

# REGISTER NOW!

Register now on our website:  
[https://schoolsofbanking.com/  
general-banking](https://schoolsofbanking.com/general-banking)

## Enrollment Fees

\$1,550 – Single Housing

\$1,450 – Double Housing (if available)

\$1,350 – No Housing

REGISTRATION DEADLINE IS  
MARCH 8, 2019!



Cosponsored by the Kansas and Nebraska  
Bankers Associations.

In partnership with the Colorado, Louisiana  
and Wyoming Bankers Associations.

"I would highly recommend this School to any employee who wants to further their career in banking. The speakers were not only well-informed but made the class interesting. The speakers and the class modules were very interactive which also added to the educational experience. The School was very well organized which created a great atmosphere for learning. It is well worth the investment."

Becky Bowers  
Carson Bank, Mulvane, KS



PO Box 80008  
Lincoln, Nebraska 68501-0008

PHONE: 402-474-1555

FAX: 402-474-2148

EMAIL: [schools@nebankers.org](mailto:schools@nebankers.org)

WEB: [www.schoolsofbanking.com](http://www.schoolsofbanking.com)

This institution does not discriminate with regard to race, creed, color, sex, age, religion or national origin.

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## SCHOOL OF BANKING FUNDAMENTALS

APRIL 8-12, 2019

RAMADA MIDTOWN ~ GRAND ISLAND, NE

### WHY ATTEND?

With today's competitive environment and focus on service, financial service professionals need to be better educated than ever before. In the space of one week, the School of Banking Fundamentals provides a concentrated, fast-paced overview of banking.

The curriculum is designed by a committee of experienced bankers in cooperation with instructors. With bankers serving as instructors, students have the opportunity to learn from successful people who live their subject daily.

Through this hands-on practical training, attendees will gain the following:

- ◆ An increased understanding and appreciation of all functions within the bank.
- ◆ An understanding of banking's role in the financial services industry.
- ◆ The opportunity to expand skills and knowledge beyond on-the-job training as preparation for additional responsibilities.
- ◆ Increased knowledge and skills immediately applicable to attendees' daily responsibilities.
- ◆ Improved sales skills to better cross-sell and serve customers.
- ◆ An appreciation of current industry issues.
- ◆ New ideas and a recharged attitude after interacting with other financial service industry professionals.

[www.schoolsofbanking.com](http://www.schoolsofbanking.com)

# SCHOOL OF BANKING FUNDAMENTALS

## WHO SHOULD ATTEND?

This School is designed for bankers moving into more responsible positions and is ideal for:

- ◆ New employees or employees with limited or specialized financial services experience.
- ◆ Management trainees or new supervisors.
- ◆ Bankers planning to attend the Advanced School of Banking at some point in the future.

## TOPICS COVERED

**Accounting**  
**Asset/Liability Management**  
**Banking and the**  
**Financial Services Industry**  
**Bank Management Discussion Forum**  
**Compliance In Banking**  
**Introduction To Monetary Policy**  
**Investments**  
**Operations**  
**Peer Discussions for**  
**Operations and Lending**  
**Building Relationships Through**  
**Sales & Service**  
**Security in a Technological Age**  
**The Lending Function and Banking**  
**Understanding Your Bank**  
**Through The Call Report**

## SCHOLARSHIPS

To recognize excellence in the Schools of Banking classroom, the Kansas and Nebraska Bankers Associations have each created a \$700 Scholarship to be awarded to one outstanding Kansas banker and one outstanding Nebraska banker graduating from the 2019 School of Banking Fundamentals.

The two recipients of the Kansas and Nebraska Bankers Association scholarships will be provided with a \$350 per year discount on the tuition for each year of attendance at the two-year Schools of Banking Advanced School of Banking.

In order to be considered for the Scholarships, students must:

- ◆ Be members of the Kansas or Nebraska Bankers Associations.
- ◆ Attend all classroom sessions and actively participate in group activities.
- ◆ Successfully complete the final examination.
- ◆ Exhibit superior leadership abilities and promise in the financial services industry as observed by the School administration, faculty, and committee members.

## ADMISSION

First priority for admission is given to members of sponsoring and partnering State Banking Associations. To register, please register on our website at [www.schoolsofbanking.com](http://www.schoolsofbanking.com) and submit the application form. Your bank will be invoiced for the applicable fee.

This fee includes registration, instruction, four nights lodging (if applicable), breakfasts, lunches, breaks, one pizza dinner and all classroom materials. Non-members of their State Banking Association must pay an additional administrative fee of \$675 and are not guaranteed admission.

Any registrant enrolling after March 8 may be subject to a \$50 late fee. Housing availability cannot be guaranteed after March 8. Any registrant withdrawing by March 8 will receive a refund minus a \$50 processing fee. Registrants withdrawing March 9 through March 22 will receive a refund minus a \$338 cancellation fee. Registrants withdrawing after March 22 forfeit the entire fee.

If a disability or medical condition might affect participation in this event, please enclose a brief letter to Schools of Banking. In addition, please advise us of any special dietary needs.



"The instructors do a great job keeping students engaged. You will be given tools and resources to help you better understand the banking industry and leave with contacts that will be helpful in growing your career."

**Andrea Stone**  
Northwest Bank, Omaha, NE