



The Ultimate Guide to

*Selling Your Property*

# PETER ADAMOPOULOS

Residential and Commercial Real Estate Broker

Hello,

It's an honor to collaborate with you and to contribute to the fulfillment of your objectives. Thank you for your confidence and the opportunity to work with you on your real estate projects.

**Your goals are my top priority.**

I am committed to accompanying you every step of the way in your real estate transaction, offering personalized support and clear information to help you make informed decisions. Together, we'll develop effective strategies, negotiate rigorously and maximize your real estate investment.

As a licensed **RE/MAX** residential and commercial real estate broker, I have the privilege of accompanying my clients in the Montreal, Laval, South Shore and surrounding markets. My expertise, in-depth market knowledge and dedication have enabled me to build a trusted reputation in a constantly evolving industry.

My approach is based on integrity, attentiveness and a constant vigilance for your best interests. We will transform your real estate goals into tangible successes, with strategic vision and impeccable execution.

Once again, thank you for your trust, and I look forward to working with you to bring your projects to fruition.



PeterAdamopoulos.com



5.0 GOOGLE RATING





# Key Services

01

## **SALE AND PURCHASE OF RESIDENTIAL AND COMMERCIAL PROPERTIES**

Effectively coordinate the transaction for the sale or purchase of a property, negotiating the best possible price and conditions, while respecting outmost integrity, confidentiality and fiduciary duty to the client.

02

## **MULTI-RESIDENTIAL PROPERTIES**

Specializing in market evaluation, purchase, and sale of multi-residential properties, providing expert guidance, in-depth market insights, and strategic solutions to help clients maximize their investments.

03

## **PROPERTY EVALUATION**

Evaluate properties to determine their current market value by conducting a thorough analysis of market conditions, recent sales data, property location, and other influencing factors to provide accurate and strategic pricing insights.

# Testimonials

## Peter Adamopoulos Real Estate Broker

9280 Bd de l'Acadie, Montreal, Quebec

[Write a review](#)

5.0 ★★★★★ 14 reviews ⓘ



**Elizabeth Damianidis**

2 reviews · 15 photos

★★★★★ 6 months ago

Peter Adamopoulos helped us sell our home and it was a wonderful experience. He is helpful, and very strategic in the way that he did it.

We got an offer which we accepted on the first week we put it up for sale!!!

A complete pleasure to work with!!

We recommend him highly.

Thanks Pete!!

👍 Like



**Kathleen Dimitriu**

3 reviews

★★★★★ 6 months ago

Peter, I'd like to take a moment to express my deepest gratitude for all your help throughout the sale of my home. Your guidance, outstanding professionalism and unwavering support made what could have been a complicated process remarkably smooth.

I couldn't have asked for a better realtor to assist me in this journey. Thank you so much!!

👍 Like



**Shubhparteeek S**

Local Guide · 6 reviews

★★★★★ a year ago

First time worked with Peter 3 years ago, I can't express enough how satisfied I am with his services. From start to finish, Peter's professionalism and dedication stood out.

Peter's knowledge of the real estate market is truly impressive. He guided me through the entire process of buying my first home in Canada, explaining every detail and answering all of my questions with patience. He has a deep understanding of the local market trends and helped me make informed decisions.

Communication was a breeze with Peter. He was always responsive, promptly returning calls and messages, which made the entire experience stress-free. His excellent negotiation skills ensured that I got the best deal possible.

I highly recommend Peter as a realtor. His expertise, integrity, and exceptional customer service make him a top choice for anyone looking to buy or sell real estate. If you're in need of a trustworthy and skilled realtor, Peter is the one to call.

Thank you, Peter, for making my real estate journey a smooth and successful one. You've earned my highest recommendation!

👍 1



**Anna Shamrai**

7 reviews

★★★★★ 2 years ago

Working with Peter has been a total pleasure! He is a high level professional, and owing to his top level expertise and amazing interpersonal skills he managed to make such a stressful process as finding apartment of no stress at all. ... [More](#)

👍 1

**Response from the owner** 2 years ago

Thank you for the nice compliment, it was an absolute pleasure meeting you and working with you! Now that you are settled, you can enjoy all the beautiful things Canada has to offer!



**Tina G**

Local Guide · 74 reviews

★★★★★ 4 months ago

Very knowledgeable in his field with an amazing level of expertise and good negotiation skills. Guided me through the whole process, from start to finish, really listened to my needs and was available for my questions anytime I reached out. Thank you, Peter!

G. P.

HOMEOWNER

Peter has been a god send throughout our entire property acquisition process. He is incredibly knowledgeable about the ins and outs of a large variety of properties, interiors and locations. We cannot recommend him enough.

5.0 GOOGLE RATING



**I WORK AT A NOTARY'S OFFICE AND HAD THE PLEASURE TO WORK WITH PETER WITH A MUTUAL CLIENT.**

**PETER IS AN IMPRESSIVE REALTOR, HIS CLIENTS WERE VERY WELL REPRESENTED AND READY WHEN IT CAME TIME TO NOTARIZE BECAUSE HE HAD ALL THE PAPERWORK IN ORDER.**

**I HIGHLY RECOMMEND PETER.**

S.T.



G. J.

HOMEOWNER

Peter is FANTASTIC. He found the best matching condo for me just in few days. He knows the market and selects the best matches for his clients. Quick-easy-reachable-professional-helpful. 5 stars!



# A successful transaction

When you entrust me with your upcoming real estate transaction, you **benefit from professional, personalized support every step of the way.**

I understand that selling or buying your next property is an important and demanding step, but rest assured that **I'm here to help you lessen the burden and offer peace of mind.**

Thanks to my in-depth knowledge of the market, my extensive network and my strong negotiating skills, I'm committed to **maximizing your investment and obtaining the best possible value.**

Moreover, I handle all legal and administrative aspects with rigor, allowing you to buy and sell with complete **peace of mind and in compliance with the highest industry standards.**



# Here's the detailed process of a real estate transaction



## 1. MARKET AND VALUE ANALYSIS

This crucial first step involves a thorough assessment of local real estate market conditions. Factors taken into account include: comparable sales, current market trends and economic factors. This analysis helps determine the most competitive selling price to attract serious buyers.



## 2. DETERMINING THE RIGHT STRATEGY ACCORDING TO CUSTOMER NEEDS

This stage involves understanding the customer's individual objectives and desired timeframe. Factors such as the urgency of the sale, desired price margin and preferred marketing methods are discussed in order to develop a customized sales strategy.



## 3. DETAILED OVERVIEW OF THE SALES PROCESS

This stage involves explaining the entire sales process to the customer, including potential delays, marketing efforts and the real estate broker's role throughout. This step ensures transparency and builds trust with the customer.



## 4. PREPARATION OF DOCUMENTS AND BROKERAGE CONTRACT

Cette étape consiste à examiner les documents nécessaires concernant le bien immobilier, tels que les descriptions légales et l'historique de la propriété. Le contrat de courtage est ensuite rédigé et revu avec le client. Il définit les conditions de la relation entre le courtier et son client.



## 5. PREPARING THE PHOTO SHOOT OF THE PROPERTY

This stage involves preparing the property for a professional photo shoot. This may involve staging, de-cluttering and minor repairs to improve the visual appeal of the property to potential buyers.



## 6. MARKETING, CENTRIS, SOCIAL NETWORKING, OPEN HOUSE

This stage involves marketing the property through a variety of channels, including online listings (such as Centris), social media marketing, and open houses to generate maximum visibility with potential buyers.



## 7. PRESENTATION OF OFFERS, NEGOTIATION AND FOLLOW-UP

This stage involves presenting all the offers received, guiding sellers through the negotiation process and helping them to make informed decisions about each offer.



## 8. PREPARING THE SALE FOR THE NOTARY

This final step involves coordinating with all parties involved in the transaction, including the buyer's broker, notary and lender, so that all the necessary documents are prepared and the sale can proceed smoothly through to closing.



# Checklist

Required Documents for the sale of a property

- **DEED OF SALE**
- **DECLARATION OF TRANSMISSION**
- **LAST MORTGAGE STATEMENT OF ACCOUNT**
- **CERTIFICATE OF LOCATION**
- **MUNICIPAL TAXES**
- **SCHOOL TAXES**
- **LEASES\***
- **VERIFICATION OF OWNER'S IDENTITY**
- **LIST OF MAJOR RENOVATIONS**
- **APPRAISAL TEST\***

\*Applicable under certain conditions.



# Contact Me

## CALL OR TEXT

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## EMAIL

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## FOLLOW ON SOCIAL

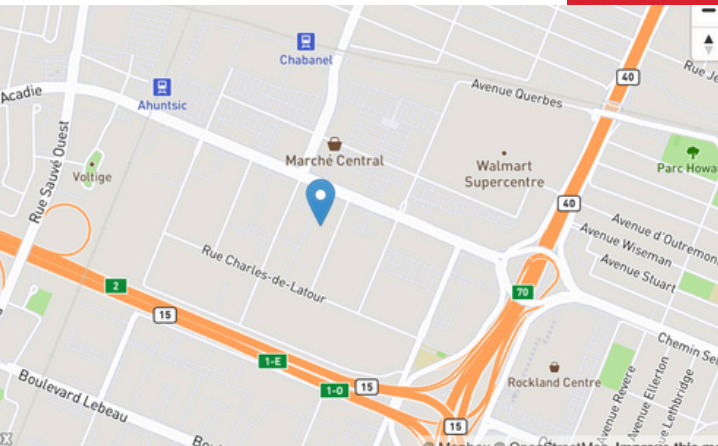
FB @peterwillsellyourhouse

IG @peter\_adamopoulos

LK @PeterAdamopoulos

## VISIT MY WEBSITE

[PeterAdamopoulos.com](http://PeterAdamopoulos.com)



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**Expert real estate advice  
you can count on.**

*Peter Adamopoulos*

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