Report provided by the San Francisco Association of REALTORS® MLS



# 2B Outer Parkside

Single Family	July			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	12	2	- 83.3%	63	55	- 12.7%
Pending Sales	8	3	- 62.5%	51	50	- 2.0%
Sold Listings	7	5	- 28.6%	47	51	+ 8.5%
Median Sales Price*	\$1,280,000	\$1,420,000	+ 10.9%	\$1,450,000	\$1,462,888	+ 0.9%
Average Sales Price*	\$1,253,804	\$1,678,600	+ 33.9%	\$1,431,013	\$1,700,351	+ 18.8%
Days on Market	21	29	+ 38.1%	23	16	- 30.4%
Active Listings	9	2	- 77.8%			
% of Properties Sold Over List Price	85.7%	60.0%	- 30.0%	85.1%	82.4%	- 3.2%
Percent of List Price Received*	114.0%	107.9%	- 5.4%	122.0%	119.0%	- 2.5%
Months Supply	1.4	0.3	- 78.6%		7.7	

\* Does not account for sale concessions and/or downpayment assistance. I Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size

Condo/TIC/Coop		July			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change	
New Listings	0	0		4	1	- 75.0%	
Pending Sales	2	0	- 100.0%	3	1	- 66.7%	
Sold Listings	2	0	- 100.0%	3	1	- 66.7%	
Median Sales Price*	\$1,317,500	\$0	- 100.0%	\$1,235,000	\$1,045,000	- 15.4%	
Average Sales Price*	\$1,317,500	\$0	- 100.0%	\$1,111,667	\$1,045,000	- 6.0%	
Days on Market	102	0	- 100.0%	72	0	- 100.0%	
Active Listings	1	0	- 100.0%				
% of Properties Sold Over List Price	0.0%	0.0%		33.3%	100.0%	+ 200.3%	
Percent of List Price Received*	94.4%	0.0%	- 100.0%	107.4%	105.0%	- 2.2%	
Months Supply	0.8	0.0	- 100.0%				



Report provided by the San Francisco Association of REALTORS® MLS For questions or more information, contact communications@sfrealtors.com



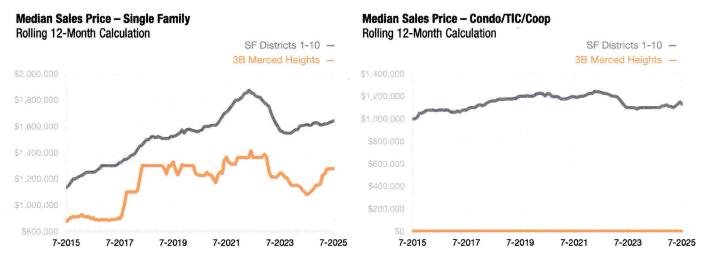
# **3B Merced Heights**

Single Family	July			<b>Year to Date</b>		
Key Metrics	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	0	2		20	21	+ 5.0%
Pending Sales	1	3	+ 200.0%	18	18	0.0%
Sold Listings	3	2	- 33.3%	20	17	- 15.0%
Median Sales Price*	\$950,000	\$1,076,000	+ 13.3%	\$1,100,000	\$1,275,000	+ 15.9%
Average Sales Price*	\$1,064,667	\$1,076,000	+ 1.1%	\$1,247,100	\$1,252,118	+ 0.4%
Days on Market	24	23	- 4.2%	18	19	+ 5.6%
Active Listings	1	1	0.0%		-	
% of Properties Sold Over List Price	100.0%	100.0%	0.0%	80.0%	94.1%	+ 17.6%
Percent of List Price Received*	110.5%	123.8%	+ 12.0%	111.6%	119.9%	+ 7.4%
Months Supply	0.4	0.4	0.0%			

Does not account for sale concessions and/or downpayment assistance. I Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size

Condo/TIC/Coop	July			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	0	0		0	0	
Pending Sales	0	0		0	0	
Sold Listings	0	0		0	0	
Median Sales Price*	\$0	\$0	-	\$0	\$0	
Average Sales Price*	\$0	\$0		\$0	\$0	
Days on Market	0	0		0	0	
Active Listings	0	0				-
% of Properties Sold Over List Price	0.0%	0.0%		0.0%	0.0%	
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%	
Months Supply	0.0	0.0			-	

\* Does not account for sale concessions and/or downpayment assistance. I Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Report provided by the San Francisco Association of REALTORS® MLS For questions or more information, contact communications@sfrealtors.com



# **4D Forest Knolls**

Single Family Key Metrics		July			Year to Date		
	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change	
New Listings	0	1		5	8	+ 60.0%	
Pending Sales	1	2	+ 100.0%	3	6	+ 100.0%	
Sold Listings	0	2		2	5	+ 150.0%	
Median Sales Price*	\$0	\$1,949,000	-	\$1,245,000	\$1,468,000	+ 17.9%	
Average Sales Price*	\$0	\$1,949,000		\$1,245,000	\$1,673,600	+ 34.4%	
Days on Market	0	10		20	13	- 35.0%	
Active Listings	1	0	- 100.0%				
% of Properties Sold Over List Price	0.0%	100.0%	· · · · · · · · · · · · · · · · · · ·	100.0%	80.0%	- 20.0%	
Percent of List Price Received*	0.0%	111.6%		111.4%	108.2%	- 2.9%	
Months Supply	0.8	0.0	- 100.0%	-	/		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. Il Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size

Condo/TIC/Coop		July			Year to Date		
Key Metrics	2024	2025		Thru 7-2024	Thru 7-2025	Percent Change	
New Listings	0	0	N	0	2		
Pending Sales	0	0		0	1		
Sold Listings	0	0		0	1		
Median Sales Price*	\$0	\$0	<del>-</del>	\$0	\$1,025,000		
Average Sales Price*	\$0	\$0		\$0	\$1,025,000		
Days on Market	0	0		0	40		
Active Listings	0	1					
% of Properties Sold Over List Price	0.0%	0.0%		0.0%	0.0%	_	
Percent of List Price Received*	0.0%	0.0%		0.0%	100.0%		
Months Supply	0.0	1.0		-			

Median Sales Price - Single Family Median Sales Price - Condo/TIC/Coop Rolling 12-Month Calculation Rolling 12-Month Calculation SF Districts 1-10 -SF Districts 1-10 -4D Forest Knolls -4D Forest Knolls -\$2,400,000 \$1,500,000 \$2,200.000 \$1,250,000 \$2,000,000 \$1,000,000 \$1,800,000 \$750,000 \$1,400,000 \$1,200,000 \$1,000,000 7-2015 7-2017 7-2019 7-2021 7-2023 7-2025 7-2015 7-2017 7-2019 7-2021 7-2023 7-2025

Report provided by the San Francisco Association of REALTORS® MLS
For questions or more information, contact communications@streaturs.com

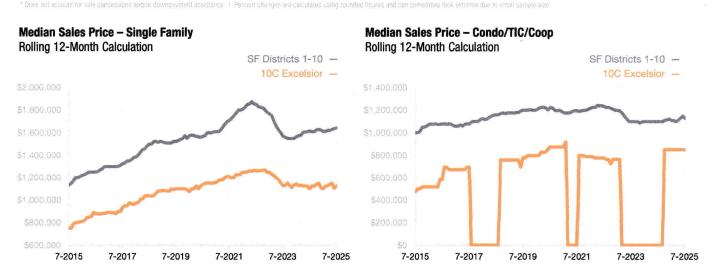


# **10C Excelsior**

Single Family		July			<b>Year to Date</b>		
Key Metrics	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change	
New Listings	9	15	+ 66.7%	81	85	+ 4.9%	
Pending Sales	12	13	+ 8.3%	63	62	- 1.6%	
Sold Listings	14	9	- 35.7%	60	56	- 6.7%	
Median Sales Price*	\$1,058,794	\$1,125,000	+ 6.3%	\$1,094,000	\$1,122,500	+ 2.6%	
Average Sales Price*	\$1,103,256	\$1,157,889	+ 5.0%	\$1,131,785	\$1,149,713	+ 1.6%	
Days on Market	31	23	- 25.8%	40	28	- 30.0%	
Active Listings	22	13	- 40.9%				
% of Properties Sold Over List Price	71.4%	77.8%	+ 9.0%	75.0%	76.8%	+ 2.4%	
Percent of List Price Received*	109.4%	113.4%	+ 3.7%	110.9%	112.5%	+ 1.4%	
Months Supply	2.7	1.5	- 44.4%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. I Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size

Condo/TIC/Coop	July			Year to Date		
Key Metrics	2024	2025		Thru 7-2024	Thru 7-2025	Percent Change
New Listings	0	0		0	1	
Pending Sales	0	0	,	0	0	
Sold Listings	0	0		0	0	
Median Sales Price*	\$0	\$0		\$0	\$0	
Average Sales Price*	\$0	\$0		\$0	\$0	
Days on Market	0	0		0	0	
Active Listings	0	1				-
% of Properties Sold Over List Price	0.0%	0.0%		0.0%	0.0%	
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%	
Months Supply	0.0	0.5		<u></u>		



Report provided by the San Francisco Association of REALTORS® MLS For questions or more information, contact communications@sfrealtors.com

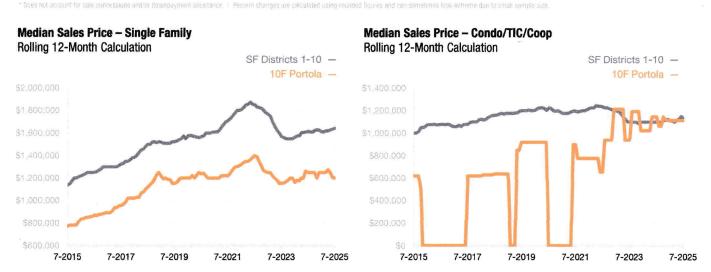


# 10F Portola

Single Family	July			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	3	6	+ 100.0%	33	55	+ 66.7%
Pending Sales	6	8	+ 33.3%	32	40	+ 25.0%
Sold Listings	6	8	+ 33.3%	28	42	+ 50.0%
Median Sales Price*	\$1,275,000	\$1,104,000	- 13.4%	\$1,270,000	\$1,174,950	- 7.5%
Average Sales Price*	\$1,413,833	\$1,099,375	- 22.2%	\$1,215,786	\$1,208,890	- 0.6%
Days on Market	22	16	- 27.3%	30	25	- 16.7%
Active Listings	2	12	+ 500.0%			
% of Properties Sold Over List Price	66.7%	62.5%	- 6.3%	75.0%	78.6%	+ 4.8%
Percent of List Price Received*	111.8%	109.0%	- 2.5%	110.3%	111.9%	+ 1.5%
Months Supply	0.4	2.2	+ 450.0%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. T Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size

Condo/TIC/Coop		July			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change	
New Listings	0	0	( <b>**</b>	8	0	- 100.0%	
Pending Sales	0	0		3	0	- 100.0%	
Sold Listings	0	0		2	0	- 100.0%	
Median Sales Price*	\$0	\$0	1	\$974,950	\$0	- 100.0%	
Average Sales Price*	\$0	\$0		\$974,950	\$0	- 100.0%	
Days on Market	0	0		15	0	- 100.0%	
Active Listings	3	0	- 100.0%				
% of Properties Sold Over List Price	0.0%	0.0%		50.0%	0.0%	- 100.0%	
Percent of List Price Received*	0.0%	0.0%		101.7%	0.0%	- 100.0%	
Months Supply	2.5	0.0	- 100.0%				



Report provided by the San Francisco Association of REALTORS® MLS For questions or more information, contact communications@sfreators.com.

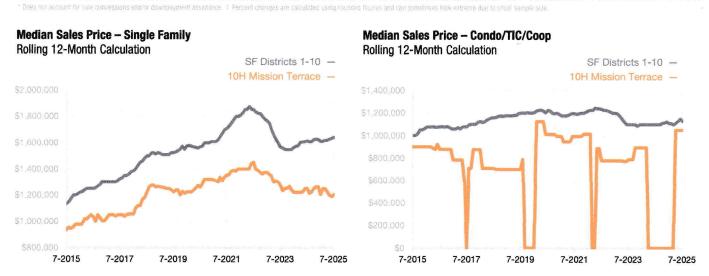


# **10H Mission Terrace**

Single Family		July			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change	
New Listings	3	3	0.0%	27	33	+ 22.2%	
Pending Sales	3	6	+ 100.0%	26	23	- 11.5%	
Sold Listings	2	8	+ 300.0%	25	23	- 8.0%	
Median Sales Price*	\$1,192,500	\$1,307,500	+ 9.6%	\$1,289,000	\$1,250,000	- 3.0%	
Average Sales Price*	\$1,192,500	\$1,203,125	+ 0.9%	\$1,260,016	\$1,196,739	- 5.0%	
Days on Market	156	21	- 86.5%	38	24	- 36.8%	
Active Listings	1	3	+ 200.0%				
% of Properties Sold Over List Price	50.0%	62.5%	+ 25.0%	80.0%	78.3%	- 2.1%	
Percent of List Price Received*	109.5%	114.7%	+ 4.7%	114.4%	116.3%	+ 1.7%	
Months Supply	0.3	0.9	+ 200.0%				

\*Does not account for sale concessions and/or downpayment assistance. I Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size

Condo/TIC/Coop	July			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	0	0		1	1	0.0%
Pending Sales	0	0		0	1	
Sold Listings	0	0		0	1	
Median Sales Price*	\$0	\$0		\$0	\$1,050,000	-
Average Sales Price*	\$0	\$0		\$0	\$1,050,000	==
Days on Market	0	0		0	28	
Active Listings	1	0	- 100.0%			
% of Properties Sold Over List Price	0.0%	0.0%		0.0%	100.0%	
Percent of List Price Received*	0.0%	0.0%		0.0%	117.3%	
Months Supply	0.0	0.0			•	



#### SAN FRANCISCO ASSOCIATION of REALTORS

For questions or more information, contact communications@sfrealtors.com.

# **Monthly Indicators**

#### July 2025

U.S. existing-home sales fell 2.7% from the previous month to a seasonally adjusted annual rate of 3.93 million, according to the National Association of REALTORS® (NAR). Sales were unchanged from one year earlier. Regionally, monthly sales declined in the Midwest, Northeast, and South but rose in the West. Year-over-year, sales decreased in the Northeast and West but increased in the South and Midwest.

New Listings were down 16.9 percent for single family homes but increased 0.4 percent for Condo/TIC/Coop properties. Pending Sales increased 2.4 percent for single family homes and 21.4 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 2.3 percent to \$1,637,375 for single family homes but decreased 11.9 percent to \$1,100,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 20.0 percent for single family units and 26.2 percent for Condo/TIC/Coop units.

Nationally, the median existing-home sales price rose 2.0% year-over-year to \$435,300, a new monthly high and the 24th consecutive month of annual price gains, according to NAR. Slower sales activity has contributed to rising inventory this year, with 1.53 million properties listed for sale heading into July, a 15.9% increase from the same time last year and equivalent to a 4.7-month supply at the current sales pace.

#### **Monthly Snapshot**

+ 2.3% - 11.9% - 0.9%

One-Year Change in Median Sales Price Earnily

One-Year Change in Median Sales Price Condo/TIC/Coop

One-Year Change in Median Sales Price All Property Types

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

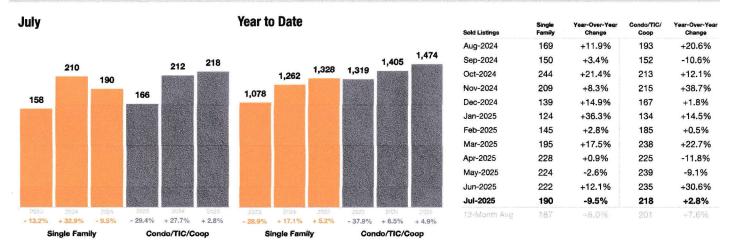
Single Family Activity Overview	2
Condo/TIC/Coop Activity Overview	3
New Listings	4
Pending Sales	5
Sold Listings	6
Median Sales Price	7
Average Sales Price	8
Days on Market Until Sale	9
Inventory of Active Listings	10
% of Properties Sold Over List Price	11
% of List Price Received	12
Housing Affordability Ratio	13
Months Supply of Inventory	14
All Properties Activity Overview	15
Activity by District	16

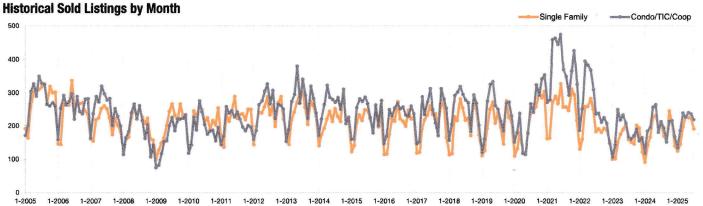


## **Sold Listings**

A count of the actual sales that closed in a given month,



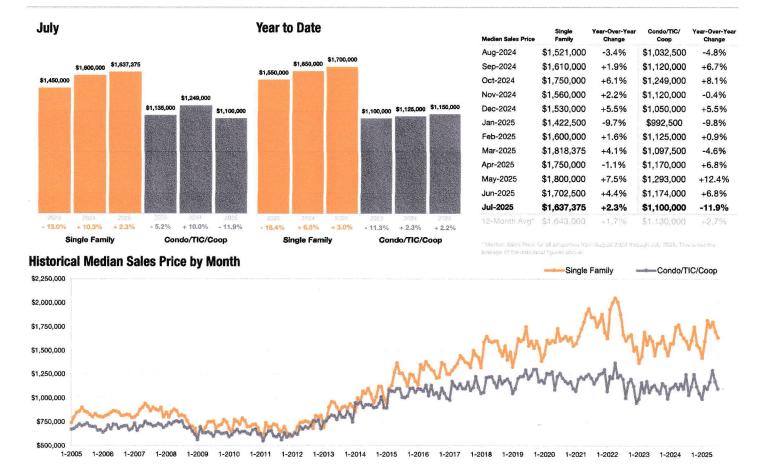




## **Median Sales Price**

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month,

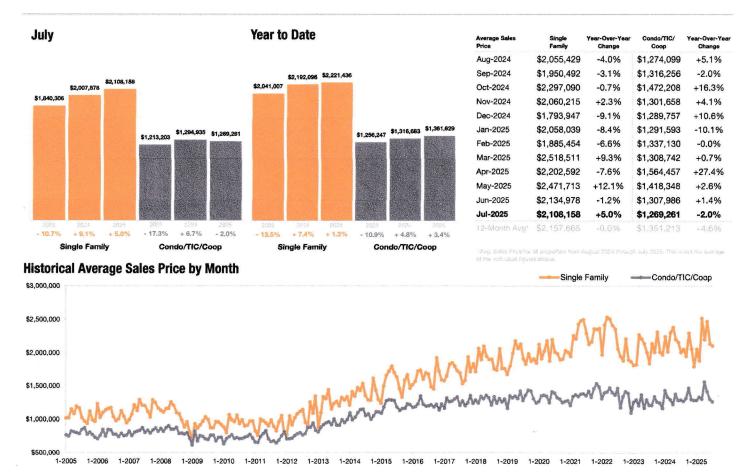




## **Average Sales Price**

Average sales orice for all closed sales, and accounting for salter concessions, in a given month

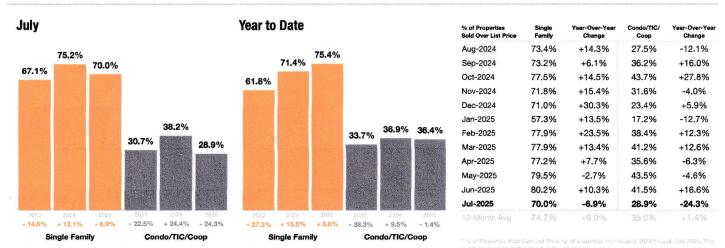




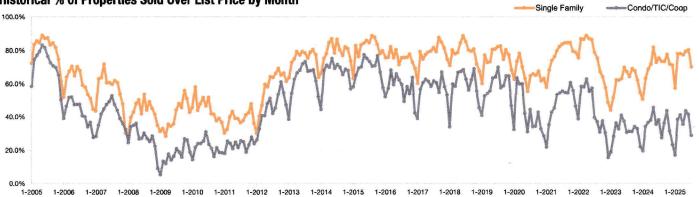
## % of Properties Sold Over List Price



Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller



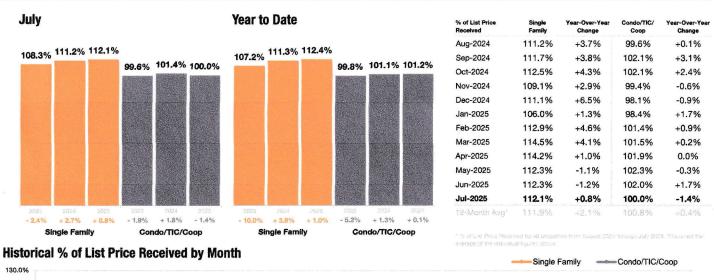
#### Historical % of Properties Sold Over List Price by Month

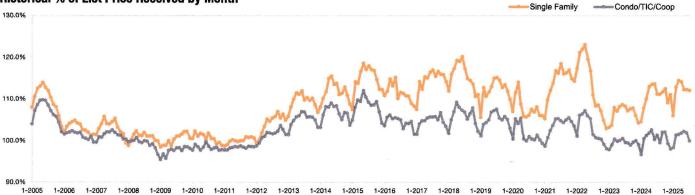


## % of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions,





# **All Properties Activity Overview**



Key Metrics	Historical Sparkbars		7-2024	7-2025	Percent Change	YTD 2024	YTD 2025	Percent Change
New Listings	7-2022 7-2023	7-2024 7-2025	444	412	- 7.2%	4,143	4,291	+ 3.6%
Pending Sales	7-2022 7-2023	7-2024 7-2025	362	413	+ 14.1%	2,787	2,958	+ 6.1%
Sold Listings	7-2022 7-2023	7-2024 7-2025	426	417	- 2.1%	2,702	2,837	+ 5.0%
Median Sales Price	7-2022 7-2023	7-2024 7-2025	\$1,386,500	\$1,374,000	- 0.9%	\$1,381,000	\$1,400,000	+ 1.4%
Avg. Sales Price	7-2022 7-2023	7-2024 7-2025	\$1,649,520	\$1,654,085	+ 0.3%	\$1,726,481	\$1,764,273	+ 2.2%
Days on Market	7-2022 7-2023	7-2024 7-2025	42	45	+ 7.1%	42	42	0.0%
Active Listings	7-2022 7-2023	7-2024 7-2025	1,082	889	- 17.8%			· · · · · · · · · · · · · · · · · · ·
% of Properties Sold Over List Price	7-2022 7-2023	7-2024 7-2025	56.3%	48.2%	- 14.4%	53.2%	55.0%	+ 3.4%
% of List Price Received	7-2022 7-2023	7-2024 7-2025	106.2%	105.6%	- 0.6%	105.9%	106.5%	+ 0.6%
Affordability Ratio	7-2022 7-2023	7-2024 7-2025	27	27	0.0%	26	26	0.0%
Months Supply	7-2022 7-2023	7-2024 7-2025	3.0	2.2	- 26.7%			
	1-2022 1-2023	7-2024 7-2025						

## **Activity by District**

Key metrics by report month for the districts of San Francisco





SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)

SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)

SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)

SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wid, Balboa Terr, Mit Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)

SF District 5: Central (Haight Ashbury, Cole Vly / Pmssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)

SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)

SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	7-2024	7-2025	+/-	7-2024	7-2025	+/-	7-2024	7-2025	+/-	7-2024	7-2025	+/-	7-2024	7-2025	+/-
Single Family															
1 SF District 1	18	14	-22.2%	21	8	-61.9%	\$2,850,000	\$2,787,500	-2.2%	25	20	-20.0%	1.1	0.9	-18.2%
2 SF District 2	40	22	-45.0%	44	35	-20.5%	\$1,409,313	\$1,750,000	+24.2%	14	22	+57.1%	1.2	0.6	-50.0%
3 SF District 3	18	12	-33,3%	22	11	-50.0%	\$1,427,500	\$1,430,000	+0.2%	22	21	-4.5%	1.4	1.0	-28.6%
4 SF District 4	25	23	-8.0%	33	32	-3.0%	\$1,800,000	\$1,752,000	-2.7%	22	14	-36.4%	1.0	0.9	-10.0%
5 SF District 5	40	31	-22.5%	23	25	+8.7%	\$1,875,000	\$2,400,000	+28.0%	27	32	+18.5%	1.7	1.2	-29.4%
6 SF District 6	3	7	+133.3%	1	3	+200.0%	\$3,525,000	\$1,725,000	-51.1%	38	51	+34.2%	1.0	2.4	+140.09
7 SF District 7	18	13	-27.8%	9	8	-11.1%	\$4,100,000	\$7,075,000	+72.6%	38	45	+18.4%	1.8	1.4	-22.2%
8 SF District 8	8	8	0.0%	2	4	+100.0%	\$1,794,000	\$2,900,000	+61.6%	14	54	+285.7%	3.1	4.0	+29.0%
9 SF District 9	32	25	-21.9%	16	16	0.0%	\$1,475,000	\$1,800,000	+22.0%	20	33	+65.0%	1.9	1.3	-31.6%
10 SF District 10	67	79	+17.9%	39	48	+23.1%	\$1,060,088	\$1,104,000	+4.1%	33	32	-3.0%	2.1	2.1	0.0%
Condo/TIC/Coop															
1 SF District 1	26	11	-57.7%	10	16	+60.0%	\$1,360,000	\$1,022,500	-24.8%	23	61	+165.2%	2.9	1.1	-62.1%
2 SF District 2	10	6	-40.0%	5	3	-40.0%	\$1,235,000	\$1,550,000	+25.5%	71	62	-12.7%	3.2	1.7	-46.9%
3 SF District 3	5	3	-40.0%	2	1	-50.0%	\$1,007,500	\$805,000	-20.1%	40	68	+70.0%	2.5	2.0	-20.0%
4 SF District 4	14	12	-14.3%	4	4	0.0%	\$662,500	\$646,500	-2.4%	64	178	+178.1%	3.9	3.3	-15.4%
5 SF District 5	56	61	+8.9%	31	27	-12.9%	\$1,525,000	\$1,350,000	-11.5%	40	44	+10.0%	1.9	1.9	0.0%
6 SF District 6	51	45	-11.8%	25	28	+12.0%	\$1,325,000	\$1,085,000	-18.1%	46	57	+23.9%	2.7	2.3	-14.8%
7 SF District 7	75	42	-44.0%	27	25	-7.4%	\$1,625,000	\$1,975,000	+21.5%	31	41	+32.3%	3.4	1.6	-52.9%
8 SF District 8	173	145	-16.2%	39	37	-5.1%	\$956,000	\$1,058,000	+10.7%	74	66	-10.8%	4.5	3.9	-13.3%
9 SF District 9	335	284	-15.2%	66	75	+13.6%	\$1,065,000	\$950,000	-10.8%	65	68	+4.6%	5.9	4.2	-28.8%
10 SF District 10	48	32	-33.3%	3	2	-33.3%	\$530,000	\$398,191	-24.9%	279	88	-68.5%	9.0	5.9	-34.4%

SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)

SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

Durrent as of August 11, 2025. Alt data from the San Francisco Association of SEALTORS's MLS. Report © 2025 SnowingTime Pius, LLC. | 1