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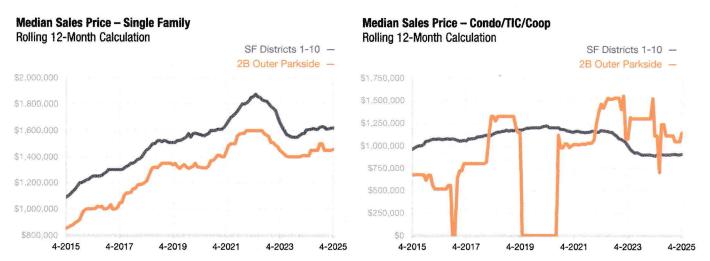
2B Outer Parkside

Single Family		April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	14	10	- 28.6%	34	37	+ 8.8%	
Pending Sales	7	13	+ 85.7%	22	31	+ 40.9%	
Sold Listings	2	13	+ 550.0%	16	29	+ 81.3%	
Median Sales Price*	\$1,446,500	\$1,605,000	+ 11.0%	\$1,475,000	\$1,462,888	- 0.8%	
Average Sales Price*	\$1,446,500	\$1,567,808	+ 8.4%	\$1,435,313	\$1,607,238	+ 12.0%	
Days on Market	10	13	+ 30.0%	40	14	- 65.0%	
Active Listings	10	6	- 40.0%				
% of Properties Sold Over List Price	100.0%	76.9%	- 23.1%	75.0%	86.2%	+ 14.9%	
Percent of List Price Received*	147.7%	129.5%	- 12.3%	117.5%	123.6%	+ 5.2%	
Months Supply	1.9	0.8	- 57.9%		 .	-	

^{*} Does not account for sale concessions and/or downpayment assistance. I Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Condo/TIC/Coop		April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	0	0		3	1	- 66.7%	
Pending Sales	0	0		1	1	0.0%	
Sold Listings	1	0	- 100.0%	1	1	0.0%	
Median Sales Price*	\$700,000	\$0	- 100.0%	\$700,000	\$1,045,000	+ 49.3%	
Average Sales Price*	\$700,000	\$0	- 100.0%	\$700,000	\$1,045,000	+ 49.3%	
Days on Market	12	0	- 100.0%	12	0	- 100.0%	
Active Listings	3	0	- 100.0%				
% of Properties Sold Over List Price	100.0%	0.0%	- 100.0%	100.0%	100.0%	0.0%	
Percent of List Price Received*	133.3%	0.0%	- 100.0%	133.3%	105.0%	- 21.2%	
Months Supply	3.0	0.0	- 100.0%	-			

^{*} Does not account for sale concessions and/or downpayment assistance. 1 Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size



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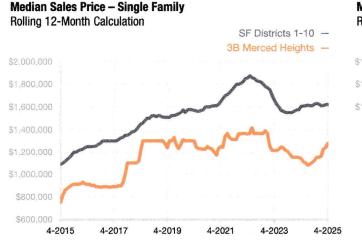
3B Merced Heights

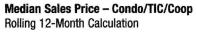
Single Family		April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	5	2	- 60.0%	14	13	- 7.1%	
Pending Sales	3	3	0.0%	11	10	- 9.1%	
Sold Listings	3	4	+ 33.3%	13	11	- 15.4%	
Median Sales Price*	\$840,000	\$1,342,500	+ 59.8%	\$1,080,000	\$1,275,000	+ 18.1%	
Average Sales Price*	\$1,007,500	\$1,366,250	+ 35.6%	\$1,240,615	\$1,304,227	+ 5.1%	
Days on Market	28	10	- 64.3%	15	15	0.0%	
Active Listings	3	1	- 66.7%				
% of Properties Sold Over List Price	0.0%	100.0%		69.2%	90.9%	+ 31.4%	
Percent of List Price Received*	99.2%	114.3%	+ 15.2%	108.5%	119.3%	+ 10.0%	
Months Supply	1.1	0.4	- 63.6%	-	-	-	

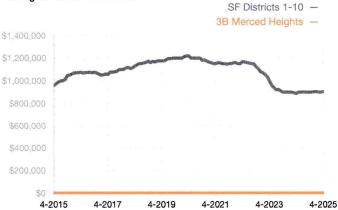
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Condo/TIC/Coop	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	0	0		0	0	
Pending Sales	0	0		0	0	
Sold Listings	0	0		0	0	
Median Sales Price*	\$0	\$0		\$0	\$0	
Average Sales Price*	\$0	\$0		\$0	\$0	
Days on Market	0	0		0	0	-
Active Listings	0	0		-		
% of Properties Sold Over List Price	0.0%	0.0%		0.0%	0.0%	-
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%	
Months Supply	0.0	0.0		-		

* Does not account for sale concessions and/or downpayment assistance, 1 Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







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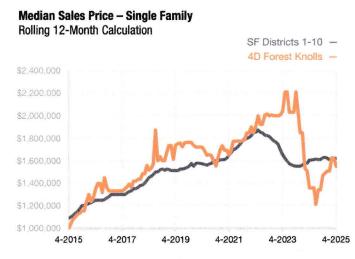
4D Forest Knolls

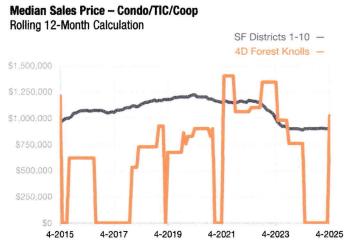
Single Family	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	1	0	- 100.0%	3	4	+ 33.3%
Pending Sales	0	0	-	2	3	+ 50.0%
Sold Listings	0	1		2	3	+ 50.0%
Median Sales Price*	\$0	\$1,455,000		\$1,245,000	\$1,455,000	+ 16.9%
Average Sales Price*	\$0	\$1,455,000		\$1,245,000	\$1,490,000	+ 19.7%
Days on Market	0	28		20	16	- 20.0%
Active Listings	1	0	- 100.0%			
% of Properties Sold Over List Price	0.0%	0.0%	_	100.0%	66.7%	- 33.3%
Percent of List Price Received*	0.0%	97.3%		111.4%	106.0%	- 4.8%
Months Supply	0.8	0.0	- 100.0%	<u>-</u>		

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size

Condo/TIC/Coop		April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	0	1		0	2		
Pending Sales	0	1	-	0	1	-	
Sold Listings	0	1		0	1		
Median Sales Price*	\$0	\$1,025,000	_	\$0	\$1,025,000		
Average Sales Price*	\$0	\$1,025,000		\$0	\$1,025,000		
Days on Market	0	40	<u>-</u>	0	40	-	
Active Listings	0	1					
% of Properties Sold Over List Price	0.0%	0.0%	-	0.0%	0.0%	-	
Percent of List Price Received*	0.0%	100.0%		0.0%	100.0%	••	
Months Supply	0.0	1.0	_		-	_	

^{*} Does not account for sale concessions and/or downpayment assistance. 1 Percant changes are calculated using rounded figures and can sometimes look extreme due to small sample size





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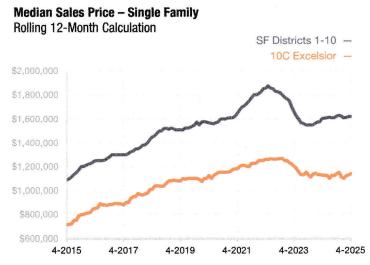
10C Excelsior

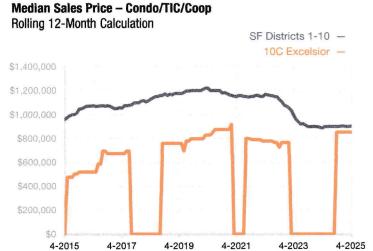
Single Family		April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	24	9	- 62.5%	47	44	- 6.4%	
Pending Sales	- 11	13	+ 18.2%	33	33	0.0%	
Sold Listings	9	7	- 22.2%	26	27	+ 3.8%	
Median Sales Price*	\$1,160,000	\$1,200,000	+ 3.4%	\$1,073,000	\$1,250,000	+ 16.5%	
Average Sales Price*	\$1,211,667	\$1,209,857	- 0.1%	\$1,136,750	\$1,203,774	+ 5.9%	
Days on Market	32	16	- 50.0%	45	32	- 28.9%	
Active Listings	28	11	- 60.7%				
% of Properties Sold Over List Price	77.8%	100.0%	+ 28.5%	69.2%	74.1%	+ 7.1%	
Percent of List Price Received*	113.5%	112.4%	- 1.0%	110.6%	112.2%	+ 1.4%	
Months Supply	3.8	1.3	- 65.8%	<u>.</u>	-	-	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Condo/TIC/Coop		April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	0	0		0	0		
Pending Sales	0	0	<u>-</u>	0	0	-	
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0	4-	
Average Sales Price*	\$0	\$0		\$0	\$0		
Days on Market	0	0	경험 경우 하다.	0	0		
Active Listings	0	0					
% of Properties Sold Over List Price	0.0%	0.0%		0.0%	0.0%		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Months Supply	0.0	0.0		-	-	-	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





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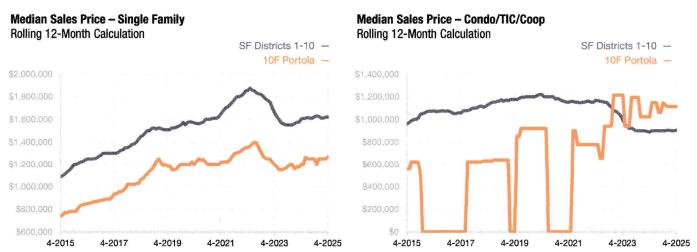
10F Portola

Single Family		April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	9	6	- 33.3%	20	29	+ 45.0%	
Pending Sales	7	7	0.0%	15	22	+ 46.7%	
Sold Listings	3	6	+ 100.0%	10	21	+ 110.0%	
Median Sales Price*	\$1,130,000	\$1,294,444	+ 14.6%	\$1,125,000	\$1,258,888	+ 11.9%	
Average Sales Price*	\$1,031,667	\$1,257,848	+ 21.9%	\$1,125,700	\$1,267,636	+ 12.6%	
Days on Market	12	17	+ 41.7%	22	31	+ 40.9%	
Active Listings	9	7	- 22.2%				
% of Properties Sold Over List Price	66.7%	83.3%	+ 24.9%	60.0%	81.0%	+ 35.0%	
Percent of List Price Received*	122.0%	111.4%	- 8.7%	109.4%	113.9%	+ 4.1%	
Months Supply	1.8	1.3	- 27.8%	_		-	

Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Condo/TIC/Coop		April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	1	0	- 100.0%	4	0	- 100.0%	
Pending Sales	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Days on Market	0	0		0	0		
Active Listings	3	0	- 100.0%				
% of Properties Sold Over List Price	0.0%	0.0%		0.0%	0.0%		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Months Supply	3.0	0.0	- 100.0%	-		_	

* Does not account for sale concessions and/or downpayment assistance. 1 Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



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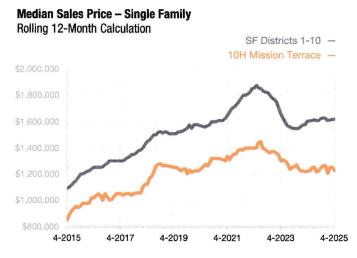
10H Mission Terrace

Single Family	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	12	4	- 66.7%	23	17	- 26.1%
Pending Sales	11	1	- 90.9%	18	9	- 50.0%
Sold Listings	7	2	- 71.4%	10	10	0.0%
Median Sales Price*	\$1,277,000	\$1,250,000	- 2.1%	\$1,283,000	\$1,225,000	- 4.5%
Average Sales Price*	\$1,156,371	\$1,250,000	+ 8.1%	\$1,185,740	\$1,211,500	+ 2.2%
Days on Market	30	29	- 3.3%	39	20	- 48.7%
Active Listings	8	5	- 37.5%			
% of Properties Sold Over List Price	85.7%	50.0%	- 41.7%	60.0%	90.0%	+ 50.0%
Percent of List Price Received*	116.6%	102.5%	- 12.1%	110.6%	118.2%	+ 6.9%
Months Supply	2.3	1.5	- 34.8%	_		<u> </u>

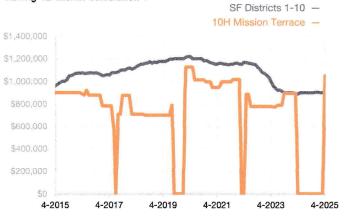
Des not account for sale concessions and/or downpayment assistance. I Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size

Condo/TIC/Coop		April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	1	0	- 100.0%	1	1	0.0%	
Pending Sales	0	1		0	1		
Sold Listings	0	1		0	1		
Median Sales Price*	\$0	\$1,050,000	<u> -</u>	\$0	\$1,050,000	-	
Average Sales Price*	\$0	\$1,050,000		\$0	\$1,050,000		
Days on Market	0	28		0	28	-	
Active Listings	1	0	- 100.0%				
% of Properties Sold Over List Price	0.0%	100.0%		0.0%	100.0%		
Percent of List Price Received*	0.0%	117.3%		0.0%	117.3%		
Months Supply	0.0	0.0		<u>-</u>			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size



Median Sales Price – Condo/TIC/Coop Rolling 12-Month Calculation



SAN FRANCISCO ASSOCIATION of REALTORS

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Monthly Indicators

April 2025

U.S. existing-home sales decreased 5.9% month-over-month and 2.4% year-over-year to a seasonally adjusted annual rate of 4.02 million units, according to the National Association of REALTORS® (NAR), as affordability challenges and economic uncertainty weigh on market activity. Sales were down month-overmonth in all four regions, with the West experiencing the largest decline, at 9.4%.

New Listings were up 3.8 percent for single family homes but decreased 3.3 percent for Condo/TIC/Coop properties. Pending Sales increased 6.9 percent for single family homes and 7.3 percent for Condo/TIC/Coop properties.

The Median Sales Price was down 0.6 percent to \$1,760,000 for single family homes but increased 7.1 percent to \$1,172,500 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 15.0 percent for single family units and 14.6 percent for Condo/TIC/Coop units.

Total housing inventory increased 8.1% month-over-month for a total of 1.33 million units heading into April, equivalent to a 4.0-month supply at the current sales pace, according to NAR. Although inventory is up nearly 20% from the same time last year, the additional supply has had little effect on home prices across much of the country, with the national median existing-home price climbing 2.7% year-over-year to \$403,700 as of last measure.

Monthly Snapshot

Single Early Activity Overview

- 0.6% + 7.1% + 4.0%

One-Year Change in Median Sales Price Single Family

One-Year Change in Median Sales Price Condo/TIC/Coop All Property Types

Residential real estate activity in San Francisco County (Districts 1-10) composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

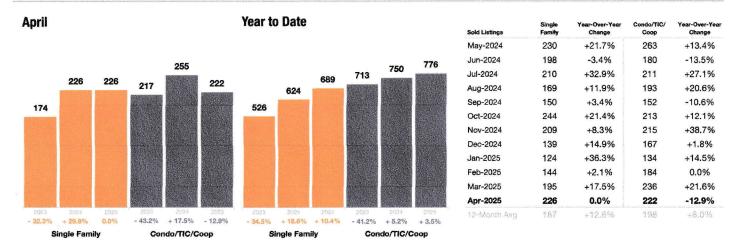
Single Family Activity Overview	6
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Sold Listings	6
Median Sales Price	7
Average Sales Price	8
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% of List Price Received	12
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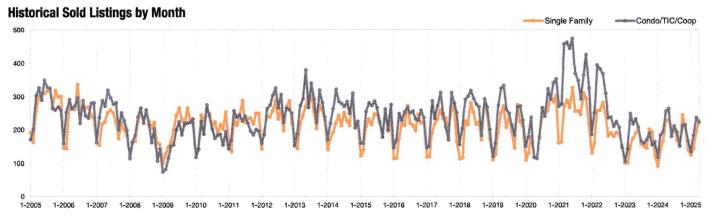


Sold Listings

A count of the actual sales that closed in a given month.



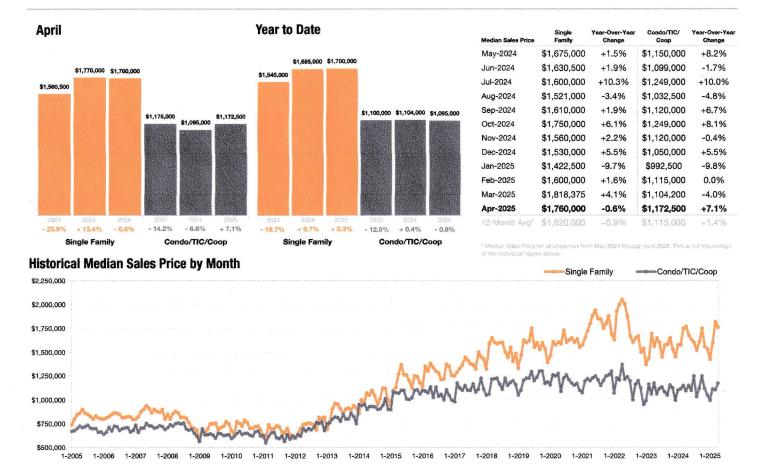




Median Sales Price







Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month

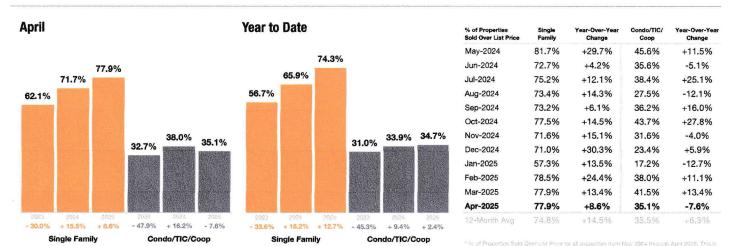




% of Properties Sold Over List Price



Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller



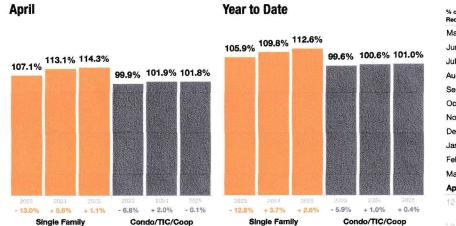
Historical % of Properties Sold Over List Price by Month



% of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change		
May-2024	113.6%	+5.0%	102.6%	+2.5%		
Jun-2024	113.7%	+4.7%	100.3%	-0.3%		
Jul-2024	111.2%	+2.7%	101.4%	+1.8%		
Aug-2024	111.2%	+3.7%	99.6%	+0.1%		
Sep-2024	111.7%	+3.8%	102.1%	+3.1%		
Oct-2024	112.5%	+4.3%	102.1%	+2.4%		
Nov-2024	109.1%	+2.9%	99.4%	-0.6%		
Dec-2024	111.1%	+6.5%	98.1%	-0.9%		
Jan-2025	106.0%	+1.3%	98.4%	+1.7%		
Feb-2025	113.0%	+4.7%	101.3%	+0.8%		
Mar-2025	114.5%	+4.1%	101.6%	+0.3%		
Apr-2025	114.3%	+1.1%	101.8%	-0.1%		
12-Month Avg*	112.1%	+3.6%	100.9%	+0.9%		

* % of List Price Received for all properties from May 2024 through April 2025. This is not the average of the individual figures above.

Historical % of List Price Received by Month



Activity by District





SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)

SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)

SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside Heights, Oceanview)

SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)

SF District 5: Central (Haight Ashbury, Cole Vly / Prissus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trigl, Buena Vista / Ashbury Hts)

SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)

SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)

SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)

SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)

		Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
		4-2024	4-2025	+/-	4-2024	4-2025	+/-	4-2024	4-2025	+/-	4-2024	4-2025	+/-	4-2024	4-2025	+/-
Sing	gle Family															
1	SF District 1	25	20	-20.0%	24	22	-8.3%	\$2,217,500	\$2,423,000	+9.3%	21	24	+14.3%	1.6	1.2	-25.0%
2	SF District 2	43	39	-9.3%	35	54	+54.3%	\$1,650,000	\$1,690,000	+2.4%	18	15	-16.7%	1.4	1.1	-21.4%
3	SF District 3	23	16	-30.4%	26	18	-30.8%	\$1,167,500	\$1,385,000	+18.6%	32	28	-12,5%	1.9	1.4	-26.3%
4	SF District 4	27	31	+14.8%	38	27	-28.9%	\$2,106,500	\$1,900,000	-9.8%	21	23	+9.5%	1,2	1.2	0.0%
5	SF District 5	44	55	+25.0%	34	34	0.0%	\$2,450,000	\$2,887,500	+17.9%	16	37	+131,3%	2.0	2.2	+10.0%
6	SF District 6	3	11	+266.7%	2	2	0.0%	\$2,375,000	\$3,840,000	+61.7%	27	13	-51.9%	1.0	3.7	+270.09
7	SF District 7	39	29	-25.6%	13	11	-15.4%	\$7,300,000	\$4,300,000	-41.1%	43	74	+72.1%	4.0	3.1	-22.5%
8	SF District 8	12	12	0.0%	2	1	-50.0%	\$3,772,500	\$4,450,000	+18.0%	47	19	-59.6%	5.7	5.2	-8.8%
9	SF District 9	35	44	+25.7%	20	24	+20.0%	\$1,595,000	\$1,885,000	+18.2%	23	19	-17.4%	2.1	2.3	+9.5%
10	SF District 10	82	65	-20.7%	32	33	+3.1%	\$1,100,000	\$1,075,000	-2.3%	28	18	-35.7%	2.6	1.7	-34.6%
on	do/TIC/Coop															
1	SF District 1	29	17	-41.4%	9	14	+55.6%	\$1,175,000	\$1,092,500	-7.0%	49	40	-18.4%	3.3	1.7	-48.5%
2	SF District 2	12	10	-16.7%	5	4	-20.0%	\$700,000	\$1,312,500	+87.5%	25	23	-8.0%	3.8	2.7	-28.9%
3	SF District 3	3	6	+100.0%	1	2	+100.0%	\$1,265,000	\$927,000	-26.7%	10	33	+230.0%	1.8	3.4	+88.9%
4	SF District 4	9	17	+88.9%	6	3	-50.0%	\$724,752	\$1,025,000	+41.4%	44	43	-2.3%	2.4	4.8	+100.05
5	SF District 5	77	72	-6.5%	31	33	+6.5%	\$1,125,000	\$1,350,000	+20.0%	48	35	-27.1%	2.5	2.5	0.0%
6	SF District 6	63	66	+4.8%	26	13	-50.0%	\$1,160,000	\$1,035,000	-10.8%	39	42	+7.7%	3.4	3.5	+2.9%
7	SF District 7	82	70	-14.6%	34	37	+8.8%	\$1,500,000	\$1,848,000	+23.2%	30	41	+36.7%	4.2	2.7	-35.7%
8	SF District 8	223	160	-28.3%	52	37	-28.8%	\$979,854	\$1,065,000	+8.7%	73	65	-11.0%	6.0	4.2	-30.0%
9	SF District 9	350	372	+6.3%	81	74	-8.6%	\$970,000	\$1,022,500	+5.4%	65	56	-13.8%	6.2	5.8	-6.5%
10	SF District 10	37	35	-5.4%	10	5	-50.0%	\$708,944	\$456,000	-35.7%	69	153	+121.7%	7.7	5.6	-27.3%

All Properties Activity Overview Key metrics by report month and for year-to-date (YTD) starting from the first of the year,



Key Metrics	Historical Sparkbars		4-2024	4-2025	Percent Change	YTD 2024	YTD 2025	Percent Change
New Listings	4-2022 4-2023	4-2024 4-2025	731	717	- 1.9%	2,501	2,681	+ 7.2%
Pending Sales	4-2022 4-2023	4-2024 4-2025	466	498	+ 6.9%	1,551	1,655	+ 6.7%
Sold Listings	4-2022 4-2023	4-2024 4-2025	488	450	- 7.8%	1,395	1,484	+ 6.4%
Median Sales Price	4-2022 4-2023	4-2024 4-2025	\$1,382,500	\$1,438,000	+ 4.0%	\$1,355,000	\$1,375,000	+ 1.5%
Avg. Sales Price	4-2022 4-2023	4-2024 4-2025	\$1,763,528	\$1,891,783	+ 7.3%	\$1,731,465	\$1,767,407	+ 2.1%
Days on Market	4-2022 4-2023	4-2024 4-2025	41	38	- 7.3%	46	44	- 4.3%
Active Listings	4-2022 4-2023	4-2024 4-2025	1,243	1,168	- 6.0%		-	
% of Properties Sold Over List Price	4-2022 4-2023	4-2024 4-2025	53.9%	56.9%	+ 5.6%	48.6%	53.3%	+ 9.7%
% of List Price Received	4-2022 4-2023	4-2024 4-2025	107.1%	108.1%	+ 0.9%	104.8%	106.4%	+ 1.5%
Affordability Ratio	4-2022 4-2023	4-2024 4-2025	25	24	- 4.0%	25	26	+ 4.0%
Months Supply	4-2022 4-2023	4-2024 4-2025	3.5	3.0	- 14.3%		-	