



Spring 2026 Real Estate News

The Real Estate market in California has cooled off just a bit as buyers have backed off from paying somewhat jacked up prices for homes.

The average home price sold in California is \$854,700 as of March 2026

Holy cow! As a native of So Cal, I remember the days of homes being under \$100,000 that is in the 60's and mid 70's. If a home was in the \$250,000+ range back in the day, it was probably located in Beverly Hills. Yes, times have changed. The Average Interest rate for 30 Year Fixed rate Mortgage is 6.237%. Inflation has hit us all. The Average price per gallon for Gasoline remains high at \$5.85 per gallon as of this writing.

As the founder of JBGmg a Licensed Real Estate Agent Professional since 1997 and Real Estate Broker since 2008 I am on call for my clients 7 days a week to serve their needs to sale, lease or buy real estate from the desert to ocean and beyond. Along with my wife Coby who has been agent since 1977 we have been blessed to own multiple homes and help our clients with our combined experience of 75+ years in real estate, Yikes! We truly believe the best investment will always be to own real estate. If you or anyone you know is thinking of selling your home and are ready to cash out or lease your home, we are available to offer you a Comparative Market Analysis for your home based on the comparable homes in your area and recent sales in the past 3-6 months.

Our Full-service listing fees for single-family homes are 1.99%. As the Broker Owner of JBGmg, we sell and lease real estate across California, working with agents for properties outside our primary service areas—Southern California and the Desert Communities from Palm Springs to Indio. If you or anyone you know is looking for an experienced Real Estate Broker/Agent /Team to list their home, please feel free to call me!

Sincerely,

A handwritten signature in black ink, appearing to be 'JB' with a flourish.

“JB” James B. Griffin, Broker Owner

DRE License #01229433

JBGmg

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