

Hank Cunningham

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Summary of Qualifications

31 Years' experience in construction operations management
Advanced aptitude with interpreting industry financial statements and plans, preparation of job cost proposals and estimating overall project profitability. Proven skill in acquiring and scheduling technical staff and equipment resources; experience managing engineering processes, including AutoCAD drawings; High proficiency with construction estimating software (Planswift, Bluebeam), MS Project and Microsoft Office applications

Professional Experience

Owner

The Cunningham Consulting Group, Inc (Oct 2019 – Present)

Chief Operating Officer

Mahogany, Inc. Baltimore, MD (March 2008 – Oct 2019)

Supervised multiple project managers, provided oversight of numerous general contracting projects. Performed complete estimating, purchasing and administration of owner and subcontractor agreements; managed business development and reviewed monthly project reports.

Regional Operations Manager

ISEC, Inc. Columbia, MD (April 1994 – March 2008)

Supervised various project manager roles, directed engineering schedule for Eastern Division of company. Responsible for purchasing materials for assigned projects, employment of project managers and appointment of foreman. Conducted monthly financial audits; managed all labor issues and reported quarterly project status to company officers.

Operations Manager

Waterford Casework, Inc. (Nov 1992 - April 1994)

Assigned engineer, reviewed scope of work with project manager and prepared submittals. Scheduled installations with internal team and subcontractors. Developed electronic database and provided training to estimators in how to use database to project costs for new jobs. Prepared invoice billings for all jobs.

Project Manager and Estimator

Mel McLaughlin Company, Baltimore, MD (March 1988 - Nov 1992)

Estimated new jobs, helped develop estimating templates, reviewed contracts to align scope of work with award for work. Produced RFQ's for subcontractor trades work (electrical, mechanical, plumbing and interior finishes) reviewed bids and forwarded to respective customers. Reviewed and generated all RFI's and distributed to responsible firm.

Met with owners and architects to approve invoicing. Authorized payment to subcontractors and hosted project meetings with owners, architects and subcontractors.

Computer Technician, 33M

US Army, (July 1978 - Jan 1988)

Government representative on contractor installed computer systems. Oversaw installation of communications equipment at different sites around the world, performed routine maintenance on communications equipment and responded to trouble calls on computer systems.

Education

Senior Level Management Training

ISEC, Inc.

Marketplace trends, company lifecycles, teambuilding, presentation skills and personal development plans.

Advanced Individual Training, 33M

US Army

Advanced Individual training on troubleshooting specific military systems.

Computer Technician, 33M

US Army

Electronic theory, component level troubleshooting of electronic equipment.

Professional Memberships

OSHA 30 hour trained

Extracurricular Activities

Golfing, Biking, Deacon (Riverdale Baptist Church)

Awards received

Joint Services Commendation Metal - US Army

References

Available upon request