

PPLSI

If you want to achieve a high level of success in this business, follow these 10 Core Commitments.

1. Start Each Day the Right Way

- Commit to personal development by reading 10 pages of a book per day
- Listen to 15 minutes of an inspirational audio
- Review your action steps for the day
- Create good habits

2. Stay Connected

- Team Training Zooms
- Social Media Groups
- Monthly Communication Show
- LSEngage Emails
- Use Your Membership (Product of the Product)

3. Commit to 2 Exposures Every Day

- Use the Prospect App to share tools
- Enrolling memberships is how you earn income!
- Recruiting associates is how you build a team!

4. Attend Weekly Events with Guests

- Make a 52-week commitment
- Invite guests each week to grow your team
- Attend local live events (<u>legalshieldcalendar.com</u>)
- Attend virtual events

5. Attend Super Saturday Every Month

- Grow your team by inviting guests
- Promote to your team for recognition, training and inspiration

6. Help New Associates Get Started Right

- First Step (3 Easy Steps)
- Help associates contact their first 10 prospects
- Commit to helping them Fast Start Qualify
- Help new associate register for Fast Start Training

7. Attend the International Convention

- Learn from the top leaders, all in one weekend; bigger vision, bigger belief!
- Attend your team breakout session
- Next event: March 30 April 2, 2023 in Charlotte, NC

8. Retain Your Members

- Sell the membership right
- Get members to download the app and use the membership (Will preparation)
- Share stories of how you have used the membership
- Work your precancels
- Ask for referrals

9. Find a Workout Partner

 Partner with someone who will hold you accountable, motivate you, and help you stretch for more

10. Be Here a Year from Now

• And commit to the other nine Core Commitments

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