Port Norfolk Yacht Club Meeting Minutes – QUARTERLY April 23, 2024

Meeting called to order by: K Clifford at 7:04 PM

Pledge of Allegiance and moment of silence: Done

Board Roll Call: (see attendance sheet) Quorum Present

New Members: No new members probationary; Will Chauvet request to come back in as

Reg member from Social

Recording Secretary Reading of the prior meeting Minutes: Sent 3.26.2024 monthly minutes to Board on 3.28.2024. They were approved and posted to club website; No request to read prior meeting minutes

Treasurer's Report Q1 vs Prior Year and Full Yr 2023 (Frank Hogan): See 3-page report attached

MTA made by: M Rooney
 2nd: B Costello Result: Accepted

Financial Secretary's Report 3.25.2024 (Barbra Hogan):

CUTOFF DATE	3/31/2024
MONTH	Q1 2024
TOTAL DEPOSITS FOR THE MONTH (OPERATIONS)	\$ 37,808.69
YEAR TO DATE DEPOSITS	\$ 102,332.95
YEAR TO DATE BILLING FROM OPERATIONS	\$ 124,682.12
A/R AS OF MONTH CUTOFF	\$ 77,835.66
A/R OVER 60	\$ 507.50
YTD CAN RETURNS	\$ -
YTD HALL RENTALS	\$ 1,475.00
ICE	0
ATM	\$ 224.00

MTA made by: R Brousseau 2nd: K Ellis Result: Accepted

Committee Reports:

- Communications and Bills: Standard items, bills, reciprocity cards, and junk mail.
- Auditing: Barry Greene Clean Report Given with exception of question why \$650 was spent on 2024 chits that we were not going to use
- Bar: Brad Rigby Highlights given by F Hogan in B Rigby's absence. Bar revenue and profit up roughly 78% and 71%, respectively year over year.
- Crane & Equipment: Ed St George Progressive
- Dredging: Jim Maloney N/A
- Electrical: Tom <u>Joyce</u>: Pier I reversed polarity issues have been reported and will be addressed
- Entertainment: Kathleen Ellis: Members; Night this Saturday & RSVPs due on Fri
- Environmental & NRWA: John McConville Nothing new since last PNYC mtg. Next Environmental Mtg will be Wed 5/1 at 7pm
- Mass Bay Yacht Club Association: K Carson Need to get our membership/boat listing to MBYC association (J Piasecki to handle)
- Fleet Captain & Boat Insurance: Walter Sprague Potential invasion date with OHYC not determined yet; Reached out to TRYC to inform them that we probably will not participate in an invasion with them this year
- Floats & Float Repair: P1 Ricky Savicke No Report P2 Z Grady No Report
- Grounds: M Hannigan No Report
- Hall Rentals: M Peltier
- HVAC: B Costello Progressive men's room vent done; women's & hallway vent's to be done
- Ice & Pump-Out: W O'Donnell Waiting on warmer weather to start making ice
- Labor Control: Mike Rooney (See board or website for update thru 4/15)
- Launch and Haul: D Baker & J Piasecki; One down and six to go; Next launch is Sat 4.27
- Lockers & Waste Oil: Gary White Progressive
- Marina: D Baker Progressive
- Membership Committee: Andy Polin 1 social membership application passed in
- Planning Board: Teddy Ahern No report given; discussion regarding 2 new entry door; Motion made by J Piasecki and seconded to appropriate \$15k for 2 new doors subject to getting two quotes.
- Security: Chris Papadopoulos No Report
- Water: Joe Queally J Piasecki reports that water on piers will be finished on Sat 4/27
- WiFi: T Ockerby No Report

Old / Unfinished Business:

- We need to come up with a vetting criteria to determine who can rent the hall.
- 100th Anniversary Dinner
 - Friday 9/13 open (other dates not good: mid-Aug weekends, Labor Day weekend, etc..); T Ahern to check with Venezia on carving stations with different dietary options
 - Get group together to pick and organize picture/photos....Send email out to membership to get photos, pick photos, categorize them for display at club and at 100th Dinner
- Discussion on producing a Commemorative 100th Anniversary Book. Rough cost estimates for a 60-70 page book were \$1,800-\$2,300 and \$1,800-\$2,900 from two print vendors. Revenue \$100 for Full Page and \$50 for Half Page. A Coutlis to provide proposal to board.

New Business:

- Vote on Proposed ByLaw addition attached 20+ Yays vs 2 Nays motion passes
- Jen McCarthy motions for vote to keep entertainment chit system in place for 2024 and delay an potential changes to 2025. Motion was seconded and voted – 12 Yays; 8 Nays, motion passes and chit system will remain in place and chits distributed for 2024

Good of the Club:

None

Motion to adjourn:

• Motion made by: J Piasecki ; 2nd: K Ellis Result: Accepted

Adjourned at 8:12 PM

Executive Session: No (See Monthly Mtg)

Port Norfolk Yacht Club Cash Flows Summary March 31, 2024 and 2023

	Actual YTD 2024	Actual YTD 2023	Total Actual 2023
Beginning Cash -All Accounts Jan 1st	\$ 331,971	\$ 277,846	\$ 277,846
Revenues		04004	440.044
Dredging receipts	36,921	34,361	140,311
Dues/ Services/ Misc	52,429	46,001	262,490
Lockers/ Social Activity/ Misc	11,407	6,414	74,715
Net Tiki/ Bar (after direct costs)	2,527	1,479	25,367
Total Cash Receipts	\$103,283	88,255	\$502,883
Expenses			
Operating (RE Tax, Utilities, Ins., Steward)	29,936	59,986	174,737
Office & Administrative	6,885	6,417	15,258
Social Activity- Events	2,165	0	20,968
Repair & Maintenance Spending	1,919	24,987	87,646
Sub-total Cash Expenses	40,905	91,390	298,609
Mortgages (fees/int/princ)	37,537	37,537	150,150
Total Cash Disbursements	\$78,443	128,928	\$448,759
Net Cash Increase/ (Decrease)	\$ 24,841	(40,673)	\$ 54,124
Ending Cash -All Accounts Mar 31st	\$ 356,811	237,174	\$ 331,971
Bank Accounts 101 9035 Santander Bank - Operating Account	17,030	Cash Flow - con The cash balance in	nments ncreased by approx

Bank Accounts		Cash Flow - comments
101 9035 Santander Bank - Operating Account	17,030	The cash balance increased by approx
102 1503 Heritage - Eagle Bank	62,341	\$25k for the quarter. The Commercial
108 Banks for Bar Registers	300	insurance of \$33k is paid after March.
109 3974 Cash Checking Bar Acct	8,467	
111 Eagle Premium MM 1318	70,420	Interest @ 4.65% for March
112 1078 Pier Repair Account	-	
114 8432 Dredging-Sovereign Money Market	-	
Undeposited funds	150	
Available in Bank Accounts	\$ 158,707	
117 Certificates of Deposit	198,105	Matures 8/18/24 @ 5%
Ending Cash Balance	\$ 356,811	

All bank accounts are reconciled

Can not quantify club labor or donated materials.

Mortgage Info: Bal Due \$

\$ 720,091

-----Payoff

744,449 Finish = Aug 2029

Payments are scheduled at \$12,512/ mo or \$150,150 per year until Aug, 2029

The Interest Rate Change Date is Dec 2026....Final Payment due Nov 2031

Contact Frank Hogan with questions at fthbmh316@gmail.com or 781-843-9643

See the following pages for disbursement details.

Tasks Completed as of this report

Annual Tax return is completed. They were filed by March 19th, with a tax payment of \$77. EFTPS established with the IRS for estimated tax payments required for 2024. Liquor Liability insurance is renewed.

Port Norfolk Yacht Club Expenses by Vendor Summary January - March, 2024

	Total	
	Jan - Mar, 2024	an - Mar, 2023 (PY)
Utilities		627
Boston Water and Sewer	560	637
Comcast	1,193	1,366
Eversource	3,473	4,550
National Grid	1,331	1,470
Northeast Recycling	777	735
Insurance		
Atlantic Charter Ins Comp	1,179	566
Cavanaugh Insurance		33,447
Philadelphia Insurance Co	2,446	
House Mortgage, Taxes, maintenance		
ATCO Supply Co	167	
City of Boston Real Estate	14,684	14,022
Eagle Bank Loan	37,537	37,537
MBYCA	250	
Miscellaneous	5	19
	242	
Prestige Flag	3,225	3,07
Richard C Tulimieri Jr		
Admin, Godwill, etc,	127	
Adobe Inc		3,01
CliftonLarsonAllen LLP	73	6
Constant Contact	74	24
Deluxe for Business	10	1
Eagle Bank	825	59
Liberty Printing Co., Inc.	250	
Lopez the Florist	2,000	
Nash CPA's LLC	1,078	97
QuickBooks Online	891	74
QuickBooks Payments	091	25
Saint Jude Fund	105	1.
Santander Bank	125	16
SCI Global Inc.	160	10
The Boston Home	250	
US Treasury	77	4
USPS	30	1
VistaPrint	108	•
Not Specified	1,469	8

Port Norfolk Yacht Club Expenses by Vendor Summary

January - March, 2024

	Total			
	Jan -	Mar, 2024		ar, 2023 'Y)
Repair & Maintenance				
Ace Hardware		123		
Amazon		462		338
American Muscle Docks		284		
Braintree Lumber		334		
Corbett Plastering Inc				3,750
Expert Home Repairs				8,000
Home Depot		158		39
Koopman		986		
Lowes		33		
Metropolitan Pipe				3,094
Ronan953				8,401
Tom Miller / Green Light Demolition				1,100
Bradford Rigby-Reimb				117
Jim Piasecki- Reimb		62		
Kathleen Ellis- Reimb		12		
Ken Clifford- Reimb		721		
Bar & Entertainment				
Liquor & Wine purchases		849		704
A A Busch		2,606		1,078
Burke Distributing Distributing Corp		1,073		421
Anthony Columbus Catering		2,085		
BIG Y		58		139
BJ's		140		
Dollar Tree				8
Lenox-Martell				40
Market Basket		66		22
Mass DOR-bar account		1,244		856
Restaurant Depot		156		60
Shaws		36		62
Stop & Shop		172		
Windy City Pizza				359
Bartenders		2,213		
TOTAL	\$	88,491	\$	134,548

Port Norfolk Yacht Club Attendance Sheet QUARTERLY Body Meeting 4/23/2024

	PRINT NAME	SIGNATURE
1	TIM PIASECKI	Jano Chooch.
2	JOHN POTTER	I he Pette
3	IJEN Carlson	1 Rn /an
4	WANSEN ONOWNELL	White II
5	Packy Mclone all	The state of the s
6	KATHIEEN ELLIS	Kalter File
7	Briow 7. Costello	Morgan
8	Walter Span	weg
9	Frank Hogan	Jank Hon
10	Michael Roonein	Muly
11	JOHN McCondille	
12	Yourd A. Brovsseau	fred & Bourn
13	KTRYLOG	K
14	EDWARD ST GEORGE	Elil
15	Michael Clara	More
16	15 Constitutes a Quorum at Annual, Qua	rterly, and Special Meeting
16	- Barld Commings	Dens amond
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18 19	Andy folin	- ln
20	Onthous Colle	$\overline{\lambda}$
21	- PARICK MXDIEL-	PXU
22	DATHA. HABGRIS	
23	DAVE Dombroski	The state of the s
24	Drendan Flynn	The state of the s
25	2012 78139 (h)	THE STATE OF THE S
26	John White	- I face
27	THE YOUNG	THE BOM.
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Bylaw Proposal

Each year, after all boats have been hauled, two sections of Pier 1 floats will be hauled. After being hauled out a full inspection of the float including floatation boxes, decking, support structure, electrical and plumbing systems will take place and any needed repairs or maintenance will be performed before re-launching that section in the spring.

- VOTED AND APPROVED

- 20+ YAYS

2 NAYS

- PARSES