

# RICHARD V. BATTLE

◆ Award Winning **AUTHOR** ◆ **SPEAKER** ◆ Media Commentator ◆ **ADVISOR**

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## **AIM HIGH! WORK HARD! NEVER QUIT! ®**

*His vast experiences enhance his uplifting messages that will encourage, entertain and inspire audience members to attempt and attain new levels of personal performance.*

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**“Richard Battle is the antidote to that which brings you down.” – Gail Fallen, 1310KFKA**

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### His story includes Tests

**He has been tested by many personal challenges**, Richard has survived an **apartment fire** that his neighbor died, experienced **financial ruin** with the Texas real estate collapse in the 1980's, **divorce**, encountered **two heart procedures**, **survived cancer** and his the most significant loss of all, the **death of his only son**.

### Messages include:

- ◆ **Successfully Creating Impact and Legacy.**
- ◆ **The 5 Leadership Secrets that made Old McDonald successful.**
- ◆ **Winning Over Life's Greatest Challenges.**
- ◆ **Sales Success is More Than Closing the Sale.**
- ◆ **Achieving Leadership Excellence in the 21<sup>st</sup> Century.**
- ◆ **The Dear John Message that Will Lift Every Heart.**

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### Workshops include:

- ◆ **The 4 Keys to Elevate Employee Morale and Maximize Performance.**
- ◆ **The 4 Keys to Overcoming Life's Greatest Challenges and Achieving Success.**
- ◆ **Achieving Leadership Excellence in the 21<sup>st</sup> Century Workplace.**
- ◆ **Sales Success is More Than Closing the Sale.**
- ◆ **Effective Delegation for Leadership Success.**

RICHARD V. BATTLE

HELPING PEOPLE WIN EVERYDAY

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**ABOUT RICHARD;**

- 40+ years of **award-winning sales, sales management, and leadership experience** in disruptive technology business-improvement solutions.
- **National and international experience** with various business entities. Has spoken to groups including universities, businesses, and civic groups. 30-plus years of presentations to associations, corporations, education, and community groups in both the U.S. and Europe.
- Appointed by Gov. Perry to Texas Judicial Council and Texas Emerging Technology Fund
- Served on **several boards of directors** and in **leadership roles**, including Boy Scouts, Muscular Dystrophy Assoc., Keep Austin Beautiful, John Ben Shepperd Public Leadership foundation, and Alpha Kappa Psi.
- **President of the Austin Jr. Chamber of Commerce** -The U.S. Jr. Chamber of Commerce recognized the Austin Chapter as the **Most Outstanding Chapter in the United States**, and **Jr. Chamber of Commerce International** recognized Richard as the **Outstanding Chapter President in the world.**

• **Public speaker and trainer**

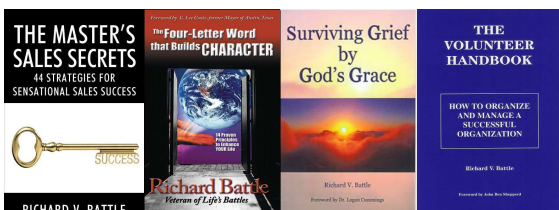
**TOPICS INCLUDING:**

- Leadership
- Sales
- Motivation/Inspiration



**AUTHOR;**

- **Made in America by AmeriCANS not AmeriCANTS**
- **Life's Daily Treasure**
- **Navigating Life's Journey**
- **Conquering Life's Course**
- **Unwelcome Opportunity**
- **The Master's Sales Secrets**
- **The Four-Letter Word That Builds Character**
- **Surviving Grief by God's Grace**
- **The Volunteer Handbook:**



**CLIENTS;**

- Texas Association of Life Underwriters
- Independent Bankers of Texas
- University of Texas at Austin
- Baylor University
- Austin Independent School District
- John Ben Shepperd Public Leadership Forum
- Texas Volunteer Conference — Governor's Office, State of Texas
- 500 Inc. — Dallas
- Leadership Austin
- Volunteer Conference for Arts & Culture
- Alpha Kappa Psi
- Sertoma Clubs
- Lions Clubs
- Texas Jr. Chamber of Commerce
- Leadership Wharton
- Travis County League of Women Voters
- Optimist Clubs
- Texas State Guard
- Realty Talks, (television program)
- Harvest How (syndicated television program)
- Numerous radio talk-show presentations
- Texas Society of CPA's

**TESTIMONIALS;**

*"We are so appreciative of your excellent presentation for the AISD Volunteer Manager Council."*

**Sarah Ann Robertson,**  
Volunteer Resource Specialist,  
Austin Independent School District

*"You received rave reviews. Your talk was the highlight of our day."*

**Nancy Buchanan,** Executive Vice-President,  
Texas Assn. of Life Underwriters

*"You are great! Your session with us, time management and event preparation was exactly what we needed."*

**Billie Jones,** Executive Director,  
Wharton Chamber of Commerce

*"Your workshop was definitely one of the favorites of the Conference attendees."*

**Margie August,** Program Coordinator,  
Volunteer Conference for Arts and Culture

*"You are a blessing and an inspiration to all whom you touch."*

**Neal T. "Buddy" Jones**

*You exceeded our very high expectations and helped advance the cause of doing leadership training in our organization."*

**Bill Kesler & Sandy Baker,**  
500 Inc. Dallas, Texas

*In your books and your speaking engagements, you are a professional, concise and deliver a message of a "common sense" response to life's unwelcome opportunities. Additionally, you leave your audience with a sense of hope and joy.*

**James Bratton - CEO**