

## Letters of Recommendations:

### **TO WHOM IT MAY CONCERN:**

Ray is hard working and determined, he has never let us down in terms of commitment and job performance. His ability to find solutions has always amazed me. He has a tremendous ability to focus on the task at hand.

**Steve Utley, CEO  
SD Brands, INC**

### **TO WHOM IT MAY CONCERN:**

I managed Rayshawn Woods while he has worked at CES in the small business services department for our outbound telesales team. Rayshawn had been consistent with a positive attitude towards his work and his performance on the job. He had very reliable attendance. His interpersonal and communication skills allowed him to develop working relationships with both our clients and our staff. I recommend him for employment without out reservation.

He has been a pleasure to work with, bringing his attention to detail to every project. His people skills are above average, and he has some very innovative ideas.

I highly recommend him for the opportunity that you may have available. If it is similar position to the one he held with our firm, he is well suited to the challenges it provides. Rayshawn is a talented young man, and I wish him all the best.

Please let me know if you need further information.

**Clayton Francis  
Sr. Sales Manager  
CES- HESS Small Business Division**

### **TO WHOM IT MAY CONCERN:**

This is a personal recommendation for Ray Woods. Ray worked for me over a span of two years in my store in Madeira beach Florida .Since the first time he came in to apply I knew he would be an asset .He was very well spoken polite organized , and professional .

He was a model employee since the first time that he stepped onto the floor. I found that his work ethic was remarkable , always the first one on the customers. He is highly motivated and is always looking to improve , also helping everyone else around him improve as well. He also showed to be very dedicated and consistent in his work.

Not only was he a great salesman on the floor but he showed great managerial skills , helping me out in store designs and creating new ideas to improve the store.

I highly recommend Ray for employment for any company. He is what you call a go getter. Willing to learn and adapt to any situation, and would be asset on any team.

Sincerely

**Hans Carcenac  
THE ZONE ,  
MADEIRA BEACH, FL**