

**Beaver Lake Yacht Club**  
**2020-2022 Budget & Actuals**

Income	Year Ending 10/31/2020	Year Ending 10/31/2021	2022 Budget	Year Ending 10/31/2022
Dues Income	\$ 40,425	\$ 39,809	\$ 43,059	\$ 42,625
Advertising Income	\$ 6,850	\$ 6,570	\$ 7,000	\$ 6,640
<b>Social Income</b>				
Spring Ladies Night	\$ 0	\$ 1,170	\$ 1,500	\$ 960
Winter Party/Fish Fry	\$ 325	\$ 280	\$ 0	\$ 540
Fall Party	\$ 0	\$ 10,900	\$ 1,500	\$ 1,770
Summer Party	\$ 0	\$ 0	\$ 0	\$ 5,560
<b>Social Income Subtotal</b>	<b>\$ 325</b>	<b>\$ 12,350</b>	<b>\$ 3,000</b>	<b>\$ 8,830</b>
<b>Sailing School</b>				
Sailing Income - Fees	\$ 0	\$ 2,250	\$ 2,250	\$ 0
Fees/Boat Registrations	\$ 0	\$ 0	\$ 0	\$ 0
Sale of Whaler Boat	\$ 1,000	\$ 0	\$ 0	\$ 0
Sale of Zodiak Boat	\$ 0	\$ 0	\$ 0	\$ 0
<b>Sailing School Subtotal</b>	<b>\$ 1,000</b>	<b>\$ 2,250</b>	<b>\$ 2,250</b>	<b>\$ 0</b>
Interest Income	\$ 225	\$ 5	\$ 0	\$ 15
Beaverware Income	\$	\$ 0	\$ 100	\$ 0
Flares	\$ 2,285	\$ 2,980	\$ 2,500	\$ 2,027
Fireworks Donations	\$ 900	\$ 1,299	\$ 0	\$ 0
Sale of Pontoon Trailer				\$ 400
Other	\$	\$ 51		\$ 33
<b>Total Income</b>	<b>\$ 52,010</b>	<b>\$ 65,314</b>	<b>\$ 57,909</b>	<b>\$ 60,571</b>

Expenses				
Association Dues	\$ 0	\$ 150	\$ 150	\$ 250
Web Site Admin/Constant Contact	\$ 204	\$ 475	\$ 500	\$ 342
FOBL Picnic Support				
<b>Social Expenses:</b>				
Spring Ladies Event	\$	\$ 804	\$ 1,500	\$ 1,006
Winter Party/Fish Fry	\$ 328	\$ 322	\$ 0	\$ 529
Fall Party - Oktoberfest	\$	\$ 809	\$ 700	\$ 437
Summer Party	\$ 3,500	\$ 1,150	\$ 0	\$ 5,550
Rock The Boat				\$ 0
Annual Meeting	\$	\$ 451	\$ 400	\$ 640
Commodore's Picnic	\$	\$ 1,420	\$ 1,500	\$ 1,313
Parties (2021 75th)	\$	\$ 17,860	\$ 0	\$ 0
Welcome Committee			\$ 1,000	\$ 0
<b>Social Expense Subtotal</b>	<b>\$ 3,828</b>	<b>\$ 22,816</b>	<b>\$ 5,100</b>	<b>\$ 9,474</b>

<b>July 4th Expenses</b>								
<b>Fireworks</b>	\$	18,900	\$	15,090	\$	19,000	\$	19,838
<b>Barge Repairs/Launching</b>	\$	1,710	\$	341	\$	500	\$	893
<b>Flares</b>	\$	1,511	\$	1,715	\$	1,500	\$	1,453
<b>July 4th Expense Subtotal</b>	<b>\$</b>	<b>22,121</b>	<b>\$</b>	<b>17,146</b>	<b>\$</b>	<b>21,000</b>	<b>\$</b>	<b>22,183</b>
<b>Tax Expense</b>								
<b>Real Estate Tax</b>	\$	4,005	\$	4,090	\$	4,500	\$	3,852
<b>Sales Tax</b>	\$	2,661	\$	1,943	\$	2,100	\$	2,022
<b>Federal/WI Income Tax</b>	\$	908	\$	965	\$	1,150	\$	1,336
<b>Other Taxes</b>	\$	10	\$	20	\$	20	\$	10
<b>Tax Expense Subtotal</b>	<b>\$</b>	<b>7,584</b>	<b>\$</b>	<b>7,018</b>	<b>\$</b>	<b>7,770</b>	<b>\$</b>	<b>7,220</b>
<b>Dinghy Expense</b>	\$	4,376	\$	4,594	\$	5,000	\$	5,003
<b>Sailing School Expense:</b>								
<b>Fundraiser/Taco Night</b>							\$	0
<b>Payroll Instructors</b>		\$	1,275	\$	1,000	\$	0	0
<b>Trophies/Engraving</b>							\$	0
<b>Boat Repair/Service/Storage</b>	\$	761	\$	601	\$	1,000	\$	0
<b>Regattas</b>							\$	0
<b>Miscellaneous</b>	\$	160	\$	779	\$	450	\$	100
<b>Sailing School Expense Subtotal</b>	<b>\$</b>	<b>921</b>	<b>\$</b>	<b>2,655</b>	<b>\$</b>	<b>2,450</b>	<b>\$</b>	<b>100</b>
<b>Bank Fees</b>							\$	30
<b>Business Registration Fee</b>								
<b>Insurance</b>	\$	3,856	\$	3,567	\$	4,000	\$	3,614
<b>Repairs and Maintenance</b>		\$	264				\$	159
<b>Beaverware/Flags</b>	\$	170					\$	0
<b>Launch Site Expense</b>	\$	3,488	\$	763	\$	3,000	\$	308
<b>Launch Site Improvements</b>		\$	7,658		\$	47,000	\$	50,499
<b>Postal/Printing/Mailing Supplies</b>	\$	415	\$	274	\$	500	\$	376
<b>Legal Fees</b>		\$	1,845				\$	35
<b>Quick Books</b>		\$	600		\$	300	\$	290
<b>Volunteer Awards</b>	\$	300			\$	0	\$	0
<b>Professional Fees (Accounting)</b>	\$	1,740	\$	1,595	\$	1,500	\$	1,955
<b>Total Expenses</b>	<b>\$</b>	<b>48,799</b>	<b>\$</b>	<b>70,946</b>	<b>\$</b>	<b>97,770</b>	<b>\$</b>	<b>101,837</b>
<b>Net Income (Expense)</b>	<b>\$</b>	<b>3,211</b>	<b>\$</b>	<b>(5,631)</b>	<b>\$</b>	<b>(39,861)</b>	<b>\$</b>	<b>(41,266)</b>

	10/31/20	10/31/21		10/31/22
<b>Money Market - First Citizens Bank</b>	\$ 51,392	\$ 51,398		\$ 20,403
<b>Checking - First Citizens Bank</b>	\$ 20,969	\$ 24,807		\$ 6,015
<b>Total Cash</b>	<b>\$ 72,361</b>	<b>\$ 76,205</b>		<b>\$ 26,418</b>