www.AEBalloonFlights.com

Phone: 717-600-8482

Cell: 717-873-2057

AEBalloonFlights@gmail.com

Dear Balloon Enthusiast(s):

Congratulations! You are going for a hot air balloon ride! Enclosed with this letter is your gift certificate. We encourage you to visit our website for other documentation if not enclosed with this letter, to better prepare you for your adventure (i.e., Information for One-hour Flights, Directions and Passenger Awareness & Release of Liability). When you are ready to make your reservation, just give us a call. The expiration date guarantees the purchase price for 1 year and is to help remind you that your great adventure awaits you! Our flying season is All-Year-Round. We mainly fly weekends, weekday evenings during summer and some holidays. We can schedule two flights a day, weather permitting. The first is at sunrise and the second is about two hours before sunset. These are the times of day when the winds are the calmest. If the weather doesn't cooperate, we will be happy to reschedule you for another day.

AE Balloon Flights, LLC is starting the season with a fresh inspection of our new equipment. Our basket will comfortably hold 4-6 passengers, plus the pilot. The balloon itself, called the envelope, is a beautiful royal blue with staggering vertical rainbows of color that will look perfect in your photographs. Even more spectacular than a picture of our balloon, is a picture *from* our balloon!

All flights depart mainly from Jim Mack's Ice Cream located between Hallam and Wrightsville, PA, (see Directions section) however; other sites are available depending on wind direction. High aloft the countryside, the view is unforgettable. The beautiful rolling hills and green pastures of York and Lancaster Counties will drift by silently as we float on the wind. On a typical flight, we would start out low, just above the treetops, talking with people on the ground. As we ascend, the Susquehanna Valley will come into full view. The Susquehanna River can be seen to the east and on a crystal clear day, it's not unusual to see the Chesapeake Bay's reflection at 3000 feet above the ground! As we descend for our landing, don't be surprised if we have a small parade of spectators awaiting our arrival. Upon landing, expect a small bump as we touchdown.

The flight itself lasts an hour (+/-) depending on a suitable landing spot (if it takes us a little *longer* to find a nice landing field, we're sure you'll understand). The entire journey will last about two to three hours. AE Balloon Flights, LLC will provide transportation from the landing site back to the launch site, family and friends are encouraged to chance along and meet us upon our landing! Once at the landing site, we will share a sparkling-cider toast (non-alcoholic) and recall the trip with our new friends. All passengers will receive a personalized flight certificate and memories that will last a lifetime.

If you have any questions about the flight, just give us a call. We look forward to hearing from you soon.

Soft Landings,

AE Balloon Flights, LLC

Commercial Hot Air Balloon Pilot

Enclosures

Welcome Letter Rev. 03/2021

Directions to Launch Fields

A launch field will be selected depending on wind direction. Visit our website for online mapping to each of these sites.

To Hallam launch fields:

Rt. 30 East/West to Hallam/Wrightsville exits. Follow signs toward Rt. 462

- Jim Mack's Ice Cream launch field (grassy area in rear, follow paved lane)
 -- 5745 Lincoln Hwy, York, PA 17406 --
 - Rt. 30 at Hallam exit. Follow signs toward Rt. 462

Turn left at light onto Rt. 462 east.

Drive through and out of Hallam Boro. and Mack's Ice Cream will be on <u>left</u> 1.3 miles outside of Hallam Boro before Wrightsville.

Rt. 30 at Wrightsville exit. Follow signs toward Rt. 462

Turn right at light onto Rt. 462 west.

Mack's Ice cream will be on right 1.5 miles outside of Wrightsville before Hallam Boro.

- 2 Cocoa-Cola lighted machines in front of Mack's. Drive back to "Additional Parking" grassy area in rear. CAUTION: Kids at play on sunset flights.
- Hallam Ball field (right-outfield, behind 1st base)
 - Rt. 30 at Hallam exit. Follow signs toward Rt. 462

Turn left at light onto Rt. 462 east.

Proceed to Emig St. (road at end of guide-rail along Rt. 462; at car dealership).

Turn right (south) onto Emig St. to Beaver St.

Turn left (east) onto Beaver St., proceed to Franklin St.

Make a right (south) onto Franklin St. (corner has fenced in tennis/basketball courts).

Please park along grass just of the road. Please do not pull onto the field.

Phone: 717-600-8482 Cell: 717-873-2057

AEBalloonFlights@gmail.com

www.AEBalloonFlights.com

Information for One-hour Flights

Dear Balloon Enthusiast(s):

Congratulations on receiving a balloon ride with us. Your ride is being arranged through us and may be booked on the Airship Enterprise. We would like to point out several things you need to know and do:

- 1. After receiving your gift certificate or letter of confirmation, YOU are the person responsible for contacting us to setup a date to fly. We fly All-Year-Round. We mainly fly weekends, weekday evenings during summer and some holidays. We can schedule two flights a day, weather permitting. During the warmer months (May through October) we are usually running three to four weeks ahead on our bookings, so don't wait until the last minute to schedule your flight. During the colder months (November through April), we can usually book on a shorter notice. Please call us if you have any questions about booking your flight. If you do not receive your ride on a scheduled date, (e.g., unsafe weather conditions, unforeseen cancellations, etc.), YOU must contact us to reschedule your flight. Due to weather factors, it may take several times of rescheduling your flight to finally get that Perfect Day. (See Cancellation Policy).
- 2. If you receive a gift certificate and/or do not want to take your scheduled flight for any reason, you may either give/sell it to someone else or forfeit it. Please inform us of such transactions for our records. As long as you continue to rebook your flight, we will honor your gift certificate. You must book your initial flight or attempt to book your flight within one (1) year of the certificate issue date. The expiration date guarantees the purchase price for 1 year and is to help remind you that your great adventure awaits you! We need to know that you are still interested in taking the flight. Gift certificates donated by us to a charity, radio/TV station, business, etc., expire one (1) year from the date we issued it to the organization. They are not redeemable for cash. If you have any questions regarding our policy, please ask us before you book your first flight.

Morning Flights

3a. 95% of our chartered passenger flights are scheduled at sunrise. We must make our *Go/No Go* decision at approximately 1-1/2 hours before sunrise, sometimes even the evening before.

Evening Flights

3b. Evening flights are scheduled approximately two hours prior to sunset. We must make our *Go/No Go* decision at approximately 1-1/2 hours before your scheduled flight time.

We will not fly if, in the opinion of the pilot, conditions are deemed unsafe! This decision is based on the pilot's ability to read the current and forecasted weather conditions. Ballooning is very finicky with the weather; we need almost ideal conditions to fly. Although it rarely happens, we may even meet at the launch site and have to cancel a flight due to marginal weather conditions. You may have to reschedule several times to obtain your ride. Please be patient and understanding, we have no control of the weather and **PASSENGER** (**YOUR**) **SAFETY IS OUR #1 PRIORITY!!!** "We would rather cancel your flight 10 times, than injury anyone once!"

Morning Flights

4a. Our flights take off approximately at sunrise. Passengers must meet one-half hour before sunrise at the designated takeoff site. This site is determined the evening before the flight, but as late as the morning of the flight. Due to unpredictability of the weather, it may be necessary to change the launch site at the last minute.

Evening Flights

4b. The flights take off approximately two hours before sunset. Passengers must meet 2 hours before sunset at the designated launch site. This site is determined the afternoon/evening of the flight.

<u>Please allow 3 to 4 hours with us.</u> We'll check you in and invite you to watch and/or participate with the crew to prepare and inflate the balloon. Cameras and camcorders are more than welcome!!! When the balloon is inflated, we invite you aboard for a breath-taking flight over York and possibly Lancaster County. Flight time is considered from time of lift-off to time of landing. We try to give you a one-hour flight (+/-), but flights may go anywhere from 45 minutes to 1-1/2 hours, depending on direction and landing availability. The 3 to 4 hours are spent in setting up the balloon, flying in the air, packing away the balloon, transporting everyone back to launch field and celebrating our memorable occasion.

We will return you to your car at the original takeoff site after your flight, at which time there will be a toast of sparkling-cider and a recital of the balloonist's prayer. You will receive a beautiful "Certificate of Ascension" that includes a picture of the *Airship Enterprise II* "It's About Time", balloon you flew in. If, for some reason, you cannot stay for the entire trip, you will need to supply your own chase person to pick you up wherever we land.

Likewise, family and friends are always welcome to chase along with their own vehicle, but please, give the "balloon chase vehicle" plenty of distance for "Frequent Stops and Indecisions". We do ask that spectators wait by the road until the balloon chase crew obtains landowner permission to gain access for them! Sometimes landowners will only allow one vehicle on their property, after all we are dropping in unexpectedly (Trespassing).

- 5. We do not determine our takeoff site until 1-1/2 hours before sunrise or 3 hours before sunset. We must have the latest wind directions and other weather conditions to make this decision. We generally use one site: the field directly behind Jim Mack's Ice Cream on Route 462 between Hallam and Wrightsville, PA. We use several other sites when necessary, depending on wind directions.
- 6. YOU ARE RESPONSIBLE to confirm the scheduled flight and weather conditions with us. Please use the following procedures in checking on these items with us:
 - **A. TO BOOK YOUR FLIGHT:** You may leave a message during the day or contact us (717) 600-8482 between the hours of 4:00 p.m. and 9:00 p.m., Monday through Friday; Sat. & Sun. 9:00 a.m. till 9:00 p.m. If you obtain a recorded message, please speak clearly and leave your name and <u>repeat</u> phone number and we <u>will</u> return your call. We will contact you within two days. *Sorry, we will only reserve one date at a time. In the event of a cancellation, you will need to reschedule.*
 - **B.** THE EVENING BEFORE YOUR AM FLIGHT: Contact us at or after 8:00 p.m. (during the winter); or 9:00 p.m. (during the summer) respectively, via my cell phone (717) 873-2057. We obtain our weather forecast for the next morning around 7:30 p.m. (during the winter); and 8:30 p.m. (during the summer) the previous evening. At this time we will discuss the possible **Go/No Go** weather conditions for your flight,

the intended time and location to meet us in the morning, and answer any questions you may have. You may receive the basic information by recorded message. Please listen to the tape and leave your name and phone number as verification that you received this information. If you do not leave this information, we will NOT call you for your flight in the morning and assume you have cancelled your flight. (See Cancellation Policy).

C. ON THE MORNING OF THE AM FLIGHT: Assuming you followed 6B instructions, we will obtain the latest weather conditions and forecasts for the morning and make a Go/No Go decision. If we decide to fly, we will NOT call you, and proceed as planned to meet according to the previous night's conversation (unless other arrangements are agreed upon). IMPORTANT: If we feel it is unsafe to fly, we will attempt to call you in the morning to stop you! (unless other arrangements are agreed upon)! If we can't contact you, we will proceed as planned and catch you at the field to cancel.

Please note: There are about 10 balloons in the Adams/York/Lancaster County area. If your flight was cancelled and you observe a balloon flying that morning, please do not call wondering why you did not fly. Every pilot makes their *Go/No Go* decision based on their experience level, piloting skills, comfort zone and weather conditions for their area.

I consider myself to be a very conscientious, safe, balloonist. I am very concerned with the safety of my passengers, crew, equipment and myself, respectively. I've seen some well-seasoned pilots get themselves into trouble. We all can get caught making the wrong decision to fly; however, we feel that by applying our experience and knowledge of ballooning, we can keep ballooning a safe and enjoyable experience for everyone. The adage, "better to cancel and fly another day than to make a mistake along the way," is a useful guideline. Or, "I'd rather be down on the ground wishing I was up in the sky; than up in the sky wishing I'd rather be on the ground!

If your not happy with our *Go/No Go* decision, then I'd be more than happy to refund your money and warn the other local balloonist that you'll be calling them!

- **D.** THE EVENING *OF* YOUR <u>PM</u> FLIGHT: Contact us at or after 2:00 p.m. (during the winter); or 3:00 p.m. (during the summer) respectively, via my <u>cell phone (717) 873-2057</u>. We will obtain the latest weather forecast for that evening around 1:30 p.m. (during the winter); and 2:30 p.m. (during the summer) that afternoon. At this time we will discuss the possible *Go/No Go* weather conditions for your flight, the intended time and location to meet us in the afternoon/evening, and answer any questions you may have. You may receive the basic information by recorded message. Please listen to the tape and leave your name and phone number as verification that you received this information. If you do not leave this information, we will NOT call you for your flight in the afternoon/evening and assume you have cancelled your flight. (See Cancellation Policy).
- **E. IF YOUR FLIGHT WAS CANCELED:** Contact us as soon as possible to reschedule your flight at (717) 600-8482.
- 7. **CLOTHING:** If you are dressed comfortably before embarking on the balloon flight, you will be comfortable during the flight. Although we always try to land near a road, it may not always be possible and we may have to walk through a field, high grass or mud. For this reason, you should wear sensible footwear and long pants. DO NOT wear flip-flops, high heels, or short pants. *In other words, wear clothing appropriate for a walk in the country on the day of your flight.* We cannot require that you wear a certain type of clothing; however, we will not be responsible for injuries if you are not wearing sensible clothing. Jeans and sneakers are very suitable although boots may be the best footwear. Please try to wear natural fibers such as cotton, silks or leather.

One-hour Flight Information

Leave your fleece sweaters, nylon and polyester windbreakers and jackets at home. These items can/will generate static or melt if too close to an open flame.

8. SUGGESTED MINIMUM PHYSICAL/AGE REQUIREMENTS: Passengers should be able to stand up for at least one hour and must be at least 48 inches tall! You should be capable of walking up to a half mile at a leisurely pace. Unless otherwise notified, we will assume that you meet these minimal requirements. If there is any doubt about these standards or your current condition(s), please speak with us ahead of time. We will assess each concern on a case-by-case basis. There are no age requirements to enjoy the sport of ballooning. Kids of all ages from 5 to 105 are welcome aboard. Please be certain that the child will enjoy the flight for an hour and is able to see over the sides of the basket. NO CHILD IS TO BE HELD DURING FLIGHT!

PLEASE USE COMMON SENSE! If you have any medical problems, get permission from your doctor to fly with us. If you are pregnant, or think you may be, we will be more than happy to bring you aboard after the birth of your child. Although a greater liability - flights for a person(s) with disability(ies) are at the *pilot's discretion!* (Refer to the first sentence in this Section 8)

- 9. **CANCELLATION POLICY:** Our policy is that if <u>WE</u> cancel a flight due to inclement or deteriorating weather conditions, (e.g., unsafe weather conditions, rain, wind, pilot's discretion) then **YOU** must contact us and we will be happy to reschedule another flight date. However, it may require several reschedules, after all we're dealing with Mother Nature. If <u>YOU</u> cancel a flight more than 48 hours ahead of time, no penalties/fees apply. If less than 48 hours notice is given or you are a NO SHOW, a \$100 processing fee will incur <u>per person</u> and/or all deposits/balances will be forfeited, of course emergency situations will be reviewed on a case-by-case basis.
- 10. **REFUND POLICY:** It is our strict policy to NOT offer a refund, however we understand that unexpected hardships do occur and will review each circumstance on a case-by-case basis. We would like to discuss any concerns or problems you may have with AE Balloon Flights, LLC or your scheduled flight. If you receive a gift certificate and/or do not want to take your flight for any reason, you may either give/sell/transfer it to someone else or forfeit it. Please inform us of such transactions for our records. You must book your initial flight or attempt to book your flight within one (1) year of the certificate issue date. After that, as long as you continue to rebook your flight, we will honor your gift certificate.

The expiration date guarantees the purchase price for one (1) year and is to help remind you that your great adventure awaits you! Upon the certificates expiration, and no attempt to (re-)book within one (1) year from issue/last scheduled date was made, you will be required to pay the difference in price if our rates have changed, (i.e., inflation, additional expenses, increase gas prices, etc.). We need to know that you are still interested in taking the flight. Gift certificates donated by us to a charity, radio/TV station, business, etc., expire one (1) year from the date we issued it to the organization, not the date of the contest. Theses certificates are NOT redeemable for cash NOR are they transferable.

If after careful review of the circumstances and they are deemed reasonable, then and only then will a refund check be issued minus a 25% processing fee for either a certificate or a booking. Again you may either give/sell/transfer it to someone else! If you have any questions regarding our policy, please ask us before you book your first flight.

Phone: 717-600-8482 Cell: 717-873-2057

AEBalloonFlights@gmail.com

www.AEBalloonFlights.com

Passenger Awareness Information, Including a RELEASE OF LIABILITY

Welcome to the wonderful world of ballooning! It is a world filled with beauty, excitement and adventure. Please read the following information and/or visit our web site so you can learn more about the sport of ballooning. We hope your experience will be, as it is for us, a most pleasurable one.

With any form of aviation, however, there are certain risks, as there have been from the time man first conquered gravity and left the ground. Reflecting upon NASA's Challenger and Columbia tragedies, it is important that each passenger understand the critical aspects of a flight, and that they assume the risks inherent in flight, including the chance of personal injury and loss of life or property.

In each flight there are three (3) key elements of safety, which can be summarized as follows:

- 1. **Weather** Ballooning is strictly a fair weather sport. Assuming reasonable good visibility, the key consideration is wind speed. Generally, a launch is not feasible when the winds exceed ten (10) knots or 11 mph. Because the winds are lighter and more stable during the early morning hours and just before sunset and tend to gradually increase, we prefer to launch at or soon after sunrise or a few hours prior to sunset so that we can complete the flight before the winds become too brisk for a safe landing. High wind landings, while more exciting, can impose an added risk of injury. A determination concerning the weather can usually be made before we leave home, but as pilot I reserve final judgment based upon the weather conditions observed at the launch site. If weather conditions cause cancellation of our flight, we will be more than happy to reschedule.
- 2. **Equipment** The important considerations here are the structural integrity of the balloon and the generation of heat which gives the balloon its lift. Heat is generated by a burner, which utilizes propane to create a rapid and intense flame. The propane, a highly combustible fuel, is carried on-board in several tanks. The burner, which is used to vaporize and ignite the liquid propane, is very powerful, and very hot. It generates enough BTUs to heat over a hundred houses for several hours.

The balloon in which we will fly is maintained in accordance with requirements of the Federal Aviation Administration (FAA). In addition, before every flight, we take all reasonable precautions to insure that the entire balloon system is functioning properly.

3. **Pilot Judgment and Control** - Your pilot is fully certified by the FAA as a commercial pilot, qualified to carry passengers in balloons. The pilot had to undergo specific training in the flying of balloons, and to demonstrate knowledge of weather conditions and local flying hazards.

As it is with airplanes, the most critical times in a balloon flight are during take-offs and landings. While preliminary decisions regarding weather and equipment require discretion on the part of the pilot, it is the pilot's judgment and control during take-off and, even more importantly, during landing, that is most critical.

Passenger Awareness & Release of Liability
Rev. 03/2021

Because of the absence of any directional control in a hot-air balloon, landing sites are limited to locations in the direct path of the balloon as determined by the air currents near the earth's surface. As a result, the approach to a landing site, as well as the landing itself, involves potential contact with various natural and man-made hazards such as trees, fences, power lines, and other objects. Actual contact with the ground may also be hazardous if a rapid decent is required due to a small landing area. Upon hitting the ground at moderate to high wind speeds, the wind's natural effect on the balloon causes the basket to lean or tip over horizontally and drag to a stop. It is during such a landing that the risk of injury is the greatest, and it is important that you hold on tightly to avoid bumping into objects in the basket, or other passengers and that you stay in the basket at all times, until instructed to exit!

Normally, however, we can gently glide into the landing site at a moderate descent and come to an upright stop with only a few bumps along the ground. You are welcome to bring camera equipment along on the flight, but because on the potential for bumpy landings, you do so at your own risk. We can't be responsible for damage to your personal property.

It is important to remember that during each flight, and particularly upon landing, the priorities are as follows:

- 1) Safety of the passengers and those on the ground.
- 2) The integrity of the balloon system.
- 3) Convenience to the chase crew.

Our ground crew, who chase and assist in recovering the balloon upon landing, fully understand these priorities, which form the basis for my in-flight decisions. Sometimes such decisions must be made in a matter of seconds. Thus, the pilot's skill and judgment are most important.

Summary - I hope this information is helpful to you and that it provides both an understanding of the potential risks involved with ballooning, and reassurance that our flights are conducted in a safe and responsible manner. Since it is impossible, however, to guarantee against adverse weather conditions, mechanical failure, or landing conditions, we must ask that you accept such risks, which are inherent in all flights. So that we can be sure that you understand and assume these risks, we ask that you so indicate by signing in the space provided on the next page and return it to me no later than the morning/evening of our flight. Thank you for your cooperation in this regard.

While it is important that each passenger understand the information outlined above, it is my sincere hope that this letter does not discourage anyone from flying in a hot-air balloon. Rather, I believe you will find that having a greater understanding of the sport will enhance your enjoyment and appreciation of this unique experience.

My crew and I look forward to meeting you, And to another safe and exciting balloon adventure.

Soft Landings,

AE Balloon Flights, LLC

Commercial Hot Air Balloon Pilot

Phone: 717-600-8482 Cell: 717-873-2057

AEBalloonFlights@gmail.com

www.AEBalloonFlights.com

Passenger Briefing – Flight Operations

Pre-Flight		Landing Preparation	
1.	DO NOT SMOKE in or near the aircraft. Propane is Explosive!	Follow ALL of pa	ilot's instructions.
2.	Stay clear of the inflator fan.		y further questions when less specific to landing.
4.5.6.	Do not enter the basket until the pilot invites you to do so. Enter the basket carefully; you may use the uprights to help yourself in. Once onboard, STAY IN the basket till pilot dismisses you. Do Not Touch the yellow lines, fuel hoses, propane tanks or aircraft instruments [yellow rope HANDLES are okay]. Keep hands and arms inside the basket at all times. LANDINGS MAY INCLUDE HARD,	 Stow cameras, phones, binoculars. Relative to the direction of flight, Position bigger passengers toward the 'front' of the basket, smaller behind them in the 'back' of the basket. Hold on with two hands to yellow rope handles (may need to share) and bend your knees. Basket may bounce 1 – 2 times, STAY IN THE BASKET till pilot dismisses you!!!! 	
	FAST, ROUGH IMPACT WITH THE GROUND! Read the Landing Preparation Instructions.		
I have	Today's Flight Date:		Pre-flight information.
	have no questions. I fully understand not only Ballooning is a 'participatory sport'	y the above information, but	the fact that Hot Air
Initial and	l Date below:		
Passer	ger 1 Date	Passenger 4	Date
Passer	ger 2 Date	Passenger 5	Date

Passenger Briefing Flight Operations Rev. 03/2021

Passenger 3 Date

Passenger 6 Date

Acknowledgment & Release of Liability For Balloon Passengers

READ CAREFULLY BEFORE SIGNING!

I have read this form and fully understand that free balloon flight can be a hazardous sport that subjects the participants to possible **severe injury or death**. Damage may also result to personal property, such as, but not limited to, cameras, glasses and clothing.

I am fully aware of the fact that free balloon flight is a completely voluntary activity, engaged in for purely recreational and amusement purposes. In which I have chosen to participate voluntarily without coercion or duress, and with full knowledge and awareness of the risks of and inherent dangers of free balloon flight and the possibilities of severe injury, damage to personal property, or death that may result.

Therefore, in exchange for being permitted by AE Balloon Flights, LLC to engage in hot air ballooning, I, on my behalf and on behalf of my heirs and assigns, hereby **RELEASE AND DISHCARGE** AE Balloon Flights, LLC and agree to hold harmless the pilot in command (PIC), his heirs, employees, assigns and his sponsors, and legal representatives ("the Released Parties"), the balloon owner, Clifford D. Logan, Jr., in the event of an accident or occurrence for any cause, including, but not limited to weather, equipment malfunction, acts of God, and for pilot error. I also understand that during flight, the PIC has all the command prerogatives of any captain of an aircraft, and his flight commands are to be obeyed to the fullest ability of the passenger.

I also agree that **I** will not sue or make a claim against the Released Parties for injuries, death or damages sustained as a result of my participation in hot air ballooning, and I will indemnify and hold harmless the Released Parties from all claims, judgments, and costs, including attorney's fees, incurred in connection with any action that may be brought as a result of my participation in hot air ballooning.

The PIC is licensed as a balloon pilot under Part 61 of the Federal Aviation Administration Regulations.

I have carefully read this agreement and fully understand this release and expressly accept such risks. I sign it of my own free will.

Passenger 1		Date	
	(Print / Signature)		
Passenger 2		Date	
	(Print / Signature)		
Passenger 3		Date	
	(Print / Signature)		
Passenger 4		Date	
	(Print / Signature)		
Passenger 5		Date	
	(Print / Signature)		
Passenger 6		Date	
	(Print / Signature)		

Passenger Awareness & Release of Liability
Rev. 03/2021