



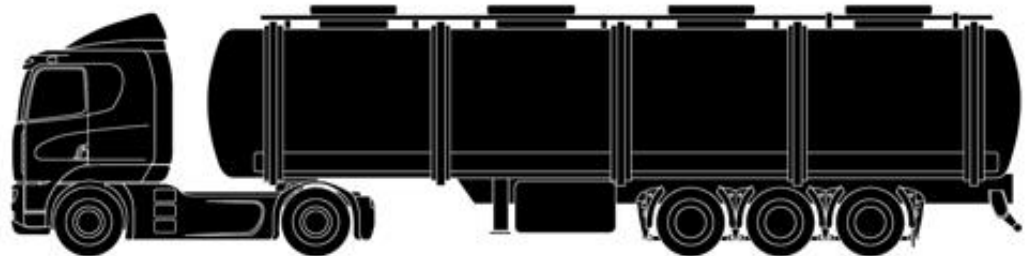
Air-Weigh On-board Scales

# Customer Challenges

- HOS
- Efficiency
- Overloading
- Underloading
- Safety
- Maintenance

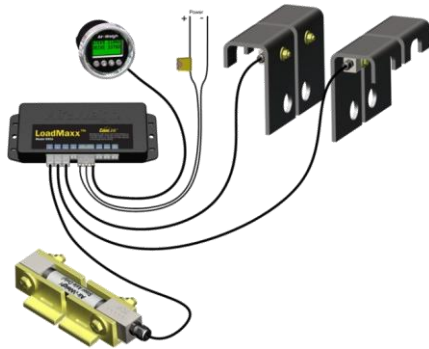


# Wide Range of Applications

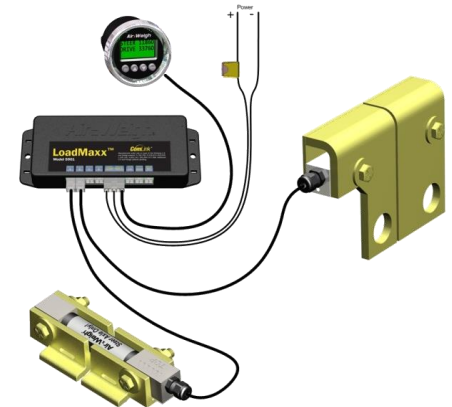


# All Suspension Types Supported

**LoadMaxx Scale for  
Walking Beam Drive  
Suspensions**



**LoadMaxx Scale for M-Ride/T-  
Ride/TufTrac  
Drive Suspensions**



**LoadMaxx Scale for  
Camelback Drive  
Suspensions**



**LoadMaxx Scale for Air  
Drive Suspensions**



# An Efficiency Tool

## LoadMaxx (Large Fleets)

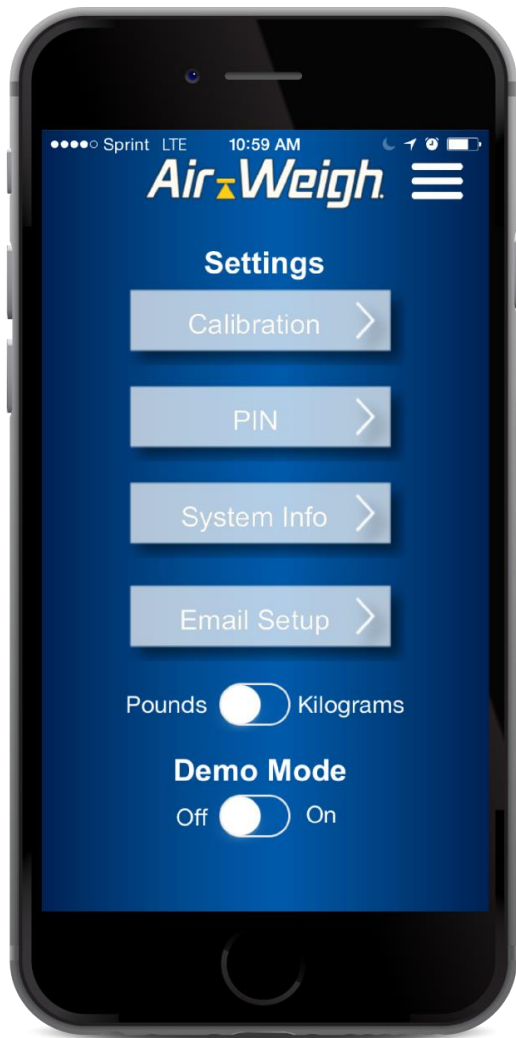
- Tractor/trailer communication
- Smartphone App
- Standalone trailer base model
  - Communication upgrade available

## QuickLoad (Owner/Operators)

- Standalone Tractor Scale
- Dedicated Tractor/trailer



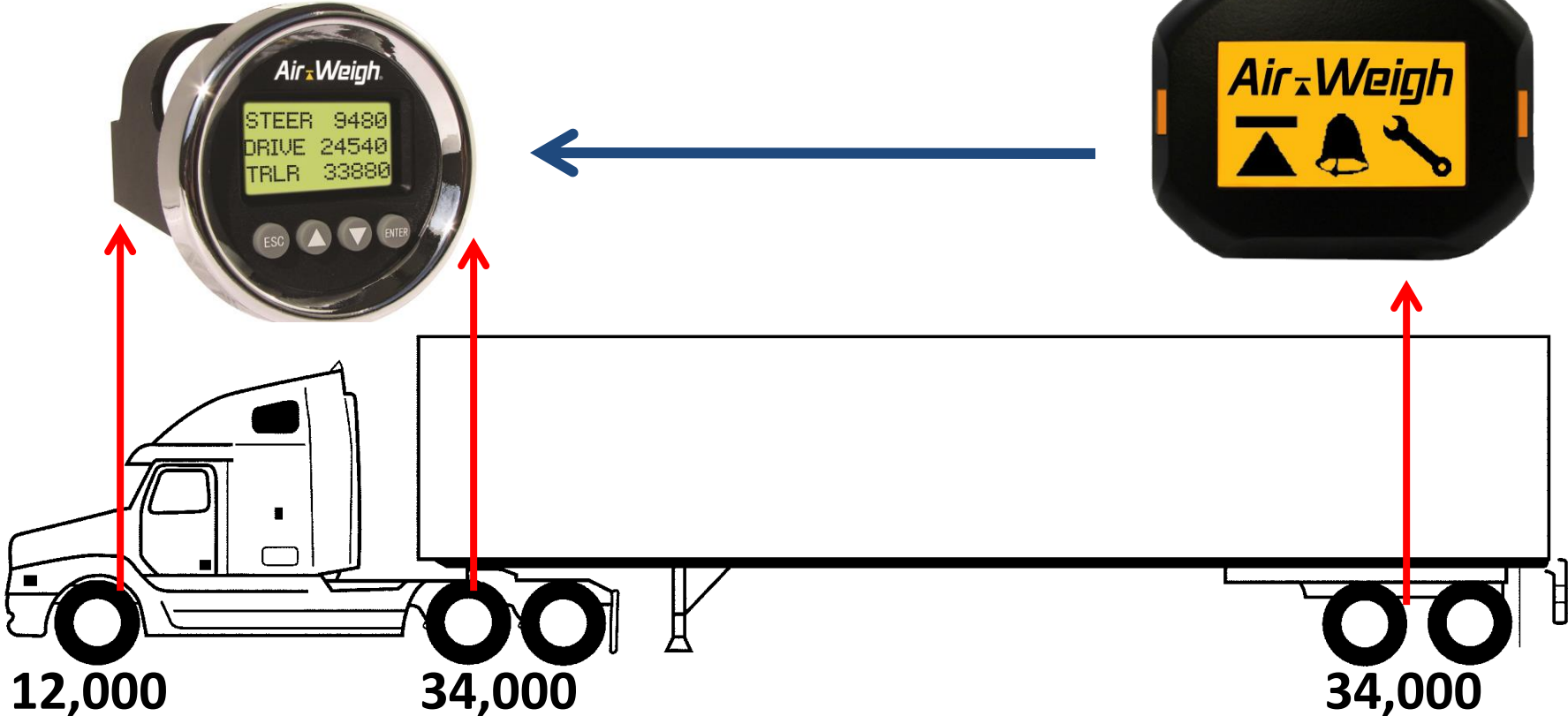
# New Mobile Phone App



# Flat Bed, Reefer, Dry Van

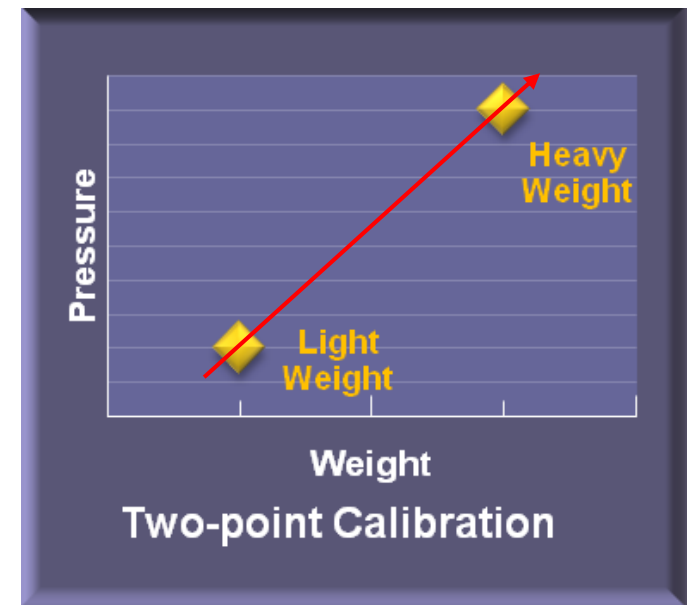
P/N: 2A5800B1A0A0A0A

P/N: 8044B



# Known for Accuracy

- Not an air gauge
- Patented “dual point” calibration
- Temperature & altitude
- Compensation
- Sensors measure 1/27<sup>th</sup> of 1 PSI
- Accurate to within 300 lbs





# Reduced Efficiency



## Typical Waste:

- Round trip to public scale – 30 minutes
- \$10 scale fee
- 3 trips to public scale weekly per truck
- Fuel cost + HOS loss = additional CPM

#1 Concern



Source: ATRI Survey

# Checkweighing



## Annual cost to checkweigh a 100 truck fleet

- 3 times per week, per truck
- 15 minute delay at \$23.40 per hour
- 5 out-of-route miles at CPM of \$1.172
- \$10 scale fee
- \$3,387 savings per truck

**\$338,700.00**

# Bulk Hauling Scales



P/N: 8044B



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# Underloading

“Leaving Money on the Table”

## 50 Bulk Truck Fleet

- Underloading 3,000 lbs. per trip
- Annual lost revenue = \$10,758 per truck
- Annual lost revenue for fleet =

**\$537,891.00**

**Opportunity Cost**



# Air Ride Dump Trucks



P/N: 1804W

# Benefits for Vocational Trucks

- Load legally and safely
- Efficiently maximize a legal load on site
- Avoid fines or penalties from being overweight
- Reduce equipment maintenance costs from overloading
- Legalize axle group weights
- Monitor amount un-loaded at each stop
- Simple to install and very reliable- Frequent re-calibrations NOT necessary



# Work Truck Scales

Air-Weigh can support all of your customers' needs!



# Scales for Ford F-Series

- LoadMaxx Series: F650/F750
- Deflection sensor on steer, drive axles
- Increase safety for drivers
- Reduce overload maintenance issues
- Better weight distribution
- Easy installation
- Axle and GVW weights

P/N: 1801W





# Owner/Operator & Dedicated



Steer, Drive, Trailer  
GVW & NetPayload  
\*All from in-cab!

P/N: 1350, 1360x2, 010-0028

