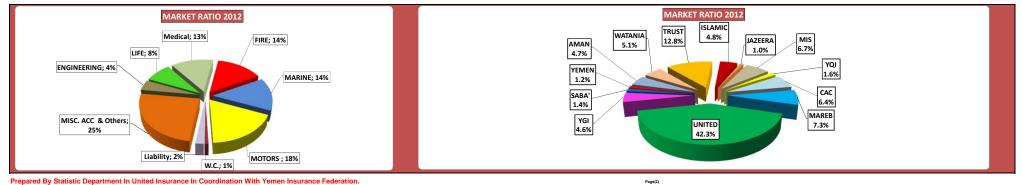


## PORTFOLIO BREAKDOWN

# YEMENI INSURANCE MARKET (DIRECT PREMIUM)

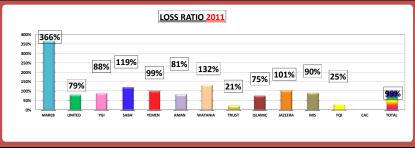
PARTICULARS	MAREB		UNITED		Y.G.I.		SABA'		YEMEN		AMAN		WATANIA		TRUST		ISLAMIC		JAZEERA		MIS		YQI		CAC		TOTAL	
PARTICULARS	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012
FIRE	253,210	242,226	1,609,632	1,728,130	142,099	103,531	27,747	20,812	28,456	27,600	394,450	245,683	63,402	306,634	8,846	95,320	94,602	94,259	4,724	10,558	0	0	39,370	60,173	67,627	104,835	2,734,165	3,039,761
Growth RATIO	-4%		7%		-27%		-25%		-3%		-38%		384%		978%		0%		123	3%	#DIV/0!		53%		55%		11%	
MARKET RATIO	9%	8%	59%	57%	5%	3%	1%	1%	1%	1%	14%	8%	2%	10%	0%	3%	3%	3%	0%	0%	0%	0%	1%	2%	2%	3%	14%	14%
MARINE	169,975	169,372	1,624,113	1,601,583	199,012	242,129	65,627	41,874	41,421	44,600	145,648	156,647	84,948	119,686	3,957	9,229	169,226 4	127,354	6,724	15,353	0	0	16,324	28,030	134,315	151,075	2,661,290	3,006,931
Growth RATIO			-1%		22%		-36%		8%		8%		41%		133%		153%		128%		#DIV/0!		72%		12%		13%	
MARKET RATIO	6%	6%	61%	53%	7%	8%	2%	1%	2%	1%	5%	5%	3%	4%	0%	0%	6%	14%	0%	1%	0%	0%	1%	1%	5%	5%	14%	14%
MOTORS	709,666	553,707	1,377,602	1,281,387	297,102	320,317	114,667	69,618	109,986	131,700	362,693	414,659	355,548	358,220	34,345	41,517	236,659 2	253,091	81,220	80,097	0	0	58,482	98,609	179,255	203,173	3,917,225	3,806,094
Growth RATIO	-22	2%	-7	%	89	%	-39	9%	20	1%	14	1%	1'	%	21	1%	7%		-1	%	#DIV	/0!	69	9%	13	%	-3	%
MARKET RATIO	18%	15%	35%	34%	8%	8%	3%	2%	3%	3%	9%	11%	9%	9%	1%	1%	6%	7%	2%	2%	0%	0%	1%	3%	5%	5%	21%	18%
W.C.	13,856	16,298	71,856	77,432	28,306	30,656	0	0	22,272	23,046	11,660	17,966	16,486	12,887	2,480	1,999	6,169	9,823	4,421	8,842	0	0	1,948	1,212	3,152	0	182,606	200,161
Growth RATIO	18	3%	8°	%	89	%	#DI	V/0!	39	%	54	<b>!</b> %	-22	2%	-19	9%	59%	%	100	0%	#DIV	/0!	-3	8%	-10	0%	10	0%
MARKET RATIO	8%	8%	39%	39%	16%	15%	0%	0%	12%	12%	6%	9%	9%	6%	1%	1%	3%	5%	2%	4%	0%	0%	1%	1%	2%	0%	1%	1%
Liability	11,777	9,806	247,974	208,774	32,795	23,881	0	0	0	0	1,761	25,806	77,698	91,252	1,015	691	3,688	7,144	49,934	46,726	0	0	3,682	9,416	3,199	0	433,523	423,496
Growth RATIO	-17	7%	-16	i%	-27	7%	#DI	V/0!	#DI	V/0!	136	55%	17	<b>'</b> %	-32	2%	94%	6	-6'	%	#DIV	/0!	15	6%	-10	0%	-2	!%
MARKET RATIO	3%	2%	57%	49%	8%	6%	0%	0%	0%	0%	0%	6%	18%	22%	0%	0%	1%	2%	12%	11%	0%	0%	1%	2%	1%	0%	2%	2%
MISC. ACC & Others	41,746	39,830	1,953,778	2,303,556	27,114	25,675	18,833	17,108	1,466	428	0	42,388	25,720	24,164	2,141,082	2,261,431	80,568 1	101,131	2,848	9,774	0	0	241,652	52,146	175,415	289,332	4,710,222	5,166,963
Growth RATIO	-5%		18%		-5%		-9%		-71%		#DIV/0!		-6%		6%		26%		243%		#DIV/0!		-78%		65%		10%	
MARKET RATIO	1%	1%	41%	45%	1%	0%	0%	0%	0%	0%	0%	1%	1%	0%	45%	44%	2%	2%	0%	0%	0%	0%	5%	1%	4%	6%	25%	25%
ENGINEERING	259,772	190,178	113,955	171,977	102,617	117,211	1,711	617	13,937	12,000	13,029	34,009	96,717	75,074	357,413	161,942	31,420	37,926	40,673	47,310	0	0	11,239	7,508	8,067	90,880	1,050,549	946,632
Growth RATIO	-27	7%	51	%	14	!%	-64	!%	-14	1%	16	1%	-22	2%	-5	5%	21%	%	16	%	#DIV	/0!	-3	3%	102	27%	-11	0%
MARKET RATIO	25%	20%	11%	18%	10%	12%	0%	0%	1%	1%	1%	4%	9%	8%	34%	17%	3%	4%	4%	5%	0%	0%	1%	1%	1%	10%	6%	4%
LIFE	115,637	115,599	915,316	1,020,220	84,470	86,794	139,598	132,920	8,107	7,072	44,918	54,969	70,281	63,252	17,246	15,300	71,560	84,538	0	0	0	0	23,225	49,935	56,581	113,814	1,546,939	1,744,413
Growth RATIO	0'	%	11	%	39	%	-5	%	-13	3%	22	2%	-10	)%	-11	1%	18%	%	#DI	V/0!	#DIV	/0!	11	5%	10	1%	13	3%
MARKET RATIO	7%	7%	59%	58%	5%	5%	9%	8%	1%	0%	3%	3%	5%	4%	1%	1%	5%	5%	0%	0%	0%	0%	2%	3%	4%	7%	8%	8%
Medical	168,299	197,357	391,049	523,551	26,815	17,975	22,312	22,565	0	0	11,217	138	27,287	21,964	83,078	104,000	8,240	0	0	0	713,473	,418,696	0	34,373	195,218	405,116	1,646,988	2,745,735
Growth RATIO	17	7%	34	%	-33	3%	19	%	#DI	V/0!	-9	9%	-20	)%	25	5%	-100	1%	#DI	V/0!	99%	6	#DI	V/0!	10	8%	67	7%
MARKET RATIO	10%	7%	24%	19%	2%	1%	1%	1%	0%	0%	1%	0%	2%	1%	5%	4%	1%	0%	0%	0%	43%	<b>52</b> %	0%	1%	12%	15%	9%	13%
TOTAL (R)	1,743,938	1,534,373	8,305,275	8,916,610	940,330	968,169	390,494	305,513	225,645	246,446	985,376	992,265	818,087	1,073,133	2,649,462	2,691,429	702,132 <mark>1</mark>	,015,266	190,544	218,660	713,473	,418,696	395,922	341,402	822,829	1,358,225	18,883,507	21,080,187
TOTAL(\$)	\$7,582	\$7,104	\$36,110	\$41,281	\$4,088	\$4,482	\$1,698	\$1,414	\$981	\$1,141	\$4,284	\$4,594	\$3,557	\$4,968	\$11,519	\$12,460	\$3,053	\$4,700	\$828	\$1,012	\$3,102	6,568	\$1,721	\$1,581	\$3,578	\$6,288	\$82,102	\$97,593
MARKET RATIO	9%	7.3%	44%	42.3%	5%	4.6%	2%	1.4%	1%	1.2%	5%	4.7%	4%	5.1%	14%	12.8%	4%	4.8%	1%	1%	4%	6.7%	2%	1.6%	4%	6.4%	100%	100%
Growth RATIO	ATIO -12%		7%		39	3%		-22%		9%		1%		31%		2%		45%		15% 99%		6	-14%		65%		12%	
		Prepare	d By Statis	tic Depart	ment In U	Jnited Ins	urance l	n Coord	ination W	ith Yemer	n Insuran	ce Feder	ation.				Page(1	1)										

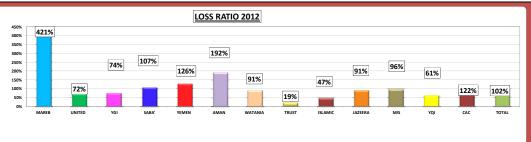
## PORTFOLIO BREAKDOWN YEMENI INSURANCE MARKET (DIRECT PREMIUM) WATANIA UNITED SABA' YEMEN AMAN ISLAMIC JAZEERA CAC TOTAL **PARTICULARS** MAREB TRUST 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 TOTAL PREMIUM ( 1,743,938 1,534,373 8,305,275 8,916,610 940,330 968,169 390,494 305,513 225,645 246,446 985,376 992,265 818,087 1,073,133 2,649,462 2,691,429 702,132 1,015,266 190,544 218,660 713,473 1,418,696 395,922 341,402 822,829 1,358,225 18,883,507 21,080,187 TOTAL PREMIUM ( \$7,582 \$7,104 \$36,110 **\$41,281** \$4,088 \$4,482 \$1,698 \$1,414 \$981 \$1,141 \$4,284 \$4,594 \$3,557 \$4,968 \$11,519 \$12,460 \$3,053 \$4,700 \$828 \$1,012 \$3,102 \$6,568 \$1,721 \$1,581 \$3,578 \$6,288 \$82,102 \$97,593 \$) MARKET RATIO 7.3% 44% 42.3% 5% 4.6% 2% 1.4% 1% 1.2% 5% 4.7% 4% 5.1% 14% 12.8% 4% 4.8% 1% 1% 4% 2% 4% 100% **Growth RATIO** 65% 12%

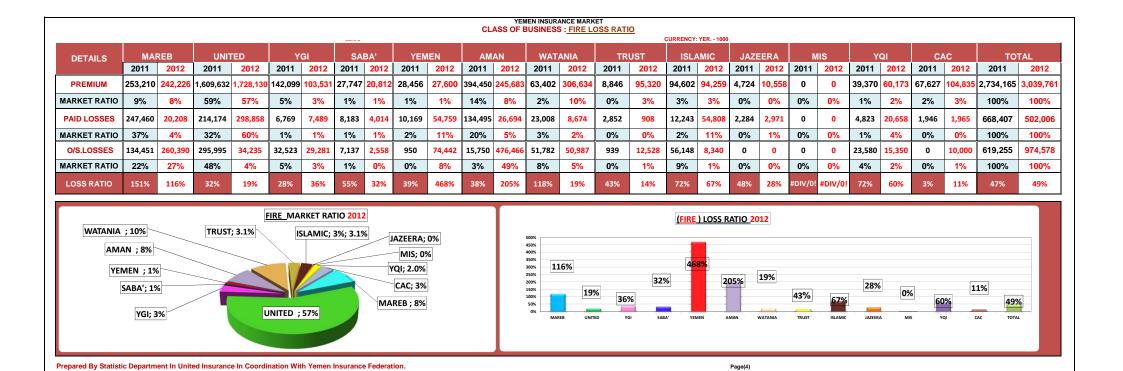


### ALL CLASSES (LOSS RATIO) CURRENCY: YER. - 1000 AMAN SABA' WATANIA MIS YQI MAREB UNITED YGI YEMEN TRUST ISLAMIC JAZEERA TOTAL **DETAILS** 2012 2011 2012 2011 2012 2011 2012 2011 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 985,376 <mark>992,265</mark> 818,087 <mark>1,073,133</mark> 2,649,462 <mark>2,691,429</mark> **PREMIUM** 1,743,938 ,534,37 8,305,275 <mark>8,916,610</mark> 940,330 <mark>968,169</mark> 390,494 305,513 225,645 246,446 702,132 1,015,266 190,544 218,660 713,473 1,418,696 395,922 341,402 2 822,829 <mark>1,358,225</mark> 18,883,507 <mark>21,080,187</mark> 5% 1% 1% 5% 4% 100% MARKET RATIO 7% 44% 42% 5% 2% 1% 5% 4% 14% 13% 5% 1% 1% 4% 7% 2% 2% 4% 100% 3,636,345 363,001 370,329 169,599 547,296 6,946,784 12,108,082 **PAID LOSSES** 1,190,785 3,460,954 2,383,898 301,855 168,490 133,439 584,460 833,821 412,317 217,222 79,709 301,016 266,39 109,298 159,87 642,562 1,357,38 36,847 89,996 270,084 967,886 MARKET RATIO 29% 34% 30% 5% 3% 4% 1% 2% 1% 8% 7% 6% 5% 3% 1% 4% 2% 2% 1% 9% 11% 1% 1% 4% 8% 100% 100% 584,036 11,758,538 O/S. LOSSES 5,188,162 3,002,97 4,161,811 2,774,513 468,026 348,230 162,556 159,097 89,780 141,488 216,383 1,070,975 667,902 431,457 345,085 428,351 223,753 207,551 83,836 39,569 0 0 62,760 119,517 88,484 9,407,761 MARKET RATIO 44% 32% 35% 29% 4% 1% 2% 2% 2% 11% 5% 5% 2% 1% 1% 1% 7% 100% 100% 4% 1% 6% 3% 2% 0% 0% 0% 1% 366% 421% 74% 107% 126% 192% 91% 19% 47% 91% 90% 96% 61% 122% 102% LOSS RATIO **72**%

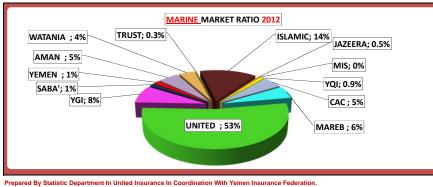
YEMEN INSURANCE MARKET

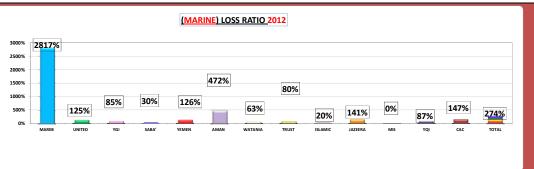






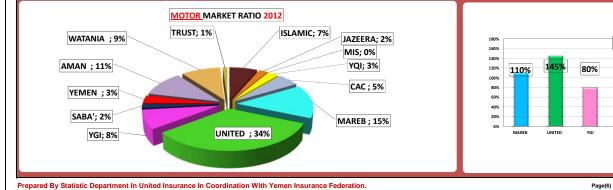
### YEMEN INSURANCE MARKET CLASS OF BUSINESS: MARINE CARGO LOSS RATIO CURRENCY: YER. CURRENCY: YER. - 1000 CAC SABA' YEMEN AMAN WATANIA ISLAMIC JAZEERA MIS YQI MAREB UNITED TRUST TOTAL YGI DETAILS 2011 2012 2011 2012 2011 2012 2011 2012 2011 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2012 2011 2012 2011 2012 44,600 PREMIUM 169,975 169,372 1,624,113 1,601,583 199,012 242,129 65,627 41,874 41,421 145,648 156,647 84,948 119,686 3,957 9,229 169,226 <mark>427,35</mark>4 6,724 16,324 28,030 134,315 151,075 2,661,290 3,006,931 MARKET RATIO 6% 61% 7% 2% 1% 2% 1% 5% 5% 3% 4% 0% 14% 0% 1% 0% 0% 1% 1% 5% 100% 100% 2.620.114 591,726 1,875,827 26,446 112,692 9,017 8.800 82,062 345,811 53,767 1,065 0 13.398 25.264 1.326 2.321 618 5.860 8.709 5,193,052 **PAID LOSSES** 96.362 25,614 45,114 14,426 0 0 133,578 906,866 MARKET RATIO 11% 50% 65% 3% 3% 0% 9% 1% 0% 0% 0% 0% 0% 0% 1% 100% 100% 36% 7% 1% 0% 0% 3% O/S.LOSSES 4,588,517 2,150,47 1,800,382 130,968 185,308 92,411 20,460 3,711 38,165 47,386 48,046 393,174 55,120 21,388 11,822 7,370 28,199 61,384 2,153 19,388 6,626 18,544 10,177 89,220 6,794,975 3,035,422 100% MARKET RATIO 68% 100% 71% 26% 4% 3% 3% 0% 0% 1% 2% 1% 13% 1% 1% 0% 0% 0% 2% 0% 1% 0% 0% 0% 1% 0% 3% LOSS RATIO 2756% 2817% 125% 106% 85% 30% 201% 126% 472% 82% 63% 326% 80% 20% 141% #DIV/0! 87% 147% 289% 274%

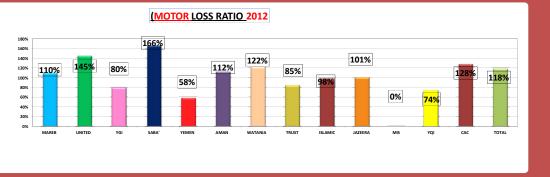


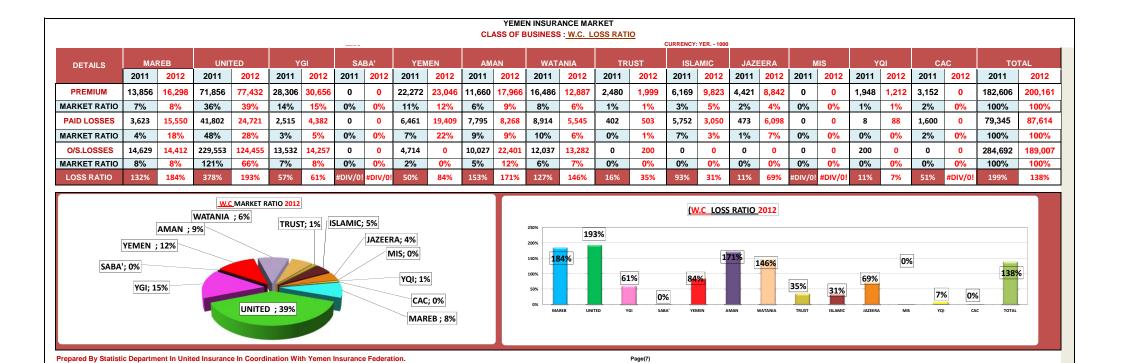


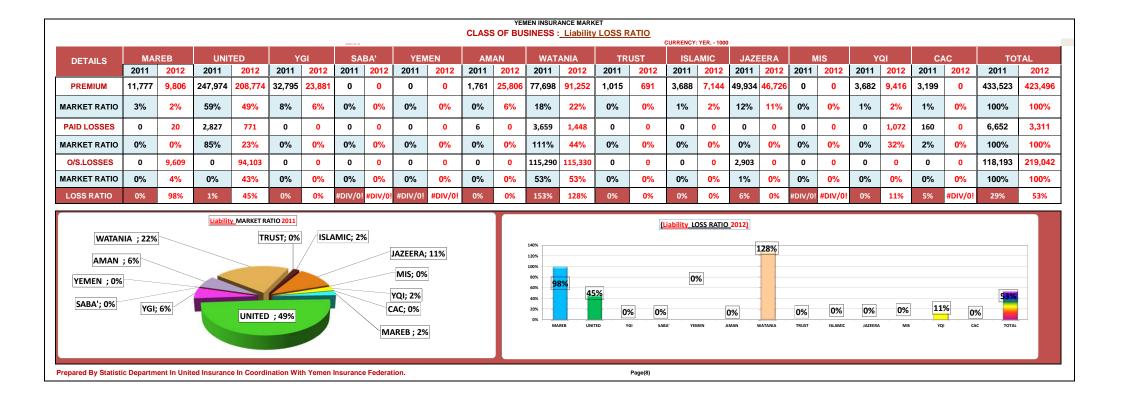
### **CLASS OF BUSINESS: MOTORS LOSS RATIO** CURRENCY: YER. - 1000 UNITED SABA' YEMEN AMAN WATANIA JAZEERA MAREB TRUST ISLAMIC TOTAL **DETAILS** 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 **PREMIUM** 709,666 553,707 1,377,602 1,281,387 297,102 320,317 114,667 69,618 109,986 131,700 362,693 414,659 355,548 358,220 34,345 41,517 236,659 253,09 81,220 0 58,482 98,609 179,255 203,173 3,917,225 3,806,094 0 MARKET RATIO 18% 15% 35% 34% 2% 3% 11% 9% 1% 6% 2% 0% 1% 5% 5% 100% 100% 8% 8% 3% 3% 9% 9% 1% 7% 0% 3% 226,225 135,215 342,855 70,985 203,226 138,363 31,061 17,999 34,064 154,760 2,566,218 2,277,221 PAID LOSSES 392,477 859,939 629,004 143,020 65,831 52,045 292,070 350,721 264,953 281,673 19,014 13,254 60,498 0 0 64,189 MARKET RATIO 15% 34% 28% 9% 3% 11% 10% 12% 1% 1% 1% 0% 0% 1% 3% 100% 100% 267,072 O/S.LOSSES 142,866 442,059 ,224,191 100,698 119,956 59,776 49,840 42,668 5,160 123,157 113,635 203,947 154,690 10,557 22,087 119,231 109,89 42,458 20,181 0 0 22,273 38,967 59,750 104,692 1,369,440 2,230,366 0% MARKET RATIO 10% 12% 32% 55% 7% 5% 4% 2% 3% 0% 9% 5% 15% 7% 1% 1% 9% 5% 3% 1% 0% 2% 2% 4% 5% 100% 100% **LOSS RATIO** 110% 145% 110% 80% 86% 58% 114% 112% 122% 86% 85% 136% 98% 101% #DIV/0! #DIV/0 69% 74% 69% 128% 100% 118%

YEMEN INSURANCE MARKET

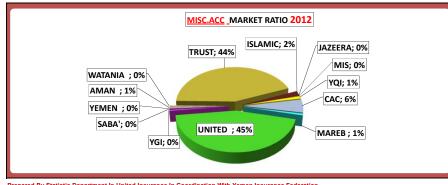


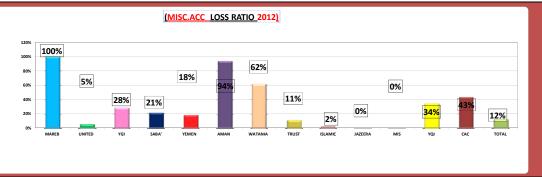






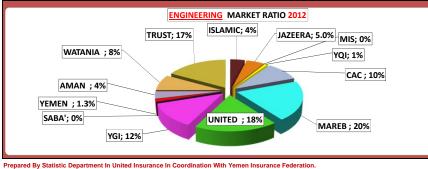
### YEMEN INSURANCE MARKET CLASS OF BUSINESS : MISC. ACC & Others LOSS RATIO CURRENCY: YER. - 1000 DETAILS MAREB UNITED AMAN **JAZEERA** 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 PREMIUM 41,746 39,830 1,953,778 2,303,55 27,114 25,675 18,833 1,466 428 0 42,388 25,720 24,164 2,141,082 2,261,43 80,568 101,13 2,848 0 241,652 52,146 175,415 289,332 4,710,222 5,166,963 MARKET RATIO 1% 41% 1% 0% 0% 0% 0% 1% 1% 45% 0% 0% 0% 5% 1% 4% 6% 100% 100% **PAID LOSSES** 35 767 122,670 98,345 2,018 3,871 139 524 0 75 0 23,911 3,500 448 160,293 20,623 7,784 63 1,600 0 0 0 4,728 5,000 580 110,889 303,347 264,516 MARKET RATIO 0% 40% 0% 0% 9% 53% 0% 1% 0% 0% 0% 2% 2% 0% 42% 100% 100% 38,937 13,244 1,340,262 343,077 O/S.LOSSES 22,638 1,077,536 18,740 2,809 3,395 876 3,036 0 0 0 15,783 9,818 14,452 217,912 220,348 2,236 2,241 0 0 0 0 2,817 12,901 3,621 MARKET RATIO 11% 80% 0% 1% 0% 1% 0% 0% 0% 5% 1% 16% 64% 1% 0% 0% 0% 0% 0% 4% 0% 4% 100% 100% LOSS RATIO 100% 5% 28% 21% 18% #DIV/0! 94% 62% 11% 2% 0% #DIV/0 43% 12%

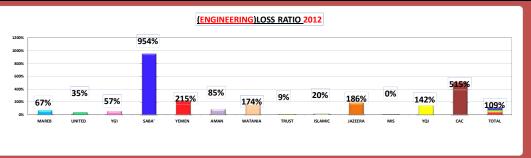




### YEMEY INSURANCE MARKET CLASS OF BUSINESS : ENGINEERING LOSS RATIO CURRENCY: YER. - 1000 CAC MAREB UNITED SABA' YEMEN AMAN WATANIA TRUST JAZEERA TOTAL DETAILS 2011 2012 2011 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2012 259,772 190,178 113,955 171,977 102,617 117,211 1,711 617 13,937 12,000 13,029 34,009 96,717 75,074 357,413 161,942 31,420 37,926 40,673 47,310 11,239 7,508 8,067 90,880 ,050,549 946,632 **PREMIUM** MARKET RATIO 25% 20% 11% 10% 0% 1% 1% 4% 34% 3% 4% 5% 0% 0% 1% 1% 1% 10% 100% 100% 18% 12% 0% 1% 9% 8% 17% 4% **PAID LOSSES** 45,499 72,737 27,111 46,025 49,120 58,119 1,597 17,638 12,939 13,029 22,312 13,338 117,984 3,272 1,408 0 72,554 0 1,172 771 2,462 54,911 434,554 420,227 11% 17% 13% 0% 3% 3% 5% 28% 0% 0% 17% 0% 0% 1% 13% 100% 100% MARKET RATIO 31% 6% 11% 12% 4% 3% 1% 0% 21% 0% 0% 81,292 2,983 12,900 2,994 6,511 173,548 13,006 14,609 7,404 4,146 413,344 513,916 613,891 O/S.LOSSES 110,119 94,103 32,598 59,855 18,064 13,392 4,287 16,455 0 36,322 0 0 0 9,876 0 MARKET RATIO 13% 18% 12% 3% 3% 1% 1% 1% 1% 3% 2% 1% 7% 0% 0% 1% 67% 100% LOSS RATIO 67% 146% 35% 57% 4181% 954% 148% 215% 85% 174% 9% 20% 186% #DIV/0 142% 515% 109% **ENGINEERING MARKET RATIO 2012**

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### YEMEN INSURANCE MARKET **CLASS OF BUSINESS: LIFE LOSS RATIO** CURRENCY: YER. - 1000 MAREB UNITED YGI SABA' YEMEN AMAN WATANIA TRUST ISLAMIC JAZEERA MIS YQI CAC TOTAL **DETAILS** 2012 2011 2012 2011 2012 2011 2012 2011 2012 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2012 2011 2011 2012 2011 2012 2011 2011 2012 **PREMIUM** 115,637 115,599 915,316 ,020,22 84,470 86,794 139,598 132,920 8,107 7,072 44,918 54,969 70,281 63,252 17,246 15,300 71,560 84,538 0 23,225 49,935 56,581 113,814 ,546,939 1,744,413 MARKET RATIO 7% 5% 0% 3% 5% 2% 4% 100% 100% 7% 59% 58% 5% 8% 1% 3% 5% 4% 1% 5% 0% 0% 0% 0% 3% 7% PAID LOSSES 74,930 88,810 458,280 583,113 43,468 41,066 62,582 83,445 2,012 2,632 55,003 56,104 53,541 54,179 0 2,036 35,828 44,850 7,499 7,400 37,177 75,391 830,320 ,039,026 MARKET RATIO 7% 9% 55% 56% 5% 4% 5% 0% 0% 4% 4% 0% 0% 0% 0% 1% 1% 4% 7% 100% 100% O/S.LOSSES 98,263 135,124 220,400 L,032,638 59,706 68,049 60,915 95,665 300 1,600 15,471 **41,418** 46,361 48,322 12,818 5,556 17,939 18,285 0 0 0 0 3,118 19,879 8.800 29,000 544,092 1,495,536 MARKET RATIO 18% 9% 41% 69% 11% 5% 11% 6% 0% 0% 3% 3% 9% 2% 0% 1% 0% 0% 0% 0% 1% 1% 2% 2% 100% 100% LOSS RATIO 150% 194% 126% 135% 29% 60% 157% 177% 50% #DIV/0 55% 92% 158% 88% 162% **75**% #DIV/0! #DIV/0! #DIV/0! 145% (LIFE\_LOSS RATIO 2012) LIFE MARKET RATIO 2012 TRUST; 1% ISLAMIC; 5% / JAZEERA; 0% MIS; 0% WATANIA; 4% 194% 177% YQI; 3% 162% AMAN;3% 126% CAC; 7% 135% 145%

75%

0%

0%

92%

50%

60%

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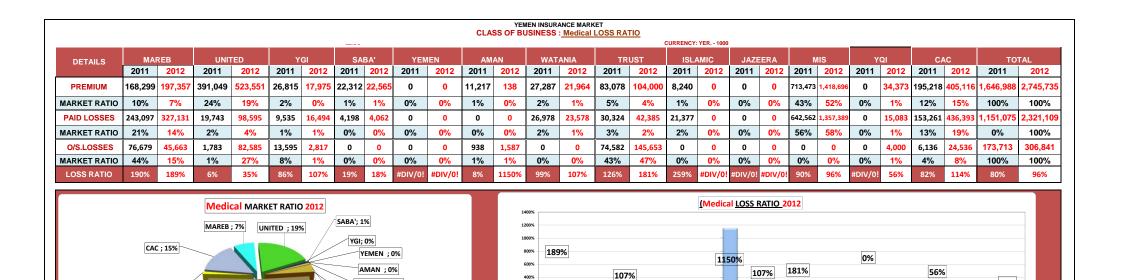
YEMEN ; 0%

SABA'; 8%

YGI; 5%

MAREB; 7%

UNITED ; 58%



35%

18%

0%

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WATANIA ; 1%

ISLAMIC; 0%
TRUST; 4%
JAZEERA; 0%

YQI; 1%

Prepared By Statistic Department In United Insurance In Coordination With Yemen Insurance Federation.

MIS; 52%

96%

114%

0%