



# SUMMER 2020 MARKET

AUGUST 13TH-16TH, 2020

[TUPELOFURNITUREMARKET.COM](http://TUPELOFURNITUREMARKET.COM)

**REGISTER TO ATTEND TODAY!**

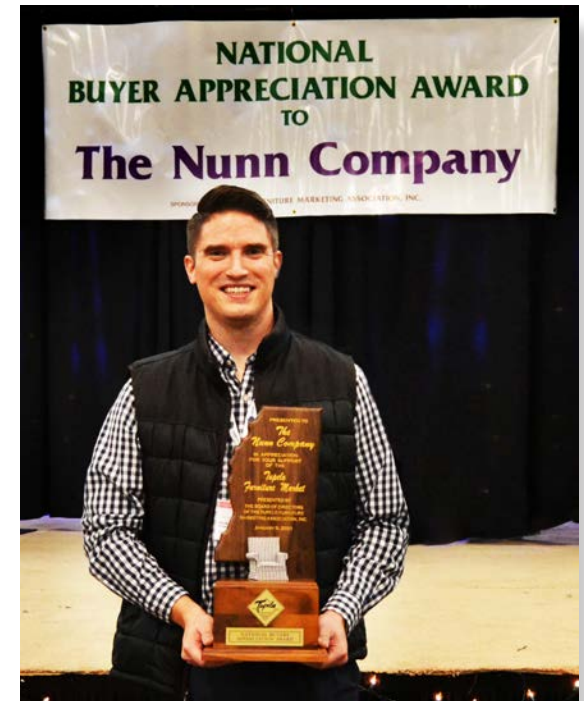
# JOIN THE INDUSTRY'S LEADERS!

Listed are just a few of the major retailers who recently attended our market:

American Wholesale Furniture, Inc  
D Noblin Furniture Mart  
Gardner White Furniture Company  
Spiller Furniture  
Peak Furniture Sales  
Nationwide Furniture Distributors  
Big Lots, Inc  
Wagon Yard, LTD.  
Orleans Oriental Rugs & Furniture  
Slumberland  
TD's Fine Furniture  
Comeaux Furniture & Appliance  
Malouf  
Wayfair  
Zak's Fine Furniture  
Story & Lee  
The Great American Homestore  
WA Akins & Sons  
Himeline Home Furnishings, Inc.  
Haynes Furniture  
Sutherland  
Bedding Mart  
Planned Furniture Promotions  
Gallery Furniture  
Room to Room  
Woodland Home Furniture

Affordable Home Furnishings  
ABC Warehouse  
A-Z Furniture  
Atlantic Bedding & Furniture  
The Furniture Gallery  
Unclaimed Freight Company  
Folds Furniture  
Heavner's Furniture Market  
Home Furniture  
Roten's Furniture Company  
Gordman's  
Hubbard & Hoke Furniture  
Hainjies, Inc  
Dixie Furniture  
Wood Stock Furniture  
The Nunn Company  
Furnishings Unlimited  
Corvin's Furniture  
Statements Furniture  
Chelsea Home Furniture, Inc  
HOM Furniture  
Buddy's Home Furnishings  
Kyser Furniture  
Galleria Home Furnishings  
Knight Furniture Company  
Grand Furniture

AAA Mattress & Furniture  
7 Day Furniture  
Grand Home Furnishings  
Huntington Wholesale  
Steinhafels  
Smart Buys Furniture  
Amazon.com  
Mattress Land USA  
Barrow Fine Furniture  
FFO Home  
Home Goods



**FOR MORE INFORMATION**

1.800.844.0841 • TUPELOFURNITUREMARKET.COM

# You'll Find the Products You Need in Tupelo

Listed are just a few of the companies that have exhibited recently:

Behold Washington Furniture  
Malouf  
Coaster Company of America  
Beyond Borders  
Affordable Furniture  
A & H Woodworking  
Chromcraft  
VCNY Home  
Split Nickel Warehouse  
Kith Furniture  
Seven Wonders Furniture  
Symbol/Englander  
USA Premium Leather  
Snap Finance  
American Woodcrafters  
Albany Industries  
Serta Mattress Company  
Simply Bunk Beds  
Sealy Mattress Company  
Jackson/Catnapper  
Furniture Factors, Inc  
Classic Furniture  
Cottage Creek  
Dutch Craft Mattress  
Crestview Collections  
Artist Guild of America  
Million Dollar Rustic-East  
Murrow's Transfer

Lawncraft  
Mayberry Rugs  
Hillsdale Furniture  
Corsicana Bedding  
Heritage Sleep Concepts  
Brazil Furniture  
United Weavers of America  
Jenkins Lamps  
Moss + Industry  
Synchrony  
StyleCraft  
Harris Wholesale Furniture  
Sleeptronic  
England Furniture A La-Z-Boy Co  
Kingston Casual  
Brooks Furniture  
Collums Home Inc  
AA Importing Company  
The Global Swap Shop  
W Silver Products  
Okinus  
StyleCraft Home Collections  
The Tin Can Gypsy  
Mlily  
Acima Credit  
American Cover Design  
JB Hunt  
Classy Art

Simmons Bedding  
J Furniture  
American Made Silks  
Monday Company  
Synchrony  
Magnolia Furniture  
Hinkle Chair Company  
M & W Curios & Poly Furniture  
Acme Furniture  
American Furniture Mfg  
Tennessee Enterprises  
Delta Furniture  
Kornerstone Credit  
A Plus International  
Leather Italia  
WestCreek Financial  
Capital Bedding  
Pine Crafters Furniture  
AFD Home  
Tempur + Sealy  
Forever Green Art  
Everest Sleep  
Arkansas HomeFurnishings Association  
Freightclub  
New Classic Home Furnishings, INC  
Baldacci Promotions  
Coast to Coast Accents  
Restonic

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# Buyer Recruitment Programs

Knowing who our attendees are and their travel and buying habits has its advantages! It allows us to develop packages and programs that make their participation in our event more convenient, enjoyable and more profitable!

## HOSTED BUYER PROGRAM

Some of the top 100 buyers and larger retailers in the southeast United States regularly attend the Tupelo Furniture Market. TFM makes every effort to directly reach retailers by mail, e-mail and telephone to offer them our "Hosted Buyer Program". Let's just say it's an offer that would be difficult to refuse!



## NETWORK NOW!

TFM offers many ways for our exhibitors and attendees to stay in touch. Our buyers can benefit from the following:

- Receive e-messages pre-, post- and between each market
- Gain access to special offers from exhibitors in the TOS Section of our website
- Learn about new products and services through Facebook, LinkedIn and Instagram



## TOS BUYER BENEFITS

- On-site incentives from participating exhibitors
- Special rates for travel, accommodations, entertainment and meals during the market

## TFM MARKETING MIX

- Print and Online Advertising in National Trades
- National and Regional Direct Marketing
- Social Media Marketing - Facebook & Instagram
- E-marketing Campaigns

## EXPANDED SHUTTLE SERVICES

Attendees living within 60 miles of the Tupelo Furniture Market need only coordinate with us in advance and we will, at NO CHARGE, provide them with shuttle services to and from the show. Attendees living within 100 miles of the Tupelo Furniture Market may also expect shuttle services at NO CHARGE. However, at least a one night stay in Tupelo is required.





## **MISSISSIPPI MEANS UPHOLSTERY!**

The Tupelo Furniture Market is held twice each year in Mississippi. More than 200 furniture manufacturers and 500 suppliers to the furniture industry operate in the state. More upholstered furniture is shipped from Mississippi than from any other state in the country!

**FOR MORE INFORMATION**

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# Buyer Recruitment Programs



LISTED BELOW ARE SOME OF THE COMPANIES THAT REGULARLY OFFER THE TUPELO ONLY SPECIAL (TOS) WITH A PURCHASE OF THEIR PRODUCTS OR SERVICES AT THE MARKET. THESE SPECIAL OFFERS ARE ONLY AVAILABLE TO BUYERS THAT ATTEND THE SHOW!

A & H Woodworking  
A Plus International  
AA Importing  
Affordable Furniture  
Albany Industries  
American Cover/Persian Weavers  
American Décor  
American Made Silks  
American Mattress Mfg. Inc.  
American Woodcrafters  
Art & Frame Mart

Ginger Mountain Candles  
Great Mountain Rustic  
H & H Lamp Company  
Harris Wholesale Furniture  
Hillsdale Furniture  
Hinkle Chair Company, Inc  
Jackson/Catnapper  
Jenkins Lamps & Accessories  
Jenkins Sport  
Kingston Casual

Artist Guild of America  
Behold Washington  
Beyond Borders  
Brooks Furniture  
Capital Bedding  
Catnapper/Jackson  
Classy Art  
Coast To Coast Accents,  
LLC  
Collums Homes  
Corinthian, Inc  
Cottage Creek  
Crestview Collections  
Delta Furniture

Kith Furniture  
Lacey Furniture  
Leather Italia  
Lux Lighting  
M & W Curios & Poly Furniture  
Mayberry Rug Company  
Million Dollar Rustic East  
MLily  
Monday Company  
Mountain Woods Furniture Mfg.  
MYCO  
Pine Crafters  
Restonic  
Serta International  
Serta Mattress Company  
Seven Wonders Furniture  
Simmons Bedding/Beautyrest  
Simply Bunk Beds  
Sleeptronic  
Symbol Mattress  
Tennessee Enterprises  
United Weavers of America  
VCNY Home  
W Silver Products





## **BEDDING IS BIG BUSINESS!**

Tupelo is where mattress manufacturers launch new product. More than 40 bedding companies show. Nearly every mattress company showing will have special pricing that will make a trip to Tupelo MANDATORY for all retailers!

**FOR MORE INFORMATION**

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# Top Reasons To Do Business In Tupelo

- Cost of exhibit space is affordable
- Unmatched sponsorship opportunities
- Ability to promote to pre-registered attendees
- Expect a quick return-on-investment (ROI)
- The best order-writing furniture market in the country
- More than 30% of the Top 100 Buyers in the U.S. attend
- BEST VISIBILITY per sq. ft. of any furniture show
- Centrally located in the U.S.
- Located in the upholstery capital of the world
- No charge for pallet delivery
- A casual but business-focused atmosphere
- Will accommodate early deliveries
- Complimentary shuttle service
- New exhibitor targeted buyers
- Many exhibitors ONLY showcase product at the Tupelo Furniture Market
- Exhibitors offer specials and incentives that Buyers can only get in Tupelo
- 150 to 200 exhibitors from throughout the U.S.
- One level & one combined complex so Buyers can easily walk the entire show
- No scheduled delivery times are necessary during established set-up times/dates
- More than 2 million sq. ft. of complimentary parking adjacent to facilities
- Complimentary cocktails, music and entertainment nightly
- Initiative buyer recruitment
- Social media marketing
- Exhibitor E-Blast marketing
- Affordable hotel rooms & in-house booking agent available for show participants
- Complimentary breakfast and dinner buffet every morning and evening of the show

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## **MORE CASEGOODS THAN EVER IN TUPELO**

TFM and Mississippi are well-known for upholstery, but there are PLENTY of companies showing casegoods. In fact, Mississippi's furniture manufacturing base is growing.

**FOR MORE INFORMATION**

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# There's Lots to Do Before & After the Market



## GOLF

Take a break immediately after the market ends and play the links.

Big Oaks Golf Course  
Call 662.844.8002 to sign up.  
[www.bigoaksgolfcourse.com](http://www.bigoaksgolfcourse.com)



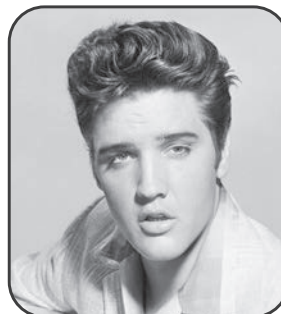
## SKEET

After a long day of shopping for new product and negotiations, take aim at something other than a business deal! Skeet shooting at White Tail Ridge Outdoors offers those participating at the Tupelo Furniture Market special "membership rates". It's far noisier than golf but in the end it can be just as relaxing! Show your badge to receive "membership rates".

Call 662.891.1982 to sign up.  
[www.whitetailridgeoutdoors.com](http://www.whitetailridgeoutdoors.com)

Rock 'n' Roll, the Blues and even Soul music can trace their beginnings back to Memphis. Visit historic Beale Street, Graceland, Sun Studios and the Memphis Rock 'n' Roll Museum and learn how Elvis, Johnny Cash,

B.B. King, W.C. Handy and Otis Redding made their marks on this river city and the world! And don't forget your taste buds! You'll need them to sample the ribs at the more than 100 BBQ "joints" for which Memphis is famous. For family fun, you might stop by the Pink Palace Museum, the Memphis Zoo or shop at numerous galleries, antique stores and boutiques in the Mid-town & Downtown's South Main District.



Elvis was born in Tupelo in 1935 and lived here for the first 13 years of his life. Visit his home and museum, the church where he sang his first song and the hardware store where he strummed his first guitar! Additional local attractions are Natchez Trace Parkway, Tupelo Buffalo Park and Zoo and Tupelo National Battlefield.





## **ACCESSORIES IN EVERY BUILDING**

Every furniture retailer needs accessories and will find them in Tupelo. More and more designers as well as decor and accessory retailers from throughout the southeast are shopping in Tupelo!

**FOR MORE INFORMATION**

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# Schedule of Events

<b>THURSDAY</b>	7-9AM	Complimentary Buyer Breakfast - Front of Building 5
	6PM	Dinner National Buyer's Award Ceremony Entertainment and Cocktails Provided
<b>FRIDAY</b>	7-9AM	Complimentary Buyer Breakfast - Front of Building 5
	6PM	Dinner National Manufacturer's Representative Award Ceremony Entertainment and Cocktails Provided
<b>SATURDAY</b>	7-9AM	Complimentary Buyer Breakfast - Front of Building 5
	6PM	Dinner Entertainment and Cocktails Provided
<b>SUNDAY</b>	7-9AM	Complimentary Buyer Breakfast - Front of Building 5

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# Dealer Pre-Registration - AUGUST 13TH-16TH, 2020

No standing in line – immediate entry. Only certified dealers admitted.

Company Name	_____	Please list the names and titles of any other buyers for your company who need to pre-register for the
Contact Name	_____	
Mailing Address	_____	
	_____	
City	_____	
State	_____ Zip	
Phone	_____	
Cell	_____	
Fax	_____	
Email Address	_____	

Store type (mark all that pertain)

- Furniture     Juvenile Furniture     Gift & Accessory  
 Lighting     Interior Design     Other

What is the approximate annual volume of your business?

- Less than 1 Million     Between 1 & 5 Million  
 Over 5 Million

Complete form and mail or fax to:

Tupelo Furniture Market

1879 N. Coley Road • Tupelo, MS 38801 • Fax: 662.844.3665

Register online at [www.tupelofurnituremarket.com](http://www.tupelofurnituremarket.com)

In an effort to maintain a professional atmosphere, strollers are not permitted, and children under 12 are strongly discouraged from attending the show.

Anyone with special circumstances should contact Buyer Services at 662.842.4442 prior to market.



## **ACCOMMODATIONS**

Tupelo Furniture Market's Host Hotels offer special rates to those attending or exhibiting at the Tupelo Furniture Market. We encourage all those traveling to Tupelo to take advantage of these hotels that have offered discounts to those participating in the market. Be sure and mention the Tupelo Furniture Market to receive special rates.

**Contact the Tupelo Furniture Market for best pricing on hotel accommodations! 1-800-844-0841 or 662-842-4442**

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