

Community Concierge - Single or Family Subscription Model Options

Providers are Paid Monthly as Visits are Used

For those with no insurance &/or high deductibles & copayments

Office Visits - \$70 & Virtual Visits - \$50 Makes You the Solution

Office Visits	Virtual Visits	Cost Patient	Gross Revenue	Office \$70	Virtual \$50	Paid to Provider	Net Revenue	Mgmt. 8%	Rep 8%	Net Profit	
4	4	\$60	\$720	\$280	\$200	\$480	\$240	\$22	\$22	\$218	217.6
6	6	\$85	\$1,020	\$420	\$300	\$720	\$300	\$34	\$34	\$266	266.4
8	8	\$110	\$1,320	\$560	\$400	\$960	\$360	\$45	\$45	\$315	315.2

1 - Families or households may share the subscription visits

2 - Patient/Provider may also use insurance

3 - The Community Concierge provider payment can go to copayment or deductible

Office Visits Only - \$70 - IF patient uses RXDirectCare or other for Virtual Care

Office Visits	Cost Patient	Gross Revenue	Office \$70	Paid to Provider	Net Revenue	Mgmt. 8%	Rep 8%	Net Profit	
4	\$45	\$540	\$280	\$280	\$260	\$43	\$43	\$217	216.8
6	\$60	\$720	\$420	\$420	\$300	\$58	\$58	\$242	242.4
8	\$75	\$900	\$560	\$560	\$340	\$72	\$72	\$268	268

Network Revenue Structure

*** Provider gets +/- 75% of gross revenue**

Network Ownership Structure

*** Risk Cost Savings Share to Provider = 40%**

*** ACO/IPA/gets 30% of the net revenue**

*** YOUiversal Care gets 30% of the net revenue**