

Inside Sales - Hach

Be Right<sup>™</sup>

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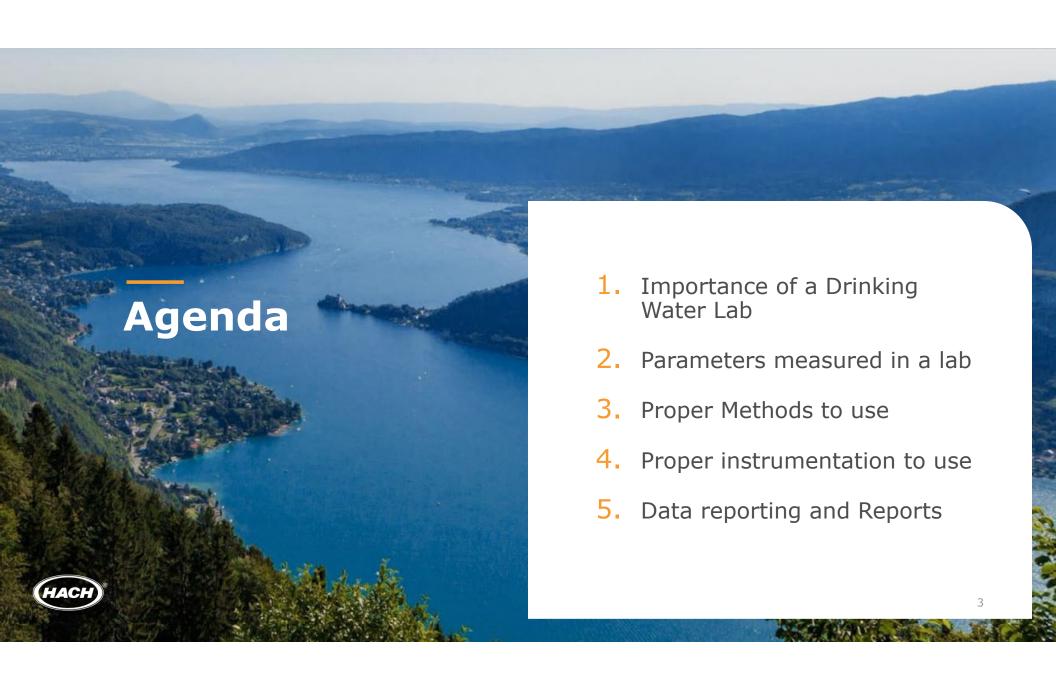
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#### **Importance of a Drinking Water Lab**

- Testing for parameters that are not done in process
- Spot checks
- Calibrations
- Verifications
- Regulations
- Reporting
- Public Relations

- Field testing
- Calibrating/Verifying Inline instrumentation
- Process Control limited

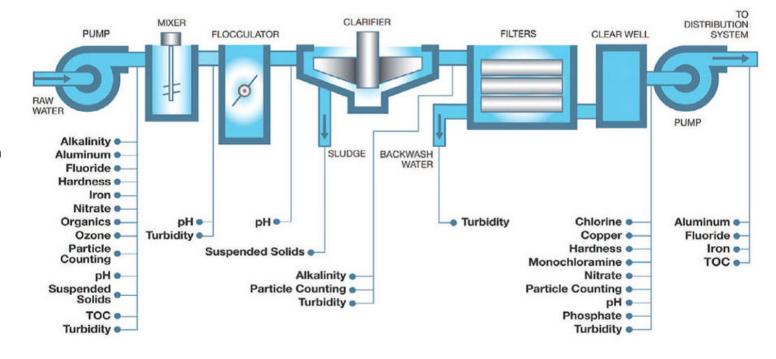


# Main Parameters Tested



#### **Drinking Water Treatment Flow**

- Chlorine
- pH
- Turbidity
- Hardness
  - · Calcium and Magnesium
- Alkalinity
- Phosphate
- Conductivity

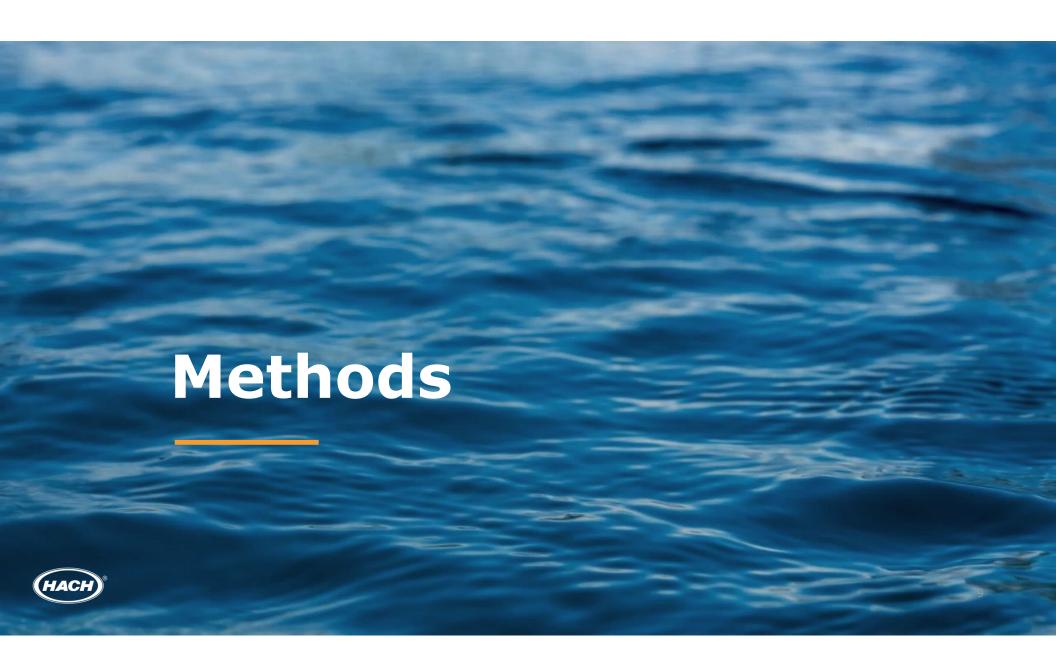






#### Additional Parameters

- Lead
- Copper
- Iron
- Chromium
- Color
- Dissolved Solids
- Ammonia
- Biological
- Others...
- Contact your Regulator to find out what is needed for your system





### Ohio Approved Methods

Contact your Regulator on what methods need to be use

Might not need approval of some tests if not being reported

Find out if you need to have a certification to run the tests

Send the samples to a contract lab for certified testing and reporting

Ohio EPA will know the methods you can use and the certification process that you need to run the tests





#### **Instrumentation**

Spectrophotometer or Colorimeter

Turbidimeter

Electrochemistry

Titrations

#### **Considerations**

#### Instrumentation

- Multiple parameter
- Portable or Lab bench
- Useability
- Features
- Maintenance and Service
- Support
- Cost

#### Methods

- Skill level of lab technician
- Method approval
- Ranges
- Results
- Waste disposal
- Cost







#### **Data Records**

- Chain of custody
  - Sample names/locations, date and time
  - Person doing the sampling
- Analysis
  - Date and time of analysis
  - Analysts
  - Results
- How things are recorded
  - Lab sheets
  - Computer programs i.e. Excel
  - Online data collection



#### Reporting

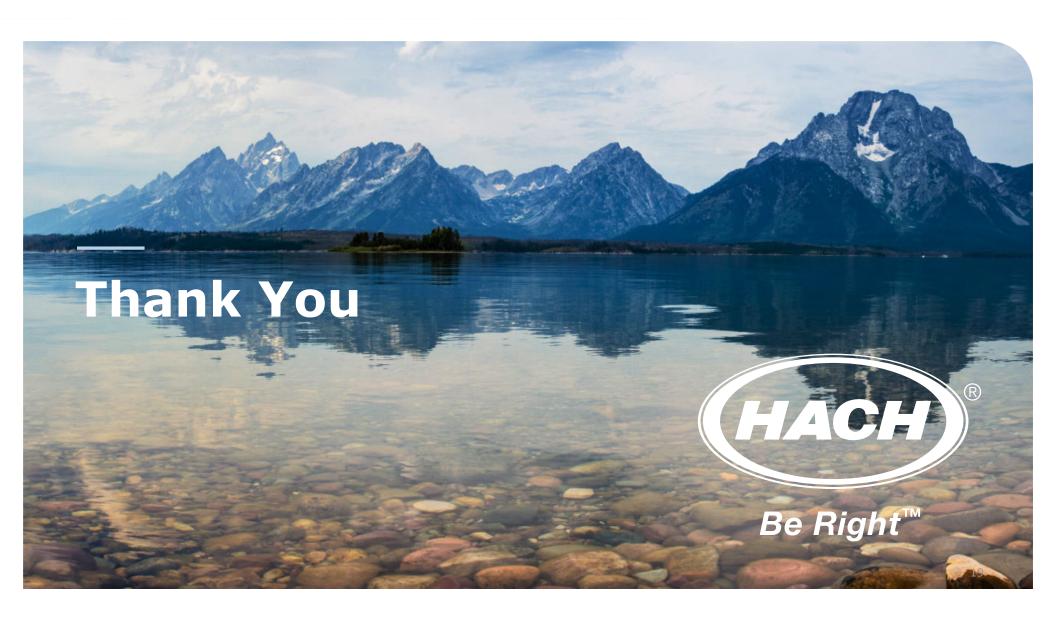
- Regulations
  - · How often to be reported
    - Monthly, quarterly, annually
  - What needs to be reported
  - Who is required to sign off on report
- Data for the reports
  - Online instrumentation and lab tests
  - Entered by hand, pulled form computer programs, or automatically transferred from computer programs
- Calculations
  - · Minimum, maximum, averages



#### Reporting

- Future of Reporting
  - Moving towards more computer-based reports that uploaded regularly
  - States and regulatory agencies creating new reporting software
  - Facilities can purchase reporting software programs
- · Eliminated inaccurate or missed data
- More transparency to decision makers
- Facility optimization and future planning







## **Drinking Water Labs**

Presented by Jeremy Still – Hach