

## "Why HoistCam?"

Why is HoistCam<sup>™</sup> camera platform from Netarus a great option for **industrial**, **construction**, **transportation** or **marine** applications?

S A F E T Y	<section-header><ul> <li>HoistCam - Increase Situational Awareness</li> <li>Most important aspect of industrial operations - <u>Safety</u>. Increases the operator's ability to make better decisions.</li> <li>HoistCam - Reduce Stress</li> <li>The operator can see the rigger, personnel around the load and instantly verify that the cables are properly attached to the hook block.</li> <li>Blind lifts are a thing of the past with the ability to verify the location of the hook block and the load.</li> <li>Radio commands from the rigger can be confirmed visually by the operator.</li> </ul></section-header>
E F F I C I E N T	<ul> <li>HoistCam – Less Time</li> <li>Case studies by Netarus clients have documented remarkable improvement in efficiency of blind lifts at marine shipyard terminals. This example accomplished an illustrated 60% improvement!* Case study available at http://www.netarus.com/proof</li> <li>What is an increase in efficiency worth to your organization in time savings?</li> <li>HoistCam – Less Effort <ul> <li>Self-contained, wireless, and, most importantly, portable. The operator decides where they want their line-of-sight.</li> <li>Install and attach quickly without interrupting the flow of the work site.</li> </ul> </li> <li>HoistCam – Reduce Cost <ul> <li>Achieve immediate ROI (Return-On-Investment) by improving efficiency of operations, preventing safety losses, and the cost benefit of quickly installing.</li> <li>Requires very limited training to use.</li> <li>Netarus provides all necessary technical support and training.</li> </ul> </li> </ul>
F L E X I B L E	<ul> <li>HoistCam – Increase Flexibility</li> <li>Integrate into new or retrofit into existing cranes with little effort.</li> <li>Compatible with all other camera systems through a single composite video interface.</li> <li>Integrate video and GPS tracking with remotely with HoistCam Enterprise CMS.</li> <li>HoistCam – Customizable</li> <li>Static flex-mount cameras, external batteries, split screen displays, and additional full service customization are available.</li> </ul>

\* - Individual results may vary based on effort, experience, conditions and other unknown factors.