

# REGISTER NOW!

Register now on our website:  
<https://schoolsofbanking.com/general-banking>

## Enrollment Fees (per year)

\$1,750 – Single Housing

\$1,650 – Double Housing (if available)

\$1,550 – No Housing

REGISTRATION DEADLINE IS  
SEPTEMBER 6, 2019!



Cosponsored by the Kansas and Nebraska Bankers Associations.

In partnership with the Colorado, Louisiana, South Dakota and Wyoming Bankers Associations.

“I have never had an experience at any of the Schools of Banking that was less than outstanding. They offer a curriculum that focuses on what your experience level is, and the subject matter is relevant to what is going on in the industry today. I’ve had the opportunity to attend four schools, and my experiences there have been a huge part of my career development. I think the Schools of Banking has something to offer for anyone in the banking industry.”

- Joe Carey, VP/Senior Ag Lender  
Arbor Bank, Nebraska City, NE



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This institution does not discriminate with regard to race, creed, color, sex, age, religion or national origin.

NONPROFIT  
ORGANIZATION  
U.S. POSTAGE  
PAID  
LINCOLN, NE  
PERMIT NO. 40



## ADVANCED SCHOOL OF BANKING

Year 1-October 7-11, 2019 ~ Grand Island, NE  
Year 2-June 1-5, 2020~ Grand Island, NE

### WHY ATTEND?

The Advanced School of Banking is the answer when training employees and managers. This two-year program requires junior to mid-level bankers to attend one week in the fall of 2019, and one week in the summer of 2020. Consider a few of the benefits gained by attending these Schools:

- ♦ A comprehensive understanding of the connections between banking functions and the financial services environment
- ♦ New technical skills to utilize in positioning the organization for the future
- ♦ Insight into personnel development
- ♦ Practical ideas to improve bank performance and profits
- ♦ Opportunities to experience the complexity of managing a successful financial institution through a hands-on computer simulation
- ♦ Practical application of classroom learning through completion of three interim assignments

[www.schoolsofbanking.com](http://www.schoolsofbanking.com)

# ADVANCED SCHOOL OF BANKING

## WHO SHOULD ATTEND?

It is strongly recommended that individuals attending the Advanced School of Banking meet the following prerequisites:

- ◆ Students should have earned a college degree and have two years of financial services experience, or earned a high school diploma and have five years of financial services experience; AND
- ◆ Students should have completed ABA Training (formerly AIB) or college courses in Principles of Banking, Economics, and Accounting; or successfully completed the School of Banking Fundamentals; or possess demonstrated knowledge in financial services.

Applicants who do not meet these requirements must submit a letter from their nominating officer which details the experience being substituted for the requirements.

## TOPICS COVERED

### Year 1 - Fall, 2019

Bank Financial Analysis  
Deposit/Marketing Strategies  
Economics of Banking  
IT for Bank Management  
Lending  
Asset/Liability Management  
Investments

### Year 2 - Summer, 2020

Strategic Planning  
Ethical Leadership  
Investments and A/L Management  
BankExec Computer Simulation

## BANKEXEC

The BankExec computer simulation is utilized as the primary learning tool throughout Year 2 of the Advanced School of Banking. In BankExec students are assembled into teams of four to six people to run an \$800 million bank. For a simulated period of two years, teams will make quarterly policy and operating decisions in a realistic banking environment.

Management teams will face competition from other similar size banks in the community, plus competition from outside the community.

The economic and regulatory environments are very similar to real life conditions. When the simulation is enhanced by board demands, competition and reviews by regulatory agencies, teams will find themselves facing two years of management experience in a 50-hour educational program.

Through BankExec, students have the opportunity to reinforce skills learned during the School and on the job, as well as experience current concepts in banking, management, accounting and economics.

Since BankExec is team-based, attendees will also learn about management, leadership, team building and decision-making skills while forming a strong network of industry contacts.

At the close of the School, teams will analyze the results of their management efforts in presentations to classmates and a Board of Directors composed of executive management from area financial institutions.

## ADMISSION

First priority for admission is given to members of sponsoring and partnering State Banking Associations. To register, please register on our website at [www.schoolsofbanking.com](http://www.schoolsofbanking.com) and submit the application form. Your bank will be invoiced for the applicable fee.

This fee includes registration, instruction, four nights lodging (if applicable), breakfasts, lunches, breaks, one pizza dinner and all classroom materials. Non-members of their State Banking Association must pay an additional administrative fee of \$775 and are not guaranteed admission.

Any registrant enrolling after September 6 may be subject to a \$50 late fee. Housing availability cannot be guaranteed after September 6. Any registrant withdrawing by September 6 will receive a refund minus a \$50 processing fee. Registrants withdrawing September 7 through September 20 will receive a refund minus a \$388 cancellation fee. Registrants withdrawing after September 20 forfeit the entire fee.

If a disability or medical condition might affect participation in this event, please enclose a brief letter to Schools of Banking. In addition, please advise us of any special dietary needs.

### SCHOLARSHIPS TO GRADUATE SCHOOLS

The Graduate School of Banking in Wisconsin (GSB), Graduate School of Banking, Colorado (GSBC), and Southwestern Graduate School of Banking (SWGCB) may each award up to two scholarships to graduates of the 2019/2020 Advanced School of Banking.