

The Age of the LOCATION PLATFORM



How Mapping and GIS are
Transforming the Work Environment
Robert Rodriguez

Who We Are

► Environmental Systems Research Institute – Esri

- We are an industry-leading software company that helps organizations manage, map, analyze, and leverage their location-based information
- Through our platform, called ArcGIS, we enable organizations around the world to support their Water, Sewer, and Stormwater Organizations
- We provide self service mapping and analysis tools to empower non-technical users
- Philosophy of “configure first, customize second” provides flexibility to your organization for now and in the future
- Flexible patterns of deployment (on premise, in the cloud, managed services)

Summary of Objectives

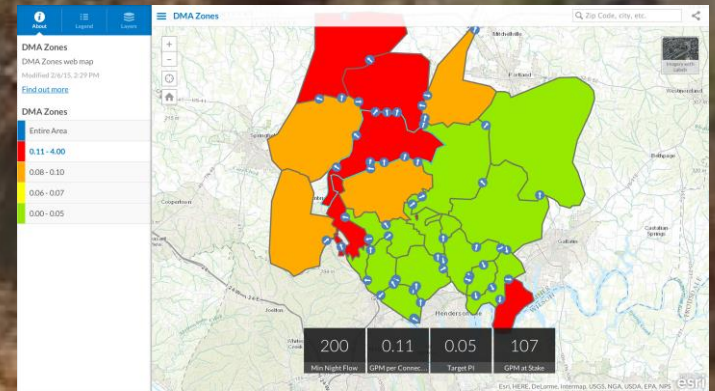
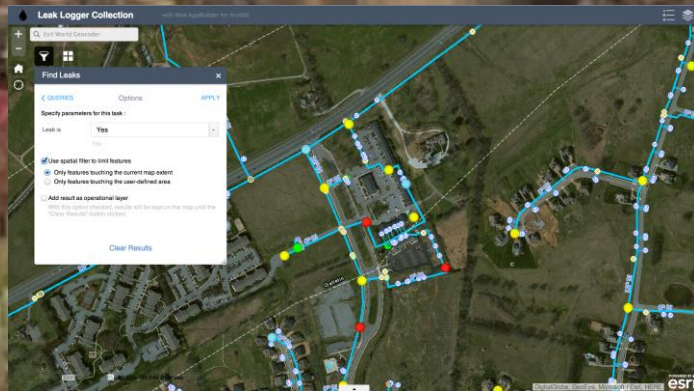
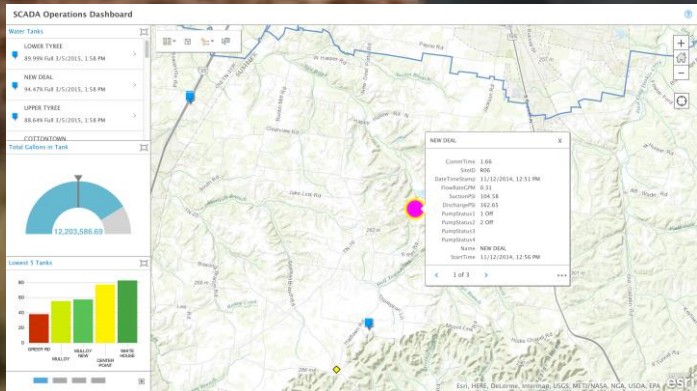
▶ Life of an Operator

- Meeting Regulatory Requirements
- Reducing O & M Expenditures
- Work Activity
- Main Breaks
- Water Loss/Leaks
- Data Currency
- Accuracy
- Managing your aging infrastructure

Summary of Challenges

▶ Life of an Operator

- Lack of Appropriate Information Access
- Aging Infrastructure
- Workforce Reduction
- Multiple Systems of Record
- Budget Restrictions
- Contractor Management
- Seasonal Fluctuation
- Field to Office Inefficiency
- Operational Awareness of Workforce



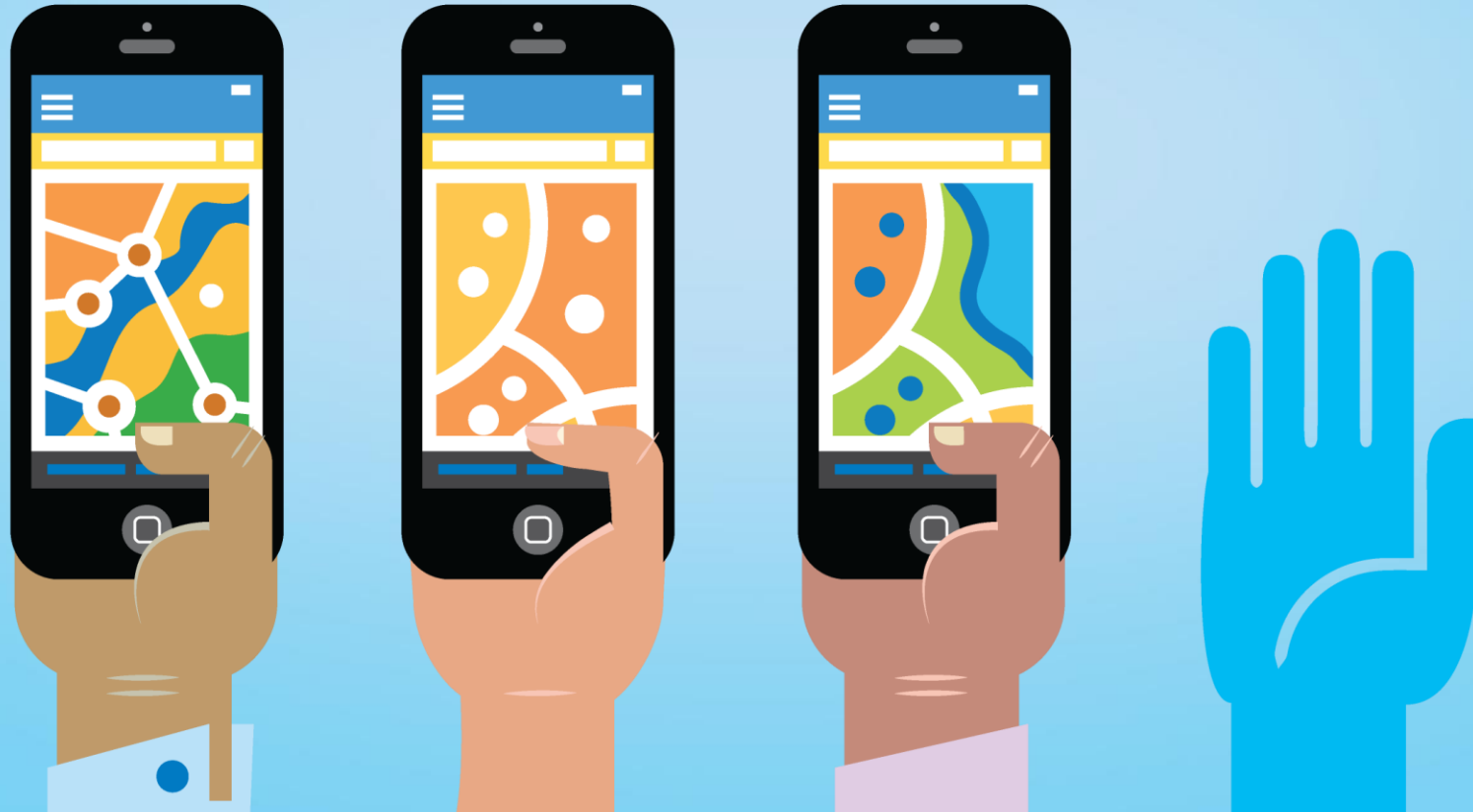


Is that **authoritative knowledge** reaching the entire workforce?

Increased Demand ▶ For authoritative mapping and location-aware apps at work

Pew Research Center

90% of adults use their smartphone to get directions or other information based on their current location



People Use Maps at Work

- ▶ But confusion results when maps are **not** generated from your authoritative information



one
corporate
system

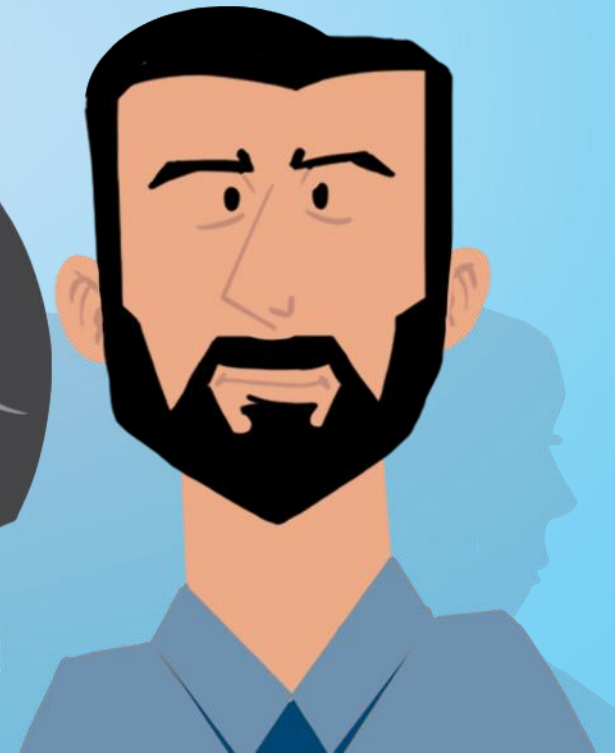
no user
limitations

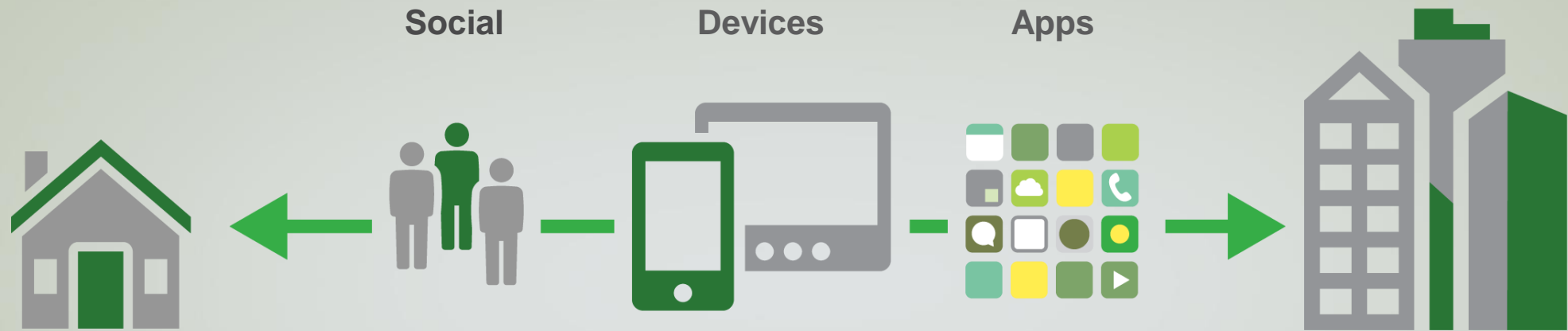
3-clicks
or less

uniformity
in all
their maps

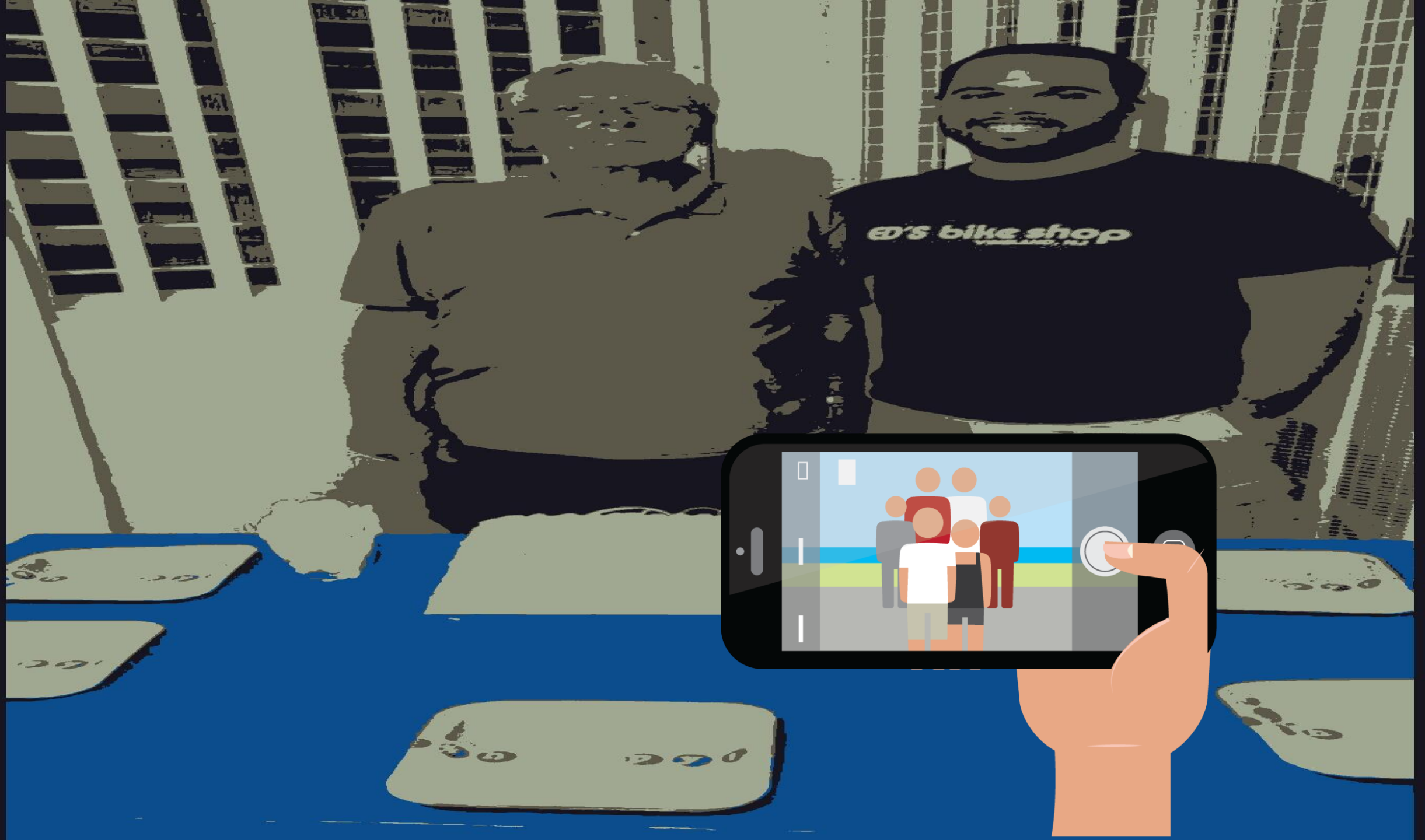
as easy
to use as
their iPhone

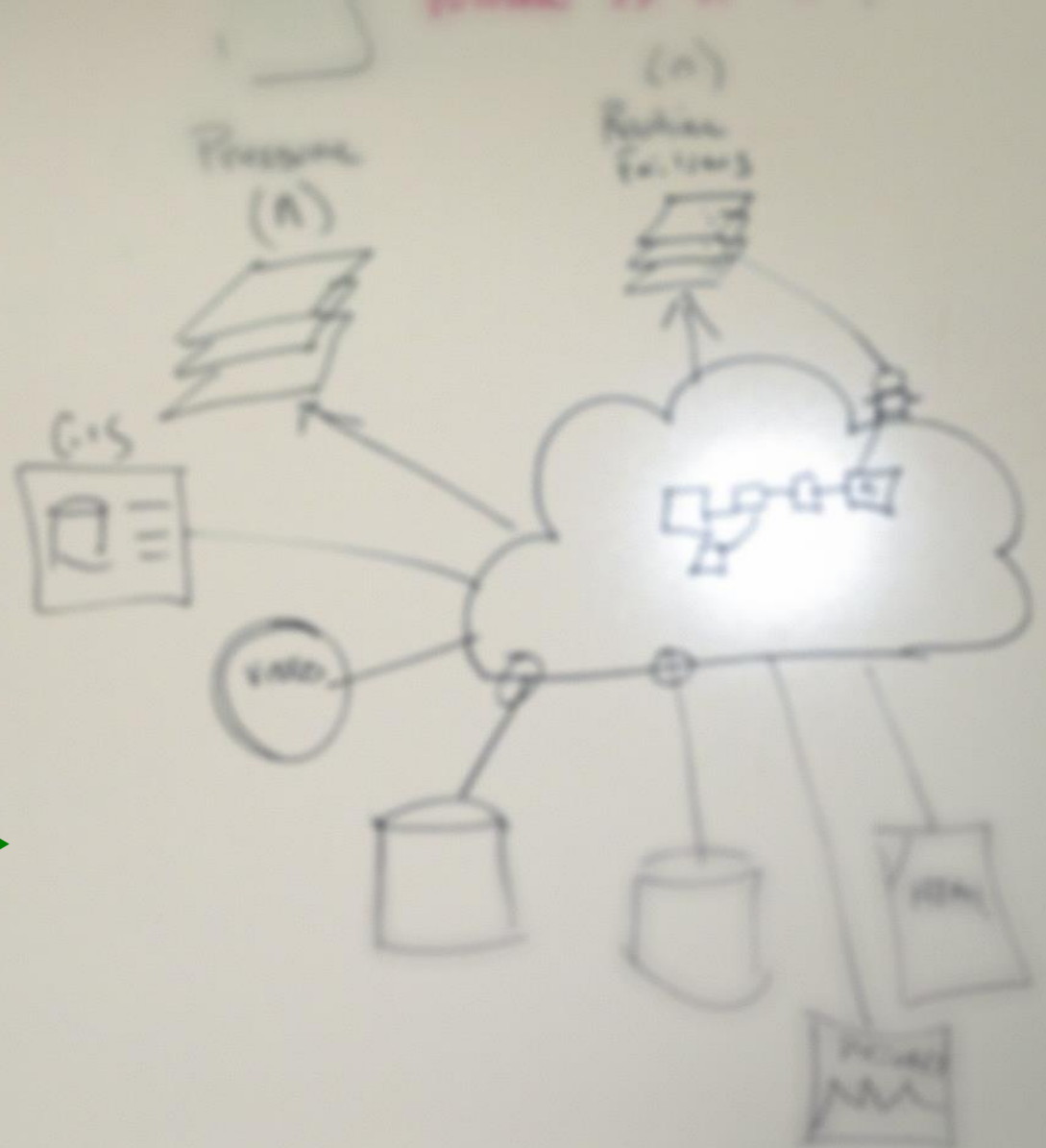
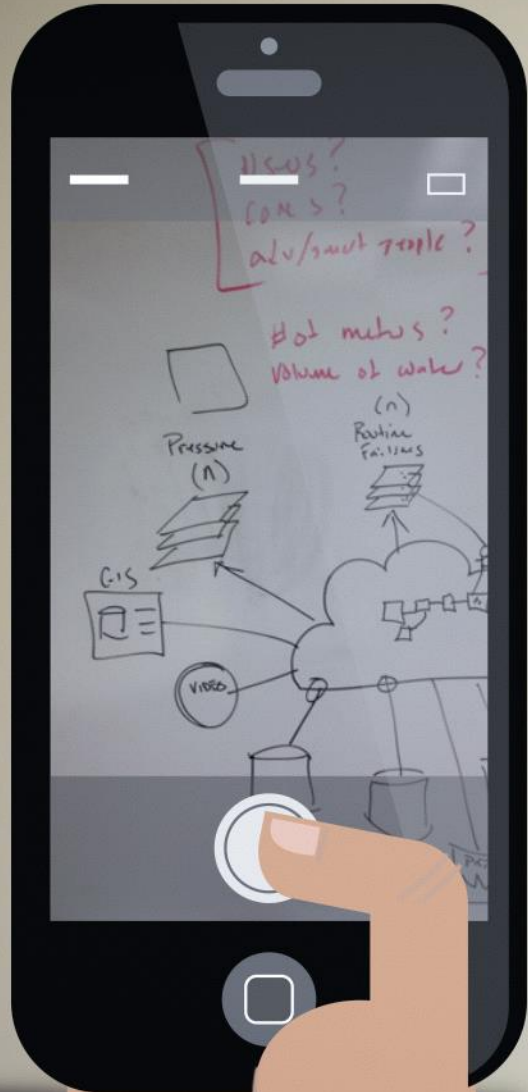
▶ **At Work People Want...**





CONSUMERIZATION *of* IT





58%

Own a Smartphone

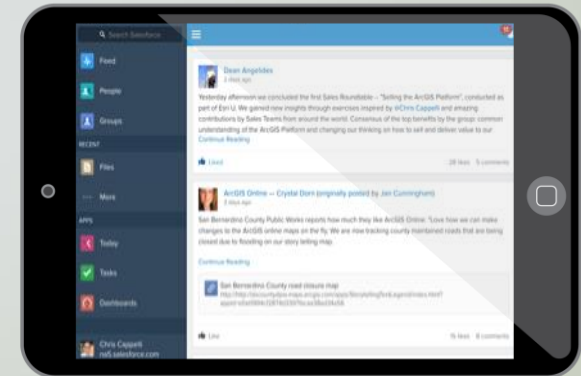


87%

Using the Internet

2.8

Devices Owned by Knowledge Workers



**Work used
to be a place**



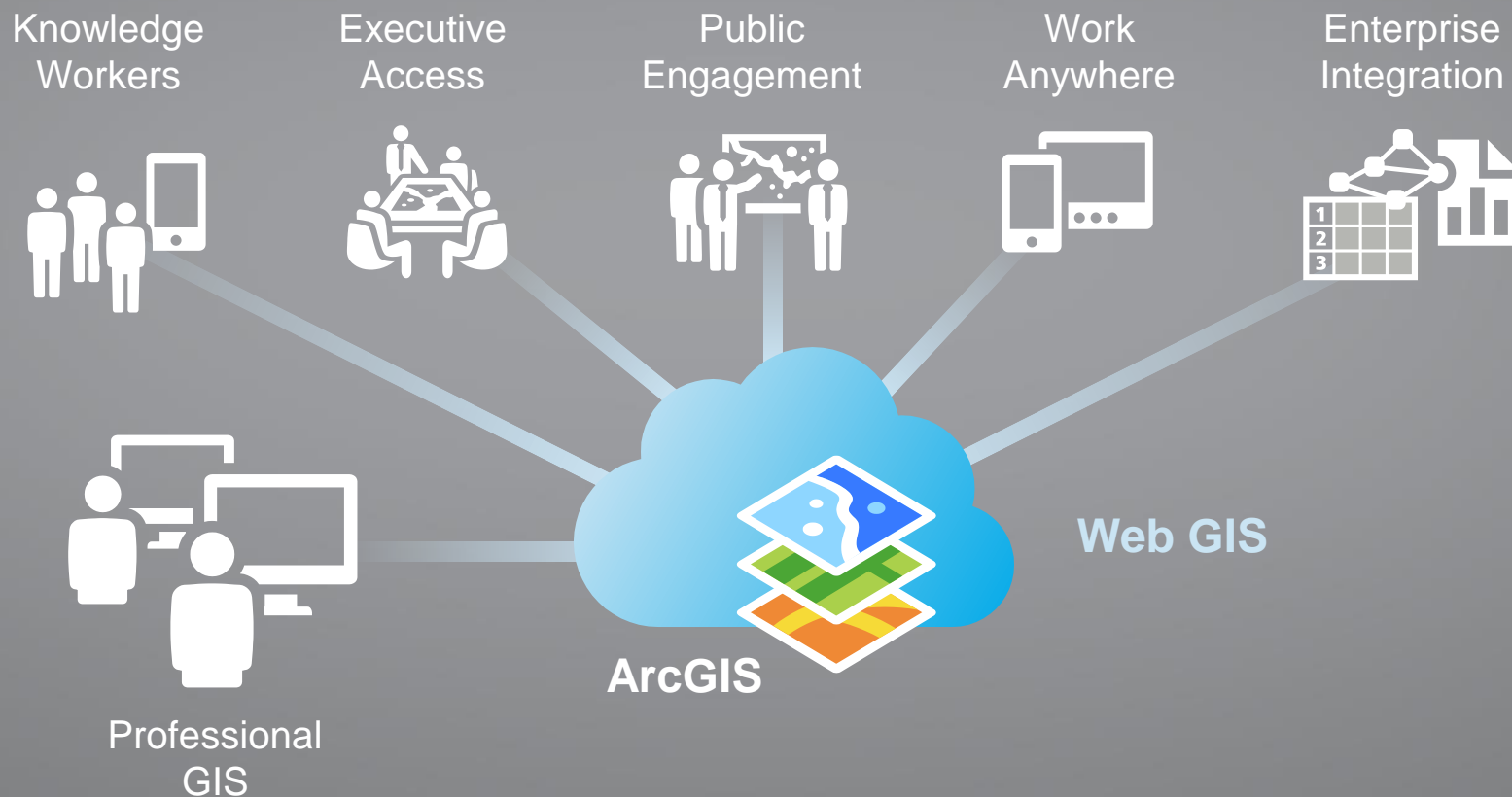
Now, work
is everywhere



ArcGIS enables **every** employee and contractor to easily discover, use, make, and share maps from any device, anywhere, anytime.

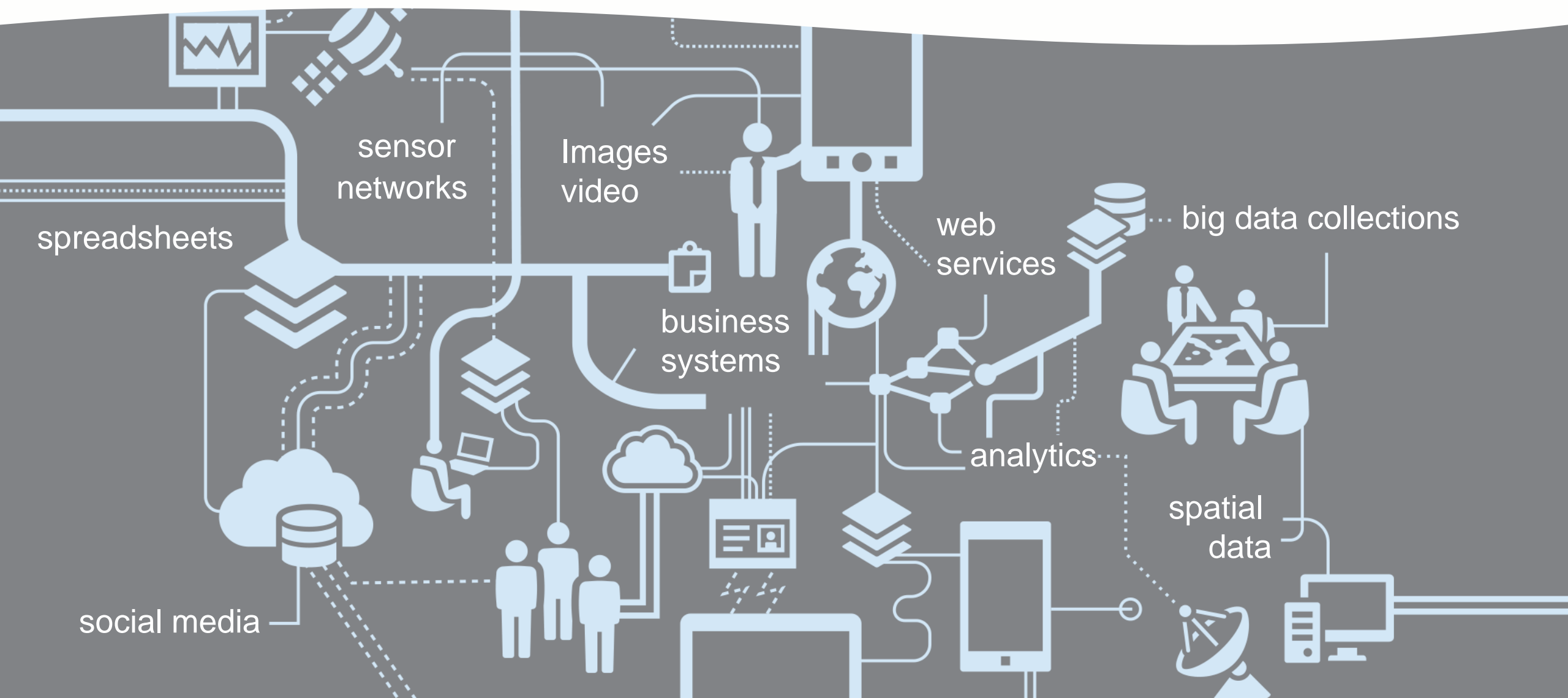
ArcGIS is a Platform

▶ Making mapping and location aware apps available across your organization

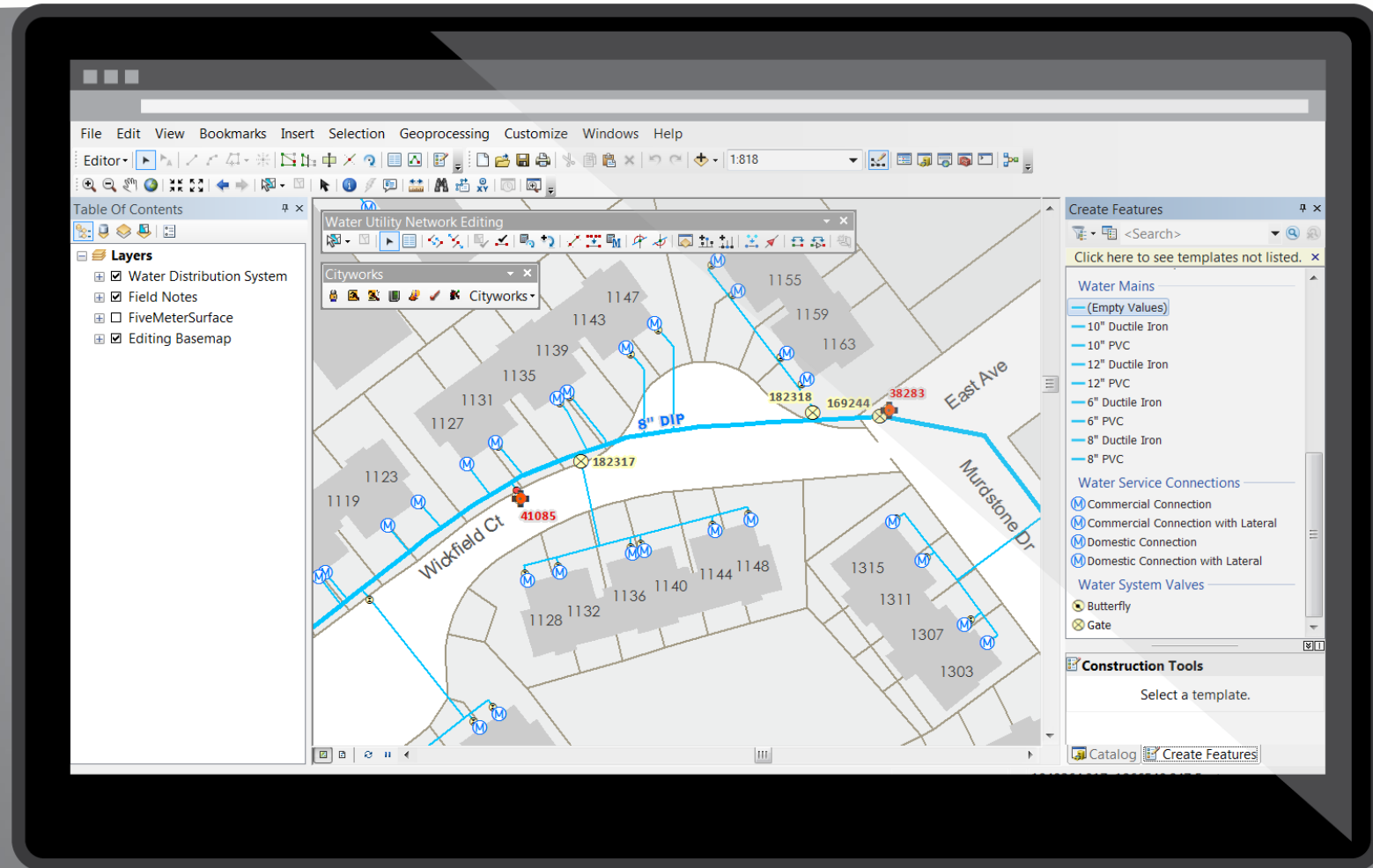


Maps at Work

▶ Integrate, display, analyze, and enrich information from many sources



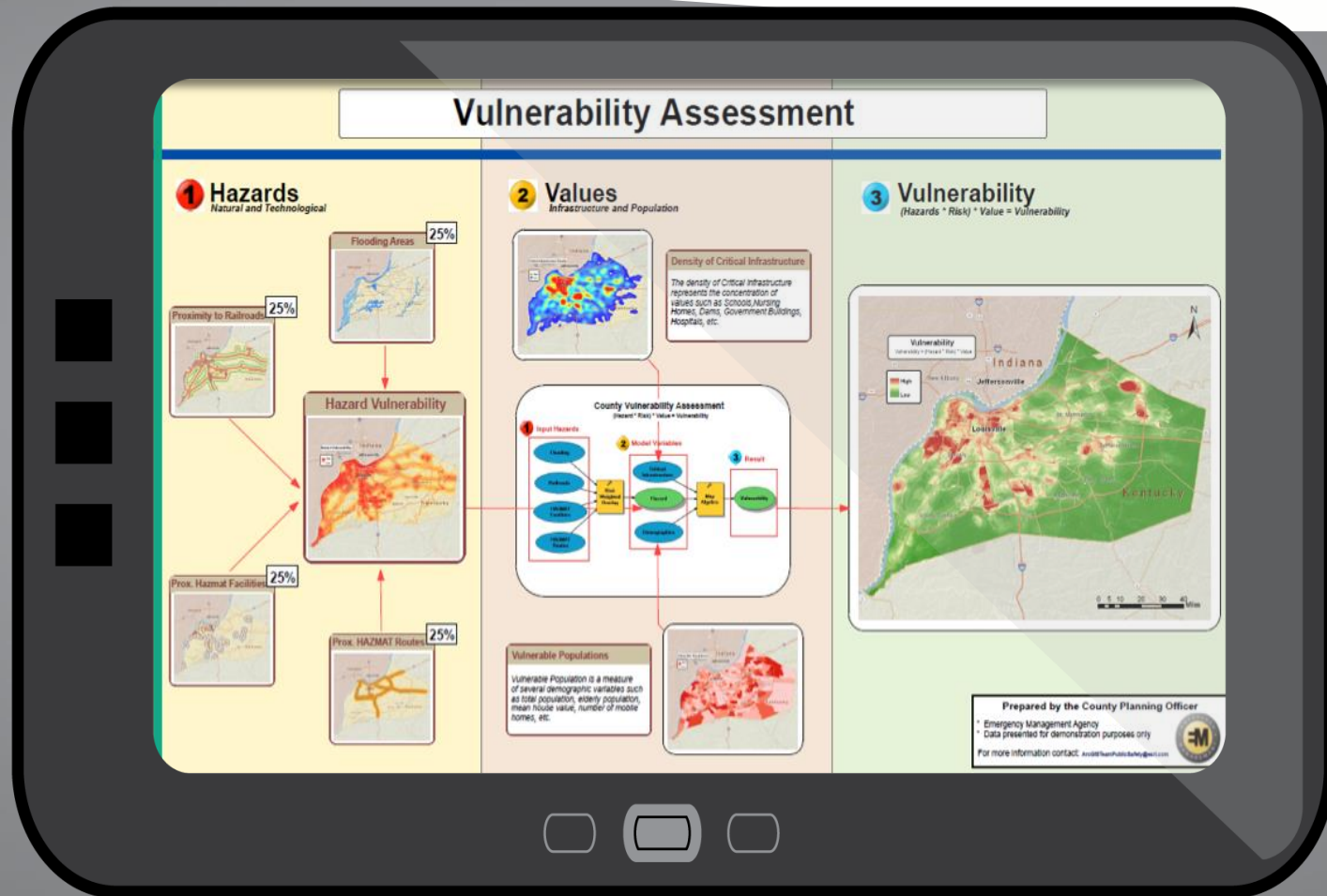
Maps at Work ▶ Represent the authoritative inventory of your assets and resources



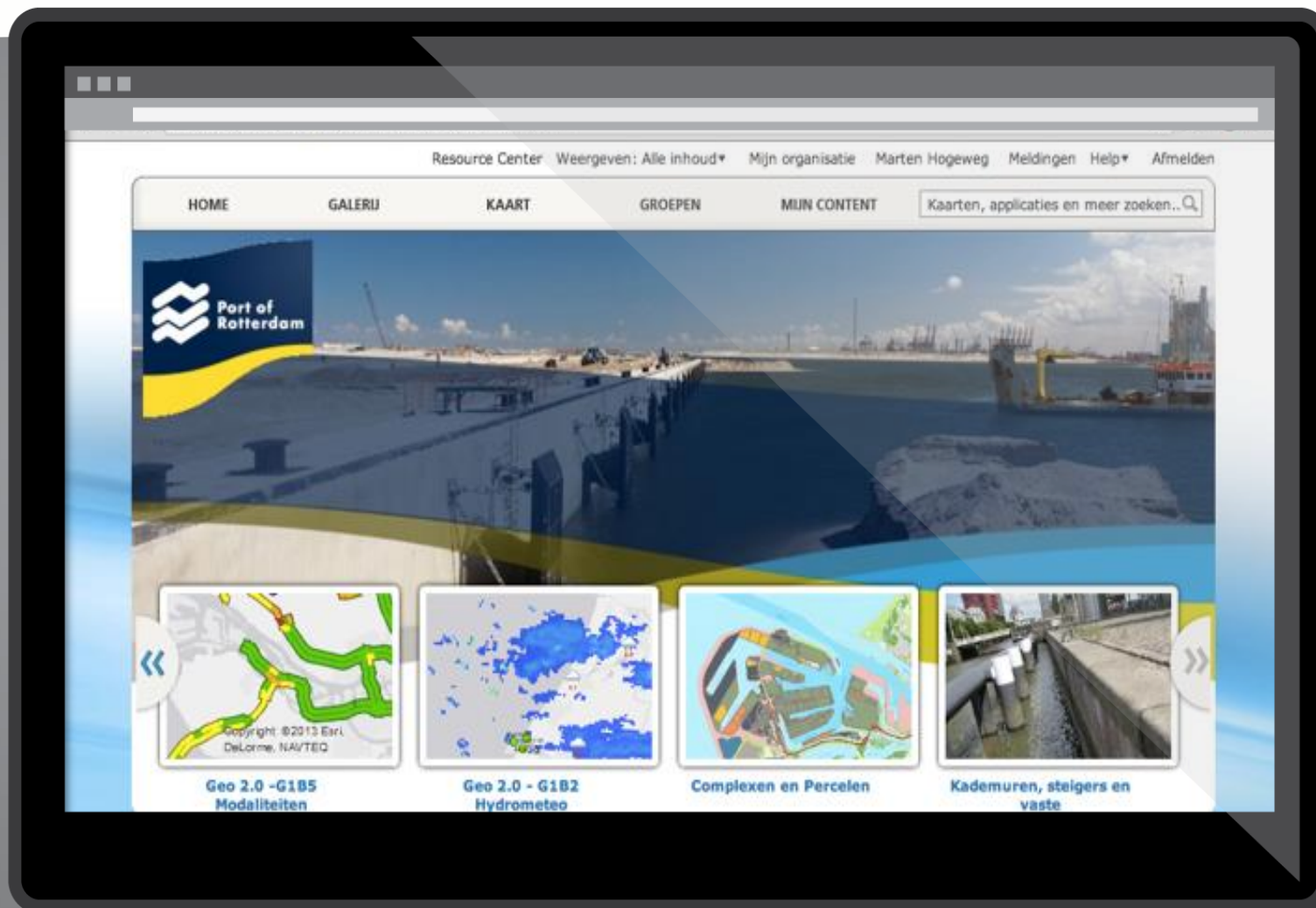
Maps at Work ▶ Illustrate time, show status and performance, and support decision making



Maps at Work ▶ Enable evaluation and simulation that support strategic decision making



Maps at Work ▶ Provide a destination where your employees go for maps and authoritative knowledge about your assets and resources



Identity ▶ Your “key” to accessing information wherever you are



- ACCESS ● ● ● ○ ○
- SECURITIES ● ● ○ ○ ○
- CAPABILITIES ● ● ● ○ ○



Kristin
Human Resources

Collaboration ▶ Enable people to work together by securely sharing data, apps, and knowledge



Naveen
Executive

ACCESS ●●●●○
SECURITIES ●●●○○
CAPABILITIES ●●●●●



Meghan
IT

ACCESS ●●●●○
SECURITIES ●●●○○
CAPABILITIES ●●●○○



Manny
Accounting

ACCESS ●●●●○
SECURITIES ●●●●●
CAPABILITIES ●●●●○



David
Field
Ops

ACCESS ●●●●●
SECURITIES ●●●○○
CAPABILITIES ●●●●○



Kristin
Human
Resources

ACCESS ●●●○○
SECURITIES ●●○○○
CAPABILITIES ●●●○○



Apps for Everyone

A suite of easy-to-use apps that work on any device, anywhere, anytime



Apps that work



On any device



Flexibility ▶ Deploy ArcGIS on-premises, in public clouds (PaaS), and/or use Esri's cloud (SaaS)



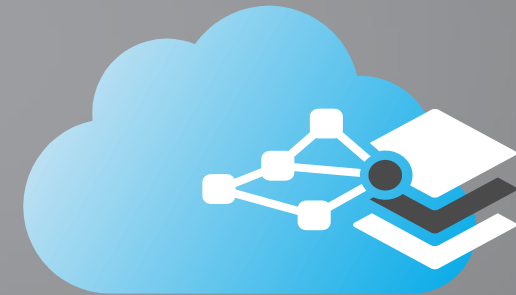
On-premises



Public Cloud

Amazon EC2

Microsoft Azure



SaaS

Esri

Location Strategy



Map where things are, show how they relate, determine what it all means, and evaluate what actions to take

Location Enablement

Discover, use, make, and share maps at work -- anywhere, anytime

Constituent Engagement

Facilitate and manage communication with stakeholders

Decision Support

Inform execs and management with maps and location intelligence

Field Mobility

Get authoritative information into and out of the field

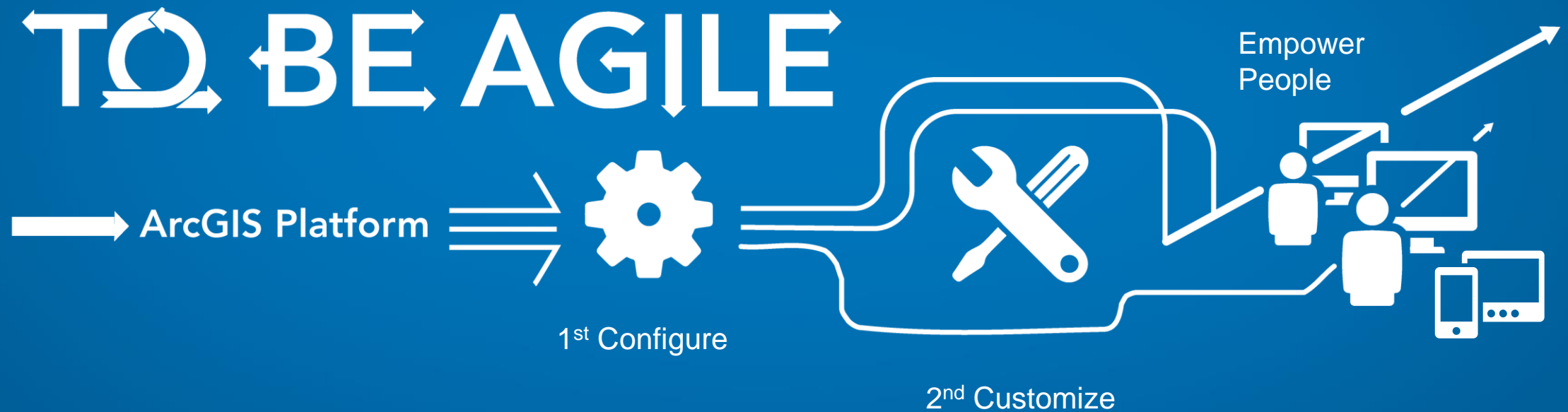
Analytics

Describe, predict, and improve business performance

Location Data Management

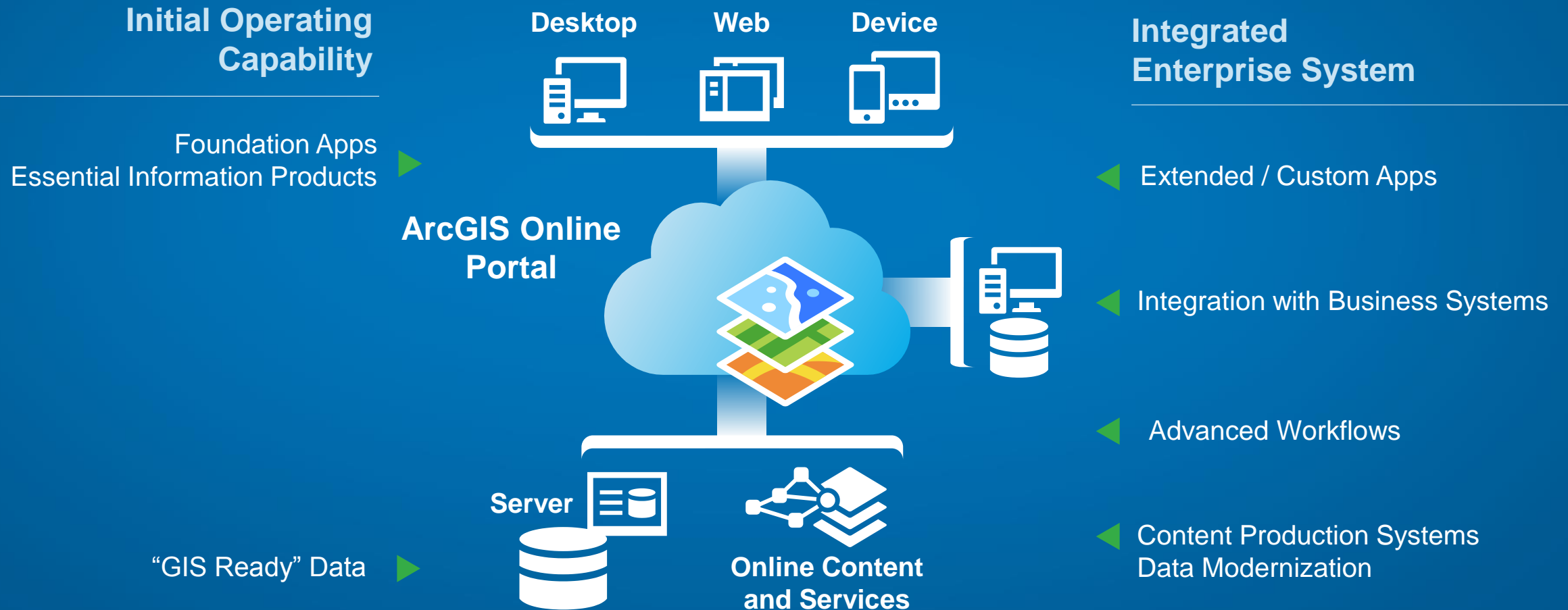
Collect and organize location data about your assets and resources

Key Principle ► Employing the agile methodology will deliver immediate value to your business today and into the future



Common Approach

Rapidly deploy initial operating capability to everyone then develop custom apps and integrate with other systems



Partners Extend the Platform



Providing an array of products, services, and domain expertise that delivers value

IMPLEMENTATION SERVICES

DEVELOP APPS

CONSULTING SERVICES

PROJECT MANAGEMENT

INTEGRATE WITH OTHER PLATFORMS

GUIDANCE & TRAINING

DELIVER CONTENT



Esri Services

Ready to help you successfully leverage the ArcGIS Platform for your organization

Tech Support Analyst



Software Maintenance

Latest software and technical support



Technical Advisor

Esri Enterprise Advantage Program

Reach your GIS vision



Project Manager

Projects

Transforming business

Premium Support

Prioritized incident management



Premium Support Analyst



Training Consultant

Training

Enabling the workforce



Technical Consultant

Jumpstarts Rapid productivity

one
corporate
system

no user
limitations

3-clicks
or less

uniformity
in all
their maps

as easy
to use as
their iPhone

► ArcGIS for **your organization** means...





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