



LEAN INDUSTRIAL

THE PERFORMANCE & EFFICIENCY MANAGEMENT EXPERTS

THE Leaders in Business Transformation

COMPANY PROFILE

GOOD FINANCIAL HEALTH, STARTS WITH LEAN



Customer Satisfaction

Business Mechanism

OUR MISSION

THE more you invest in your performance, THE higher your customer's satisfaction will be.

- **Specify Value as perceived by the Customer**
- **Identify the Value Stream / VSM**
- **Make the Value Flow through the Value Stream.**
- **Pull the Value from the Value Stream**
- **Strive for Perfection.**



OUR APPROACH

- **Custom Made Solution adapted to the Client Environment**
- **Managerial skills building**
- **Restructuring & Human Capital Talents skills building**
- **Operations Efficiency Systems Coaching & Implementing**
- **Active Management Skills and Tools implementing**
- **VSM approach skills building**
- **Effective Problem Solving approach coaching**



OUR EXPERTISE

LEANINDUSTRIAL is a performance and efficiency management company

We support our partners to:

- **Improve the performance**
- **Increase the profitability**
- **Optimize the processes**
- **Implement adapted management systems**
- **Fostering a culture of continuous improvement**

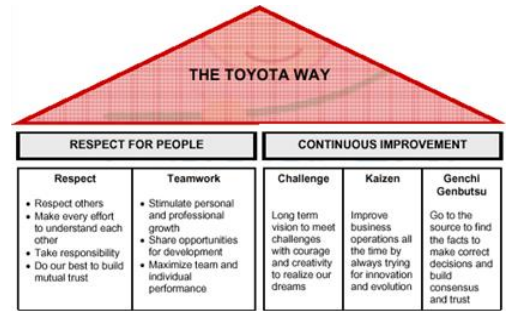


performan

OUR VALUES

LEANINDUSTRIAL is founded on the 5 principles of the Lean System:

- **Respect**
- **Team Work**
- **Challenge**
- **Continuous Improvement**
- **Root Cause Problem Solving**



CAPABILITIES

The background features a close-up of several interlocking gears. The gears are metallic and have a brushed metal texture. The word 'improvement' is embossed on one gear, and 'performance' is embossed on another. The lighting is dramatic, with a bright light source from the right creating a strong glow and lens flare effect.

Advanced Improvement Modules
Methods & Tools
Improvements
Personal Coaching

Advanced Improvement Modules

- VSM | Processes Optimization - Future State
- QMS | Quality Management System
- TPM | Total Preventive Maintenance
- PMS | Performance Management System - HR
- SCM | Supply Chain Management
- FIS | Financial Improvement System

Performance



VSM | Processes Optimization | Future State



- Process Mapping
- Future State Mapping
- Efficiency | OEE Increase
- Operational & Organizational GAP Analysis
- Restructuring | Roles & Responsibilities
- Human Capital Skills Improvement
- Lean Manufacturing Tools application - JIT | SMED | PULL flow

QMS | Quality Management System

- ISO Standards Implementation
- TQM | Total Quality Management system Implementation - Control Check Lists | QC Procedures | AQL
- QC Stop & Fix | Start, Frequent check and Last Piece Control
- SOP's building
- CAPA System | Root Cause Analysis
- Lean Manufacturing Tools application-JIDOKA | Poka Yoke | Andon



TPM | Total Preventive Maintenance



- Spare Parts Life Table
- Run to Fail Impact analysis on OEE
- Cleaning SOP's
- Preventive Maintenance Plan-Heijunka
- Spare Parts Inventory management
- Lean Manufacturing Tools application - 5S | KAIZEN | 7 Deadly Waste

PMS | Performance Management System | HR

- Executive Management Monitoring System
- Key Performance Indicators Coaching and Building - KPI's | KBI's
- Team Building Coaching - Leadership | Negotiation | Active Listening | Time Management | Stress Management
- Talents Management System - Evaluation | Training | Career Development | Intensive & Motivation | Integration System
- Active Supervision Coaching
- Communication system - Meeting structure | Reporting | Escalation
- Auditing Systems - Team Building | Auditing Schedule | Continuous Improvement



FIS | Financial Improvement System



- Key Financial Indicators Coaching and Building - KFI's
- CASH is King Methods & Tools - Cash to Cash cycle
- Profitability at it's Best Methods & Tools - Cost Cutting | Cost Analysis
- NWC | Net Working Capital Optimization Systems

- Centralized Purchase systems Coaching and Implementation
- Suppliers Certification System Coaching and Building - 19 Key Element | 10CS |
- Warehousing Management System | 5S | FIFO | LIFO
- Inbound & Outbound Optimization - Procedures | Quality Control | Hand Over

SCM | Supply Chain Management



Methods & Tools

Cross Functional Team

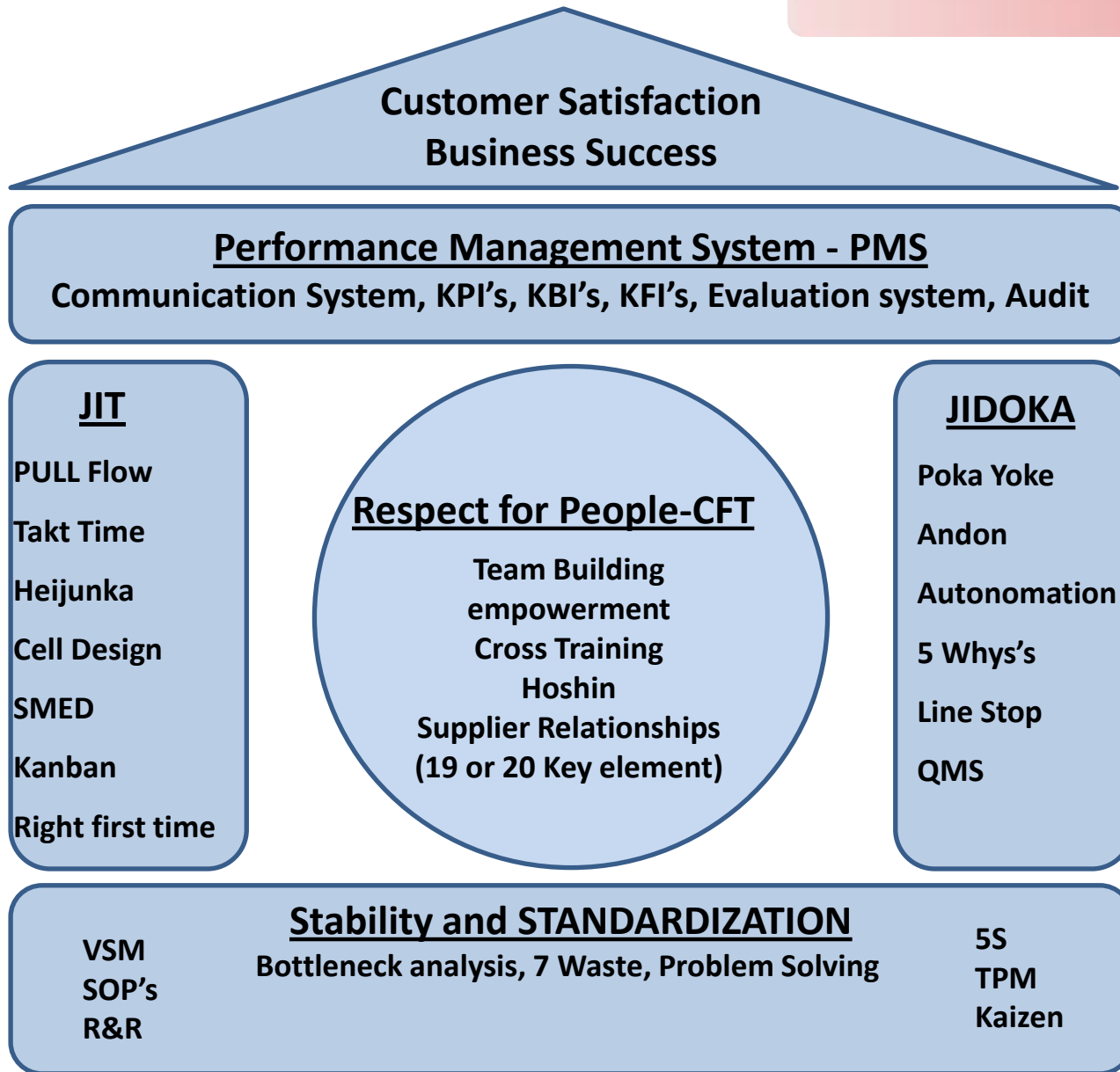
Stability and Standardization

Just In Time – JIT

Stop and Fix – JIDOKA

Performance Management System – PMS





Improvements

Improve the Performance

Increase the Profitability

Optimize the Processes

Implement Executive Management Systems

Fostering a culture of Continuous Improvement

Personal Coaching



Stability and Standardization

Improve the Performance



- VSM | Process Mapping | Future State
- Change Management
- Operations Excellency Programs
- OEE | 5S | TPM | Kaizen
- bottleneck analysis | 7 Waste
- Problem Solving | Root Cause Analysis

Improvements

Respect for People-Cross Functional Team

- Team Building | Empowerment | Cross Training
- Hoshin | SOP's | Roles & Responsibilities
- Competencies GAP Analysis | Human Capital Skills Building
- Active Supervision | Integration & Evaluation



Increase the Profitability



- KFI's
- Cash to Cash cycle
- Cost analysis | Cost Reduction
- Contribution Sales Strategy
- Supplier Relationships | 19 or 20 Key element | 10Cs

Performance Management System – PMS

Improve the Managerial Skills

- Communication System
- PMS | QMS |
- Evaluation system | KPI's | KBI's | KFI's
- Audit | ISO | OHSAS | HACCP



Just In Time – JIT

Improve & Optimize the Processes



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- PULL Flow
- Takt Time
- Heijunka
- Cell Design
- SMED
- Kanban
- Right First Time

Stop and Fix – JIDOKA

Improve the Quality

- Poka Yoke
- Andon
- Autonomation
- 5 Whys's | Fish Bone | PDCA
- Line Stop | Frequency Check
- Built In Quality QMS



Personal Coaching

- Leadership Skills
- Team Management
- Strategy Tools
- Problem Solving
- Decision Making
- Project Management
- Time Management
- Stress Management
- Communication Skills
- Creativity Tools
- Learning Skills
- Career Skills
- Supervision Skills
- Lean Manufacturing Fundamentals
- CI toolkit (Kaizen, 5S, SMED, TPM.....)

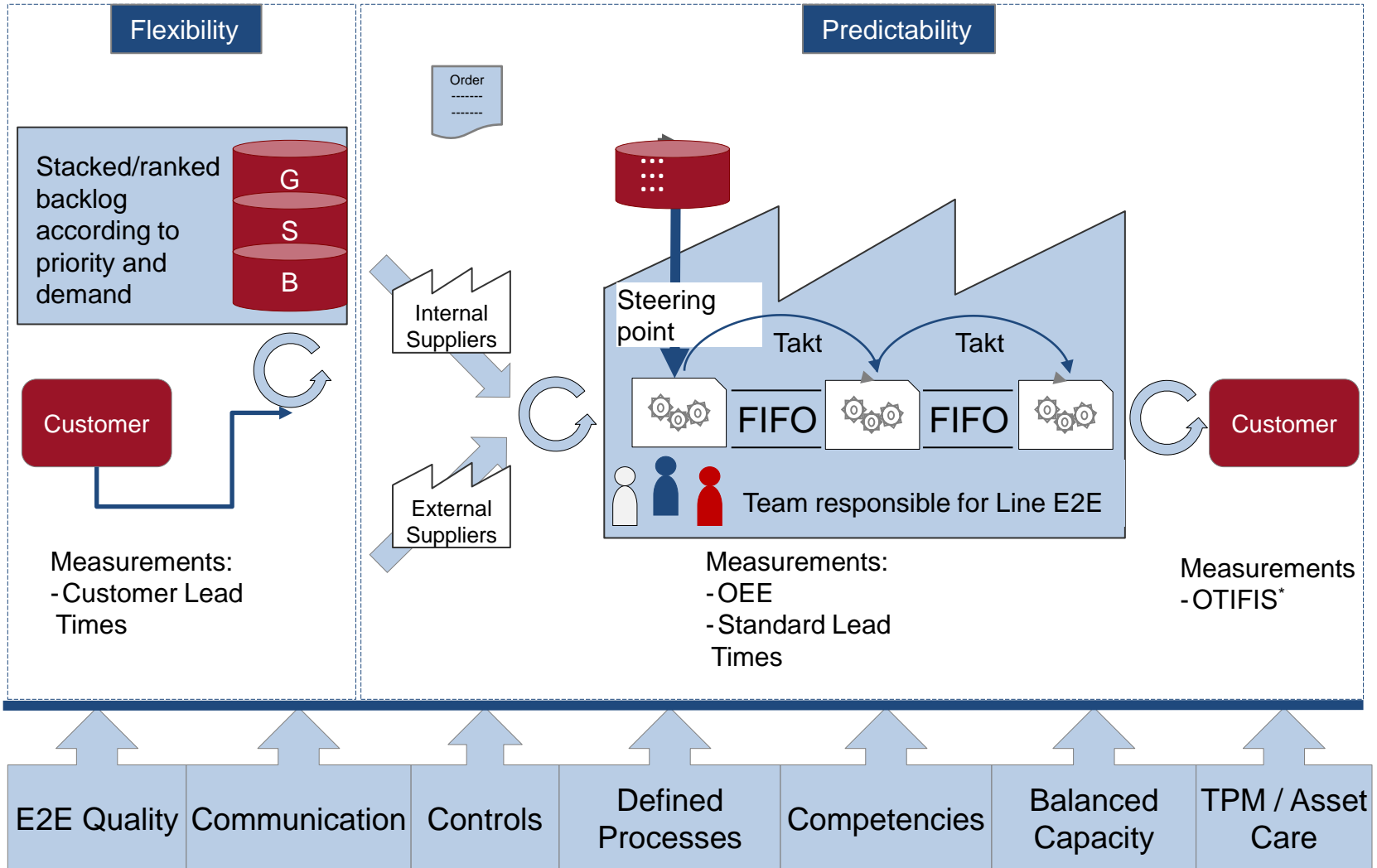


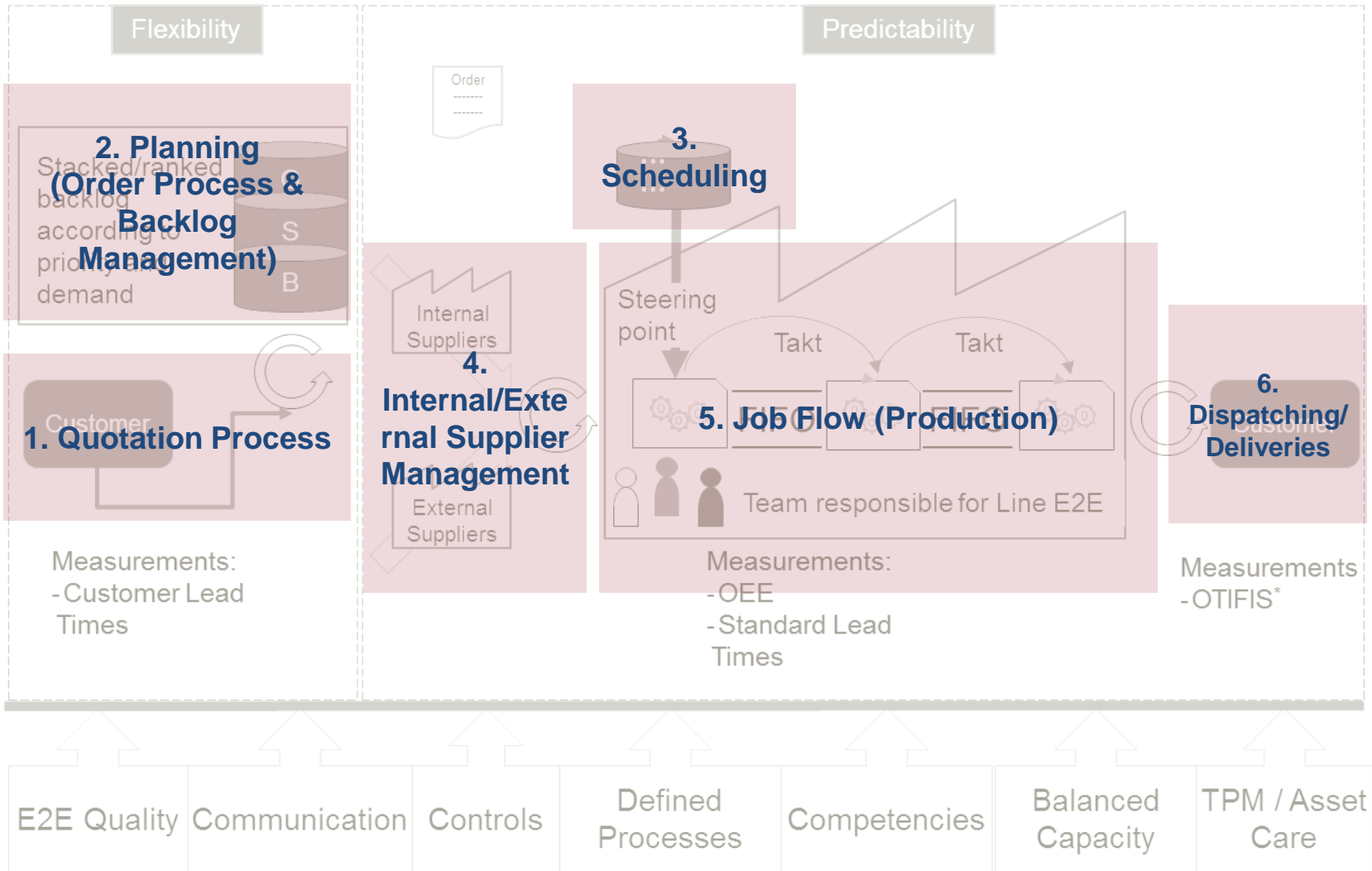
Accomplishments

Projects delivered
Future state
Project implementation plan
Statistics



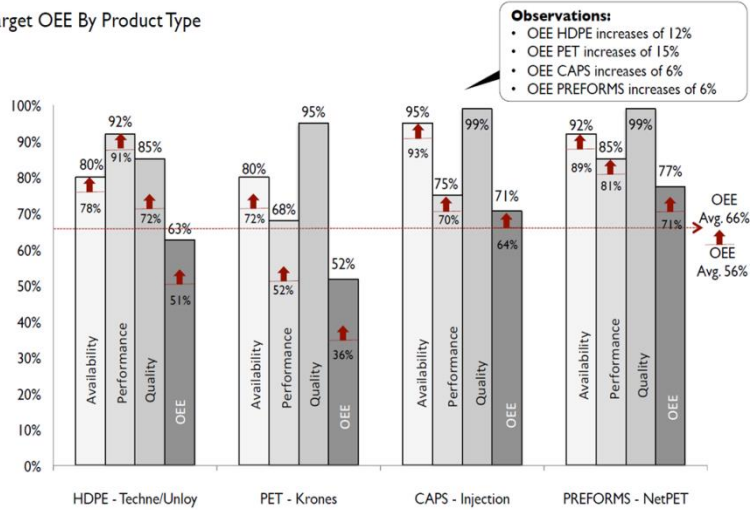
New Product Development Process



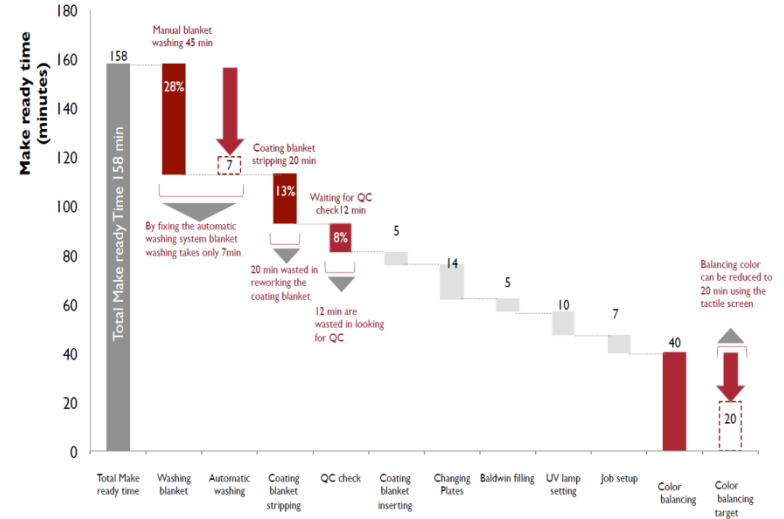


OEE/ 12% Improvement

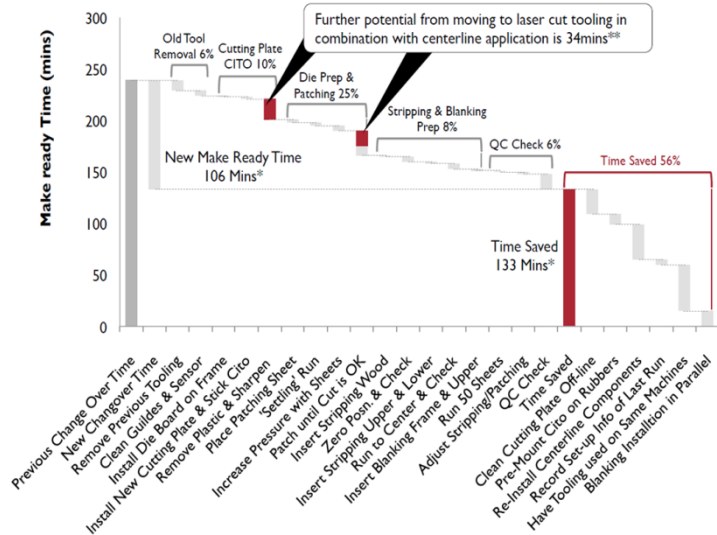
Target OEE By Product Type



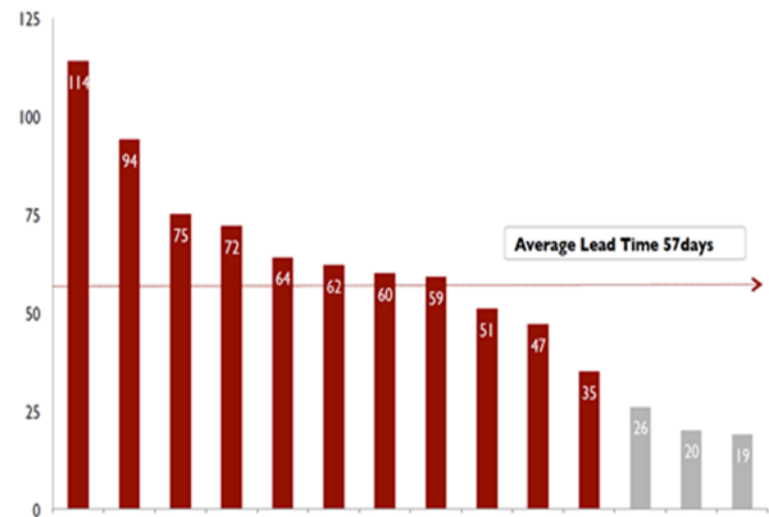
Machine Performance / 57% Improvement



Machine Availability / 56% Improvement

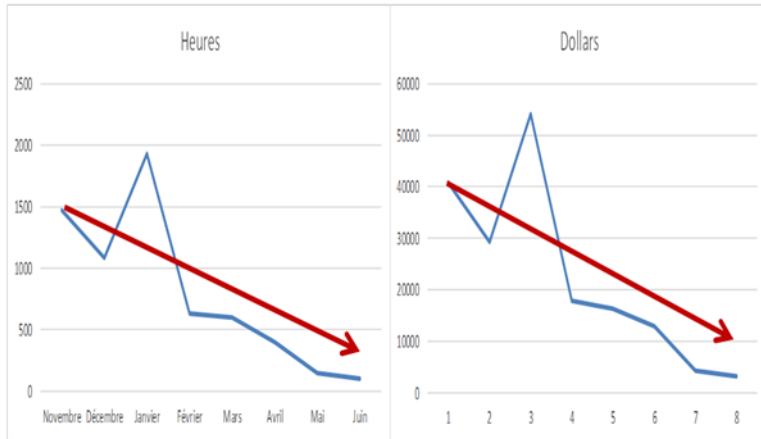


Lead Time / 83 % Improvement

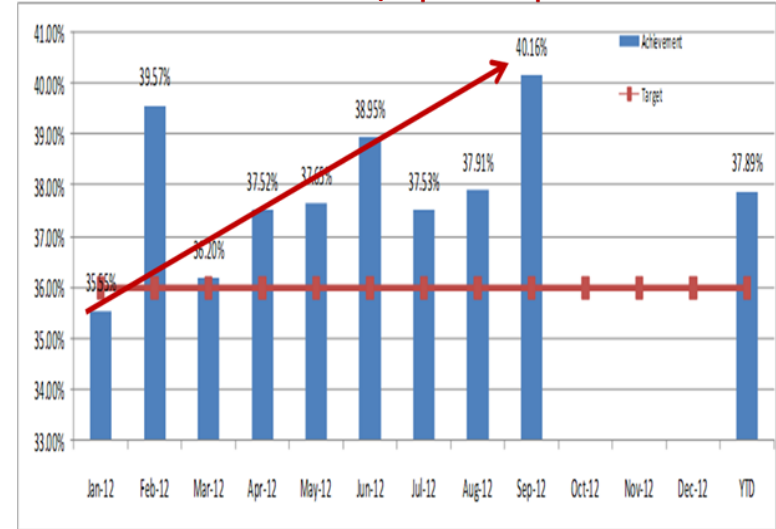


Over Time / 80% Improvement

TEMPS SUPPLÉMENTAIRE OT



Profitability / 18% Improvement Profit & Loss/ 6 points Improvement



Supervision Behavior – Better Operations Managem2nt / 86% Improvement

CATEGORIES	BEFORE	END-PROJECT
Active Supervision	5 %	56 %
Administration	51 %	18 %
Team Coaching	6 %	16 %
Manual Work	6 %	2 %
Passive Supervision	32 %	8 %

Executive Performance Management System – Better Business KPI's deviation Control / 72% Improvement





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