

NATIONAL BESTSELLER

FEATURING A GROUP
DISCUSSION GUIDE

"If you ever have been
asked the question
that forms the title of
this thoughtful book,
you ought to read it."

—*EMERGE*



A Psychologist
Explains the
Development of
Racial Identity

WITH A NEW
EPILOGUE BY
THE AUTHOR

“Why Are
All the 
Black Kids
Sitting
Together
in the
Cafeteria?”

BEVERLY DANIEL TATUM, PH.D.

1

Defining Racism

“Can we talk?”

Early in my teaching career, a White student I knew asked me what I would be teaching the following semester. I mentioned that I would be teaching a course on racism. She replied, with some surprise in her voice, “Oh, is there still racism?” I assured her that indeed there was and suggested that she sign up for my course. Fifteen years later, after exhaustive media coverage of events such as the Rodney King beating, the Charles Stuart and Susan Smith cases, the O. J. Simpson trial, the appeal to racial prejudices in electoral politics, and the bitter debates about affirmative action and welfare reform, it seems hard to imagine that anyone would still be unaware of the reality of racism in our society. But in fact, in almost every audience I address, there is someone who will suggest that racism is a thing of the past. There is always someone who hasn’t noticed the stereotypical images of people of color in the media, who hasn’t observed the housing discrimination in their community, who hasn’t read the newspaper articles about documented racial bias in lending practices among well-known banks, who isn’t aware of the racial tracking pattern at the local school, who hasn’t seen the reports of rising incidents of racially motivated hate crimes in America—in short, someone who hasn’t been paying attention to issues of race. But if you are paying attention, the legacy of racism is not hard to see, and we are all affected by it.

The impact of racism begins early. Even in our preschool years, we are exposed to misinformation about people different from ourselves. Many of us grew up in neighborhoods where we had limited opportunities to interact with people different from our own families.

When I ask my college students, “How many of you grew up in neighborhoods where most of the people were from the same racial group as your own?” almost every hand goes up. There is still a great deal of social segregation in our communities. Consequently, most of the early information we receive about “others”—people racially, religiously, or socioeconomically different from ourselves—does not come as the result of firsthand experience. The secondhand information we do receive has often been distorted, shaped by cultural stereotypes, and left incomplete.

Some examples will highlight this process. Several years ago one of my students conducted a research project investigating preschoolers’ conceptions of Native Americans.¹ Using children at a local day care center as her participants, she asked these three- and four-year-olds to draw a picture of a Native American. Most children were stumped by her request. They didn’t know what a Native American was. But when she rephrased the question and asked them to draw a picture of an Indian, they readily complied. Almost every picture included one central feature: feathers. In fact, many of them also included a weapon—a knife or tomahawk—and depicted the person in violent or aggressive terms. Though this group of children, almost all of whom were White, did not live near a large Native American population and probably had had little if any personal interaction with American Indians, they all had internalized an image of what Indians were like. How did they know? Cartoon images, in particular the Disney movie *Peter Pan*, were cited by the children as their number-one source of information. At the age of three, these children already had a set of stereotypes in place. Though I would not describe three-year-olds as prejudiced, the stereotypes to which they have been exposed become the foundation for the adult prejudices so many of us have.

Sometimes the assumptions we make about others come not from what we have been told or what we have seen on television or in books, but rather from what we have *not* been told. The distortion of historical information about people of color leads young people

(and older people, too) to make assumptions that may go unchallenged for a long time. Consider this conversation between two White students following a discussion about the cultural transmission of racism:

“Yeah, I just found out that Cleopatra was actually a Black woman.”

“What?”

The first student went on to explain her newly learned information. The second student exclaimed in disbelief, “That can’t be true. Cleopatra was beautiful!”

What had this young woman learned about who in our society is considered beautiful and who is not? Had she conjured up images of Elizabeth Taylor when she thought of Cleopatra? The new information her classmate had shared and her own deeply ingrained assumptions about who is beautiful and who is not were too incongruous to allow her to assimilate the information at that moment.

Omitted information can have similar effects. For example, another young woman, preparing to be a high school English teacher, expressed her dismay that she had never learned about any Black authors in any of her English courses. How was she to teach about them to her future students when she hadn’t learned about them herself? A White male student in the class responded to this discussion with frustration in his response journal, writing “It’s not my fault that Blacks don’t write books.” Had one of his elementary, high school, or college teachers ever told him that there were no Black writers? Probably not. Yet because he had never been exposed to Black authors, he had drawn his own conclusion that there were none.

Stereotypes, omissions, and distortions all contribute to the development of prejudice. *Prejudice* is a preconceived judgment or opinion, usually based on limited information. I assume that we all have prejudices, not because we want them, but simply because we are so continually exposed to misinformation about others. Though I have often heard students or workshop participants describe someone as not having “a prejudiced bone in his body,” I usually suggest that they

look again. Prejudice is one of the inescapable consequences of living in a racist society. Cultural racism—the cultural images and messages that affirm the assumed superiority of Whites and the assumed inferiority of people of color—is like smog in the air. Sometimes it is so thick it is visible, other times it is less apparent, but always, day in and day out, we are breathing it in. None of us would introduce ourselves as “smog-breathers” (and most of us don’t want to be described as prejudiced), but if we live in a smoggy place, how can we avoid breathing the air? If we live in an environment in which we are bombarded with stereotypical images in the media, are frequently exposed to the ethnic jokes of friends and family members, and are rarely informed of the accomplishments of oppressed groups, we will develop the negative categorizations of those groups that form the basis of prejudice.

People of color as well as Whites develop these categorizations. Even a member of the stereotyped group may internalize the stereotypical categories about his or her own group to some degree. In fact, this process happens so frequently that it has a name, *internalized oppression*. Some of the consequences of believing the distorted messages about one’s own group will be discussed in subsequent chapters.

Certainly some people are more prejudiced than others, actively embracing and perpetuating negative and hateful images of those who are different from themselves. When we claim to be free of prejudice, perhaps what we are really saying is that we are not hate-mongers. But none of us is completely innocent. Prejudice is an integral part of our socialization, and it is not our fault. Just as the preschoolers my student interviewed are not to blame for the negative messages they internalized, we are not at fault for the stereotypes, distortions, and omissions that shaped our thinking as we grew up.

To say that it is not our fault does not relieve us of responsibility, however. We may not have polluted the air, but we need to take responsibility, along with others, for cleaning it up. Each of us needs to look at our own behavior. Am I perpetuating and reinforcing the negative messages so pervasive in our culture, or am I seeking to chal-

lenge them? If I have not been exposed to positive images of marginalized groups, am I seeking them out, expanding my own knowledge base for myself and my children? Am I acknowledging and examining my own prejudices, my own rigid categorizations of others, thereby minimizing the adverse impact they might have on my interactions with those I have categorized? Unless we engage in these and other conscious acts of reflection and reeducation, we easily repeat the process with our children. We teach what we were taught. The unexamined prejudices of the parents are passed on to the children. It is not our fault, but it is our responsibility to interrupt this cycle.

Racism: A System of Advantage Based on Race

Many people use the terms *prejudice* and *racism* interchangeably. I do not, and I think it is important to make a distinction. In his book *Portraits of White Racism*, David Wellman argues convincingly that limiting our understanding of racism to prejudice does not offer a sufficient explanation for the persistence of racism. He defines racism as a “system of advantage based on race.”² In illustrating this definition, he provides example after example of how Whites defend their racial advantage—access to better schools, housing, jobs—even when they do not embrace overtly prejudicial thinking. Racism cannot be fully explained as an expression of prejudice alone.

This definition of racism is useful because it allows us to see that racism, like other forms of oppression, is not only a personal ideology based on racial prejudice, but a *system* involving cultural messages and institutional policies and practices as well as the beliefs and actions of individuals. In the context of the United States, this system clearly operates to the advantage of Whites and to the disadvantage of people of color. Another related definition of racism, commonly used by antiracist educators and consultants, is “prejudice plus power.” Racial prejudice when combined with social power—access to social, cultural, and economic resources and decision-making—leads to the

institutionalization of racist policies and practices. While I think this definition also captures the idea that racism is more than individual beliefs and attitudes, I prefer Wellman's definition because the idea of systematic advantage and disadvantage is critical to an understanding of how racism operates in American society.

In addition, I find that many of my White students and workshop participants do not feel powerful. Defining racism as prejudice plus power has little personal relevance. For some, their response to this definition is the following: "I'm not really prejudiced, and I have no power, so racism has nothing to do with me." However, most White people, if they are really being honest with themselves, can see that there are advantages to being White in the United States. Despite the current rhetoric about affirmative action and "reverse racism," every social indicator, from salary to life expectancy, reveals the advantages of being White.³

The systematic advantages of being White are often referred to as White privilege. In a now well-known article, "White Privilege: Unpacking the Invisible Knapsack," Peggy McIntosh, a White feminist scholar, identified a long list of societal privileges that she received simply because she was White.⁴ She did not ask for them, and it is important to note that she hadn't always noticed that she was receiving them. They included major and minor advantages. Of course she enjoyed greater access to jobs and housing. But she also was able to shop in department stores without being followed by suspicious salespeople and could always find appropriate hair care products and makeup in any drugstore. She could send her child to school confident that the teacher would not discriminate against him on the basis of race. She could also be late for meetings, and talk with her mouth full, fairly confident that these behaviors would not be attributed to the fact that she was White. She could express an opinion in a meeting or in print and not have it labeled the "White" viewpoint. In other words, she was more often than not viewed as an individual, rather than as a member of a racial group.

This article rings true for most White readers, many of whom may have never considered the benefits of being White. It's one thing to have enough awareness of racism to describe the ways that people of color are disadvantaged by it. But this new understanding of racism is more elusive. In very concrete terms, it means that if a person of color is the victim of housing discrimination, the apartment that would otherwise have been rented to that person of color is still available for a White person. The White tenant is, knowingly or unknowingly, the beneficiary of racism, a system of advantage based on race. The unsuspecting tenant is not to blame for the prior discrimination, but she benefits from it anyway.

For many Whites, this new awareness of the benefits of a racist system elicits considerable pain, often accompanied by feelings of anger and guilt. These uncomfortable emotions can hinder further discussion. We all like to think that we deserve the good things we have received, and that others, too, get what they deserve. Social psychologists call this tendency a "belief in a just world."⁵ Racism directly contradicts such notions of justice.

Understanding racism as a system of advantage based on race is antithetical to traditional notions of an American meritocracy. For those who have internalized this myth, this definition generates considerable discomfort. It is more comfortable simply to think of racism as a particular form of prejudice. Notions of power or privilege do not have to be addressed when our understanding of racism is constructed in that way.

The discomfort generated when a systemic definition of racism is introduced is usually quite visible in the workshops I lead. Someone in the group is usually quick to point out that this is not the definition you will find in most dictionaries. I reply, "Who wrote the dictionary?" I am not being facetious with this response. Whose interests are served by a "prejudice only" definition of racism? It is important to understand that the system of advantage is perpetuated when we do not acknowledge its existence.

----- Racism: For Whites Only?

Frequently someone will say, “You keep talking about White people. People of color can be racist, too.” I once asked a White teacher what it would mean to her if a student or parent of color accused her of being racist. She said she would feel as though she had been punched in the stomach or called a “low-life scum.” She is not alone in this feeling. The word *racist* holds a lot of emotional power. For many White people, to be called racist is the ultimate insult. The idea that this term might only be applied to Whites becomes highly problematic for after all, can’t people of color be “low-life scum” too?

Of course, people of any racial group can hold hateful attitudes and behave in racially discriminatory and bigoted ways. We can all cite examples of horrible hate crimes which have been perpetrated by people of color as well as Whites. Hateful behavior is hateful behavior no matter who does it. But when I am asked, “Can people of color be racist?” I reply, “The answer depends on your definition of racism.” If one defines racism as racial prejudice, the answer is yes. People of color can and do have racial prejudices. However, if one defines racism as a system of advantage based on race, the answer is no. People of color are not racist because they do not systematically benefit from racism. And equally important, there is no systematic cultural and institutional support or sanction for the racial bigotry of people of color. In my view, reserving the term *racist* only for behaviors committed by Whites in the context of a White-dominated society is a way of acknowledging the ever-present power differential afforded Whites by the culture and institutions that make up the system of advantage and continue to reinforce notions of White superiority. (Using the same logic, I reserve the word *sexist* for men. Though women can and do have gender-based prejudices, only men systematically benefit from sexism.)

Despite my best efforts to explain my thinking on this point, there are some who will be troubled, perhaps even incensed, by my response. To call the racially motivated acts of a person of color acts

of racial bigotry and to describe similar acts committed by Whites as racist will make no sense to some people, including some people of color. To those, I will respectfully say, “We can agree to disagree.” At moments like these, it is not agreement that is essential, but clarity. Even if you don’t like the definition of racism I am using, hopefully you are now clear about what it is. If I also understand how you are using the term, our conversation can continue—despite our disagreement.

Another provocative question I’m often asked is “Are you saying all Whites are racist?” When asked this question, I again remember that White teacher’s response, and I am conscious that perhaps the question I am really being asked is, “Are you saying all Whites are bad people?” The answer to that question is of course not. However, all White people, intentionally or unintentionally, do benefit from racism. A more relevant question is what are White people as individuals doing to interrupt racism? For many White people, the image of a racist is a hood-wearing Klan member or a name-calling Archie Bunker figure. These images represent what might be called *active racism*, blatant, intentional acts of racial bigotry and discrimination. *Passive racism* is more subtle and can be seen in the collusion of laughing when a racist joke is told, of letting exclusionary hiring practices go unchallenged, of accepting as appropriate the omissions of people of color from the curriculum, and of avoiding difficult race-related issues. Because racism is so ingrained in the fabric of American institutions, it is easily self-perpetuating.⁶ All that is required to maintain it is business as usual.

I sometimes visualize the ongoing cycle of racism as a moving walkway at the airport. Active racist behavior is equivalent to walking fast on the conveyor belt. The person engaged in active racist behavior has identified with the ideology of White supremacy and is moving with it. Passive racist behavior is equivalent to standing still on the walkway. No overt effort is being made, but the conveyor belt moves the bystanders along to the same destination as those who are actively walking. Some of the bystanders may feel the motion of the

conveyor belt, see the active racists ahead of them, and choose to turn around, unwilling to go to the same destination as the White supremacists. But unless they are walking actively in the opposite direction at a speed faster than the conveyor belt—unless they are actively antiracist—they will find themselves carried along with the others.

So, not all Whites are actively racist. Many are passively racist. Some, though not enough, are actively antiracist. The relevant question is not whether all Whites are racist, but how we can move more White people from a position of active or passive racism to one of active antiracism? The task of interrupting racism is obviously not the task of Whites alone. But the fact of White privilege means that Whites have greater access to the societal institutions in need of transformation. To whom much is given, much is required.

It is important to acknowledge that while all Whites benefit from racism, they do not all benefit equally. Other factors, such as socioeconomic status, gender, age, religious affiliation, sexual orientation, mental and physical ability, also play a role in our access to social influence and power. A White woman on welfare is not privileged to the same extent as a wealthy White heterosexual man. In her case, the systematic disadvantages of sexism and classism intersect with her White privilege, but the privilege is still there. This point was brought home to me in a 1994 study conducted by a Mount Holyoke graduate student, Phyllis Wentworth.⁷ Wentworth interviewed a group of female college students, who were both older than their peers and were the first members of their families to attend college, about the pathways that lead them to college. All of the women interviewed were White, from working-class backgrounds, from families where women were expected to graduate from high school and get married or get a job. Several had experienced abusive relationships and other personal difficulties prior to coming to college. Yet their experiences were punctuated by “good luck” stories of apartments obtained without a deposit, good jobs offered without experience or extensive reference checks, and encouragement provided by willing mentors.

While the women acknowledged their good fortune, none of them discussed their Whiteness. They had not considered the possibility that being White had worked in their favor and helped give them the benefit of the doubt at critical junctures. This study clearly showed that even under difficult circumstances, White privilege was still operating.

It is also true that not all people of color are equally targeted by racism. We all have multiple identities that shape our experience. I can describe myself as a light-skinned, well-educated, heterosexual, able-bodied, Christian African American woman raised in a middle-class suburb. As an African American woman, I am systematically disadvantaged by race and by gender, but I systematically receive benefits in the other categories, which then mediate my experience of racism and sexism. When one is targeted by multiple isms—racism, sexism, classism, heterosexism, ableism, anti-Semitism, ageism—in whatever combination, the effect is intensified. The particular combination of racism and classism in many communities of color is life-threatening. Nonetheless, when I, the middle-class Black mother of two sons, read another story about a Black man’s unlucky encounter with a White police officer’s deadly force, I am reminded that racism by itself can kill.

----- The Cost of Racism

Several years ago, a White male student in my psychology of racism course wrote in his journal at the end of the semester that he had learned a lot about racism and now understood in a way he never had before just how advantaged he was. He also commented that he didn’t think he would do anything to try to change the situation. After all, the system was working in his favor. Fortunately, his response was not typical. Most of my students leave my course with the desire (and an action plan) to interrupt the cycle of racism. However, this young man’s response does raise an important question. Why should Whites who are advantaged by racism *want* to end that system of advantage? What are the *costs* of that system to them?

A *Money* magazine article called “Race and Money” chronicled the many ways the American economy was hindered by institutional racism.⁸ Whether one looks at productivity lowered by racial tensions in the workplace, or real estate equity lost through housing discrimination, or the tax revenue lost in underemployed communities of color, or the high cost of warehousing human talent in prison, the economic costs of racism are real and measurable.

As a psychologist, I often hear about the less easily measured costs. When I ask White men and women how racism hurts them, they frequently talk about their fears of people of color, the social incompetence they feel in racially mixed situations, the alienation they have experienced between parents and children when a child marries into a family of color, and the interracial friendships they had as children that were lost in adolescence or young adulthood without their ever understanding why. White people are paying a significant price for the system of advantage. The cost is not as high for Whites as it is for people of color, but a price is being paid.⁹ Wendell Berry, a White writer raised in Kentucky, captures this psychic pain in the opening pages of his book, *The Hidden Wound*:

If white people have suffered less obviously from racism than black people, they have nevertheless suffered greatly; the cost has been greater perhaps than we can yet know. If the white man has inflicted the wound of racism upon black men, the cost has been that he would receive the mirror image of that wound into himself. As the master, or as a member of the dominant race, he has felt little compulsion to acknowledge it or speak of it; the more painful it has grown the more deeply he has hidden it within himself. But the wound is there, and it is a profound disorder, as great a damage in his mind as it is in his society.¹⁰

The dismantling of racism is in the best interests of everyone.

----- A Word About Language

Throughout this chapter I have used the term *White* to refer to Americans of European descent. In another era, I might have used the term *Caucasian*. I have used the term *people of color* to refer to those groups in America that are and have been historically targeted by racism. This includes people of African descent, people of Asian descent, people of Latin American descent, and indigenous peoples (sometimes referred to as Native Americans or American Indians).¹¹ Many people refer to these groups collectively as non-Whites. This term is particularly offensive because it defines groups of people in terms of what they are not. (Do we call women “non-men?”) I also avoid using the term *minorities* because it represents another kind of distortion of information which we need to correct. So-called minorities represent the majority of the world’s population. While the term *people of color* is inclusive, it is not perfect. As a workshop participant once said, White people have color, too. Perhaps it would be more accurate to say “people of more color,” though I am not ready to make that change. Perhaps fellow psychologist Linda James Myers is on the right track. She refers to two groups of people, those of acknowledged African descent and those of unacknowledged African descent, reminding us that we can all trace the roots of our common humanity to Africa.

I refer to people of acknowledged African descent as Black. I know that *African American* is also a commonly used term, and I often refer to myself and other Black people born and raised in America in that way. Perhaps because I am a child of the 1960s “Black and beautiful” era, I still prefer *Black*. The term is more inclusive than *African American*, because there are Black people in the United States who are not African American—Afro-Caribbeans, for example—yet are targeted by racism, and are identified as Black.

When referring to other groups of color, I try to use the terms that the people themselves want to be called. In some cases, there is no clear consensus. For example, some people of Latin American

ancestry prefer *Latino*, while others prefer *Hispanic* or, if of Mexican descent, *Chicano*.¹² The terms *Latino* and *Hispanic* are used interchangeably here. Similarly, there are regional variations in the use of the terms *Native American*, *American Indian*, and *Indian*. *American Indian* and *Native people* are now more widely used than *Native American*, and the language used here reflects that. People of Asian descent include Pacific Islanders, and that is reflected in the terms *Asian/Pacific Islanders* and *Asian Pacific Americans*. However, when quoting others I use whichever terms they use.

My dilemma about the language to use reflects the fact that race is a social construction.¹³ Despite myths to the contrary, biologists tell us that the only meaningful racial categorization is that of human. Van den Berghe defines race as “a group that is socially defined but on the basis of *physical* criteria,” including skin color and facial features.¹⁴

Racial identity development, a central focus of this book, usually refers to the process of defining for oneself the personal significance and social meaning of belonging to a particular racial group. The terms *racial identity* and *ethnic identity* are often used synonymously, though a distinction can be made between the two. An ethnic group is a socially defined group based on *cultural* criteria, such as language, customs, and shared history. An individual might identify as a member of an ethnic group (Irish or Italian, for example) but might not think of himself in racial terms (as White). On the other hand, one may recognize the personal significance of racial group membership (identifying as Black, for instance) but may not consider ethnic identity (such as West Indian) as particularly meaningful.

Both racial and ethnic categories are socially constructed, and social definitions of these categories have changed over time. For example, in his book *Ethnic Identity: The Transformation of White America*, Richard Alba points out that the high rates of intermarriage and the dissolution of other social boundaries among European ethnic groups in the United States have reduced the significance of ethnic identity for these groups. In their place, he argues, a new ethnic identity is emerging, that of European American.¹⁵

Throughout this book, I refer primarily to racial identity. It is important, however, to acknowledge that ethnic identity and racial identity sometimes intersect. For example, dark-skinned Puerto Ricans may identify culturally as Puerto Rican and yet be categorized racially by others as Black on the basis of physical appearance. In the case of either racial or ethnic identity, these identities remain most salient to individuals of racial or ethnic groups that have been historically disadvantaged or marginalized.

The language we use to categorize one another racially is imperfect. These categories are still evolving as the current debate over Census classifications indicates.¹⁶ The original creation of racial categories was in the service of oppression. Some may argue that to continue to use them is to continue that oppression. I respect that argument. Yet it is difficult to talk about what is essentially a flawed and problematic social construct without using language that is itself problematic. We have to be able to talk about it in order to change it. So this is the language I choose.