



September 14, 2022

Virtual Access is a trusted enrollment partner who have given us the ability to provide outstanding enrollment support to our clients allowing us to focus on service & expand benefits for our clients.

The best part is that it's easy! Their expertise & support, from the quoting process, to the enrollment logistics & follow through, has been exceptional.

We simply make an introduction and they work with us to make sure the client has the best solution. They are able to leverage their long-term relationships with carriers to procure specialized underwriting that we do not have access to. They provide us the bandwidth to meet with and educate each employee about their benefits, which has been critical especially during these challenging times. They've helped us develop deeper relationships while adding additional revenue with existing clients, whether 10 lives or 150 and we look forward to a busier 2023!

Jennifer Giampapa  
Financial Insurance Manager  
D. Francis Life Insurance Agency, Inc.

