



ANNOUNCEMENT: April 2, 2020

West Suburban Bank Selects Fusion CRS™ as its new Consolidated DDA and Loan Collection and Recovery Software Platform

We are *very pleased* to announce that **West Suburban Bank**, \$2.3 billion plus in assets and located in Lombard, Illinois, has selected **Fusion CRS** as its new in-house based software solution for managing overdrawn demand deposit accounts (DDA's) and delinquency loan collections.

Scheduled to be deployed into production by June 30, 2020, West Suburban Bank will take advantage of Fusion's automated daily import module to integrate with their **Fiserv Premier** core processing platform. Daily files from the Premier **Business Analytics** data warehouse platform will be imported to Fusion CRS, updating the Fusion CRS database with the current status of delinquent loans and overdrawn DDA accounts.

Working with West Suburban Bank, Fusion CRS has been configured to include **customized, business rules-driven automated workflow** associated with production of customer letters and email communications, including automated **Reg E Opt-in/Opt-out notifications**.

After evaluating several alternatives, West Suburban Bank selected Fusion CRS primarily because of its robust capabilities and the company's reputation for providing high-level, personalized support and service after the sale. Fusion CRS will help the bank meet its objectives to reduce delinquencies, increase recoveries, and reduce expenses by streamlining collection and recovery operations, improving resource productivity, and automating the production of advanced reporting.

In addition, Fusion CRS will provide West Suburban Bank many advanced features and capabilities for tracking and managing overdrawn DDA accounts, loan collections and recoveries, charge-off management, and loss mitigation management, including repossessions, bankruptcies, foreclosures, and OREO property management.



About Fusion CRS Solutions

Fusion CRS Solutions enables clients to achieve best-in-class results by driving improvements in revenue and cost reduction through highly advanced, next generation collection and recovery software together with the highest level of professional support services available in the industry.

For more information on Fusion CRS, please contact Terry R. Nelson, President and Co-Founder, Fusion CRS Solutions, 1-704-778-8792, tnelson@fusioncrs.com

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