Port Norfolk Yacht Club Meeting Minutes – Monthly March 25, 2025

Meeting called to order by: D Baker at 7:00 PM

Pledge of Allegiance and moment of silence: Done

Board Roll Call: (see attendance sheet) Quorum Present/Not Present

New Members: N/A

Recording Secretary Reading of the prior meeting Minutes: Feb minutes posted to website.

No requests to re-read

Treasurer's Report Feb vs Prior Year and Full Yr 2024 (Frank Hogan): See attached 3-page report

• MTA made by: J Piasecki 2nd: B Costello Result: Passes

Financial Secretary's Report 2.25.2025 & 3.25.2025 (Barbra Hogan):

	2025	2/25/2025
MONTH		Feb-25
TOTAL DEPOSITS FOR THE MONTH (OPERATIONS)	\$	31,066.23
YEAR TO DATE DEPOSITS	\$	62,015.41
YEAR TO DATE BILLING FROM OPERATIONS	\$	103,143.66
MEMBER A/R AS OF MONTH CUTOFF	\$	103,871.85
MEMBER A/R OVER 60	\$	3,270.00
A/R NON-MEMBER	\$	17,869.00
YTD HALL RENTALS	\$	1,275.00
ICE	\$	
ATM	Š	225.00
	\$	

2025		3/25/2025
MONTH	13712	Mar-25
TOTAL DEPOSITS FOR THE MONTH (OPERATIONS)	\$	46,375.88
YEAR TO DATE DEPOSITS	\$:	108,392.29
YEAR TO DATE BILLING FROM OPERATIONS	\$	149,852.00
MEMBER A/R AS OF MONTH CUTOFF	\$	86,216.23
MEMBER A/R OVER 60	\$	7,787.50
A/R NON-MEMBER	\$	17,869.00
YTD HALL RENTALS	\$	2,125.00
ICE		
ATM	Ś	225.00

• MTA made by: W O'Donnell 2nd: M Rooney Result: Passes

Committee Reports:

- Communications and Bills: standard monthly invoices, bank statements, boat insurance renewal notices, junk mail
- Auditing: Barry Greene N/A
- Bar: Brad Rigby Suggests that rental requests & questions go through M Peltier only
- Crane & Equipment: Ed St George Crane repair made to outrigger leg & new wire rope purchased for spreader
- Dredging: Jim Maloney N/A
- Electrical: Tom Joyce No Report
- Entertainment: Kathleen Ellis D Baker 5/31 Opening Night; Follow-up with Brad about Members Night in April
- Environmental & NRWA: John McConville There's a mtg tonight going over "up the river samples"; EPA seems preoccupied/nervous about DOGE cuts and not too much "looking forward" info provided
- Fleet Captain & Insurance : Walter Sprague No Report
- Floats & Float Repair: P1 D Farina No Report P2 Z Grady No Report
- Grounds: Jim Flynn No Report Hall Rentals: M Peltier No Report
- Ice & Pump-Out: W O'Donnell N/A
- Labor Control: Mike Rooney (see the hours posted on board in members lounge)
- Launch and Haul: J Piasecki 1st launch 4/29 35 days away Notice sent to boat & trailer owners
- Lockers & Waste Oil: Gary White: No Report
- Marina: W O'Donnell
- Mass Bay: K Carson Mtg at PNYC is booked and they will provide their own refreshments; Need to get Yearbook Info in by 4/22
- Membership Committee: Andy Polin John Lucinski wishes to move forward with his probationary membership (had previously paid & and requested a delay in starting)
- Planning Board: Teddy Ahern No Report
- Security: Chris Papadopoulos No Report, but board discussed fact that audio functionality of new cameras has been turned off at the board's request. Also discussed request that access to security cameras be granted to all members. Will follow-up to see if "view only" access can be granted to certain cameras once they are all in place
- Snow: Tom Cavanaugh: N/A
- Water: Joe Queally No Report (see Old Business Pier Repair Project)

Old / Unfinished Business:

- Pier 13-14 & TFloat Project Status
 - Material scheduled for Wed 3/26
 - o J McManus provided plumbing quotes & would like to order materials ASAP
- Electrical Project Status
 - o Cable is here; Pedestals & Connectors are on order; need to schedule installation
- J McConville provided info on wifi (attached) Discussed having his "guy" give us an assessment / estimate on how to improve wifi strength, coverage, link to potential security system (gates & building)

New Business:

- Need to get at least the following on the calendar ASAP:
 - Members' Night (4/15? 4/17?) Reg/Life/ Prob members only; no guests
 - Opening Night (5/31)
 - Memorial Weekend Event
 - Fathers' Day Brunch

Commercial Insurance coming up for renewal at ~\$35,000

Dumpsters - Send Email about what goes in and how much

Good of the Club:

none

Motion to adjourn:

Motion made by: W O'Donnell ; 2nd: B Costello Result: Pass

Adjourned at 7:58

Executive Session: Yes

PNYC BOARD	OF	TRUSTEES ATTENDANCE	2025	
------------	----	---------------------	------	--

Quarterly & Regular Monthly Mtgs

dan certy of the Batar through	ily ivites			
NAME	POSITION	PRESENT	EXCUSED	ABSENT
DON BAKER	COMMODORE	1		
WARREN O'DONNELL	VICE-COMMODORE	1		
RON BROUSSEAU	REAR COMMODORE	1		
FRANK HOGAN	TREASURER	1		
BARBARA HOGAN	FINANCIAL SECRETARY	1		
JIM PIASECKI	RECORDING SECRETARY	1		
TEDDY AHERN	TRUSTEE '24 AND '25		1	
JOHN MCCONVILLE	TRUSTEE '24 AND '25	1		
BRIAN WHITE	TRUSTEE '24 AND '25			1
BRIAN COSTELLO JR	TRUSTEE '25 AND '26	1		
MICHAEL ROONEY	TRUSTEE '25 AND '26	1		
PHIL SKRABUT	TRUSTEE '25 AND '26	1		
		10	1	1
Present	10			
Needed for QUORUM =	7	Quorum Present		

DATE: 3/25/2025

Port Norfolk Yacht Club Cash Flows Summary February 28 & 29, 2025 and 2024

	Actual YTD 2025	Actual YTD 2024	Total Actual 2024
Beginning Cash -All Accounts Jan 1st	\$ 442,801	\$ 331,971	\$ 331,971
Revenues			
Dredging receipts	30,400	29,386	133,962
Dues/ Services/ Misc	35,940	37,845	231,557
Lockers/ Social Activity/ Misc	5,837	7,753	105,911
Net Tiki/ Bar (after direct costs)	(473)	746	29,728
Total Cash Receipts	\$71,704	75,730	\$501,158
Expenses			,
Operating (RE Tax, Utilities, Ins., Steward)	30,449	25,678	167,594
Office & Administrative	3,334	4,024	18,228
Social Activity- Events	0	0	36,116
Repair & Maintenance Spending	4,836	158	18,240
Sub-total Cash Expenses	38,619	29,860	240,178
Mortgages (fees/int/princ)	42,525	25,025	150,150
Total Cash Disbursements	\$81,144	54,885	\$390,327
Net Cash Increase/ (Decrease)	\$ (9,440)	20,844	\$ 110,831
Ending Cash -All Accounts February 28th	\$ 433,361	352,815	\$ 442,801

	Bank Accounts		Cash Flow - comments
	102 1503 Heritage - Eagle Bank	39,694	
	106 8800 Metro CU - Bar Business	6,624	
1	108 Banks for Bar Registers	300	
	111 Eagle Premium MM 1318	386,744	
	Undeposited funds	0	
	Available in Bank Accounts	\$ 433,361	
	117 Certificates of Deposit		
	Ending Cash Balance	\$ 433,361	

Mortgage Info: Bal Due \$ 5 Interest rate change tracking;

\$ 588,879

-----Payoff

Feb 2025

602,183 Cur Rate 3.875%

6.950%

(FHLB Advanced +2.75)

The Interest Rate Change Date is Oct 2026....Final Payment due Nov 2031

Contact Frank Hogan with questions at fthbmh316@gmail.com or 781-843-9643

See the following pages for disbursement details.

		Approp	Spent	Ţ	<u>Remain</u>
		7,351			7,351
-	4	5,500	5,500		0
		15,000			15,000
		110,000	-		110,000
		25,000	1,307		23,693
		1,266	1,266		194
			•	\$	156,044
	-	- 2	7,351 - 2 5,500 15,000 110,000 25,000	7,351 - 2 5,500 5,500 15,000 110,000 - 25,000 1,307	7,351 - 2 5,500 5,500 15,000 110,000 - 25,000 1,307

All Compliance Reporting Completed through March includes;

2024 Tax & Information returns to IRS;// Form ABC & Personal Property to City of Boston, Application details for Commerial Liability Insurance renewal effect 3/15;// Worker Comp Audit Certificate of Directors & Officers to Secretary of Commonwealth;// Covenants to Eagle Bank

Port Norfolk Yacht Club Expenses by Vendor Summary January - February, 2025

		Total		
		Jan - Feb, 2025	Jan - Feb, 2024 (PY)	
Utilities				
	Boston Water and Sewer	884	490	
	Comcast	913	795	
	Eversource	2,669	2,372	
	National Grid	1,236	897	
	Northeast Recycling	1,260	437	
Insurance				
	Atlantic Charter Ins Comp		1,179	
	Philadelphia Insurance Co	3,921	2,446	
	The Hartford	754		
House Mo	rtgage, Taxes, maintenance			
	ATCO Supply Co		140	
	City of Boston Real Estate	15,070	14,684	
	Eagle Bank Loan	42,525	25,025	
	Encore-Gorham Fire	353		
	MBYCA	250		
	Richard C Tulimieri Jr	2,125	2,150	
Admin, Go	odwill, etc,			
	Adobe Inc	127	127	
	Constant Contact	49	49	
	Eagle Bank		10	
	Liberty Printing Co., Inc.		825	
	Lopez the Florist		131	
	QuickBooks Online	470	1,063	
	QuickBooks Payments	654	635	
	Santander Bank	-15	95	
	SCI Global Inc.	80	160	
	Staples	41		
	The Boston Home		250	
	US Treasury	1,092		
	USPS		15	
	VistaPrint		108	
	Not Specified		1,469	

Port Norfolk Yacht Club Expenses by Vendor Summary

January - February, 2025

	Total		
		Jan - Feb, 2024	
	Jan - Feb, 2025	(PY)	
Repair & Maintenance			
Amazon	29	143	
Beacon Building Products	2,370		
Home Depot		158	
Natioanal Equipment Brokers, LLC	1,266		
William Callahan Carpentry	1,130		
Barry Greene - reimb	86		
Don Baker- Reimb	500		
Ken Clifford- Reimb		500	
Steve Wells reimb	1,307		
Bar & Entertainment			
Liquor & Wine purchases	373	828	
Burke Distributing Corp		529	
Quality Beverage	1,820	2,606	
BIG Y	153	24	
BJ's	149	140	
Market Basket	27	55	
Mass DOR-bar account	500	919	
Restaurant Depot		156	
Shaws	120	10	
Stop & Shop		155	
Bartenders	1,215	1,440	
TOTAL	\$ 85,501	\$ 63,216	

Tuesday, Mar 18, 2025 11:27:22 AM GMT-7 - Cash Basis

Projects Appropriated @ January Body Meeting Tracking Through 3/25/2025

Pier 1 Mains # 13 and #14	Approp \$\$	Spend \$\$	ref#
Lumber & deck screws	2,130	2,818	1
Diamond plates & adheasives	17,200		2
Floats/ Hardware/ unseen structural	5,670	5,658	3
Totals	25,000	8,476	

Notes to spending;

Lumber order reconfigured to include joist repairs

Hardware increased for unseen wear & tare

Approp \$\$ did not include T-float repairs

Spending through	gh March 25th includes;	\$\$ by Ref #		
Dennis Kulazsa reimb	Riverhead Bldg Supply/ Lansing Bldg Prod	2,818	1	2,818
Home Depot	paint for galvanize hdwr	149	3	
Steve Wells reimb	Allied Bolt & Screw	3,403	3	
Steve Wells reimb	Dockhardware.com	2,106	3	5,658

				Not Approp
Electrical repairs	Approp \$\$	Spend \$\$	ref#	in Estimate
Terminal Block/ Boxes/ Welding	18,800		1	
Metric Male & Female/ supports	23,268		2	35,896
Pedestals - 4	6,400	12,757	3	38,400
Cable (original est includes mix)	57,700	14,272	4	
Panelboard	-			36,200
other misc	3,832		5	
Totals	110,000	27,029		110,496

Notes to spending;

Plan includes testing to identify replacement repairs needed.

Metric conection was reduced from 12 to 4 for the appropriation vote.

Pedestals were for 28 in the estimate, reduced to 4. -Ordered 6 with breakers

Panelboard was not included until all pier repairs are completed. As Permits will be Required

Spending through March 25th includes;		\$\$ by Ref #	
Nassau National Cable Corp	400 ft per quote SJ1546R	14,272	4
HydroHoist LLC	6 Pedestals	12,757	3

Good afternoon,

I wanted to followup on my WIFI action item from our last meeting concerning a potential WIFI upgrade Course of Action (COA). I had a discussion/email exchange with a friend. My friend's thoughts and input concerning a potential WIFI upgrade COA are below.

All the best,

Vr

John McConville



Potential WIFI upgrade Course of Action (COA) input

- One of the best enterprise solutions at a great price point is Ubiquiti https://www.ui.com/introduction
- It is cost effective and has the latest technology, (i.e. can deploy WiFi7 with 6GHz frequency)
- Ubiquiti is super easy to use and has a free management platform that can be accessed through the Internet (can see cameras, access points (APs), and clients from anywhere).
- A value with Ubiquiti is 60GHz point to point that helps wireless extend network to support current ethernet cabling.
- For marina's, consider NEMA enclosures, lighting protection, and protecting connections.
- · Recommend Ubiquiti products for switching, APs, and cameras.
- In terms of coverage, a streaming use case, and goals for system, can create a "heatmap" of coverage. Use Google Earth to identify coverage needed. (I.e. entire parking lot?, Pier 1?, Pier 2? Gate? or any coverage in the clubhouse/tiki hut etc?)
- Project about 10 APs would be required for docks, the 4 cameras, ethernet cabling, switches, core management server/camera hard drive, additional installation hardware, any power work...
- Ubiquiti is a favorite of ISPs and WiFi installers.
- If interested in Comcast Business offering, can put in touch with someone.
- There are a lot of consultants/companies out there but they typically bill a lot.
- If your team wanted to just stand it up themselves, the Ubiquiti stuff is excellent, you buy direct, and cheap in price. I
 can help with what you need to buy.
- Lot of pro installation/consultants that will do Ubiquiti, you just have to watch out as many over charge on equipment, installation and try to sell reoccurring monitoring services.