



# SUBCONTRACTS INTERNATIONAL COUNTRY REPRESENTATIVES

## SUBCONTRACTS INTERNATIONAL GLOBAL NETWORK



1. Subcontracts International Global Network works through people in different countries who have interacted/worked with Subcontracts India over a period of time. They are our partners in deals generated from their respective countries. What is essentially required of a Subcontracts International “Country Representative” are as follows:
  - a) A verifiable office address with a Land Phone number (the premises can be either leased or owned)
  - b) A live internet connection with 24x7x365 connectivity, A mobile phone number, Skype ID, WhatsApp number.
  - c) A valid Bank Account in his/her own name
  - d) A valid Passport issued in that country
  - e) A professional resume fully updated with present photograph

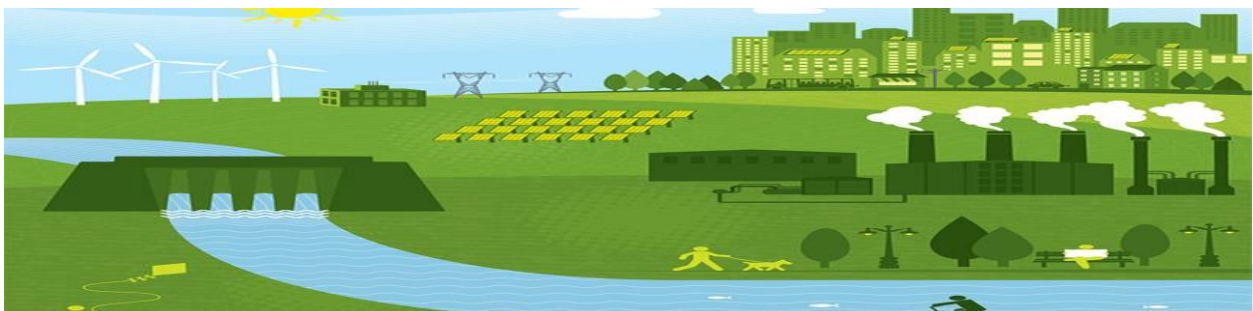


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2. Country Representatives should preferably be from a consulting and Business facilitating background. Subcontracts International covers multiple sectors of economic activities. Some of these sectors include:
  - a) Infrastructure sector (includes roads, railways, bridges, tunnels, flyovers, underpasses, seaports, airports, real estate, housing, water resources management, waste management, smart cities, etc.)



- b) Energy Sector (includes projects in the non-renewable (Nuclear power plants, Thermal power plants) and renewable (Solar plant, Wind Turbine plant, Hydro power plant, Biomass plant, WTE plant, Geothermal plant) sectors as well as Mining, Petrochemicals & refinery sector.





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- c) Telecom Sector (Includes erection of towers, Optical Fiber Cable (OFC) networks, RF and Microwave connectivity)



- d) Hospitality and Tourism Sectors (Includes development of Hotels, Resorts, Entertainment Parks, Private Beaches, Private Docks (Jetty) etc.)  
This sector, of late, has seen a tremendous boost to various other activities associated with the sector.





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- e) Agriculture Sector (includes greenhouses, hydroponics, aeroponics, aquaponics, horticulture, city-farming, Irrigation, Cold-storage, Food Processing)



- f) Health and Bio-Medical sectors (includes speciality hospitals, research centers, diagnostics laboratories, care-homes, Pet centers, medical equipment manufacturing, etc.)





## SUBCONTRACTS INTERNATIONAL COUNTRY REPRESENTATIVES

- g) Defence Sector (includes technology transfers in defence production, non-armament transactions, Joint Venture (JV) formations,



- h) Manufacturing Sector (includes production outsourcing, technology transfers, Joint Venture formations, facilitating product marketing via strategic alliances overseas, etc.)





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3. Country Representative's knowledge about the local laws pertaining to consulting Business Facilitation is desirable. Knowledge of the local economy and market is a must. He/she should possess good communication and inter-personal skills. It is important for all country representatives to collect and maintain as much information as possible vis-à-vis a particular business sector as well as a particular client (individual/company/corporation/institution). Such information must be organized in an easy-to-use format so all other Country Representatives of Subcontracts International can use this information without doubt or difficulty to find the best match at the shortest notice.



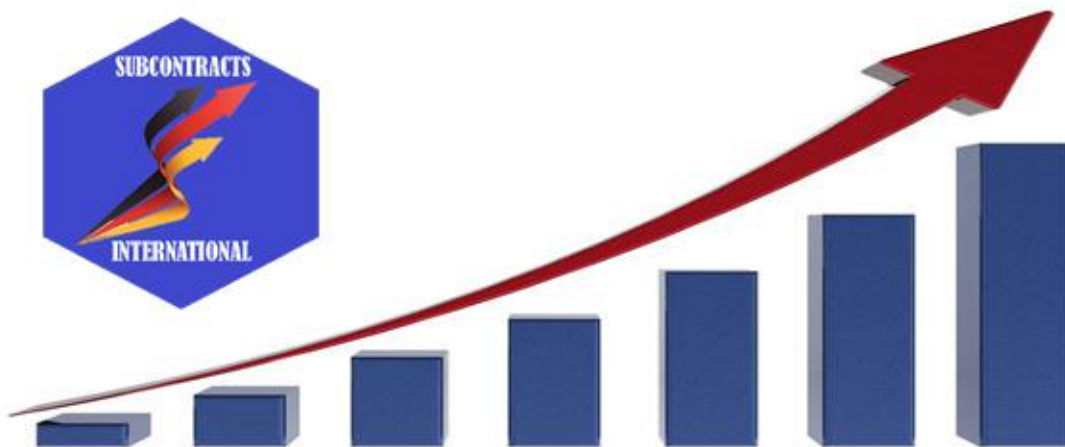
4. "Outsourcing & Offshoring" being our claimed area of expertise, we look to achieve greater reach in terms of both expertise as well as geography. We do not intend to appoint more than one "Country Representative" in a



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particular country irrespective of its size. However, the Country Representative would be responsible for systematically build up and maintain a local network of supporting professionals who can regularly participate in the activities of Subcontracts International. Such supporting professionals can be from any field such as engineering, accounts, law, administration, etc.

5. Every Country Representative is expected to develop and build around the basic strength of Subcontracts International – connectivity. Our strength is our ability to connect to a particular situation quickly and effectively. Our experience shows a larger number of clients from numerous business sectors keep adding to an ever growing client base because of this.



6. Our clients expect quick and efficient results. They generally approach us because they are unable to source their business requirements locally at terms most conducive to their businesses.
7. Each country office has two sets of clients : those who need services (through Subcontracts International) from other parts of the world and those who want to provide their services to our clients in other countries. The point is to carefully develop both sets of clients.



## SUBCONTRACTS INTERNATIONAL COUNTRY REPRESENTATIVES



8. Each Country office generates its own revenue. For any deal that happens between the client of a particular country office with another Subcontracts International client in any other part of the world, that particular country office gets to keep 50% of the fee agreed with the client.
9. We share resources, experiences, expertise, and technology. The benefits of shared resources are many. The efforts at business development and business promotion as a united entity bring better results which then percolate down to every individual Country Office. It also increases our bargaining power many folds. Bigger corporations tend to take such a united entity much more seriously than individual consultants. Together, we also look to source finances for our clients much more effectively. United, we are a world power to be reckoned and respected.





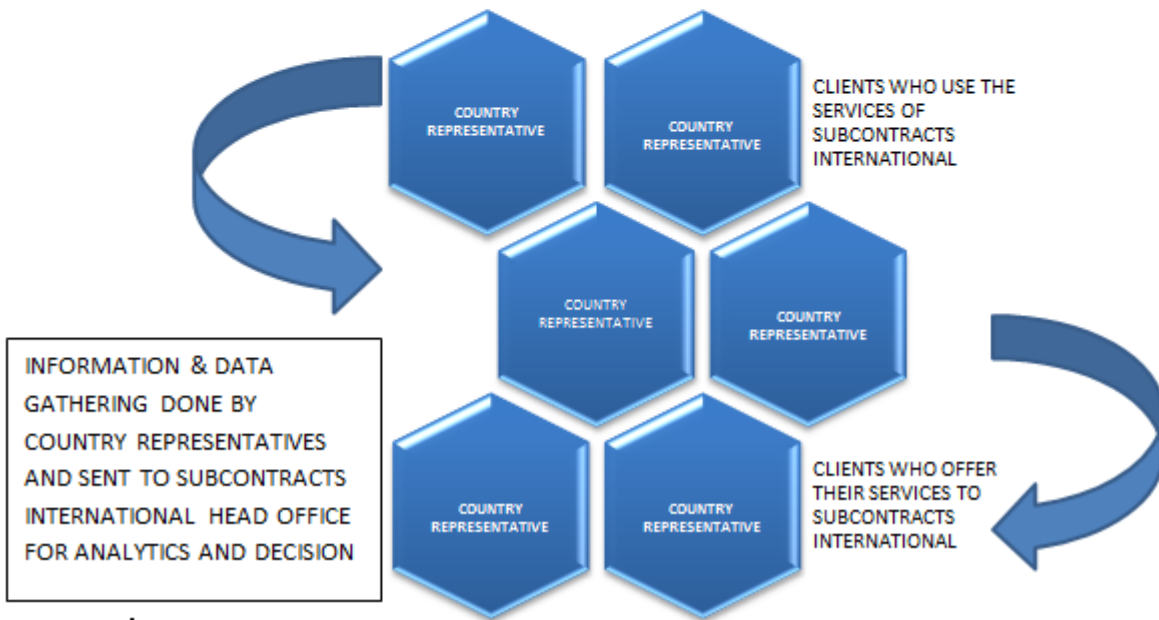


# SUBCONTRACTS INTERNATIONAL COUNTRY REPRESENTATIVES

10. We work through a single Customer Care number, One single email domain name, single website and uniform fee policy.
11. We work through Escrow Accounts set up for each individual deal between Client(s), Subcontracts International, and the Country Representative. This makes sure everyone gets his/her fair share of the professional fee.



THE SIMPLE STRUCTURAL DESIGN OF  
SUBCONTRACTS INTERNATIONAL  
EXPLAINING HOW IT WORKS SO  
EFFICIENTLY





## SUBCONTRACTS INTERNATIONAL COUNTRY REPRESENTATIVES

12. All refundable “Commitment Charges” collected from clients are deposited with the Subcontracts International’s Head Office’s Bank account in India alone. In case a client backs out after once agreeing to engage Subcontracts International for its services for a specific assignment, the client is liable to lose this deposit. In such a case the Country Office is compensated by 50% of the “Commitment Fee” deposit. The terms of charging Commitment Fee from clients are well defined and is a part of the Subcontracts International Business Facilitation Terms & Conditions as published on its official Website.
13. All contracts/agreements between clients and Country Representatives will be subject to approval by the Subcontracts International head office in India.
14. Getting into the Subcontracts International’s inner team in itself is a great opportunity to expand your work horizon. This represents an explosive potential to unleash the power of positive connectivity. It brings together many countries, their economies and businesses, their professionals, to interact with each other in a manner that benefits all. It also generates huge personal monetary gains for all players. Growth is built into the very model it represents. It’s a win-win for all. Be a part of it today.

Email us your expression of interest to be a Country Representative at

[info@subcontractsinternational.com](mailto:info@subcontractsinternational.com)

or

call our customer service number +19047011166

Website: <https://www.subcontractsinternational.com>