



SOLAR ENERGY NEWS

Autumn 2018



CONSIDER A NEW HOME – SOLAR READY – A SMALL ADDITION TO YOUR MORTGAGE

IN THIS ISSUE

Not all Solar Power Providers are equal!

Researching Solar Power can do your head in so it pays to talk with an experienced team who can help you make a decision which is right for your needs and budget.

Bear in mind the decision may be that in your case Solar Power may not be for you.

If Solar Power is for you there are many options to suit a family looking to manage bills better, or for builders looking to include Solar Power in their new home offering or for your business. If Solar Power is included with your new home the cost can be included with your bank loan and paid down as part of your mortgage – saving you thousands of dollars in energy bills.

Although the Federal Government is working to have the energy wholesalers reduce their rates it is inevitable that they will continue to rise.

The good thing about installing Solar Power is you have one less bill to pay each month and these days the right Solar Solution will reduce your energy bills by up to 70% or more depending on the design.

Watch for fast talking advertisements – where the deal seems too good

With the amount of advertising pushing you to make a quick decision it is easy to get excited but I caution you – don't react to fast talking advertisements, talk with someone who you feel comfortable with and make sure you ask the right questions. We provide some advice on questions to ask on page 2.

Solar with or without batteries – your choice!

These days you can have Solar Power generated from panels on your roof for your use during sunlight hours with any excess going back to the grid while you earn *11.3 cents per KW/H. Then you revert to the grid for the energy you use at night or you can **add a battery** which stores the suns energy for use at night. Of course a battery system will cost you more but it gives you some redundancy and will pay for itself over time.

So – how do I navigate through all the jargon?

The best thing to do is to talk with someone who takes out the hard work and explains it to you in English.

Where do I start?

It's very easy, just locate a recent energy bill then call Sunrise Solar on 1300 917 926 for a hassle free chat. From here if you are comfortable we will arrange a time to meet and go through your bill to better understand your energy usage patterns. This is key in recommending the right system for your home or business. We may also find that by changing the times during the day that you use appliances may also factor in the system that best fits your needs.

The key message is don't make a decision until you understand it on your terms and remember in your case Solar Power may not be the answer.



Choosing the right partner

Make sure you choose a Solar Power Provider that is qualified to provide advice and that you understand. Remember it's a big investment and correctly selected and installed will last you for years.

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Ask the right questions

Even if you are knowledgeable it makes sense to make sure you have prepared all the key questions. And make sure that you understand all the answers before signing on the dotted line. Never pay a deposit until you have a written quote which covers off what you are getting.

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What should I ask?



What information should I provide when looking for a Solar Power quote?

- Make sure you have a recent energy bill
- If possible make a list of the KW/H power consumption for appliances. Most modern appliances have a star rating and just below is their KW usage per year.
- If possible make a note of additional equipment such as a swimming pool or spa, air conditioning etc.

Example questions you should ask when looking for a Solar Power quote?

- Ask them what experience do the management team have in the industry?
- Do they belong to the Clean Energy Council?
- Do they have a key reference site you can visit?
- Are their suppliers recognised as leaders in their space?
- Do they have signed agreements with their suppliers for the supply and warranty of equipment?



- Are their installers registered with The Solar Energy Installers Association of Victoria
- What warranties do they provide and do they include labour if a panel needs replacing on the roof?
- What deposit is required?
- After paying the deposit when will the installation take place
- How long will it take
- Is the site inspected by an approved inspector?
- Do you need to arrange anything with your energy suppliers

TIP!

Don't feel challenged, you have a right to know if the prospective supplier has processes in place after all you want to make sure they will be around for warranty and advice in the future.

Membership to Sunrise Solar's Newsletter is complimentary and we strive to provide useful information to help you understand and when ready make the right choice – remember Solar Power may NOT be right for you!

[Click here to subscribe.](#)

IF YOU HAVE DECIDED ON SOLAR GIVE US A CALL ON 1300 917 926

About Sunrise

Sunrise Solar Australia was set up by career professionals to help cut through the complex web of information consumer's face when trying to understand Solar Power, how it fits their need, what it costs and how it will impact their energy bills.

We only partner with Tier 1 manufacturers with a proven market share and track record in the Solar Energy market and who provide easy to understand warranty support during the life of the equipment

Rory Christodoulou *Energy Optimisation Manager*, has Solar Energy in his blood having previously worked as a Professional Solar Energy Consultant with CSR Solar where he helped hundreds of families, builders and businesses through the solar minefields.

Paul Clark *Installation Manger* has been advising and professionally installing Solar Energy Systems for many years and is well respected by the wholesale energy providers, inspectors and equipment suppliers throughout Victoria.

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