

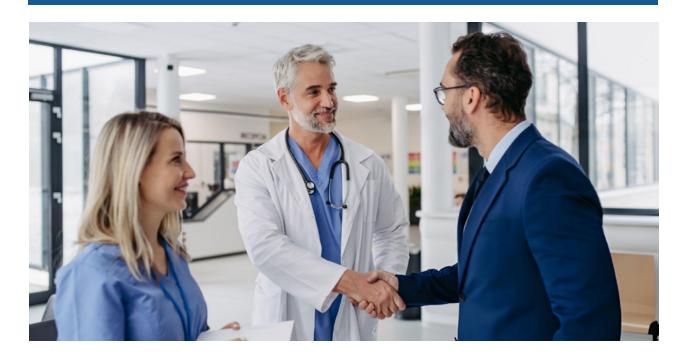
Everyone of course always wants to know what you're selling, how easy it is to sell, how fast is the sales cycle and time to payment, and what and when we/you get paid? But let's start with <u>WHY</u> what we do together is so important, because that's why this is the easiest sale you will ever make.

Most of these answers you seek are contained in the sample message below. Launch, execute and get paid very fast after a very short sales cycle. Let's take a moment to understand this process.

- The services that we provide are required of the provider and though they think they are doing many of these things, we can show them from CMS (and other payer sources) data that they are not doing a fraction of what is required for compliance.
- The reality is that while you provide a big compliance and revenue lift to the client, the medical necessity validation from our platform will greatly increase the value of any other services you offer the organization or provider.
- 2. We can show any provider or organization to the dollar what missed mandated services they did not perform, and then go get this revenue for them.
- 4. If you're a CCM, RPM, AWV, ACO, or Medicare Advantage program who only earns revenue from a small subset of the patient population, you now earn revenue on 100% of the patient population.
- We literally do everything for the practice so they see or feel nothing different, as you will see below. They can conservatively expect \$12,100 per 100 engaged patients for \$2,000. We share this with you and you and the provider keep 100% of all other provider service revenue.

## **HOW AND WHAT IS PRECISION PAID?**

Precision takes a small flat fee per patient response of \$20 for our billable electronic patient engagement and care coordination and we share that with you. Though this can be very significant in larger organizations, the greater lift is everything else you do with the practice.



## WHAT IS MY MESSAGE?

Copy and paste the introduction below, and then add one or more of 36 graphic presentation pieces about any topic of interest from our <u>Precision Graphics Reference Vault</u>. When they respond you set up a call or Zoom with Precision Co-Founder, Doug Sparks.

### --- Your Message Begins Below ---

Hello and thank you for your interest. If you will please just take a few minutes to review this message it will answer 90%+ of your questions, qualify your level of interest or lack of, and save us an hour in explanations should you like to learn more. I think you will be glad you did. Thank you in advance!

<u>Precision Healthcare Technology</u> is a one-of-a-kind platform that operates in the background of nearly every sector in healthcare, away from provider's workflow. It's <u>Al-driven, blockchain protected</u>, and <u>Stealth Workflow Intelligence</u> is the only <u>Concierge White Glove</u> system in healthcare. This means they operate the technology and transfer the benefit into your EMR for you, without you or your staff doing or changing a thing differently.

## There are 600+ EMR systems and NONE can do these things, yet we can work with or within ALL of them!

"As a career hospital CEO for startups and turnarounds, I've watched the Precision program since its inception and in my opinion, there is no greater tool in healthcare. The program, ongoing support, and the people behind it are first class in every way. Precision is always my first step in any turnaround."

- Jeff Livingston – Houston, Texas

# WE DO THE DRIVING YOU BENEFIT WITH NO CHANGE IN WORKFLOW OR HOW YOU OPERATE

#### THE BOTTOM LINE

We can launch in 72 hours, revenue in 35 days, no cost up front, nothing owed until after you are paid, only pay for those patients engaged, no technology to learn, we transfer data from our system to your EMR and submit to billing, follow claims through to payment adjudication, all with no new staff responsibilities. Providers can conservatively expect \$12,100 per \$2,000 spent per 100 patients. These are services that you are required to perform likely missing, not getting full compliance credit, and/or not monetizing your efforts.

Paste your topic selection from the here from the Precision Graphics Reference Vault

Thank you again for your time and interest. I look forward to catching up with you shortly.

--- Your Message Ends Above ---