



# Frost Business Management Partnership



*Delivering Success Together*

**P3M** | Commercial | **Leadership**

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[www.fbmp.co.uk](http://www.fbmp.co.uk)

# Our Value Proposition and Our Why

**Delivering** – We believe in doing and FBMP exist because many organisations don't. We will work to 'Deliver' effective change and tangible benefits for your organisation.

**Success** – We are goal-oriented people of exceptional capability. Whatever your mission, we will naturally work to achieve that outcome for you, whatever 'Success' may mean to you.

**Together** – We are a Partnership because we work and collaborate with you, and our network of partners to ensure the best possible input and outcomes are achieved for your organisation 'Together'.

For more information on the full range of our services,  
please visit us at

[www.fbmp.co.uk](http://www.fbmp.co.uk)



## Who are FBMP?

Our team is comprised of Ashley Frost and Tim Frost, with selected partners whose capabilities and quality compliment our own.

We have decades of unique experience gained from working with world leading organisations, in complex environments across the globe.

FBMP are now making that depth and breadth available to you - however big or small your need.



# Project, Programme and Portfolio Management (P3M) and Leadership

## Project Management as a Service (PMaaS)

Our 'On Demand' service offering provides highly skilled PM capability to work directly with you, delivering all the benefits of an in-house PM, without the commitment.



*Delivering high caliber capability and excellent value for money*

## Specific Capability

As full Members of the UK based APM and International SCRUM register, you can engage with us to provide specific skill sets, such as;

Scheduling  
Risk management  
SCRUM  
Change control  
And more..



## Leadership

We are also able to offer experienced, well recognised Leadership, including our partners, on an interim basis to deliver change centered around the following themes;



Transformations  
Scaling  
Diversification  
M&A  
And more...

## Programme & Portfolio Management

Wanting to get the most from your product/service line and need some help to identify synergies or complimentary benefits.



*Unlocking hidden value and improving ROI*

## Work Package Delivery

We can offer capability to deliver a defined P3M work package. This may not require full time support but needs a level of application or expertise you don't currently have available.



*Getting the job done...*

## Project Management Office (PMO)

If you want an improved understanding of your business performance, or perhaps you require a PMO refresh, FBMP can review existing, or setup a new, project offices and related artefacts for you.

BMS  
PMO  
S&OP  
Governance  
And more...



# Commercial and Legal Services

## Commercial Management as a Service (CMaaS)

Our 'On Demand' service offering provides highly skilled capability to work directly with you, delivering all the benefits of an in-house FTE, without the commitment.



*Delivering high caliber capability and excellent value for money.*

## Contract Drafting and Review

We'll help you draft or review contracts and terms and conditions, for any instance, to make sure it meets your needs and protects what is important to you.



*Delivering peace of mind.*

## Agreement Drafting and Review

We can Draft, Review, Analyse and Author any agreement type. Whatever your goal or need is, we can provide artefacts to reflect it.

*NDA's,  
Teaming,  
MoU's,  
Partnerships,  
Joint Ventures,  
MoA's,  
And more...*



## Trade Controls and Exports

Need to make sure you have the right paperwork, licensing and permissions to transact overseas?  
No problem.



*Keeping you compliant.*

## Insurance

Sometimes despite best intentions, things don't go how they're supposed to. To mitigate this we can help you make sure you have the right protections in place and manage them through life.



*Protecting your interests.*

## M&A

We offer due diligence analysis and reporting to make sure you make the right choice when you're looking to diversify, scale or otherwise.



*Helping with your next step.*

Organisations our experience has come from



Defense Acquisition  
Program Administration



Hanwha



Navantia

**BAE SYSTEMS**



Strategic Command  
Defence Digital



Ministry  
of Defence



## FBMP Affiliated Organisations

A member of



Association for  
Project Management



Universities of Bath, Bristol,  
Exeter, Southampton & Surrey



Institution of  
**MECHANICAL  
ENGINEERS**



# Our Reputation

*"I have worked with Tim and Ashley on complex programmes and can attest to their high degree of professionalism and commitment to the delivery of results. As a partnership they have a wide portfolio of skills and a breadth of experience that uniquely positions them to provide a range of high-quality services to any business, large or small."*

*Jim Sibson* CEng MIET ChPP FAPM, - Head of Research and Partnerships

*"Ashley is an exceptional commercial professional with a work ethic that is second to none. Her natural aptitude for business, her legal knowledge, and her ability to rapidly form winning relationships make Ashley a formidable asset."*

*Hugh Stimpson*, - Commercial Director

*"I have had the privilege to work with Tim for over 10 years. He has consistently demonstrated a leadership style that many can only aspire to. He has a natural talent for creating cohesive teams that have laser sharp focus on deliverables."*

*Janice Ward*, - Forward Learning and Development

## Our Values

**Sustainability** - Operating with the future at the front of our mind.

**Productivity** - We get the job done.

**Authenticity** - Meaning and doing what we say.

**Collaboration** - Working with you.

**Effectiveness** - Delivering outcomes that will stand the test of time.



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