

SCENARIO QUESTION:

Sally, age 55, is married with two children in her household; Mark is 17-year-old, and Judy 23-year-old, residing in the city of Torrance, zip code 90501, with a household modified adjusted gross income of \$65K. She is looking for coverage for just herself and her two kids, as her husband Frank's employer coverage does not offer dependent coverage.

- 1 What types of plan options are available to her in her area?
- 2 Will anyone be eligible for the Medi-Cal program in the family? If so, who?
- 3 Whose plan includes dental and vision?
- 4 Who would have to purchase it separately?
- 5 What other competitor plans does she have options with for the same metal level plan?
- 6 What will the coverage cost for the Silver plan(s), with and without financial assistance?
- 7 What medical group options will she have?
- 8 What are three selling points you would share with Sally and why?

You may use your PDF handouts as an aid. Be prepared to share your response with the class.