

Local Market Update – September 2025

Report provided by the San Francisco Association of REALTORS® MLS
For questions or more information, contact communications@sfbrokers.com.



SAN FRANCISCO
ASSOCIATION of REALTORS®

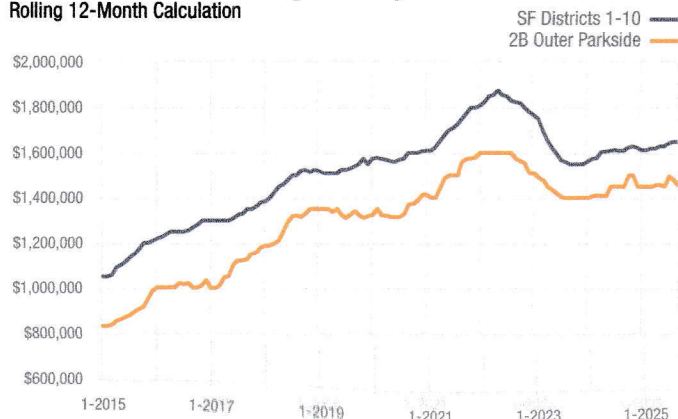
2B Outer Parkside

Single Family	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	11	4	- 63.6%	77	65	- 15.6%
Pending Sales	9	3	- 66.7%	66	59	- 10.6%
Sold Listings	7	4	- 42.9%	62	58	- 6.5%
Median Sales Price*	\$1,502,500	\$1,713,000	+ 14.0%	\$1,500,000	\$1,478,944	- 1.4%
Average Sales Price*	\$1,587,000	\$1,621,500	+ 2.2%	\$1,473,255	\$1,696,619	+ 15.2%
Days on Market	22	21	- 4.5%	22	18	- 18.2%
Active Listings	7	3	- 57.1%	—	—	—
% of Properties Sold Over List Price	83.3%	75.0%	- 10.0%	85.2%	82.8%	- 2.8%
% of List Price Received*	123.2%	115.5%	- 6.3%	121.3%	119.1%	- 1.8%
Months Supply of Inventory	1.1	0.5	- 54.5%	—	—	—

Condo/TIC/Coop	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	0	0	0.0%	6	1	- 83.3%
Pending Sales	0	0	0.0%	4	1	- 75.0%
Sold Listings	1	0	- 100.0%	4	1	- 75.0%
Median Sales Price*	\$989,000	—	—	\$1,112,000	\$1,045,000	- 6.0%
Average Sales Price*	\$989,000	—	—	\$1,081,000	\$1,045,000	- 3.3%
Days on Market	18	—	—	59	—	—
Active Listings	1	0	- 100.0%	—	—	—
% of Properties Sold Over List Price	100.0%	—	—	50.0%	100.0%	+ 100.0%
% of List Price Received*	106.9%	—	—	107.3%	105.0%	- 2.1%
Months Supply of Inventory	0.8	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family
Rolling 12-Month Calculation



Median Sales Price - Condo/TIC/Coop
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of October 11, 2025. All data from the San Francisco Association of REALTORS® MLS. Report © 2025 ShowingTime Plus, LLC.

Local Market Update – September 2025

Report provided by the San Francisco Association of REALTORS® MLS
For questions or more information, contact communications@sfbayarea.com.



SAN FRANCISCO
ASSOCIATION of REALTORS®

3B Merced Heights

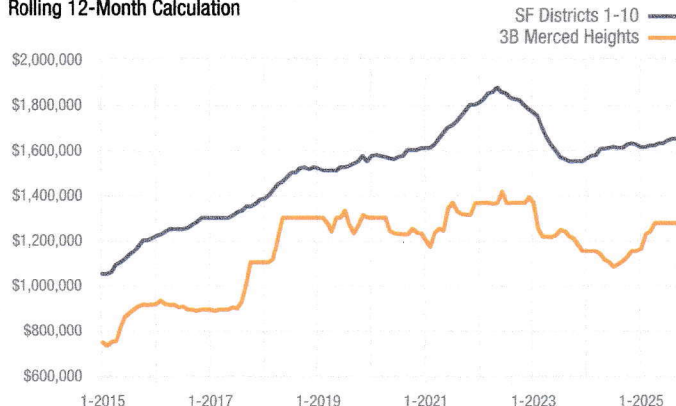
Single Family	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	3	3	0.0%	25	28	+ 12.0%
Pending Sales	2	1	- 50.0%	21	22	+ 4.8%
Sold Listings	4	1	- 75.0%	24	23	- 4.2%
Median Sales Price*	\$1,362,500	\$1,240,000	- 9.0%	\$1,122,500	\$1,275,000	+ 13.6%
Average Sales Price*	\$1,282,500	\$1,240,000	- 3.3%	\$1,253,000	\$1,280,261	+ 2.2%
Days on Market	16	12	- 25.0%	18	18	0.0%
Active Listings	3	4	+ 33.3%	—	—	—
% of Properties Sold Over List Price	100.0%	100.0%	0.0%	83.3%	95.7%	+ 14.9%
% of List Price Received*	116.2%	124.1%	+ 6.8%	112.3%	120.1%	+ 6.9%
Months Supply of Inventory	1.2	1.7	+ 41.7%	—	—	—

Condo/TIC/Coop	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Sold Listings	0	0	0.0%	0	0	0.0%
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Days on Market	—	—	—	—	—	—
Active Listings	0	0	0.0%	—	—	—
% of Properties Sold Over List Price	—	—	—	—	—	—
% of List Price Received*	—	—	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo/TIC/Coop

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2025

Report provided by the San Francisco Association of REALTORS® MLS
For questions or more information, contact communications@sfbayarea.com.



SAN FRANCISCO
ASSOCIATION of REALTORS®

4D Forest Knolls

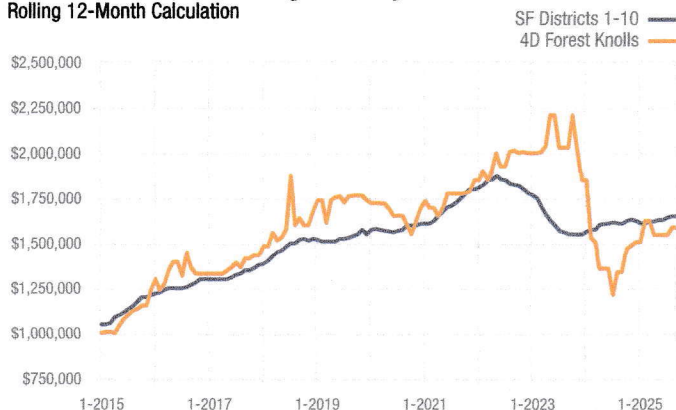
Single Family	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	1	4	+ 300.0%	7	12	+ 71.4%
Pending Sales	2	0	- 100.0%	5	6	+ 20.0%
Sold Listings	0	0	0.0%	3	6	+ 100.0%
Median Sales Price*	—	—	—	\$1,468,000	\$1,509,000	+ 2.8%
Average Sales Price*	—	—	—	\$1,319,333	\$1,653,000	+ 25.3%
Days on Market	—	—	—	23	13	- 43.5%
Active Listings	0	4	—	—	—	—
% of Properties Sold Over List Price	—	—	—	100.0%	83.3%	- 16.7%
% of List Price Received*	—	—	—	107.8%	110.8%	+ 2.8%
Months Supply of Inventory	—	2.7	—	—	—	—

Condo/TIC/Coop	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	0	2	—	0	4	—
Pending Sales	0	1	—	0	2	—
Sold Listings	0	0	0.0%	0	1	—
Median Sales Price*	—	—	—	—	\$1,025,000	—
Average Sales Price*	—	—	—	—	\$1,025,000	—
Days on Market	—	—	—	—	40	—
Active Listings	0	1	—	—	—	—
% of Properties Sold Over List Price	—	—	—	—	0.0%	—
% of List Price Received*	—	—	—	—	100.0%	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

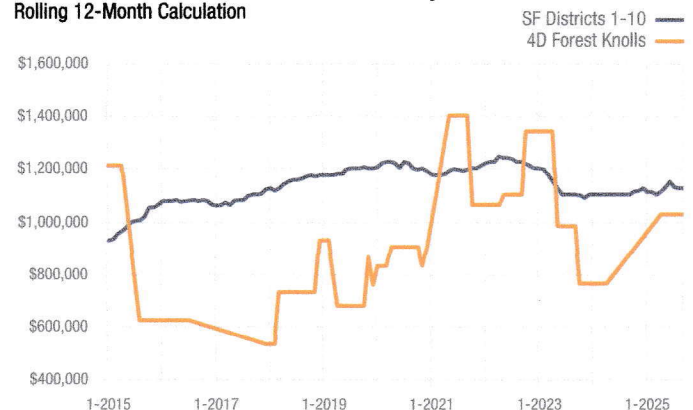
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo/TIC/Coop

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2025

Report provided by the San Francisco Association of REALTORS® MLS
For questions or more information, contact communications@sfsrealtors.com.



10C Excelsior

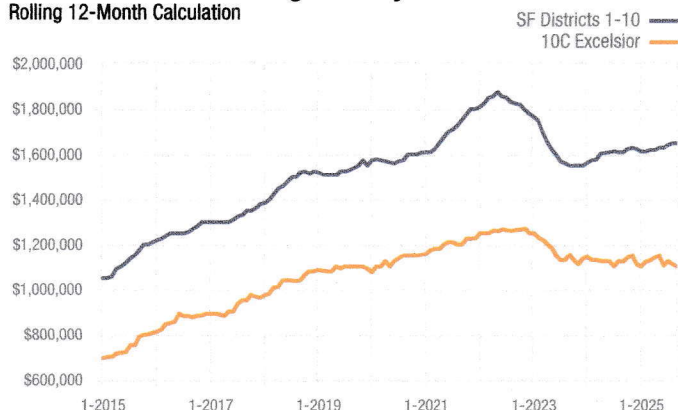
Single Family	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	13	15	+ 15.4%	107	106	- 0.9%
Pending Sales	11	12	+ 9.1%	84	81	- 3.6%
Sold Listings	9	7	- 22.2%	77	73	- 5.2%
Median Sales Price*	\$1,250,000	\$1,050,000	- 16.0%	\$1,130,000	\$1,120,000	- 0.9%
Average Sales Price*	\$1,175,333	\$1,096,143	- 6.7%	\$1,159,170	\$1,152,944	- 0.5%
Days on Market	36	30	- 16.7%	38	28	- 26.3%
Active Listings	21	15	- 28.6%	—	—	—
% of Properties Sold Over List Price	66.7%	100.0%	+ 49.9%	75.3%	80.8%	+ 7.3%
% of List Price Received*	105.7%	110.0%	+ 4.1%	111.0%	112.8%	+ 1.6%
Months Supply of Inventory	2.4	1.8	- 25.0%	—	—	—

Condo/TIC/Coop	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	0	1	—	2	2	0.0%
Pending Sales	0	0	0.0%	2	0	- 100.0%
Sold Listings	0	0	0.0%	0	0	0.0%
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Days on Market	—	—	—	—	—	—
Active Listings	0	2	—	—	—	—
% of Properties Sold Over List Price	—	—	—	—	—	—
% of List Price Received*	—	—	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

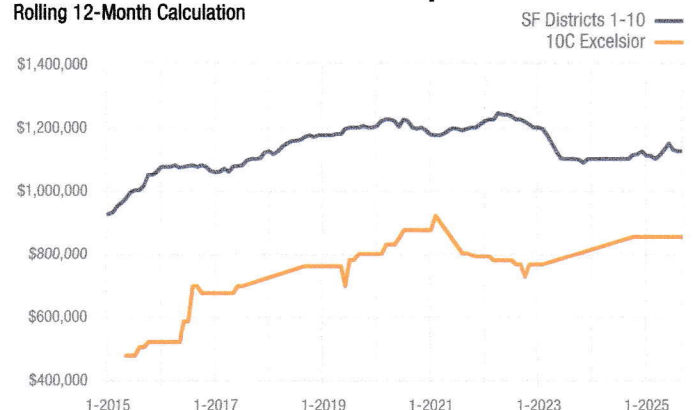
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo/TIC/Coop

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2025

Report provided by the San Francisco Association of REALTORS® MLS
For questions or more information, contact communications@sfbayarea.com.



SAN FRANCISCO
ASSOCIATION of REALTORS®

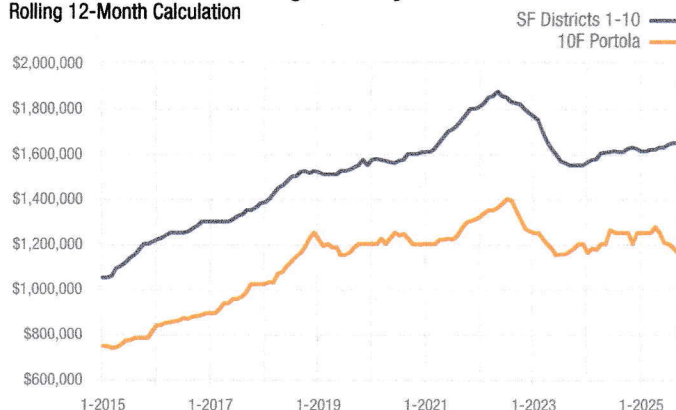
10F Portola

Single Family	September			Year to Date		
	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	15	11	- 26.7%	53	70	+ 32.1%
Pending Sales	3	9	+ 200.0%	38	53	+ 39.5%
Sold Listings	3	5	+ 66.7%	35	51	+ 45.7%
Median Sales Price*	\$1,350,000	\$1,130,000	- 16.3%	\$1,250,000	\$1,165,000	- 6.8%
Average Sales Price*	\$1,323,333	\$1,234,100	- 6.7%	\$1,222,400	\$1,207,684	- 1.2%
Days on Market	10	23	+ 130.0%	26	25	- 3.8%
Active Listings	14	9	- 35.7%	—	—	—
% of Properties Sold Over List Price	100.0%	60.0%	- 40.0%	80.0%	74.5%	- 6.9%
% of List Price Received*	117.8%	110.9%	- 5.9%	112.7%	111.9%	- 0.7%
Months Supply of Inventory	3.2	1.5	- 53.1%	—	—	—

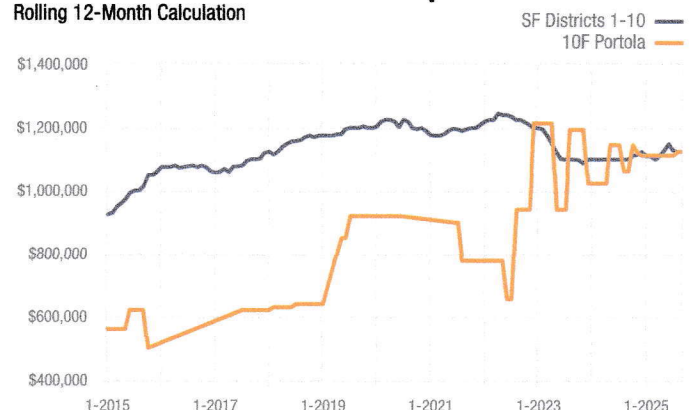
Condo/TIC/Coop	September			Year to Date		
	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	1	0	- 100.0%	11	0	- 100.0%
Pending Sales	1	0	- 100.0%	4	0	- 100.0%
Sold Listings	0	0	0.0%	3	0	- 100.0%
Median Sales Price*	—	—	—	\$980,000	—	—
Average Sales Price*	—	—	—	\$976,633	—	—
Days on Market	—	—	—	48	—	—
Active Listings	4	0	- 100.0%	—	—	—
% of Properties Sold Over List Price	—	—	—	33.3%	—	—
% of List Price Received*	—	—	—	100.5%	—	—
Months Supply of Inventory	3.4	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family
Rolling 12-Month Calculation



Median Sales Price - Condo/TIC/Coop
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2025

Report provided by the San Francisco Association of REALTORS® MLS
For questions or more information, contact communications@sfbayarea.com.



SAN FRANCISCO
ASSOCIATION of REALTORS®

10H Mission Terrace

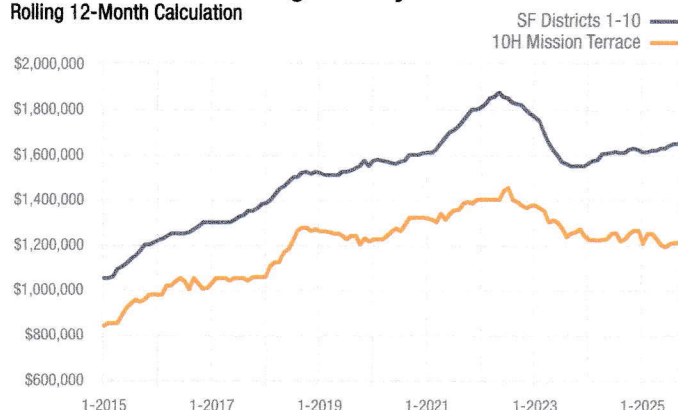
Single Family	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	6	8	+ 33.3%	37	43	+ 16.2%
Pending Sales	5	4	- 20.0%	34	28	- 17.6%
Sold Listings	2	1	- 50.0%	30	26	- 13.3%
Median Sales Price*	\$1,268,500	\$950,000	- 25.1%	\$1,263,500	\$1,210,000	- 4.2%
Average Sales Price*	\$1,268,500	\$950,000	- 25.1%	\$1,245,580	\$1,187,654	- 4.7%
Days on Market	13	—	—	34	28	- 17.6%
Active Listings	3	6	+ 100.0%	—	—	—
% of Properties Sold Over List Price	100.0%	0.0%	- 100.0%	83.3%	69.2%	- 16.9%
% of List Price Received*	133.6%	100.0%	- 25.1%	115.9%	114.1%	- 1.6%
Months Supply of Inventory	0.9	1.8	+ 100.0%	—	—	—

Condo/TIC/Coop	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	0	0	0.0%	1	2	+ 100.0%
Pending Sales	0	0	0.0%	0	1	—
Sold Listings	0	0	0.0%	0	1	—
Median Sales Price*	—	—	—	—	\$1,050,000	—
Average Sales Price*	—	—	—	—	\$1,050,000	—
Days on Market	—	—	—	—	28	—
Active Listings	0	1	—	—	—	—
% of Properties Sold Over List Price	—	—	—	—	100.0%	—
% of List Price Received*	—	—	—	—	117.3%	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

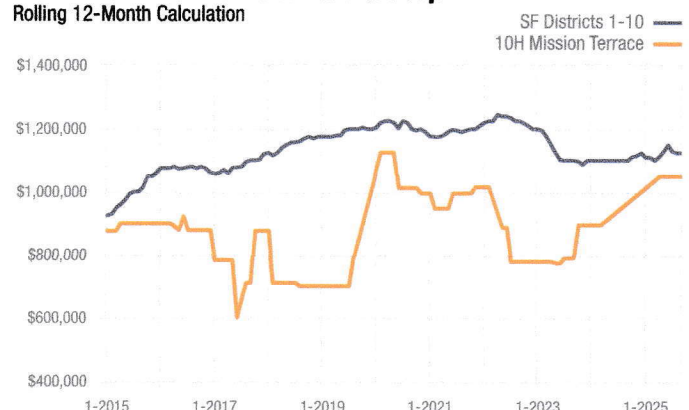
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo/TIC/Coop

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Monthly Indicators



SAN FRANCISCO
ASSOCIATION of REALTORS®

For questions or more information, contact
communications@sfbrealtors.com.

September 2025

U.S. existing-home sales were virtually unchanged from the previous month, dipping just 0.2% to a seasonally adjusted annual rate of 4.0 million units, according to the National Association of REALTORS® (NAR). Most of these transactions went under contract in June and July, when mortgage rates were 40 to 50 basis points higher than current levels. Year-over-year, sales increased 1.8%, with the strongest activity occurring in the Midwest, where the typical home price is 22% below the national median.

New Listings were down 11.3 percent for single family homes and 5.8 percent for Condo/TIC/Coop properties. Pending Sales increased 33.7 percent for single family homes and 83.9 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 7.8 percent to \$1,735,000 for single family homes but decreased 1.8 percent to \$1,100,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 37.5 percent for single family units and 36.5 percent for Condo/TIC/Coop units.

Nationally, housing inventory declined for the first time this year, slipping 1.3% month-over-month to 1.53 million units, representing a 4.6-month supply at the current sales pace, according to NAR. Despite the monthly drop, total inventory remained 11.7% higher than the same time last year. Meanwhile, the median existing-home price rose 2% year-over-year to \$422,600, though it was essentially flat compared to the prior month.

Monthly Snapshot

+ 7.8%	- 1.8%	- 3.5%
One-Year Change in Median Sales Price Single Family	One-Year Change in Median Sales Price Condo/TIC/Coop	One-Year Change in Median Sales Price All Property Types

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo/TIC/Coop Activity Overview	3
New Listings	4
Pending Sales	5
Sold Listings	6
Median Sales Price	7
Average Sales Price	8
Days on Market Until Sale	9
Inventory of Active Listings	10
% of Properties Sold Over List Price	11
% of List Price Received	12
Housing Affordability Ratio	13
Months Supply of Inventory	14
All Properties Activity Overview	15
Activity by District	16



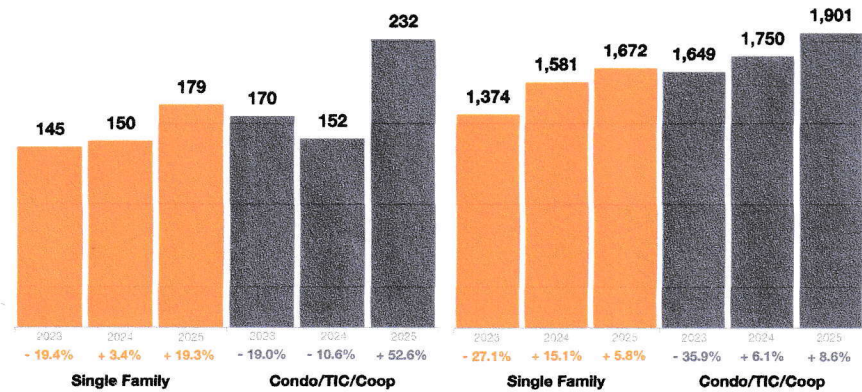
Sold Listings

A count of the actual sales that closed in a given month.



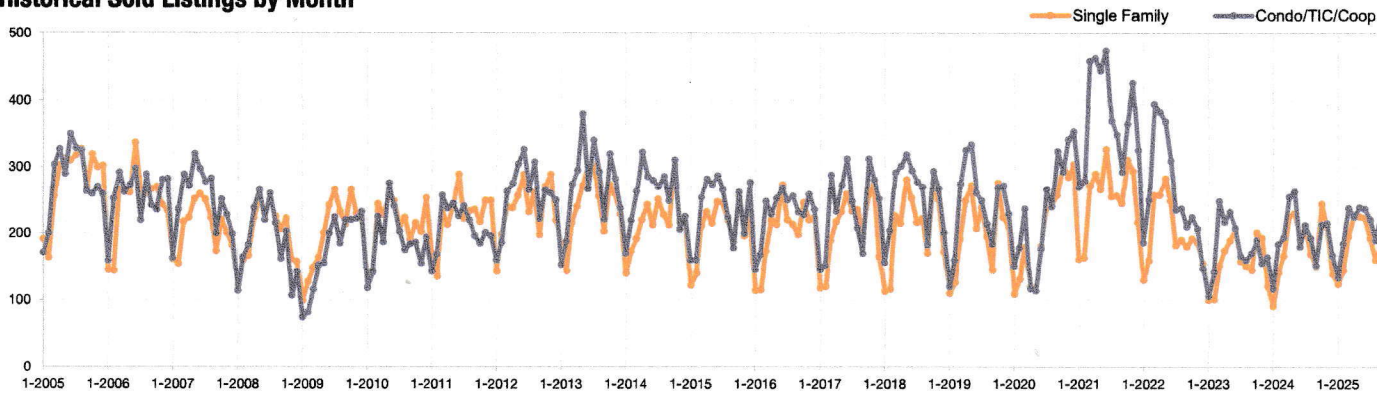
September

Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2024	244	+21.4%	213	+12.1%
Nov-2024	209	+8.3%	215	+38.7%
Dec-2024	139	+14.9%	167	+1.8%
Jan-2025	124	+36.3%	134	+14.5%
Feb-2025	145	+2.8%	185	+0.5%
Mar-2025	195	+17.5%	238	+22.7%
Apr-2025	228	+0.9%	225	-11.8%
May-2025	225	-2.2%	239	-9.1%
Jun-2025	223	+12.6%	237	+31.7%
Jul-2025	193	-8.1%	221	+4.2%
Aug-2025	160	-5.3%	190	-1.6%
Sep-2025	179	+19.3%	232	+52.6%
12-Month Avg	189	+8.0%	208	+10.5%

Historical Sold Listings by Month

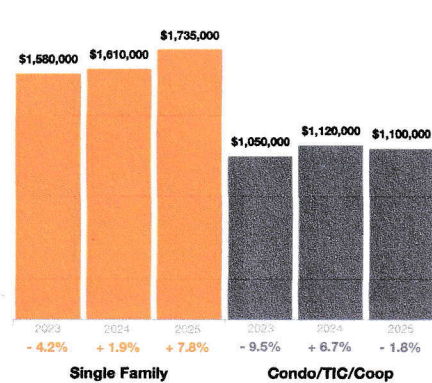


Median Sales Price

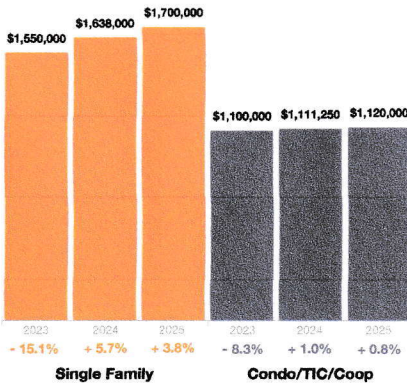
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



September



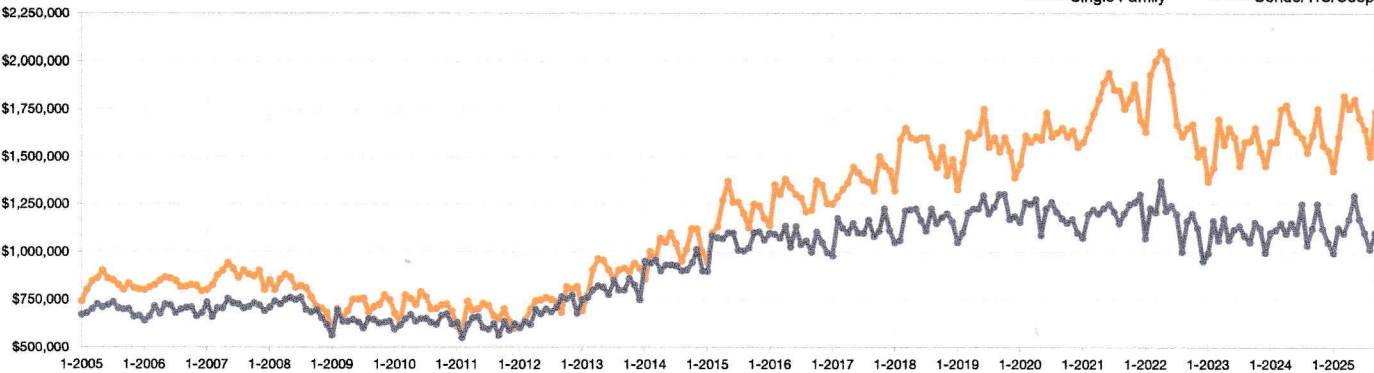
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2024	\$1,750,000	+6.1%	\$1,249,000	+8.1%
Nov-2024	\$1,560,000	+2.2%	\$1,120,000	-0.4%
Dec-2024	\$1,530,000	+5.5%	\$1,050,000	+5.5%
Jan-2025	\$1,422,500	-9.7%	\$992,500	-9.8%
Feb-2025	\$1,600,000	+1.6%	\$1,125,000	+0.9%
Mar-2025	\$1,818,375	+4.1%	\$1,097,500	-4.6%
Apr-2025	\$1,750,000	-1.1%	\$1,170,000	+6.8%
May-2025	\$1,800,000	+7.5%	\$1,293,000	+12.4%
Jun-2025	\$1,700,000	+4.3%	\$1,171,500	+6.6%
Jul-2025	\$1,641,750	+2.6%	\$1,100,000	-11.9%
Aug-2025	\$1,500,000	-1.4%	\$1,013,750	-1.8%
Sep-2025	\$1,735,000	+7.8%	\$1,100,000	-1.8%
12-Month Avg*	\$1,650,000	+2.5%	\$1,125,000	+2.3%

* Median Sales Price for all properties from October 2024 through September 2025. This is not the average of the individual figures above.

Historical Median Sales Price by Month



Average Sales Price

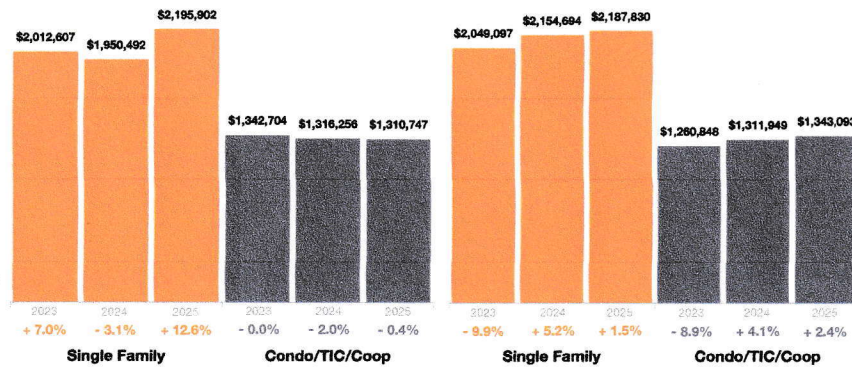
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



SAN FRANCISCO
ASSOCIATION of REALTORS

September

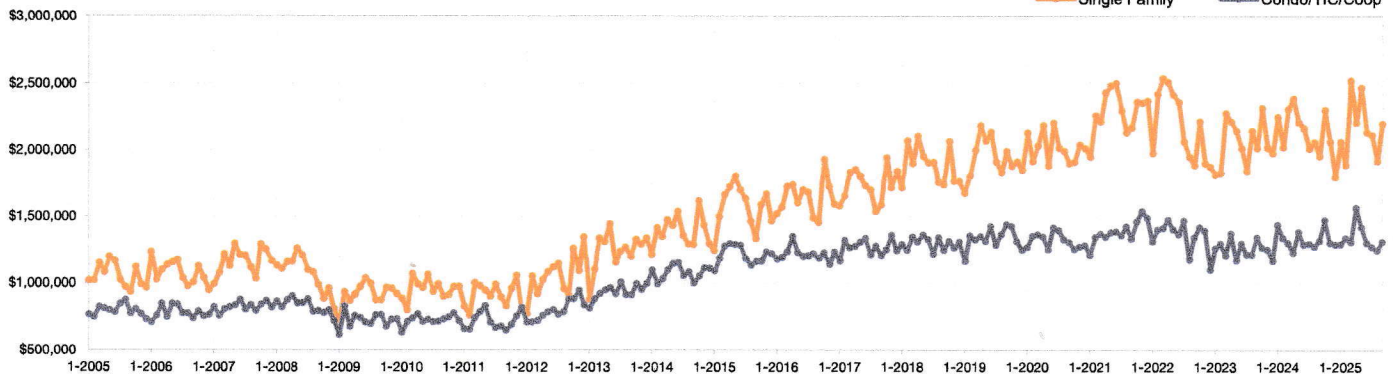
Year to Date



Average Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2024	\$2,297,090	-0.7%	\$1,472,208	+16.3%
Nov-2024	\$2,060,215	+2.3%	\$1,301,658	+4.1%
Dec-2024	\$1,793,947	-9.1%	\$1,289,757	+10.6%
Jan-2025	\$2,058,039	-8.4%	\$1,291,593	-10.1%
Feb-2025	\$1,885,454	-6.6%	\$1,337,130	-0.0%
Mar-2025	\$2,518,511	+9.3%	\$1,308,742	+0.7%
Apr-2025	\$2,202,592	-7.6%	\$1,564,457	+27.4%
May-2025	\$2,465,905	+11.9%	\$1,418,348	+2.6%
Jun-2025	\$2,130,337	-1.4%	\$1,300,791	+0.9%
Jul-2025	\$2,107,866	+5.0%	\$1,272,010	-1.8%
Aug-2025	\$1,914,906	-6.8%	\$1,246,161	-2.2%
Sep-2025	\$2,195,902	+12.6%	\$1,310,747	-0.4%
12-Month Avg*	\$2,163,805	+0.8%	\$1,346,975	+4.2%

* Avg. Sales Price for all properties from October 2024 through September 2025. This is not the average of the individual figures above.

Historical Average Sales Price by Month



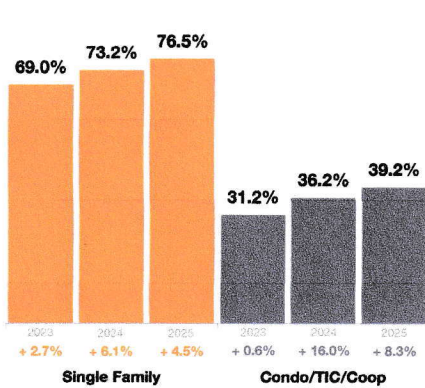
% of Properties Sold Over List Price

Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

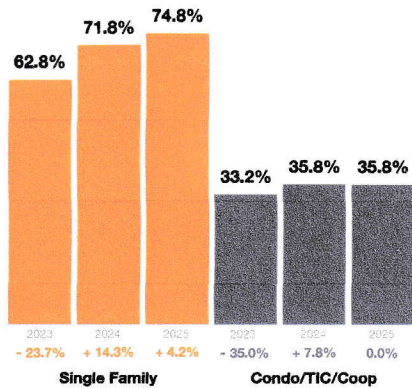


SAN FRANCISCO
ASSOCIATION of REALTORS

September



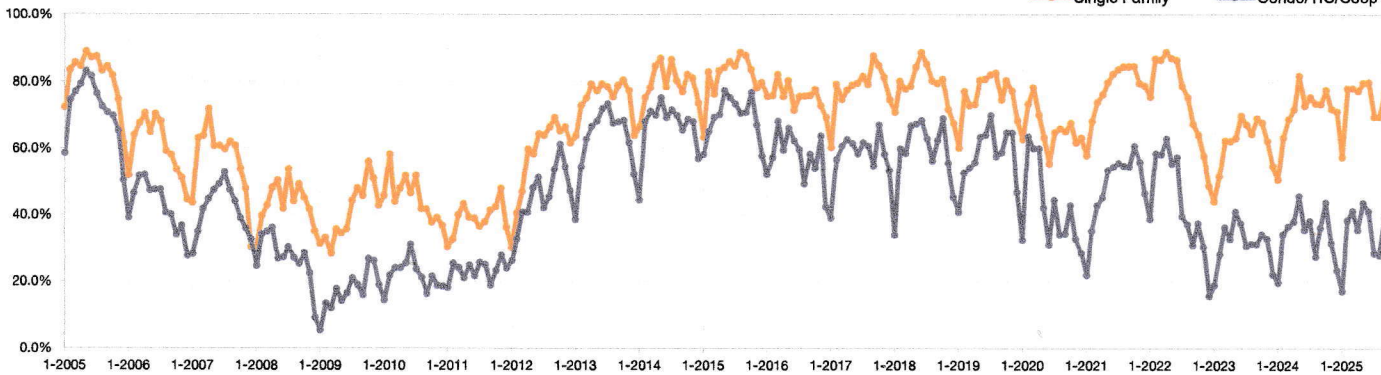
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2024	77.5%	+14.5%	43.7%	+27.8%
Nov-2024	71.8%	+15.4%	31.6%	-4.0%
Dec-2024	71.0%	+30.3%	23.4%	+5.9%
Jan-2025	57.3%	+13.5%	17.2%	-12.7%
Feb-2025	77.9%	+23.5%	38.4%	+12.3%
Mar-2025	77.9%	+13.4%	41.2%	+12.6%
Apr-2025	77.2%	+7.7%	35.6%	-6.3%
May-2025	79.6%	-2.6%	43.5%	-4.6%
Jun-2025	79.8%	+9.8%	41.1%	+15.4%
Jul-2025	69.4%	-7.7%	28.5%	-25.4%
Aug-2025	69.4%	-5.4%	27.9%	+1.5%
Sep-2025	76.5%	+4.5%	39.2%	+8.3%
12-Month Avg	74.6%	+7.3%	35.3%	+2.2%

* % of Properties Sold Over List Price for all properties from October 2024 through September 2025. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

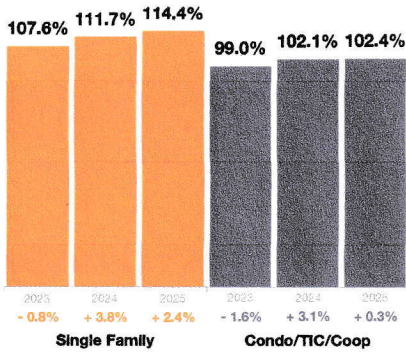


% of List Price Received

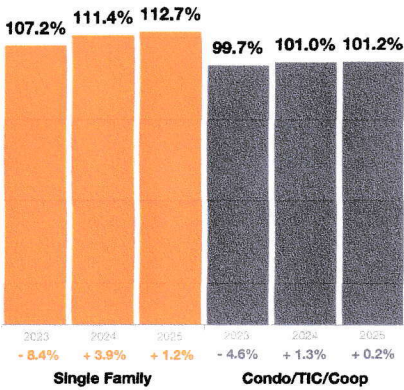
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



September



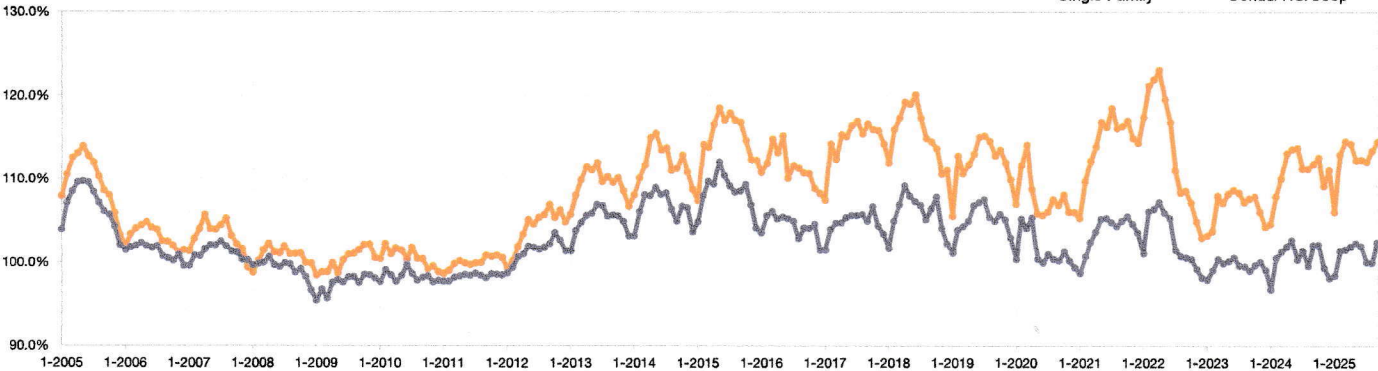
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Oct-2024	112.5%	+4.3%	102.1%	+2.4%
Nov-2024	109.1%	+2.9%	99.4%	-0.6%
Dec-2024	111.1%	+6.5%	98.1%	-0.9%
Jan-2025	106.0%	+1.3%	98.4%	+1.7%
Feb-2025	112.9%	+4.6%	101.4%	+0.9%
Mar-2025	114.5%	+4.1%	101.5%	+0.2%
Apr-2025	114.2%	+1.0%	101.9%	0.0%
May-2025	112.2%	-1.2%	102.3%	-0.3%
Jun-2025	112.3%	-1.2%	101.9%	+1.6%
Jul-2025	112.0%	+0.7%	100.0%	-1.4%
Aug-2025	113.3%	+1.9%	100.0%	+0.4%
Sep-2025	114.4%	+2.4%	102.4%	+0.3%
12-Month Avg*	112.2%	+1.9%	100.9%	+0.3%

* % of List Price Received for all properties from October 2024 through September 2025. This is not the average of the individual figures above.

Historical % of List Price Received by Month



All Properties Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2024	9-2025	Percent Change	YTD 2024	YTD 2025	Percent Change
New Listings		930	851	- 8.5%	5,548	5,602	+ 1.0%
Pending Sales		370	574	+ 55.1%	3,513	3,867	+ 10.1%
Sold Listings		306	416	+ 35.9%	3,372	3,621	+ 7.4%
Median Sales Price		\$1,399,000	\$1,350,000	- 3.5%	\$1,365,000	\$1,380,000	+ 1.1%
Avg. Sales Price		\$1,629,628	\$1,689,709	+ 3.7%	\$1,708,245	\$1,734,228	+ 1.5%
Days on Market		43	39	- 9.3%	43	43	0.0%
Active Listings		1,437	1,013	- 29.5%	--	--	--
% of Properties Sold Over List Price		54.8%	55.8%	+ 1.8%	52.9%	54.1%	+ 2.3%
% of List Price Received		106.8%	107.7%	+ 0.8%	105.9%	106.6%	+ 0.7%
Affordability Ratio		30	28	- 6.7%	28	27	- 3.6%
Months Supply		3.9	2.4	- 38.5%	--	--	--

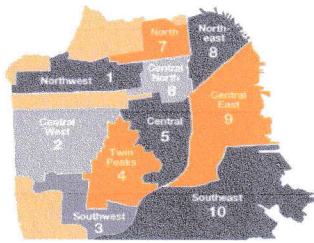
Current as of October 11, 2025. All data from the San Francisco Association of REALTORS® M.S. Report © 2025 ShowingTime Plus, LLC. | 15

Activity by District

Key metrics by report month for the districts of San Francisco.



SAN FRANCISCO
ASSOCIATION of REALTORS®



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'nds, Shrw'd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prmssus Hts, Clarnrn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Ten, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

Active Listings				Sold Listings				Median Sales Price			Days on Market			Months Supply		
	9-2024	9-2025	+ / -		9-2024	9-2025	+ / -		9-2024	9-2025	+ / -		9-2024	9-2025	+ / -	
Single Family																
1 SF District 1	38	18	-52.6%	11	16	+45.5%		\$2,575,000	\$2,300,000	-10.7%	21	22	+4.8%	2.2	1.2	-45.5%
2 SF District 2	50	33	-34.0%	29	33	+13.8%		\$1,562,500	\$1,620,000	+3.7%	19	14	-26.3%	1.6	0.9	-43.8%
3 SF District 3	21	17	-19.0%	14	2	-85.7%		\$1,347,500	\$1,287,500	-4.5%	41	13	-68.3%	1.6	1.4	-12.5%
4 SF District 4	43	26	-39.5%	15	21	+40.0%		\$1,900,888	\$1,751,000	-7.9%	29	21	-27.6%	1.7	1.0	-41.2%
5 SF District 5	71	48	-32.4%	26	27	+3.8%		\$2,219,000	\$2,850,000	+28.4%	28	28	0.0%	2.9	1.8	-37.9%
6 SF District 6	6	4	-33.3%	2	4	+100.0%		\$2,504,000	\$2,725,000	+8.8%	18	70	+288.9%	2.3	1.3	-43.5%
7 SF District 7	37	28	-24.3%	8	11	+37.5%		\$3,812,500	\$4,750,000	+24.6%	38	18	-52.6%	3.8	2.8	-26.3%
8 SF District 8	8	4	-50.0%	0	4	--		\$0	\$2,977,500	--	0	62	--	2.8	1.6	-42.9%
9 SF District 9	53	30	-43.4%	10	24	+140.0%		\$1,762,500	\$1,677,500	-4.8%	13	29	+123.1%	3.2	1.4	-56.3%
10 SF District 10	92	71	-22.8%	35	37	+5.7%		\$1,100,000	\$999,000	-9.2%	36	35	-2.8%	2.8	1.8	-35.7%
Condo/TIC/Coop																
1 SF District 1	23	16	-30.4%	7	15	+114.3%		\$1,025,000	\$1,350,000	+31.7%	31	20	-35.5%	2.4	1.5	-37.5%
2 SF District 2	20	11	-45.0%	6	3	-50.0%		\$917,000	\$1,680,000	+83.2%	38	24	-36.8%	5.5	3.3	-40.0%
3 SF District 3	7	3	-57.1%	1	2	+100.0%		\$788,000	\$499,000	-36.7%	78	16	-79.5%	3.8	1.9	-50.0%
4 SF District 4	15	13	-13.3%	2	5	+150.0%		\$686,000	\$650,000	-5.2%	104	60	-42.3%	4.6	3.2	-30.4%
5 SF District 5	85	72	-15.3%	23	41	+78.3%		\$1,450,000	\$1,100,000	-24.1%	43	36	-16.3%	2.9	2.2	-24.1%
6 SF District 6	82	56	-31.7%	8	22	+175.0%		\$1,272,500	\$1,138,000	-10.6%	53	52	-1.9%	4.5	2.6	-42.2%
7 SF District 7	92	58	-37.0%	31	29	-6.5%		\$1,400,000	\$1,950,000	+39.3%	52	38	-26.9%	4.0	2.2	-45.0%
8 SF District 8	203	172	-15.3%	25	38	+52.0%		\$1,120,000	\$972,500	-13.2%	81	58	-28.4%	5.3	4.4	-17.0%
9 SF District 9	411	282	-31.4%	47	75	+59.6%		\$960,000	\$945,000	-1.6%	64	58	-9.4%	7.0	4.0	-42.9%
10 SF District 10	53	34	-35.8%	2	2	0.0%		\$605,000	\$565,000	-6.6%	75	36	-52.0%	10.3	6.5	-36.9%

Current as of October 11, 2025. All data from the San Francisco Association of REALTORS® MLS. Report © 2025 ShowingTime Plus, LLC. | 16