



**ECO PARTNERING
INNOVATIONS, LLC**
— DELIBERATE TECHNOLOGY SOLUTIONS —

CAPABILITY STATEMENT

Eco Partnering Innovations LLC (EPI) is a Central Florida based Woman-Owned DBE business, specializing in deliberate multi-modal technology products, software, and hardware solutions for Smart City and Connected Vehicle applications. Stephanie Hoback the Principal Owner, has strategic partnerships and over 25 years of cross-functional industry experience.

CORE COMPETENCIES

MANAGED SERVICES

- ✓ Product Development Administration
- ✓ Project Management
- ✓ Sales & Marketing Management
- ✓ Business Process Outsourcing

CONSULTING

- ✓ Business Strategy & Planning Support
- ✓ Change Management & Facilitation Support
- ✓ Training
- ✓ ITS/ ATMS/Smart Parking Technology

WBE | DBE - MATERIAL SUPPLIER

COMPANY DATA

DBE, WBE, SBE CERTIFIED (FDOT)

DBE, WBE CERTIFIED (GDOT)

State of Florida Office of Supplier
Diversity - DBE/WBE Certified

City of Orlando, FL - DBE/WBE Certified

City of Tampa, FL - DBE/WBE Certified

NAICS: 423610, 423690, 425120,
511210, 518210, 561499

CAGE: 8J7W9 | **DUNS:** 116831815

ecopartnering.com

Building Smart Cities from the Ground Up!

PAST PERFORMANCES

MANAGED SERVICES

Project Management | Administration

- BBA Aviation - Global Finance Centralization / De-centralization Projects
- BBA Aviation - Global Customer Relationship Management (CRM) Portal
- Alabama DOT - Planning dept. data collection / device monitoring project
- Florida Turnpike - Mainline Radar Deployment and Data Collector software
- Collier County, Florida - Radar deployment with Data Collector Software
- Central Florida Expressway Authority - Agency-wide radar deployment
- Wavetronix - Smarsensor HP Sunguide driver deployment
- Blue-Band, LLC - Kennedy Space Center - Piezo Tile Project
- Circuitronics (subcontract) - Kapsch - CFX Maintenance Contract-No. 001113

Process and Change Management

- BBA Aviation - Global Finance De-centralization Projects
- EPI - Automation of Bidding, Tracking and Reporting of DOT projects
- EPI - Salesforce | Smartsheet automation and reporting
- Earnest Products/ Southern Manufacturing - ERP

Sales & Marketing Management Services

- Blue-Band LLC
- Govcomm US
- Southern Manufacturing
- Blue IoT
- Smartek ITS

CONSULTING

- WBE / DBE Technology Consulting
- InLine - Florida Department of Transportation E3Q53 TPAS
- SmarTek ITS/ Graybar Material Contract - US Communicates Contract EV-2370

WBE / DBE SUPPLIER

- City of Tampa - ITB-21032420-0-2020-INW - Internally Illuminated Signs
- FDOT District 5-T5662 - FRAME project

COMPANY INFO

Eco Partnering Innovations, LLC

STEPHANIE HOBACK | PRINCIPAL OWNER

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