale</u>	Held-to <u>Maturity</u>	Loans and Receivables	Other Financial <u>Liabilities</u>	<u>Total</u>	
equivalents Investments (Note 5) Members' loans Accounts payable and accrued liabilities Members' deposits	\$ - 310,288 -	\$ - 8,420,076 -	\$ 282,273 - 14,885,012	\$ - - -	\$ 282,273 8,730,364 14,885,012	
				(49,121) (21,985,601)	(49,121) (21,985,601)	
	\$ 310,288	<u>\$ 8,420,076</u>	<u>\$ 15,167,285</u>	<u>\$ (22,034,722)</u>	<u>\$ 1,862,927</u>	
		October	<u>31, 2012</u>			
Cash and cash	Available-for- <u>Sale</u>	Held-to <u>Maturity</u>	Loans and Receivables	Other Financial <u>Liabilities</u>	<u>Total</u>	
equivalents Investments (Note 5) Members' loans Accounts payable and	\$ - 310,288 -	\$ - 4,391,968 -	\$ 172,825 - 17,301,726	\$ - - -	\$ 172,825 4,702,256 17,301,726	
accrued liabilities Members' deposits				(43,934) (20,527,031)	(43,934) (20,527,031)	

4,391,968

\$ 17,474,551

\$ (20,570,965)

\$ 1,605,842

310,288

#### **NOTES TO FINANCIAL STATEMENTS**

#### **OCTOBER 31, 2013**

#### 18. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value amounts disclosed represent point in time estimates that may change in subsequent reporting periods due to market conditions or other factors. The Credit Union has estimated fair values taking into account changes in interest rates and credit risk that have occurred since the assets and liabilities were acquired. These calculations represent the Credit Union's best estimates based on a range of methods and assumptions. Since they involve uncertainties, the fair values may not be realized in an actual sale or immediate settlement of the instrument. Interest rate changes are the main cause of changes in the fair value of the Credit Union's financial instruments.

The following methods and assumptions are used to estimate the fair market value:

- i) The fair values of cash, demand deposits, investments, certain other assets and certain other liabilities approximate their carrying values, due to their short-term nature.
- ii) The estimated fair values of floating-rate investments, member loans and member deposits are assumed to equal carrying value as the interest rates automatically reprice to market.
- iii) The estimated fair values of fixed-rate member loans and member deposits are determined by discounting the expected future cash flows of these items at current market rates for products with similar terms and credit risks.

The total value of loans determined using the above assumptions is reduced by the allowance for impaired loans.

paou .ou	<u>2013</u>					<u>2012</u>						
Assets		Fair <u>Value</u>		Carrying <u>Value</u>		<u>Difference</u>		Fair <u>Value</u>		Carrying <u>Value</u>		<u>Difference</u>
Cash Investments Members' loans Other	\$ _	282,273 8,730,364 14,915,187 50,353 23,978,177	\$	282,273 8,730,364 14,885,012 50,353 23,948,002	\$	30,175 30,175	\$ 	172,825 4,702,256 17,343,650 94,882 22,313,613	\$ 	172,825 4,702,256 17,301,726 94,882 22,271,689	\$	41,924 41,924
Liabilities Members' deposits Other liabilities	\$	22,034,041 49,121	\$	21,985,601 49,121	\$	48,440	\$	20,596,959 43,934	\$	20,527,031 43,934	\$	69,928
	<u>\$</u> \$	22,083,162 1,895,015	<u>\$</u> \$	22,034,722 1,913,280	<u>\$</u> \$	48,440 (18,265)	<u>\$</u> \$	20,640,893 1.672.720	\$ \$	20,570,965 1,700,724	<u>\$</u> \$	69,928 (28.004)

#### SCHEDULE OF OPERATING EXPENSES

	<u>2013</u>	<u>2012</u>	
Personnel	\$ 229,831	\$ 212,723	
Security Deposit guarantee assessment Bonding	 31,933 5,800 37,733	 32,047 7,427 39,474	
Organization Credit Union Central dues Meetings Other	15,558 4,913 1,537 22,008	14,132 5,032 2,209 21,373	
General Computer processing Professional fees Other Amortization of intangible assets Depreciation RRSP administration fee Insurance Cash and service charges Stationery and supplies Marketing and advertising	  62,400 33,535 10,970 10,392 6,792 6,356 5,398 4,409 2,862 1,240 144,354 433,926	 81,499 27,900 6,383 10,392 6,792 6,899 4,127 4,743 5,985 4,704 159,424 432,994	

## Credit Union Services

#### Membership

Membership is open to all employees as well as contract employees and their families, of TransCanada Corporation or any subsidiary companies.

Your deposits are 100% guaranteed by the Credit Union Deposit Guarantee Corporation, this means both the money you put in and the interest earned is safe and secure up to any dollar amount.

#### **Common Shares**

The Credit Union's Bylaws require each member to have a minimum of 25 shares or \$25.00 in their share account as long as the membership is open. Withdrawals are only allowed subject to Board approval.

#### Savings Accounts

Credit Union members may deposit to a savings account either by direct payment or payroll deduction. Interest is calculated on a minimum monthly balance and is paid quarterly The Board of Directors sets the interest rate. Withdrawals may be made at any time and there is no minimum balance required.

#### Registered Retirement Savings Plans – RRSP's

The Credit Union offers RRSP's with variable and fixed terms at competitive rates. All deposits are 100% guaranteed. Deposits may be made by payroll deduction, direct payment, or we can transfer your RRSP from another financial institution. Withdrawals may be made at any time from variable RRSP's but are subject to withholding tax and a fee for withdrawals in excess of two per year.

#### Term Deposits

Term deposits are available for a minimum deposit of \$1,000 from a 30 day to 5-year fixed term. We offer competitive rates as well as bonus rates for deposits over \$50,000.

#### Personal Loans

Personal loans are available at competitive rates. RRSP loans are always available and we offer them starting at prime rate. The Credit Union guarantees confidentiality of all personal information.

#### Lines of Credit

Lines of credit offer the flexibility of a pre-approved loan and allow immediate withdrawal of funds as required The Credit Union offers two types of lines of credit: an unsecured line of credit, to a maximum of \$10,000 and a home equity line of credit secured with an Alberta property.

#### Mortgages

The Credit Union offers Alberta property mortgages for primary residences, townhouses, or condominiums. We offer competitive rates for open and closed term mortgages. Closed term mortgages are available up to 5 years. Mortgage transfers from other financial institutions are processed at no cost to applicants.

#### Auto and Property Insurance

Group rates are available to members through The Personal Insurance Company of Canada, Brokerlink and Bow Valley Insurance. Monthly premiums can be set up through payroll deduction

#### Looking for Information?

Information on loan rates, products and services, promotions, along with forms are available on our web site: www.TransCanadaCreditUnion.com

# Exclusive group rates



# More ways to save on your home and auto insurance







Start saving thepersonal.com/transcanadacu 1-888-476-8737

The right fit.

Home and Auto Group Insurer



Get a home or auto insurance quote for your chance to win!

\$50,000 IN PRIZES

Complete a quote online and you could INSTANTLY WIN an iPad\* mini!

Visit: thepersonal.com/mywinningquote for more details

The Personal refers to The Personal General Insurance Inc. In Deebe and The Personal Insurance Company in all other provinces and territories. Certain conditions apply Anto Insurance is not syntable in Manictotic, Seriain conditions apply Anto Insurance is not syntable in Manictotic, Seriain conditions are British Countries of the not yet properties of the Insurance Insuran

# For All Your Insurance Needs,

# We Offer Very Competitive Group Rates to Trans Canada Credit Union members!













TransCanada Credit Union is pleased to announce that Bow Valley Insurance is offering members of the credit union a Group Insurance Plan at preferred rates. Bow Valley Insurance Services have been serving Albertans for the past 35 years and represent over 16 insurance companies which will ensure that all insurance needs of the members are met.



9805 Horton Road SW Calgary, Alberta T2V 2X5 Tel. (403) 297-9400

1-800-332-1308 Fax (403) 297-9425

info@bvinsurance.ca

www.bvinsurance.ca

# Member of the TCCU? Ask us how you can save on your insurance.

As a member of the TransCanada Credit Union (TCCU) you could save on your insurance with BrokerLink. For starters, you could get a 15% discount just for being a TCCU member and an additional 15% off if you bundle your home and auto policies together.

To learn more, or to see if you qualify for preferred discounts, call, meet us in person or visit **Brokerlink.ca/TCCU**.

Call, Switch and Save: 1.855.771.9438





## TransCanada Credit Union Limited

# **2013 Annual Report**

TransCanada Credit Union Limited 450 - 1st Street South West Calgary, Alberta T2P 4K5

Phone: 403.920.2664 Fax: 403.920.2445

www. Trans Canada Credit Union. com

