

CAPABILITY STATEMENT

Richwood International is an Executive Leadership & Communication Skills Agency specializing in Executive and upper-level leadership training, coaching, and consulting. We deliver value by decreasing exposure to lost business from poor leadership skills to help organizations increase teamwork, purchasing potential, and scalability.



TRAINING

- 150+ Training Courses
- 2500+ Training Hours
- Virtual & In-Person Delivery
- Instructor-Led & Video Options
- Learning Management System

COACHING

- Executive Leadership
- Executive Communication
- Accountability & Responsibility
- Time Management
- Emotional Intelligence

CONSULTING

- Workforce Development
- Business Process Improvement
- Employee Life Time Value
- Scalability & Growth Catalyst
- Adult Learning & Development

PAST PERFORMANCE

- **ENVIRONMENTAL PROTECTION AGENCY (EPA)** | 10/2023
Successfully delivered an all-day virtual, instructor-led training program for the esteemed Environmental Protection Agency. Provided training needs assessments and utilized requested interactive approaches including immersive breakout sessions, skill-sharing exercises, and scenario-based discussions, all strategically designed to enhance the learning experience.
- **PRETRIAL SERVICES AGENCY FOR THE DISTRICT OF COLUMBIA** | 09/2023
Collaborated with subject matter experts to develop, design, and deliver cutting-edge Business Process Improvement training courses and material to federal agency personnel across a diverse range of federal agencies including the FDA, USDA, Department of Education, and Homeland Security.
- **UNITED STATES DEPARTMENT OF AGRICULTURE (USDA)** | 07/2023 - 08/2023
Provided curriculum and facilitated the 2023 National Office of External Affairs (OEA) and Public Information Officers (PIO) Training Event. Equipped staff from Rural Development's (RD) 47 state offices with an understanding of agency priorities and a network of colleagues dedicated to producing the best possible product to support agency initiatives.
- **NEW YORK CITY HEALTH & HOSPITALS** | 06/2020 - 05/2021
Designed specific training modules to meet individual and team/department needs. Measured pre- and post-training performance to validate the effectiveness of training. Trained new-hire employees for remote workforce management through week-long Human Resource onboarding courses throughout the start of the COVID-19 pandemic.

AWARDS & RECOGNITIONS

- **Certified Professional Coach (C.P.C.)**
- 2022 University of North Florida, Center For Entrepreneurship and Innovation **Pitch Competition Winner**
- 2006 TIME Magazine **"Person of the Year"**



DIFFERENTIATORS

- ✓ Specialize in Preserving Customer and Employee Lifetime Value
- ✓ Train-To-Retain Retention Model
- ✓ Multi-Disciplinary Expertise
- ✓ Personal & Professional Leadership Intersectionality
- ✓ Innovative Concept Delivery
- ✓ Transformational Engagement Practices
- ✓ Human-Centered, Cognitive Leadership Approach

COMPANY DATA

CERTIFICATIONS:
DBE, MBE, SDB, LSBE, Micro-LSBE

NAICS: 541611, 541612, 611430, 611699

UEI: YECLU6UEPKV5

CAGE: 9EYA8 | **DUNS:** 118821752

COMPANY INFO

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