



Nantucket Real Estate & Appraisal
34 Somerset Ln
Nantucket, MA 02554

Marco Island Appraisal
118 Tahiti Rd
Marco Island, FL 34145



Licenses, Affiliations, Designations

- MA Certified General Appraiser 70815; MA Real Estate Broker 9531704
- FL Certified General Appraiser RZ4169; FL Real Estate Broker BK 3559249
- Cape Cod & Islands Association of Realtors, Designated Member, MLS, Prior Executive Board
- Nantucket Association of Real Estate Brokers, MLS, Prior Executive Board
- Martha's Vineyard MLS
- Palm Beach Board of Realtors, Designated Member, MLS
- Marco Island Area Association of Realtors, MLS, Executive Committee, Standards Board
- Naples Area Board of Realtors, MLS, Realtor Political Action Committee
- National Association of Realtors, RAA (Residential Accredited Appraiser)
- National Association of Realtors, GAA (General Accredited Appraiser)

Present Positions – President/Owner

- Member National Review Appraisal Panel, United States Department of Agriculture
- Principal, Owner, Marco Island Appraisal LLC
- Principal, Owner, Nantucket Real Estate & Appraisal
- Broker Associate, Premiere Plus Realty

MA & FL Certified General Appraiser, MA & FL Real Estate Broker

- Locally, residential expertise in luxury, high-end, water influenced properties, covering:
- Nationally, non-residential expertise: retail, office, restaurant, hotel, inns, multi-family, airports, golf, marinas, agriculture, wetlands, grasslands, farm and ranch, tribal lands.

Significant Appraisal Clients

- Federal Agencies: DOJ, IRS, USCG, NRCS, USDA, BLM, DOI, NPS, USN, Army, Corps of Engineers, BIA, NIH,
- Municipal: State, County, City, Town and other local government commissions
- Lenders: Morgan Stanley, TD Bank, Bank of America, Citizens Bank, JP Morgan, Wells Fargo, First Horizon, Rockland Trust, Goldman Sachs, The Bank of New York Mellon, HSBC, Fifth Third Bank, M&T Bank, Enterprise Bank, NFCU, et al.

Prior Positions

- National Review Appraiser, Natural Resources Conservation Service, USDA
- Senior Staff Realty Consultant, Tecumseh P.A., Albuquerque, NM
- Senior Staff Realty Specialist, USCG, Civil Engineering Unit, Providence, RI
- Senior Staff Review Appraiser, VA Division of Loan Guaranty, Newark, NJ
- Realty Specialist, US Fish & Wildlife Service, Regional Office, Hadley, MA

Professional Awards

- Vice President United States, Hammer Award, Real Estate Best Practices
- United States Secretary of Transportation, Real Estate Team Award
- United States Coast Guard, Special Act Award, Real Estate
- United States Coast Guard, Meritorious Service Award, Real Estate

Projects of Significant Social, Environmental or Economic Impact

- Current - National Review Appraiser – National Contract, USDA
- Cape Town Plaza, Hyannis, MA – Real Estate Appraisal, \$80,000,000+
- USCG Atlantic HQ, Governors Island, NY, NY – Appraisal, \$500,000,000+
- USCG, District 8 Flag Quarters, New Orleans, LA – Real Estate Acquisition
- USCG, Littlewoods Housing, East Orleans, LA – Real Estate Disposal
- USCG Atlantic HQ, Governors Island, NY, NY – Real Estate Transfer, Base Sale
- NRCS, Grassland Reserve Program – National Review Appraiser
- NRCS, Wetland Reserve Program – National Review Appraiser
- NRCS, Farm & Ranch Protection Program – National Review Appraiser
- USCG, NPS, Historic Light Preservation Program – 38 Lighthouse Transfers
- NPS, Cape Hatteras National Seashore, NC – Real Estate Appraisal
- BIA, Wounded Knee, Pine Ridge Reservation, SD – Real Estate Appraisal
- Army COE, Port of Portland Transportation Terminal, OR – Real Estate Appraisal
- USFWS, Moosehorn NWR, ME – Land Acquisition
- USFWS, Cape May NWR, NJ – Land Acquisition
- USFWS, Ohio River Islands NWR, WV, PA, OH, KY – Land Acquisition
- USFWS, Back Bay NWR, VA – Land Acquisition
- USFWS, Pease AFB, NH – Real Estate Appraisal, Base Closure
- USCG, Sankaty, Nauset, Highland (Lights) – Lighthouse Relocation Team
- USCG, Electronic Engineering Center, NJ – Base Closure
- Naval Security Group Activity, Winter Harbor, ME – GSA transfer
- Sunflower Army Ammunition Plant, DeSoto, KS – GSA transfer

Military & Civil Service

- Veteran, USAF, Honorable Discharge, 1981 –
 - Lackland AFB, TX
 - Biloxi AFB, MS
 - RAF Alconbury, United Kingdom
- Civil Service, Naval Security Group Activity – Winter Harbor, ME
- Civil Service, USCG, Civil Engineering Unit – Providence, RI
- Civil Service, United States Fish & Wildlife Service, Regional Office – Hadley, MA
- Civil Service, VA, Loan Guaranty Division, Regional Office – Newark, NJ

Court Expert Witness Services

- Nationally, the majority of federal employment and consulting is subject to the Uniform Relocation Assistance and Real Property Acquisition Police Act (Uniform Act). Assignments conducted on the assumption that each appraisal will be litigated requiring an advanced knowledge in real estate and/or appraisal principles, methodologies for Federal, State, County and Municipal regulations and procedures.
- Locally, engaged to provide appraisals relied upon in mediation and the courts. Appraisals and testimony introduced as expert opinions in – Nantucket and Barnstable Counties, MA; Fairfield County, CT; Westchester County, NY and East Baton Rouge Parish, LA; Collier County, FL; Washington DC.

Partial List of Education & Seminars

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| • Fundamental Concepts of Analysis | • The Fundamentals of Appraising |
| • Appraisal of Owner-Occupied Commercial Properties | • Luxury Homes |
| • Advanced Hotel Appraising | • Luxury Home Features |
| • Environmental Issues for Appraisers | • Luxury Home Construction |
| • 2-4 Family Finesse | • Statistics |
| • Appraisal Applications of Regression Analysis | • Mortgage Financing |
| • Mold, Pollution, and the Appraiser | • Fair Housing |
| • Advanced Income Approach | • All USPAP updates |
| • Private Appraisal Assignments | • Technology and Real Estate Brokerage |
| • Appraisal of Self-Storage Facilities | • Supporting Your Adjustments – Methods for Residential Appraisers |
| • Residential Appraisal Review | • Buyer Agency |
| • Advanced Cost Approach | • Seller Agency |
| • Eminent Domain and Condemnation | • Expert Witness |
| • Comparative Analysis | • Florida Appraisal Laws & Regulations (2022 update) |
| • New Technology for Real Estate Appraisers | • Condominiums, Cooperatives and Timeshares |
| • GIS – The Executive Overview | • Residential Vacation Rental |
| • Scope of Work | • Golf Course Appraisal |
| • Appraisal of Fast-Food Facilities | • Restaurant Appraisal |
| • That is a Violation | • Uniform Standards for Federal Land Acquisition – Case Studies |
| • Rural Appraisal Review | • Uniform Standards for Federal Land Acquisition – Yellow Book Review |
| • Farm and Ranch Appraisal | • 300 Hours of Massachusetts Pre-Licensure education |
| • Residential Mortgage Loan Market and Credit Today | • FL and MA Broker continuing education requirements |
| • Massachusetts Real Estate License Law and Regulations | • FL and MA Appraisal continuing education requirements |
| • Florida Supplemental Real Estate Appraisal Law | |
| • Contract Law | |