



## ENGIE ADVANTAGE OVERVIEW

Improve your bottom line and exceed sustainability goals while offsetting capital investment with ENGIE. With the expertise to aggregate utility incentives, tax benefits, and applicable grant funding, ENGIE designs and applies comprehensive solutions offering robust energy savings and an attractive ROI. Our on-bill financing solutions allow energy efficiency projects of any size and scale to be implemented.

### TYPICAL PROJECT SCOPE

- Building automation and controls
- Lighting retrofits and controls
- Compressed air leak detection and repair
- Pumps, fans, motors, and drives
- Heating, ventilation, and air conditioning (HVAC)
- Onsite generation of electricity
- Boiler system improvements

### PROJECT

- Size: Up to \$10 million
- Weighted average simple payback: 3-4 years
- Term: Up to 7 years



Commercial



Industrial



Healthcare



Education

### TYPICAL CUSTOMER PROFILE

#### CUSTOMER INDUSTRY

Private commercial, industrial, healthcare, and higher education

# ENGIE ADVANTAGE™

## On-Bill Financing of Energy Projects



### ENGIE RESOURCES

ENGIE Resources is a part of the North America business unit of the global group ENGIE. As the third-largest electricity supplier in the United States, we offer a wide range of innovative products and services to industrial and commercial businesses—including solar, renewable energy, and demand response. Our in-house energy experts know your market and work with you to understand your business and customize products and services.

### PROGRAM BENEFITS

- Defrayal of investment expenditure
- Reduction of operating expense
- No negative impact on balance sheet
- Integrated energy efficiency projects through commodity bill payment

### ENGIE RESOURCES KEY FACTS

- Carries the financial backing of ENGIE, with an “A-” credit rating by Standard & Poor’s and an “A2” by Moody’s\*
- Serves over 15,500 customers\* and over 85,000 accounts
- Customer accounts represent over \$4 billion in contract value
- Offers a centralized, scalable back office that enables competitive pricing
- First retail supplier to guarantee on-time enrollment
- Recognized by customers and energy partners as a leader in quick problem resolution, execution on price quotes, and on-time, accurate billing

### GLOBAL KEY FACTS

- €69.9 (U.S. \$77.6) billion in 2015 revenues
- No. 1 independent power producer in the world
- Present in nearly 70 countries
- Leader in liquefied natural gas in the Atlantic Basin
- No. 1 supplier of environmental efficiency services in the world
- Named No. 1 utility in the “Multi and Water Utilities” sector of the Dow Jones Sustainability Index World
- Publicly traded on the Euronext Paris, Euronext Brussels, and Luxembourg markets under the symbol ENGI

\*Parent company rated by Standard & Poor’s, April 2016, and Moody’s, April 2016

If you want to learn more, call your ENGIE representative. | 888.ENGIE.44 | [engieresources.com](http://engieresources.com)