

# Financial due diligence (“FDD”) (a sample)

## **Project Piel\***

FDD of a online store selling wide range of premium skin care products for a UAE based FMCG distributors in the region

## **Project Fast\***

Limited scope FDD carried out for a UAE based FMCG distributors in the region of a company involved in distribution of household general trading such as lock boxes.

## **Project Care \***

Limited scope FDD carried out for a local REIT on a pharmaceutical manufacturing company in the context of a proposed sale and lease back of the plant.

## **Project Burrata \***

FDD of a cheese manufacturing and distribution company based in the UAE for one of the largest FMCG distributors in the region.

## **Project Link \***

FDD of a B2B e-commerce FMCG distribution company for one of the largest FMCG distributors in the region.

## **Project Pulse\***

FDD of an UAE based company involved in sourcing food and ingredients, repackaging them or processing them as required to be distributed under a private label brand for one of the largest FMCG distributors in the region.

## **Project Berlin\***

FDD of a Kuwait based supermarket specializing in German products for one of the largest FMCG distributors in the region.

## **Project Kitab \***

FDD of two edutech companies based in South Africa and UK for one of the largest education promoters based in the UAE.

## **Project Adol\***

FDD of a young tele medicine company for an investment by a venture capital fund.

## **Project Zorba\***

FDD of a Greek cheese distribution company based in the UAE for one of the largest FMCG distributors in the region.

# Corporate finance advisory (a sample)

## **Project Casa \***

Sale of Asteco, a full service property management company to the subsidiary of a listed real estate company

## **Project Coral\***

**Acquisition of a FMCG distribution business in Germany by a larger FMCG company**

## **Project Light**

Sale of a majority interest in a listed jewelry retailer to a listed entity in Qatar.

## **Project Wonderwall**

Sale of a minority interest in a retail group to a regional sovereign fund.

## **Project Lux\***

Negotiation support for partial sale of a luxury brand operated by a Qatar based family to the franchisor.

## **Project Timber \***

Acquisition of a SAP implementation business based in the GCC by the consultancy business of one of the Big 4.

## **Project Empire \***

Acquisition of a FMCG distribution company operating in UK and Europe by one of the largest FMCG distributors in the region.

## **Project Petra**

Sale of a Jordan-based Islamic bank to another Jordanian financial institution.

## **Project Healthy\***

Acquisition of a regional based nutraceuticals distribution company by one of the largest FMCG distributors in the region.

## **Project Kryptonite\***

Sale of a majority stake in a UAE based owners association and property management company to a Malaysian listed company and part of the SWF..

# Valuation (a sample)

## **Project Copper and Lion**

Valuations of an international and local commercial bank operating in Oman in the context of a merger.

## **Project Hummus\***

Valuation of family based on fine dining restaurant operating in the KSA for purpose of taking strategic decisions

## **Project Dollar \***

Valuation of discount stores chain in the UAE, for purpose of taking strategic decisions

## **Confidential \***

Valuation of two exchange houses in connection with a potential merger

## **Project Almas\***

Valuation of a jewellery business operating in KSA in relation to a potential divestment of a minority stake.

## **Project Skyfall**

Valuation of a listed mortgage company in connection with an acquisition of additional shares by the majority shareholder.

## **Project Dinero**

Valuation of a regional investment bank and a commercial bank in the context of a merger.

## **Project Wire\***

Valuation advisory in relation to a family based conglomerate based in the KSA in relation to a potential buy back of minority interest.

## **Project Connect \***

Valuation of an early stage “FMCG distribution aggregator” in connection with first round funding.

## **Project Caddy \***

Valuation of an early stage ‘golf aggregation technology’ provider in relation to a divestment to a Saudi Arabia based strategic investor.

# Debt restructuring experience

## **Project Spin**

IBR of a government related entity for a bilateral debt owed to a Far Eastern Bank.

## **Project Light**

IBR and successful debt restructuring of Damas International with 25 local and international banks.

## **Project Matrix**

Debt restructuring of a listed holding company in the UAE with significant real estate interests.

## **Project Bolster**

Debt restructuring of a syndicated debt facility of a cement manufacturing company.

## **Project Rose**

IBR of a family-owned luxury retail business in preparation for a debt restructuring.

## **Project Flow**

Monitoring agent role to implement asset disposal and cascade agreement in relation to the Damas International restructuring.

## **Project Sunflower**

IBR of a precast company and identification of the restructuring options ahead of a formal workout.

## **Project Tampa**

IBR and debt restructuring of a family-owned business with interests in telecom and real estate.

## **Project Ferrum \***

Debt restructuring and monitoring agent role for a steel trading company.

## **Project Bay\***

Debt restructuring of AED 300m debt of a local real estate company with a bank resulting in a successful payout by the company despite facing legal suits prior to the restructure.

\* Advised by Nucleus