



PRICING MANAGER

On behalf of our client, Kindersley Transport, a member of Siemens Transportation Group Inc, we are searching for a Pricing Manager to join their team in Saskatoon, SK. Siemens Transportation Group Inc. is a privately owned transportation company consisting of seven different trucking divisions, each unique yet firmly grounded in the Siemens Transportation Group Family. They recognize that relationships are one of the most important aspects of the industry. Celebrating 60 years, Kindersley Transport has displayed an ongoing commitment to providing quality service and building long-term, value-added relationships with their employees and customers. The Siemens Group of Companies has worked to position themselves as a staple of the Transportation Industry in Western Canada. Through growth and changes, the business has remained rooted in family and has stayed true to its values of hard-work, humility, and reliability. They work hard to create an environment that encourages personal growth and creativity for all employees. Siemens offers opportunities for training, incentives and flexible work arrangements to attract and retain talented and dedicated personnel.

The Pricing Manager will work closely with the Vice President of Finance and the General Manager, Interline, and oversee multi departments, including pricing analysts, billing and rating department, and the interline department. This role will work closely between the operations, sales and the finance team to provide accurate and strategic pricing for their clients. The successful candidate will be an analytical individual with strong leadership and communication skills.

Key Responsibilities:

- Provide competitive and compensatory pricing proposals to sales staff and/or customers
- Analyze and establish pricing parameters in North American markets
- Develop local, regional, and national pricing parameters
- Analyze existing rate levels and recommend adjustments when necessary
- Assess and approve rate discounts, exemptions, etc.
- Review and respond to tenders, RFP and RFI
- Manage rates in the system
- Perform other related duties as requested

Skills & Qualifications:

- University degree (CMA preferred) and/or combination of relevant experience
- Experience and a strong understanding of the transportation/logistics industry and marketplace
- Excellent written and verbal communication skills
- Sound understanding and usage of word processing, spread sheet and data based PC software
- Must be skilled in the use of Microsoft Excel
- Strong mathematical, statistical and analytical skills
- Proven management/supervisory skills

This role will appeal to a results-oriented and self-motivated leader who is seeking to be part of an established organization that is fast-paced, value-driven, and collaborative. If you are someone who has demonstrated integrity while producing high-quality work and setting a positive culture for the organization, we want to share additional information about this opportunity with you.