

# SCHOOL OF BANKING FUNDAMENTALS

# APRIL 13-17, 2026 BLUEMONT HOTEL - MANHATTAN, KANSAS

#### WHY ATTEND?

With today's competitive environment and focus on service, financial service professionals need to be better educated than ever before. In the space of one week, the School of Banking Fundamentals provides a concentrated, fast-paced overview of banking. The curriculum is designed by a committee of experienced bankers in cooperation with instructors. With bankers serving as instructors, students have the opportunity to learn from successful people who live their subject daily. Through this hands-on practical training, attendees will gain the following:



- An increased understanding and appreciation of all functions within the bank.
- An understanding of banking's role in the financial services industry.
- The opportunity to expand skills and knowledge beyond on-the-job training as preparation for additional responsibilities.
- İncreased knowledge and skills immediately applicable to attendees' daily responsibilities.
- Improved sales skills to better cross-sell and serve customers.
- An appreciation of current industry issues.
- New ideas and a recharged attitude after interacting with other financial service industry professionals.

#### WHO SHOULD ATTEND?

This School is designed for bankers moving into more responsible positions and is ideal for:

- New employees or employees with limited or specialized financial services experience.
- Management trainees or new supervisors.
- Bankers planning to attend the Advanced School of Banking at some point in the future.

### **ADMISSION POLICY:**

First priority for admission is given to members of sponsoring and partnering State Banking Associations. To register, please register on our website at www. schoolsofbanking.com and submit the application form. Your bank will be invoiced for the applicable fee. This fee includes registration, instruction, four nights lodging (if applicable), breakfasts, lunches, breaks, and all classroom materials. Non-members of their State Banking Association must pay an additional administrative fee of \$925 and are not guaranteed admission. Any registrant enrolling after March 13 may be subject to a \$50 late fee. Housing availability cannot be guaranteed after March 13. Any registrant withdrawing by March 13 will receive a refund minus a \$50 processing fee. Registrants withdrawing March 14 through March 27 will receive a refund minus a \$450 cancellation fee. Registrants withdrawing after March 27 forfeit the entire fee. If a disability or medical condition might affect participation in this event, please enclose a brief letter to Schools of Banking. In addition, please advise us of any special dietary needs or allergies.

#### **BROUGHT TO YOU BY:**





IN PARTNERSHIP WITH THE WEST VIRGINIA AND WYOMING BANKERS ASSOCIATIONS.

## **TOPICS COVERED**

- Accounting
- Asset/Liability Management
- Banking and the Financial Services Industry Overview
- Bank Management Panel
- Compliance In Banking
- Introduction To Monetary Policy
- Investments
- IT Regulatory Expectations
- Operations
- Peer Discussions for Operations and Lending
- Building Relationships Through Sales & Service
- The Lending Function and Banking
- Understanding Your Bank Through The Call Report

# **REGISTER NOW:**

**CLICK HERE** 

to register on our website!

**ENROLLMENT FEES:** 

\$2,050—Single Housing \$1,850—No Housing

DEADLINE IS
MARCH 13, 2026!