

Plan to Achieve Large Scale Junior Golf Competency

Kona 27 Hole Par 3 Golf Course Complex Concept (or Somewhere in US or International)

Three connected 9 hole par 3 courses of graduated difficulty, clubhouse/meeting rooms, driving range, practice area, artificial turf tee boxes, parking for 400 autos, Kids play for free, Hawaii adults/seniors discounted to \$5-15, visitors \$20-30. Driving range open to all with revenue funding overall operations. Additional funding from significant apparel and sponsorship opportunities. Also private and government grant funding.

Weekly tournament held every Saturday (Rudy Duran model). Shotgun start with 5 players (and their caddies) per hole every two hours. Weekly tournament capacity >800 players. If demand exceeds capacity we can split boys and girls divisions over a Saturday and Sunday to create total tournament capacity of 1,600 players per weekend. Over time the giant scale of the tournament will attract Jr Golfers from the mainland and from countries around the world.

Hawaiian kids play tournament for free, if required for budget operations visiting kids pay \$15-\$40. All kids practice and play course for free.

Initially the weekly tournament operated by adults transitioning to all operations positions assumed by local Hawaiian kids within two years.

There are currently several players on Hawaii who are easily considered **COMPETENT** or even expert level Jr Golfers. Over time many more kids who start practicing and playing in the weekly tournament will become COMPETENT. The plan is to reward those newly COMPETENT players with a '**Jr Golf Black Belt card'**. With the cooperation of the existing courses on Hawaii the Black Belt player would present their card to the Starter and **play for free on a space available basis**.

What else?

- 1. Score-based online individual ranking system (Jr Golf Scoreboard)
- 2. Photos of players accepted into college programs posted in clubhouse and website
- 3. Parents have web access to what kids are playing at any given time
- 4. Rewards for Jr Golfer accomplishments, i.e. shooting even par on each course, hole in one, etc.

What is achieved?

- 1. Networking!!!!
- 2. Golf competency lifelong
- 3. Executive leadership training
- 4. Health and wellness
- 5. Feeder to advanced Hawaii Jr Golf tournaments and those on Mainland



What is achieved? cont

- 6. Use of significant spare capacity at existing courses to polish Hawaii Jr Golfers
- 7. Other competition formats; Pro/Jr, Parent Child, Match play, Charity Best Ball Events
- 8. Over time jobs for instructors teaching Jr Golfers
- 9. Seminars to teach Parents and Junior Golfers pathway to College Golf
- 10. Potential for spreading GolfbyKids model to the other Hawaii counties and across Mainland

What is needed?

- 1. Parcel of land approximately 100 acres for 3 courses, driving range, practice areas, clubhouse and parking for 400 cars located nearby Costco so families (especially from Hilo side) can shop and golf
- 2. Budget and funding
- 3. Course architect
- 4. Permits
- 5. Course builder
- 6. Course operator
- 7. Water and electric supply
- 8. Staffing
- 9. 501(c)(3)
- 10. KIDS and CADDIES!!

Why not use existing facilities?

- 1. Par 3 tournament capacity critical for attracting families
- 2. Mismatch between beginners mixing with paying customers on 18 holes courses struggling for revenue
- 3. Competency can only be achieved through lots of on course competition
- 4. Parents embrace knowing lots of other kids using Par 3 facility
- 5. Round on par 3 course can be completed in 90 minutes

GolfbyKids

Original concept from 2009 designed as community service part of applications for Tiger Woods Foundation National Jr Golf Team. Proceeds from each event held (13) donated to a selected charity. The thirteen events benefitted ten different charities held on a single 9 hole par 3 course in West Los Angeles. 377 Jr Golfers participated generating almost \$10,000 in cash donations.

Robert Brown, GolfbyKids Founder

Father of three college golfers, two boys and one girl, attended hundreds of Jr Golf tournaments Moved to Hawaii April 2021

Former logistics director for ConocoPhillips

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