



Elpis Impact Introduction

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Introduction to Elpis Impact

Elpis (hope) - a better more sustainable world, Impact - delivering impact to make the change

- Elpis Impact was launched in March 2024 to serve senior business leaders in private companies who need strategic ESG advice to support value creation.
- Advice will be:
 - Commercial, pragmatic and informed.
 - Targeted at delivering material impact and creating business value, while not sweating the non-material stuff.
 - Affordable, without trying to upsell, on sell or cross-sell additional services



Who am I?

"As the Founder and an Executive-level sustainability leader with 28 years of experience in the field, my expertise spans across manufacturing, asset management, and consultancy. My passion lies in facilitating sustainable transformation within commercial contexts.

"At EY and Baringa, I established two sustainable business practices catering to Financial Services and Private markets. Additionally, I have deep experience across consumer goods, telecommunications, industrials, environmental technology, Real Estate, and professional services."

Deeply knowledgeable in ESG best practices and solutions, I approach challenges as a strategic problem solver. Understanding the dynamic nature of today's business landscape, I navigate complexities and seize opportunities for sustainable growth."

Elpis Impact Service offerings

Senior level, commercial, informed advice to support clients drive value and manage risk on a project or fractional basis

Elpis Impact service offerings

- 1. ESG Strategy, roadmap and implementation** - *bringing clarity out of ambiguity, enabling C - Suite to set and communicate tailored ambitions internally and externally*
- 2. Sustainability Frameworks** - *enabling clients to deliver their compliance and sustainability objectives to support their wider commercial objectives*
Frameworks delivered include: SFDR Article 8/ 9, Social and environmental Impact Frameworks, SBTi, TCFD, Double materiality, CSRD, SDR,
- 3. Programme Implementation** - *delivering tailored programmes to enable sustainability transformation and build confidence at Exec level*
Programmes included: Target Operating Model, product/ programme assurance
- 4. Sustainability disclosures** - *providing internal and external confidence on sustainability related disclosures and data*
- 5. Exit Readiness** – *support management teams understand ESG disclosure requirements and engagement strategies to maximise value at exit to their desired next home e.g. PE/ Trade/ IPO*
- 6. Board ESG/ climate training** - *Customised Executive level training/ briefings on ESG/ climate regulations, ESG data requirements and disclosure and assurance best practice.*

ESG – compliance or value creation? It's both!

Supporting management teams to understand the complex ESG landscape and build business cases to drive value

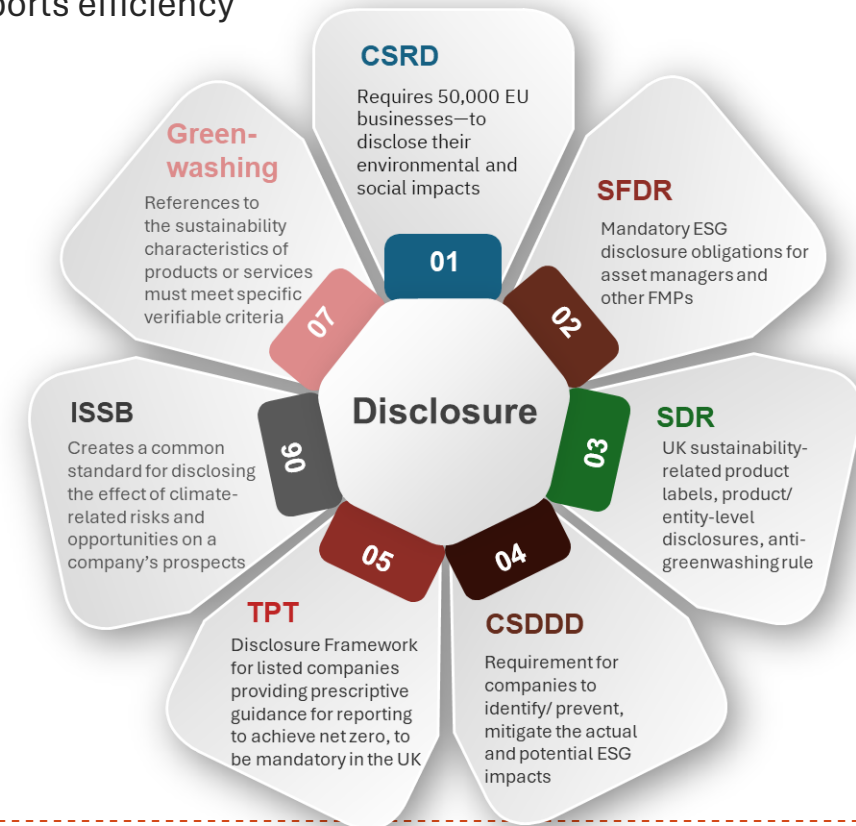
ESG value creation levers

There are at least 5 clear value creation levers that support value creation, applying these is key to driving / protecting value.



Selected EU & UK ESG regulations and frameworks

The complex web of EU and UK ESG regulations requires a clear assessment of compliance and a coherent data gathering approach that supports efficiency



Key Private Markets ESG Trends

There are a number of key trends driving ESG in private markets that management teams are likely to have to consider to support value

Corporate Disclosures

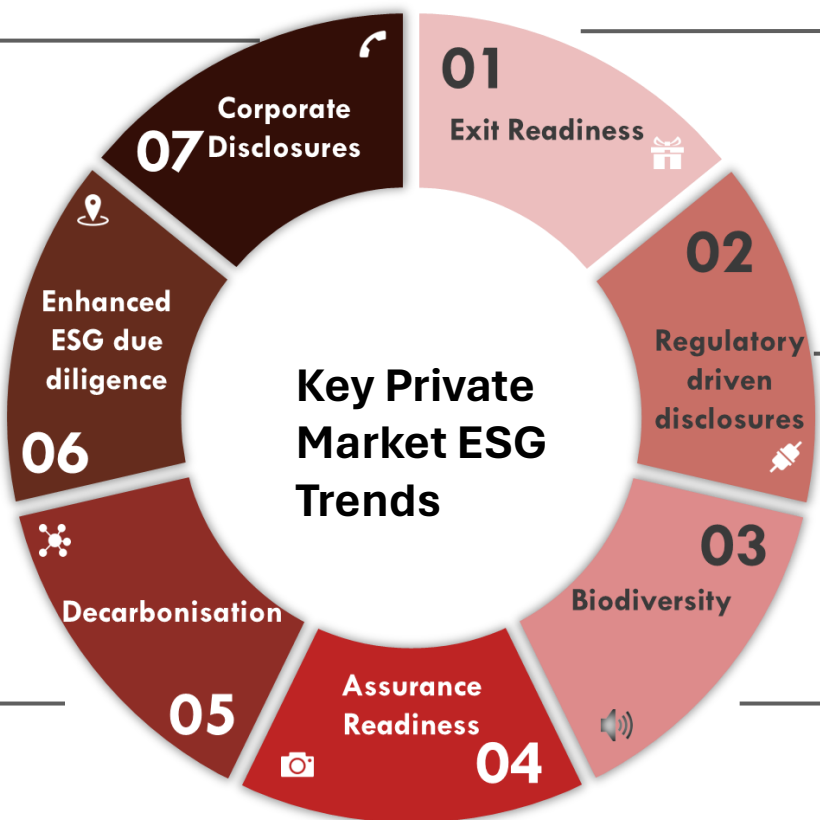
All stakeholders are looking for enhanced ESG disclosures, whether that is through annual reporting or specific questionnaires. The demands for reporting will require more comprehensive ESG data gathering and systems to meet increasing demand.

Enhanced ESG due diligence

ESG due diligence is increasingly a standard part of the due diligence suite. It involves assessing a company's risk management practices in areas such as environmental impact, health & safety, social impact such as diversity, culture, retention and governance. There is also increasing focus on value creation opportunities through ESG.

Decarbonisation

Decarbonisation is the process of reducing carbonisation emissions. It is critical that business make progress in this area to achieve climate goals. This is often achieved through investing in renewable energy and low carbon technologies.



Exit Readiness

Investors and banks are looking for assets that align with their ESG criteria and support their compliance and corporate commitments. Companies that can demonstrate compliance at exit will often sell at a premium.

Regulatory Driven Disclosures

Portfolio companies are typically in a value chain which is captured by ESG regulations, even if they are not, so there is increased demands from customers/ clients and investors for ESG data, improved performance and reporting.

Biodiversity

Growing awareness of the nature crisis and the connection to a changing climate is driving requirements for risk assessments, new policies and disclosures.

Assurance Readiness

Building robust frameworks and data integrity to ensure seamless third-party assurance, reinforcing the credibility and reliability of ESG disclosures.

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