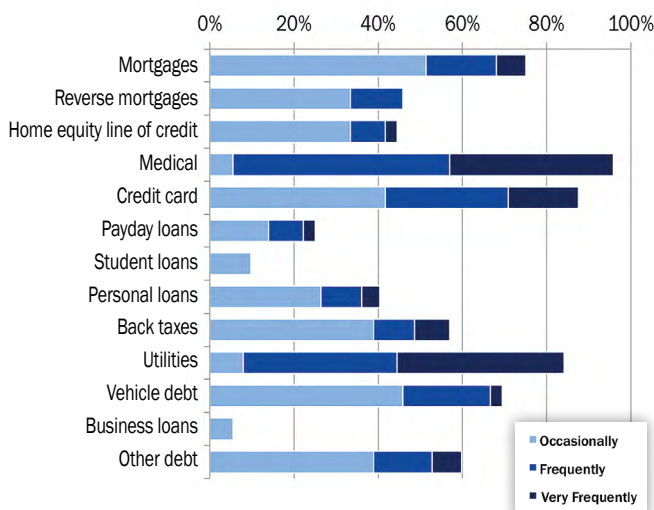




## Figure 1

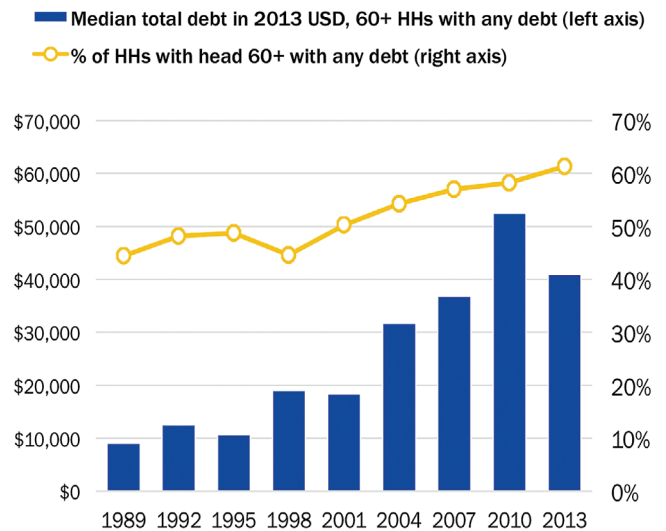
### Frequency that professionals encounter clients with debt that they feel is unmanageable or significantly impacts their clients' financial security, by type of debt



Source: NCOA Survey, Spring 2015 (n=72)

## Figure 2

### Proportion of senior households with debt and total debt burden



Source: Survey of Consumer Finances 1989–2013

### Debt in perspective

Household borrowing in the United States has increased exponentially in the past few decades, while real compensation has remained stagnant. Senior households have been far from immune to this alarming trend.<sup>1</sup> According to the Survey of Consumer Finances—a cross-sectional survey of U.S. families conducted by the Federal Reserve Board—the percentage of households headed by an adult age 60 or over with any debt increased from 44.4% in 1989 to 50.2% in 2001 to 61.3% in 2013.

Among older adult households with debt, the survey found that:

- Median total debt increased from \$9,038 in 1989 to \$18,385 in 2001 to \$40,900 in 2013 (Figure 2).
- In 2013, about 1 in 25 senior households had a negative net worth, compared to less than 1 in 50 in 2001.
- Meanwhile, 18% of all senior households had total debt payments, including mortgages, which were one-quarter or more of their total monthly income, up from 13.5% in 2001.

Revolving consumer debt burdens also have risen considerably in the past 10–15 years. In 2001, only 27.3% of senior households held credit card balances. By 2013, 32.2% did. At the same time, the median balance held by these households increased from

## Housing Payments

In 2013, according to the U.S. Census American Community Survey, 21.9% of senior households were renters, for whom the median rent was \$771.<sup>2</sup> The remaining seniors owned their homes either free and clear or with a mortgage.

According to the Survey of Consumer Finances, 33.8% of senior households owed money on a mortgage, home equity line of credit, or both. Of these, nearly 30% had monthly mortgage payments (excluding taxes/utilities) that exceeded 1/4 of their total monthly income.

\$1,274 to \$2,450 (2013 dollars). One in four senior households with any credit card debt had a balance of at least \$7,200 in 2013.

In 2013, 2.2% of senior households reported taking payday loans, up from 0.5% in 2007. Numerous studies have found that payday loans are often used by households with very low incomes and can trap families in circles of debt with exorbitant fees.<sup>3</sup> Though households headed by adults younger than 60 have payday loan rates three times higher than older adult-headed households, the data reveal a growing and disturbing trend in predatory lending practices to older adults.

Rates of delinquency on debt payments have increased alongside total debt burdens. In 2001, just 3.1% of older adult households had been late for a payment. In 2013, 6.8% missed a payment, and 3.0% (44.1% of all who missed a payment) were more than 60 days late at least once.

### Making trade-offs to manage debt

In order to make ends meet when dealing with debt, seniors often make trade-offs that may save money in the short term but can also be harmful to their health or finances. In its survey of aging network professionals, NCOA asked whether these professionals encounter older adults who make certain kinds of trade-offs to manage their debt. In their regular (more than once per month) encounters with older clients:

- 23.4% regularly encounter seniors forgoing needed home or vehicle repairs
- 14.9% regularly encounter seniors cutting pills
- 14.9% regularly encounter seniors avoiding social engagements
- 14.5% regularly encounter seniors skipping medical appointments
- 14.5% regularly encounter seniors missing rent or mortgage payments
- 13.7% regularly encounter seniors skipping meals

In the long term, resorting to these trade-offs is likely to have a harmful effect upon seniors' physical and financial well-being. For instance, time-release

pills are no longer effective after they are split, and for some medications, small deviations in dosage can have serious consequences.<sup>4</sup> Skipping meals can lead to nutrient deficiencies and may lower the efficacy of medications.<sup>5</sup>

Forgoing needed repairs to homes or vehicles may increase the risk of accidents or falls—the leading cause of fatal and non-fatal injuries among seniors<sup>6</sup>—and missing rent or mortgage payments may lead to eviction or foreclosure and homelessness.

### Tools to help older adults with debt

People whose financial circumstances lead them to make these kinds of debilitating trade-offs may not be aware of the wide range of tools available to assist them.

NCOA's **EconomicCheckUp**<sup>®</sup> is a free online service to help older adults improve their economic security. The site helps older adults reduce debt, find work, cut spending, and learn about using their home equity. Learn more at [EconomicCheckUp.org](http://EconomicCheckUp.org).

Numerous public and private benefits programs can help low-income older adults pay for health care, housing, food, transportation, and other expenses, thereby freeing up income that can be used to pay down debt. Among the most common public benefits available to this population are the Medicare Savings Programs, Part D Low Income Subsidy (Extra Help), Medicaid, the Supplemental Nutrition Assistance Program (SNAP), and Low Income Home Energy Assistance Program (LIHEAP). These programs remain undersubscribed by older adults, and yet collectively are estimated to offer savings worth more than \$12,000 (in 2014), an amount that would double the income of a person living at the federal poverty level.

Other federal, state, and local benefits are available, including those run by pharmaceutical companies, transportation authorities, and energy companies. NCOA's **BenefitsCheckUp**<sup>®</sup> is the nation's most comprehensive free, online service to screen seniors with limited income for benefits. It includes more than 2,000 public and private benefits programs from all 50 states and the District of Columbia. Learn more at [BenefitsCheckUp.org](http://BenefitsCheckUp.org).



A critical element of managing one's financial life is learning how not to be the victim of financial exploitation. As part of its comprehensive economic casework with older adults, NCOA has developed tips on how to avoid scams and fraud, and what to do if you or someone you know suspects they have been a victim of financial abuse. Professionals working with older adults can use the **Savvy Saving Seniors**<sup>®</sup> educational program to help older adults learn how to budget, avoid scams, apply for benefits, and manage prepaid debit cards, so they can stay secure and independent. Learn more at [ncoa.org/SavvySeniors](http://ncoa.org/SavvySeniors).

For those older adults who want or need to remain in the workforce, finding a new job may be challenging, especially if they have been out of the labor force. The **Senior Community Service Employment Program (SCSEP)**, funded through the U.S. Department of Labor, can help provide some extra income to build

assets and pay off debts. SCSEP matches low-income older adults aged 55+ with job training, employment search services, and on-the-job experience working in community service organizations; for most, it leads to permanent employment. Learn more at [ncoa.org/SCSEP](http://ncoa.org/SCSEP).

Debt counseling, pro bono legal services, and other forms of financial assistance may be available to older adults in your area. Find out more about these resources by contacting your local Area Agency on Aging or Aging and Disability Resource Center. The **Eldercare Locator** ([www.eldercare.gov](http://www.eldercare.gov)) is a free tool from the United States Administration for Community Living which provides contact information for these services based on geographical location.



## Endnotes

- <sup>1</sup> Federal Reserve Board. "2013 Survey of Consumer Finances." Accessed July 2015. <http://www.federalreserve.gov/econresdata/scf/scfindex.htm>
- <sup>2</sup> United States Census Bureau. "American FactFinder." Accessed July 2015. <http://factfinder.census.gov/>
- <sup>3</sup> See, for example, Federal Deposit Insurance Commission. "2011 FDIC National Survey of Unbanked and Underbanked Households." FDIC, September 2012 and National Consumer Law Center. "Payday Lender, Prepaid Cards: Overdraft and Junk Fees Hit Cash-Strapped Families Coming and Going." NCLC, July 2015.
- <sup>4</sup> Verrue, C. et al. "Tablet-splitting: a common yet not so innocent practice." *Journal of Advanced Nursing* 67:1 (January 2011), 26-32.
- <sup>5</sup> Ziliak, J. and Gundersen, C. "The Health Consequences of Senior Hunger in the United States: Evidence from the 1999-2010 NHANES." National Foundation to End Senior Hunger, February 2014.
- <sup>6</sup> National Council on Aging. "Falls Prevention Facts." Accessed July 2015. <https://www.ncoa.org/news/resources-for-reporters/get-the-facts/falls-prevention-facts/>