

Business Endeavors Development Formula KeepItStr8.utilities

FORMULA EXAMPLES

- 10% \$25,000 vested interest in a collaborative joint endeavor.
- Licensed rights income from participation in a R&D venture. Up to 40% first right of refusal for the use of the joint endeavors R&D efforts in newly formed joint ventures.
- \$250,000 combination of trades and exchanges to gain a larger interest for participation for ongoing media marketing point of sale promotion of goods and services.

Added General Revenue Vested Licensed Partners

Projected to Increase Value/Spending

- Venture Collaborative Brands \$100 Q Trade Media Marketing \$250 Q
- Licensed Income \$325 Q Sales (ad \$50) Retail
- **Vested Participation** \$ 25 Q Joint Venture Development (See separate chart)
- Contribution \$ 50 Q Cause Brand Marketing Sales Revenue
- Cause Driven Brands \$ 50 Q \$100 Q Production

Exhibits Available

- Financial Justification
- Revenues, Returns vs. Contributions
- **Operating Expenses**
- Capital
- **Probabilities**
- License Income
- **Product Sales**
- Vested Participation
- Cause % from Licensed Partner



Contributing Examples Venture Development Projections

Venture Contributing Brands	\$100 Q
Fees	\$ 50 Q
Licensed Income	\$325 Q
Contributed Product	\$ 75 Q
Vested Participation	
Joint Venture Development	\$ 25 Q
Contribution	\$ 50 Q
Cause-Driven Brands	\$ 25 Q
Contribution	
Production	\$100 Q
+ R & D	\$250,000
Licensed TM	\$ 75,000
Contribution SM	\$ 75,000
Production	\$100,000

Projections

\$250,000 \$250,000 Develop Production Joint Venture Contribution

> \$75,000 Avg Sale \$50.00 Avg Cost \$22.00



Sample Projected Earnings • Point of Sale Licensed Product Partner Merchandising

Production				
Units		20,000	50,000	100,000
Wholesale Price		40	40	40
Gross Income		800,000	2,000,000	4,000,000
Material Costs	20%	160,000	400,000	800,000
Labor Costs	40%	320,000	800,000	1,600,000
Distribution Costs	5%	40,000	100,000	200,000
Commissions	10%	80,000	200,000	400,000
Royalties	5%	40,000	100,000	200,000
Gross Profits	20%	160,000	400,000	800,000
Operations	5%	40,000	100,000	200,000
Services	2%	16,000	40,000	80,000
Selling Costs	1%	8,000	20,000	40,000
Subtotal	12%	96,000	240,000	480,000
Contingency				
R&D				
Pre-Tax Net	12%	96,000	240,000	480,000



Web 3 NFT Creation

COSTS	TOTALS							
Operations Immed Needs	\$	10,500	\$	2,500	\$	2,500	\$	2,500
Administration	\$	2,250	\$	750	\$	750	\$	750
Communications	\$	2,250	\$	750	\$	750	\$	750
Professional Services								
Legal *	\$	3,000	Trade		Trade		Trade	
Phased			Fees		Fees		Fees	
Solidify Value	\$	3,500						
Fees			\$	3,000				
Platform	\$	5,500	\$	500	\$	1,000	\$	4,000
Technology	Separate	e Budget						
Media	\$	3,000						
Marketing. TBD	\$	6,000	\$	1,000			\$	5,000
Promotion	Sponsor	ed						
Events	\$	15,000	\$	2,500	\$	5,000	\$	75,000
Prod Development	1500 pied	ces						
Material Costs	\$	5,000						
Labor Costs	\$	30,000					Donate	d \$30,000

Capital Raised From:

Joint Endeavored Collaborations • Creative Endeavors Contributing Brand **Brand Partners** • Licensed Production