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# **CAPABILITY STATEMENT**

### **CORE COMPETENCIES**

- Established Tampa based consulting firm, Sandra Leppert & Associates, Inc. in 1989, specializing in spatial concepts, custom fixture fabrication, custom millwork, flooring, signage, storage systems for stockroom, file storage systems, commercial kitchens, Chapel furnishings, facility renovation and other related specialties. Our firm has a diverse scope of capabilities emphasizing in results, quality and customer satisfaction.
- Over 40 years of professional experience in the retail merchandising and fixture industry.
- Retail store-planning specializing in the conception and creation of functional retail environments that support brand identity.

# **PAST PERFORMANCE**

#### Our clients include:

- Carrollwood Village Country Club Golf Shop
- CeeBee's Citrus
- Crystal Tissue (New York Showroom)
- Goodwill
- Lowry Park Zoo
- OK Kiddo
- Orlando hospital gift shops
- PGA Golf Club of Miami
- Prakesh Chatani in Kingston, Jamaica
- The Salvation Army created the Family Store concept. We also handled the kitchen renovation in Alexandria, VA and the complete renovation of the building facility in Tampa, FL (including kitchen and Chapel)

# **DIFFERENTIATORS**

- Our primary focal point is commitment to customer service.
- Client's specifications are individually tailored to accommodate their needs from conception to completion of the project.
- Sensitivity to client's interests and able to assimilate and produce cost efficient results.
- Our values are more than just words on a page; they represent a winning combination of attitude and action. We are dedicated to bringing you creative and innovative design solutions to best empower your success.
- We provide professional guidance throughout your entire design experience.

### **COMPANY INFORMATION**

- Distributor of store fixtures; fixture and millwork design/manufacturing (including fixture installation).
- Lees, Mohawk, Shaw and DalTile flooring products (materials and installation).
- Interior and Exterior Signage (including façade signage, way finding signage, LED, monument and pylon signs)
- Complete turn key installation and complete project management
- We offer in-depth training of products and merchandising, as well as, training in maintenance of the flooring we provide.

### **CERTIFICATIONS**

- SAM (CAGE Code 7DTA0); Dun & Bradstreet
- #62-1944628
- DBE (Florida Unified Certified Program)
- WBENC
- Hillsborough County SBE (Small Business Enterprise)
- City of Tampa Small Local Business Enterprise (SLBE)
- City of Tampa Women Business Enterprise (WBE)
- Hillsborough County Schools Office of Supplier Diversity
- Port Tampa Bay Small Business Enterprise

### **NAICS CODES**

238330; 238340; 238350; 238390; 333924; 337212; 337215; 339950; 422210; 423440; 454111; 454113