

# Knowledge

Partner Professionals

Your IT & Digital Partner  
with Knowledge & Skills

# A Brief Overview

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[www.KPro.com.au](http://www.KPro.com.au)

# Briefly – About Us

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## Location

Brisbane based IT startup



## Years in Operation

Operating for close to 3 years  
*Industry experience of 20 years*



## Tech Solutions

Ranging from mobile, web or software custom applications, Design, GrowthFactor SalesCRM and Digital Solutions



## Coverage

Australia, New Zealand, Malaysia & India



## HR & Other Areas

HR and Recruitment, SEO services, Social Media marketing, Testing,



## Tagline

*Your IT & Digital Partner*

## Knowledge

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# HR / Recruitment Services

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# Our Understanding of Recruitment & Staffing

## • Challenges

- Staffing firms must find, screen, interview and present qualified temporary/Permanent candidates to the potential client faster than their competition
- Support hiring companies Vendor Management System (VMS) order fulfillment
- Net Profit margins in the industry is "Razor thin"

## • Technology Opportunities

- Knowledge Management
- Professional Service Delivery
- Client Experience
- Practice Performance

## • Strategic Goals

- Alleviate margin pressure by reducing operational costs across the staffing enterprise through processes and automation
- Enable market-facing and operational differentiators, such as providing higher quality candidates, better client and candidate service or lower prices
- Expand staffing products and service offerings, but manage new products and services using existing operations
- Train new sales and recruitment staff faster and more cost effectively, assuring best practice procedures are followed
- Enforce compliance with client contractual agreements and government regulations

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# Recruitment



01

**Permanent**

02

**Contract**

03

**Executive Search**

- ✓ Knowledge Partner Professionals offers personalized recruitment services and employment opportunities.
- ✓ We establish a strong working partnership with our clients that support a flexible approach towards workforce management.
- ✓ For our candidates, we provide individual attention, fast turnaround with job placement, reliable and prompt payments and employment in a safe and satisfying work environment.

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# HR

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01

**Payroll, On/Off-boarding**

02

**HR Policy implementation**

03

**Recruitment**

- ✓ From dealing with policies, contracts, compliance, staff training, and on boarding and off boarding, we will do all for you and your business.
- ✓ Being a front face for your employees – a telephone call to ask a question, a document that you don't have or a face-to-face support, our HR package can be customized to suit your business.
- ✓ Our team has alliances and ability to support your organisation at every level, in Australia and we can plan the operational hands-on practical approach for you.
- ✓ Take care of on-boarding, contract administration and HR/Payroll
- ✓ Recruitment – Contract, Permanent and Executive Search
- ✓ Using our alliance model, we will be able to add tens and hundreds of employee/support staff for your organisation.

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# Industry Coverage

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1	Technology Companies
2	Startups and Entrepreneurs
3	Hotels & Service Apartments
4	Finance
5	Top Management Roles
6	Law Firms

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# Skills Coverage

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1. Information Technology
  - Microsoft Dot Net
  - Java/ J2EE/ Design patterns
  - PHP
  - QA Testing
  - Oracle
  - Siebel CRM
  - SAP, SharePoint, PeopleSoft
  - Mobility
  - Linux / Unix / WebSphere
  - Web Designers & Brand Developers
2. Sales and Marketing Professionals
3. HR and HRIS Professionals
  - Recruitment and search practitioners
  - Remuneration Specialists
  - Payroll Professionals
4. Learning & Development Consultants
5. Occupational Health and Safety experts
6. Front Office & Admin
7. Revenue Managers
8. Hospitality Staff
9. Operational Staff
10. Any other identifiable support area/s for Project and Industry Specific

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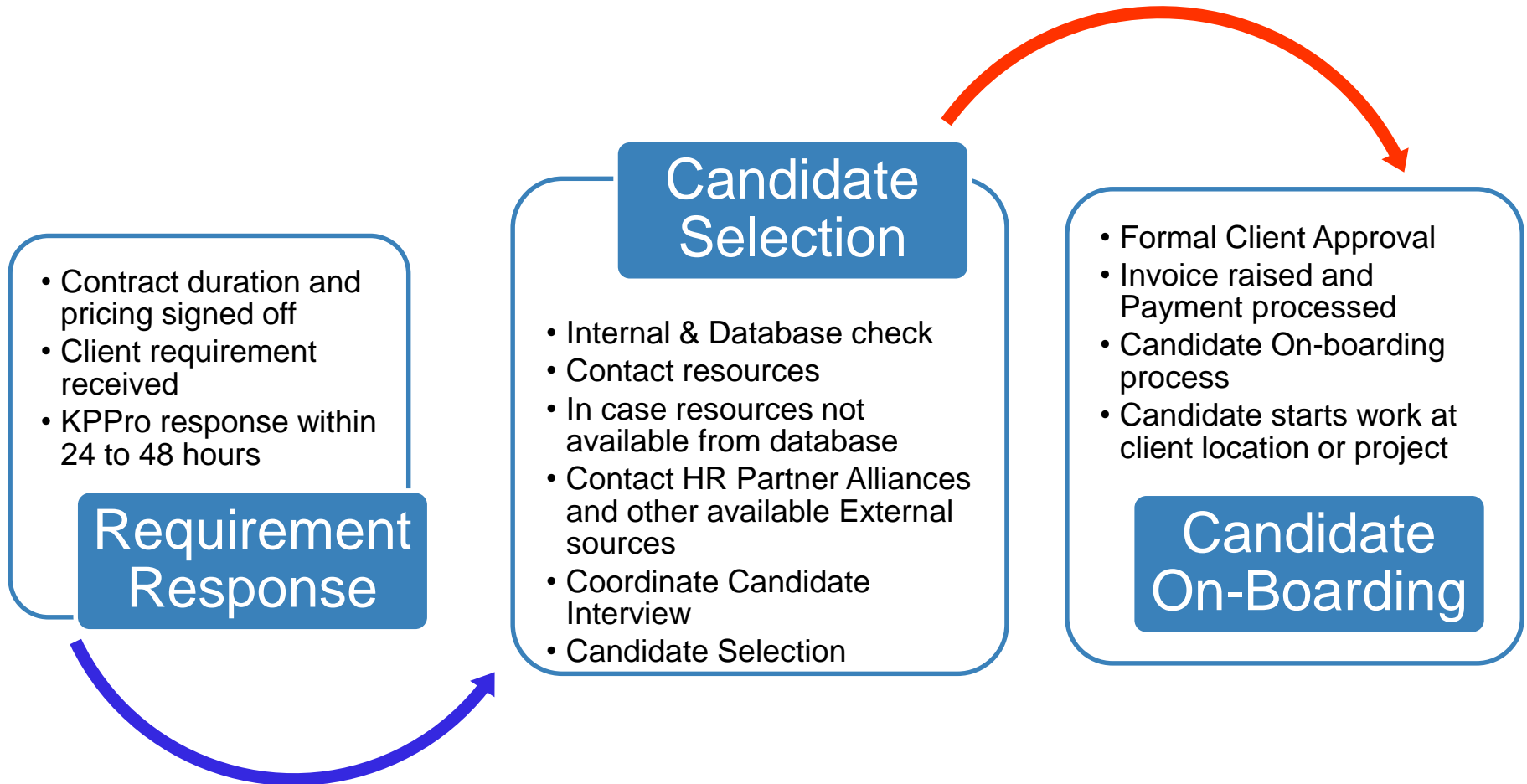
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# On-Boarding Process



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# Available Engagement Roles

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Full-Time / Permanent
Part-Time
Contract
Executive Search

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# Complete Service Offerings



<http://www.KPPro.com.au/services/>

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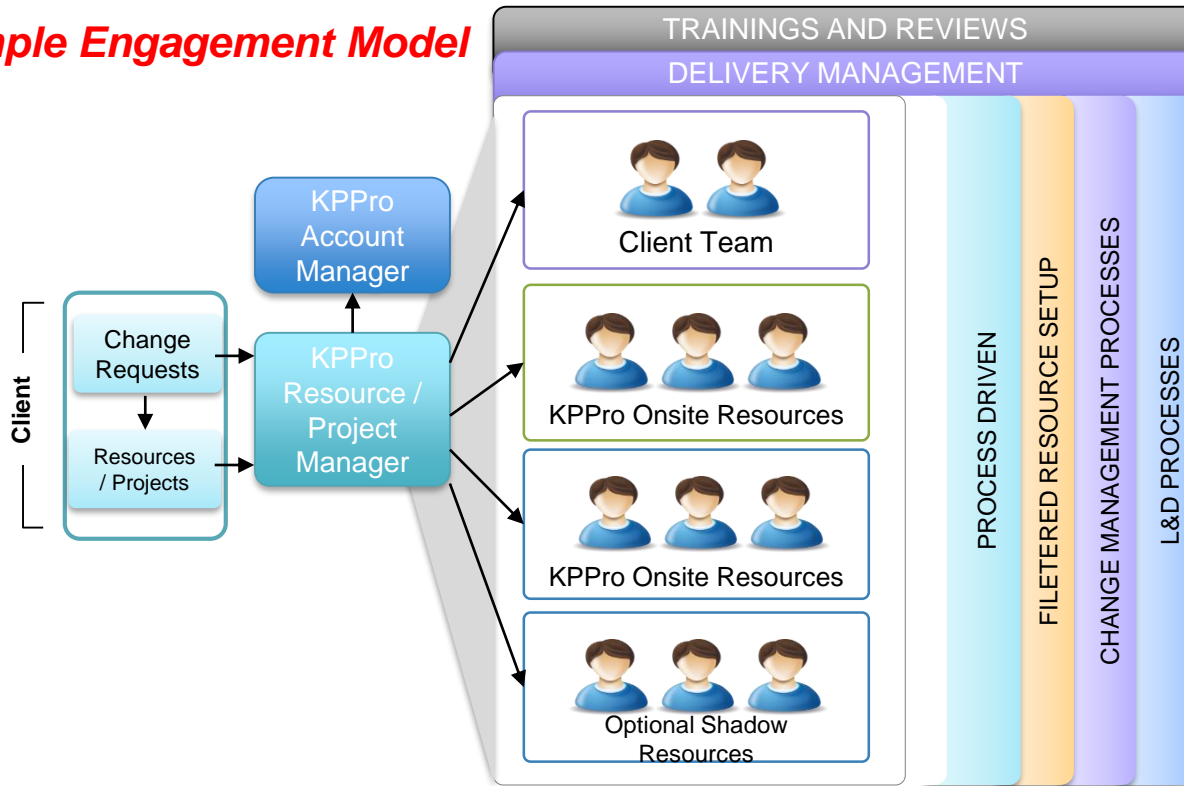
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# Engagement Models

Offshore Model	Onsite Model
Off-On Model	T&M Model

## Sample Engagement Model



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# Why Us...

**LOCAL ORG**  
BRISBANE, NASHIK, NCR

**NIMBLE & FLEXIBLE**  
SMALL AND ACCESSIBLE

**GLOBAL EXPERIENCE**  
7 COUNTRIES & CULTURES

**STAFF**  
LOCAL & OVERSEAS

**ECONOMICAL**  
VALUE FOR MONEY

**ONE STOP SHOP**  
ALL IT SERVICES UNDER ONE ROOF

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# Our Value-add

- ✓ Dedicated team of around 10 in-house resources and access to close to 100 resources
- ✓ Flexible Engagement Models
- ✓ Driven by Professionals
- ✓ Experience of having worked in diverse geos and industries
- ✓ Strong Program management fundamentals
- ✓ Industry acumen to provide technical solutions to address business problems

***Access to local and global talent***

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