



CAPABILITY STATEMENT

Francisco Arostegui, President | 786.332.8095 | info@aflicss.com | aflicss.com

AFL International Consulting Staff and Services, Inc. is a distinguished full-service consulting and IT equipment supply company with over 30 years of experience, proudly serving the Southeastern United States. As a Minority-Owned Small Business (MOSB), we are committed to delivering **high-quality, innovative solutions at competitive prices** to commercial, nonprofit, and government organizations. **Our expertise spans technology consulting, managed services, and cybersecurity, providing tailored solutions designed to drive operational efficiency and ensure security.**

We pride ourselves on being a trusted partner in assisting clients to optimize their technology infrastructure while maintaining the highest standards of delivery service. **Through our exceptional team and strategic partnerships, we help organizations realize their full potential and tackle complex IT challenges.**

CORE COMPETENCIES

TECHNOLOGY SERVICES

AFL International Consulting offers **cutting-edge technology services** to enhance your organization's infrastructure, scalability, and security. Our core technology services include:

- ✓ **Application & Web Development**
- ✓ **Commercial Off-the-Shelf (COTS) Integration**
- ✓ **Database Design, Development & Maintenance**
- ✓ **Verification & Validation Services**
- ✓ **IT Architecture Solutions**

CONSULTING SERVICES

Our consulting services focus on **empowering organizations with the strategies, processes, and insights** necessary to achieve sustainable growth and operational excellence. Our key consulting services include:

- ✓ **Business Strategy & Planning**
- ✓ **Change Management & Facilitation**
- ✓ **CMMI Process Development & Assessment**
- ✓ **Security Assessments**
- ✓ **Financial & Statistical Analysis**
- ✓ **Workforce Training & Development**

MANAGED SERVICES & CYBERSECURITY

AFL International Consulting provides **comprehensive managed services and cybersecurity solutions** to protect your infrastructure and enhance operational efficiency. Our services in this area include:

- ✓ **IT Help Desk & Technical Support**
- ✓ **Infrastructure & Application Outsourcing**
- ✓ **Resource & Vendor Management**
- ✓ **Network & Endpoint Security**
- ✓ **Threat Detection & Response (XDR, EDR)**
- ✓ **Cloud Security (Trend Micro Cloud One)**
- ✓ **Compliance & Risk Management**
- ✓ **Zero Trust Architecture Implementation**

DIFFERENTIATORS

AFL International Consulting stands out due to our **unmatched combination of experience, technical expertise, and client-focused approach**. Here's why we are the ideal partner for your consultation and IT needs:

- **EXPERT TEAM:** Our professionals bring years of experience and industry-specific expertise, ensuring high-quality solutions that meet the unique needs of each client.
- **PROVEN PERFORMANCE:** We have a long track record of successfully executing projects in various industries, demonstrating our ability to deliver results on time and within budget.
- **INTEGRATED SOLUTIONS:** We combine our technical expertise with business acumen to deliver solutions that drive holistic outcomes and long-term success for our clients.
- **CLIENT-CENTRIC APPROACH:** We listen to our clients' needs and tailor solutions specifically designed to meet their objectives, ensuring customer satisfaction.
- **PROVEN GOVERNMENT & COMMERCIAL EXPERIENCE:** With successful project delivery across federal, state, and commercial sectors, we are well-versed in navigating diverse industry challenges and compliance requirements.

PAST PERFORMANCES

AFL International Consulting has had the privilege of working with prominent organizations across various industries. Some of our valued clients include:

- **GOODMAN AIR CONDITIONING & HEATING**
- **TECH MAHINDRA**
- **INTERVAL INTERNATIONAL**
- **RP FLOOR SOLUTIONS INC.**
- **CHUBB**
- **AT&T**
- **ADVENTA**
- **PANZER SOLUTIONS**
- **CHASE**
- **MIAMI-DADE COUNTY**
- **CVS**

COMPANY DATA

AFL International Consulting holds a variety of key certifications and registrations that enable us to deliver services to government and commercial clients.

DBE, ACDBE, MBE, SBE, SDB, MWBE CERTIFIED

NAICS: 518210, 541511, 541512, 541519, 541613, 561320, 611420

UEI: U48YWNN85LG3 | **CAGE:** 7XET1 | **DUNS:** 042511395

